

Union

Imperial College Union
Management Accounts April 2024
Union

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Block Grant	239,942	241,385	(1,443)	2,047,327	2,051,655	(4,328)	1,952,250	2,850,000	2,775,809
Other Income	2,642	3,100	(458)	30,690	29,490	1,200	185,965	26,167	33,140
Retail Contribution	(18,723)	(12,731)	(5,991)	210,748	182,555	28,193	177,304	130,581	142,020
Venues Contribution	9,459	(32,810)	42,269	132,537	83,808	48,728	(153,959)	162,063	71,790
Income Total	233,320	198,943	34,377	2,421,302	2,347,508	73,794	2,161,560	3,168,812	3,022,759
Expenditure									
Advice & Support	(13,444)	(13,948)	504	(92,412)	(98,403)	5,991	(135,556)	(201,614)	(140,372)
Facilities, Health & Safety	(8,128)	(12,993)	4,865	(93,853)	(102,862)	9,009	(74,895)	(118,224)	(143,041)
Finance	(26,172)	(26,893)	722	(243,685)	(245,972)	2,286	(239,385)	(338,092)	(328,631)
Leadership & Governance	(63,545)	(62,423)	(1,122)	(561,136)	(548,707)	(12,429)	(500,459)	(721,087)	(769,885)
Marketing & Communications	(17,476)	(30,666)	13,191	(144,036)	(163,801)	19,765	(148,179)	(212,170)	(233,872)
Minibus Service	(2,969)	(110)	(2,859)	8,459	4,474	3,985	6,815	-	-
People & Culture	(10,541)	(11,855)	1,314	(86,924)	(90,750)	3,826	(81,487)	(123,352)	(125,857)
Representation	(9,232)	(19,100)	9,868	(118,548)	(140,991)	22,443	(129,429)	(230,350)	(198,031)
Student Activities	(68,254)	(71,679)	3,425	(642,822)	(648,308)	5,487	(617,353)	(866,867)	(863,777)
Systems	(16,098)	(18,048)	1,950	(137,728)	(136,793)	(935)	(157,038)	(208,683)	(182,186)
Expenditure Total	(235,859)	(267,716)	31,857	(2,112,685)	(2,172,113)	59,428	(2,076,965)	(3,020,439)	(2,985,651)
Operating Surplus/(Deficit)	(2,539)	(68,773)	66,233	308,617	175,395	133,222	84,595	148,373	37,108
Depreciation	(2,870)	(2,807)	(63)	(27,399)	(27,531)	132	(36,536)	(38,879)	(35,953)
Union Surplus/(Deficit)	(5,409)	(71,580)	66,171	281,219	147,865	133,354	48,059	109,494	1,155
Student Groups									
Grant (Unrestricted)	7,671	-	7,671	53,542	-	53,542	43,969	-	-
SGI	(96,012)	-	(96,012)	40,155	-	40,155	39,487	-	-
Harlington	2,030	-	2,030	(10,472)	-	(10,472)	(31,812)	-	-
IC Trust	(954)	-	(954)	21,993	-	21,993	27,605	-	-
College	(13,109)	-	(13,109)	(26,195)	-	(26,195)	25,443	-	-
Student Groups Surplus/(Deficit)	(100,375)	-	(100,375)	79,023	-	79,023	104,691	-	-
Capital Funds									
Depreciation	(2,478)	(2,478)	-	(22,301)	(22,301)	-	(22,301)	-	(29,735)
Total Surplus/(Deficit)	(108,262)	(74,058)	(34,204)	337,941	125,563	212,377	130,449	109,494	(28,580)
Funds Analysis									
Unrestricted Funds	2,262	(71,580)	73,842	334,761	147,865	186,896	92,028	109,494	1,155
Restricted Funds	(108,046)	-	(108,046)	25,481	-	25,481	60,722	-	-
Capital Funds	(2,478)	(2,478)	-	(22,301)	(22,301)	-	(22,301)	-	(29,735)
Total Surplus/(Deficit)	(108,262)	(74,058)	(34,204)	337,941	125,563	212,377	130,449	109,494	(28,580)

Union

Imperial College Union Management Accounts April 2024 Union

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Block Grant	239,942	241,385	(1,443)	2,047,327	2,051,655	(4,328)	1,952,250	2,850,000	2,775,809
Other Income	2,642	3,100	(458)	30,690	29,490	1,200	188,465	26,167	33,140
Retail Contribution	(18,723)	(12,731)	(5,991)	210,748	182,555	28,193	177,304	130,581	142,020
Venues Contribution	9,459	(32,810)	42,269	132,537	83,808	48,728	(153,959)	162,063	71,790
Income Total	233,320	198,943	34,377	2,421,302	2,347,508	73,794	2,164,060	3,168,812	3,022,759
Expenditure									
Permanent Staff	(160,467)	(187,384)	26,917	(1,406,257)	(1,474,986)	68,729	(1,456,844)	(2,115,902)	(2,049,873)
Temporary Staff	(11,828)	(9,808)	(2,020)	(58,420)	(52,808)	(5,612)	(32,766)	(38,400)	(60,083)
Staff Costs Subtotal	(172,296)	(197,192)	24,897	(1,464,677)	(1,527,794)	63,117	(1,489,610)	(2,154,302)	(2,109,956)
Operational Costs									
Affiliation Fees	-	-	-	(8,020)	(8,020)	-	-	-	(8,020)
Bank Charges	(625)	(500)	(125)	(3,557)	(3,712)	155	(3,488)	(5,500)	(5,362)
Card Commission	(544)	(1,600)	1,056	(18,568)	(19,856)	1,289	(17,114)	(21,000)	(24,956)
Cleaning	(1,700)	(1,700)	-	(18,868)	(18,748)	(120)	(14,580)	(23,150)	(24,448)
Consultancy	(9,190)	(5,000)	(4,190)	(56,557)	(52,383)	(4,174)	(27,698)	(67,000)	(67,383)
CSP Grants	(35,417)	(35,417)	-	(318,750)	(318,750)	-	(318,750)	(425,000)	(425,000)
Elections	160	-	160	(6,098)	(7,000)	902	(3,872)	(8,000)	(8,000)
Equipment	(294)	(2,619)	2,324	(28,212)	(26,433)	(1,779)	(38,367)	(36,184)	(33,989)
General Contingency	-	-	-	-	-	-	-	(10,000)	(10,000)
Health & Safety	-	(250)	250	(8,037)	(7,670)	(367)	(8,344)	(6,750)	(8,420)
Hospitality	(528)	(425)	(103)	(7,409)	(6,961)	(449)	(6,624)	(12,480)	(11,276)
Irrecoverable VAT	(1,474)	(1,250)	(224)	(11,315)	(11,954)	639	(26,033)	(29,000)	(17,204)
Liberation	(500)	(500)	-	(4,000)	(4,000)	-	-	(5,000)	(5,000)
Licences	(780)	(715)	(65)	(7,801)	(8,181)	380	(4,613)	(9,100)	(10,326)
Maintenance	(754)	(865)	111	(10,780)	(6,758)	(4,022)	(2,270)	(10,530)	(9,153)
Minibuses	(2,924)	(110)	(2,814)	8,504	4,474	4,030	5,413	-	-
Office Trustees Projects	(227)	-	(227)	(227)	-	(227)	(1,000)	(5,000)	(5,000)
Printing & Publicity	454	(3,850)	4,304	(45,302)	(57,255)	11,953	(50,340)	(73,260)	(72,005)
Recruitment Costs	(2,974)	(1,000)	(1,974)	(24,737)	(12,090)	(12,647)	(16,946)	(12,000)	(15,090)
Subscriptions	(642)	(642)	-	(9,289)	(9,248)	(41)	(10,635)	(10,610)	(11,174)
Systems & Software	(1,038)	(5,426)	4,388	(16,484)	(23,002)	6,518	(7,664)	(29,515)	(29,929)
Telephones	(261)	(400)	139	(2,380)	(3,069)	689	(3,319)	(4,800)	(4,269)
Training	(2,511)	(4,785)	2,273	(18,756)	(21,287)	2,530	(12,780)	(38,450)	(37,991)
Travel Expenditure	(48)	(175)	127	(6,686)	(7,089)	403	(4,004)	(4,350)	(8,214)
Union Awards	-	(2,000)	2,000	-	(2,000)	2,000	-	(5,000)	(7,000)
Wellbeing and Recognition	(390)	(685)	295	(3,974)	(4,292)	317	(1,256)	(5,900)	(5,847)
Other	(1,355)	(610)	(745)	(20,703)	(9,036)	(11,667)	(15,570)	(8,558)	(10,639)
Operational Costs Subtotal	(63,563)	(70,523)	6,960	(648,008)	(644,319)	(3,689)	(589,855)	(866,137)	(875,695)
Expenditure Total	(235,859)	(267,716)	31,857	(2,112,685)	(2,172,113)	59,428	(2,079,465)	(3,020,439)	(2,985,651)
Operating Surplus/(Deficit)	(2,539)	(68,773)	66,233	308,617	175,395	133,222	84,595	148,373	37,108
Depreciation	(2,870)	(2,807)	(63)	(27,399)	(27,531)	132	(36,536)	(38,879)	(35,953)
Special Depreciation	-	-	-	-	-	-	-	-	-
Restructuring Costs	-	-	-	-	-	-	-	-	-
Total Surplus/(Deficit)	(5,409)	(71,580)	66,171	281,219	147,865	133,354	48,059	109,494	1,155

Advice & Support

Imperial College Union
Management Accounts April 2024
Advice & Support

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Expenditure									
Staff Costs Subtotal	(13,139)	(13,515)	376	(90,538)	(95,523)	4,985	(131,100)	(195,564)	(136,142)
Operational Costs									
Affiliation Fees	-	(33)	33	(340)	(133)	(207)	(1,838)	(400)	(233)
Consumables	(161)	-	(161)	(240)	(100)	(140)	(89)	(300)	(200)
Decorations	-	-	-	-	-	-	(49)	-	-
Equipment Purchase	-	(100)	100	-	(300)	300	(410)	(500)	(300)
Hospitality	(15)	-	(15)	(15)	-	(15)	-	-	-
Insurance	(47)	(50)	3	(427)	(437)	10	(47)	(600)	(587)
Licences	(82)	(83)	1	(655)	(661)	6	(683)	(1,000)	(911)
Printing Costs	-	-	-	-	-	-	(178)	(250)	-
Publicity	-	-	-	-	(500)	500	-	(1,000)	(750)
Subscriptions	-	-	-	(82)	(82)	-	(737)	-	(82)
Training	-	(125)	125	(115)	(500)	385	(205)	(1,500)	(875)
Travel	-	(42)	42	-	(167)	167	(166)	(500)	(292)
Other	-	-	-	-	-	-	(55)	-	-
Operational Costs Subtotal	(305)	(433)	128	(1,874)	(2,880)	1,006	(4,456)	(6,050)	(4,230)
Expenditure Total	(13,444)	(13,948)	504	(92,412)	(98,403)	5,991	(135,556)	(201,614)	(140,372)
Net Surplus/(Deficit)	(13,444)	(13,948)	504	(92,412)	(98,403)	5,991	(135,556)	(201,614)	(140,372)

Facilities, Health & Safety

Imperial College Union
Management Accounts April 2024
Facilities, Health & Safety

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Expenditure									
Staff Costs Subtotal	(5,633)	(9,793)	4,160	(52,128)	(66,941)	14,813	(48,003)	(72,464)	(96,920)
Operational Costs									
Cleaning	(1,700)	(1,700)	-	(18,868)	(18,748)	(120)	(14,580)	(23,150)	(24,448)
Consumables	-	-	-	(6)	(6)	-	-	-	(6)
Equipment Hire	-	(150)	150	-	(600)	600	-	(1,800)	(1,050)
Equipment Purchase	(232)	(500)	268	(6,181)	(4,447)	(1,735)	(5,155)	(6,000)	(5,947)
Ground Hire	-	-	-	-	-	-	-	-	-
Health & Safety	-	(250)	250	(7,587)	(7,220)	(367)	(7,156)	(6,750)	(7,970)
Legal & Professional	-	-	-	-	-	-	-	-	-
Maintenance	(501)	(500)	(1)	(8,560)	(4,092)	(4,469)	-	(7,350)	(5,592)
Maintenance Contracts	-	-	-	-	-	-	-	-	-
Postage	-	-	-	(8)	(8)	-	-	-	(8)
Staff Subsistence	(63)	(100)	37	(418)	(703)	286	-	-	(1,003)
Stationery	-	-	-	(97)	(97)	-	-	-	(97)
Subscriptions	-	-	-	-	-	-	-	(710)	-
Systems, Software & Development	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-
Operational Costs Subtotal	(2,495)	(3,200)	705	(41,725)	(35,921)	(5,805)	(26,891)	(45,760)	(46,121)
Expenditure Total	(8,128)	(12,993)	4,865	(93,853)	(102,862)	9,009	(74,895)	(118,224)	(143,041)
Net Surplus/(Deficit)	(8,128)	(12,993)	4,865	(93,853)	(102,862)	9,009	(74,895)	(118,224)	(143,041)

Finance

Imperial College Union
Management Accounts April 2024
Finance

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Interest	-	-	-	-	-	-	-	-	-
Investments	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-
Income Total	-	-	-	-	-	-	-	-	-
Expenditure									
Staff Costs Subtotal	(23,261)	(23,263)	2	(207,560)	(207,717)	158	(190,006)	(278,252)	(277,506)
Operational Costs									
Bad Debts	-	-	-	-	-	-	400	-	-
Bank Charges	(625)	(500)	(125)	(3,557)	(3,712)	155	(3,488)	(5,500)	(5,362)
Card Commission	(544)	(1,600)	1,056	(18,568)	(19,856)	1,289	(17,114)	(21,000)	(24,956)
Irrecoverable VAT	(1,474)	(1,250)	(224)	(11,315)	(11,954)	639	(26,033)	(29,000)	(17,204)
Legal & Professional	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	-	-
Loss on Disposal of Assets	-	-	-	-	-	-	-	-	-
Maintenance Contracts	(253)	(265)	12	(2,220)	(2,266)	47	(2,154)	(3,180)	(3,061)
Postage	-	-	-	-	-	-	-	-	-
Recruitment Cost	-	-	-	-	-	-	-	-	-
Staff Subsistence	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	(8)	-	-
Subscriptions	-	-	-	(483)	(483)	-	(734)	(800)	(483)
Systems & Software	(15)	(15)	-	15	15	-	(251)	(360)	(60)
Telephones	-	-	-	-	-	-	-	-	-
Other	-	-	-	2	2	-	4	-	2
Operational Costs Subtotal	(2,911)	(3,630)	719	(36,126)	(38,254)	2,129	(49,379)	(59,840)	(51,125)
Expenditure Total	(26,172)	(26,893)	722	(243,685)	(245,972)	2,286	(239,385)	(338,092)	(328,631)
Net Surplus/(Deficit)	(26,172)	(26,893)	722	(243,685)	(245,972)	2,286	(239,385)	(338,092)	(328,631)

Leadership & Governance

Imperial College Union
Management Accounts April 2024
Leadership & Governance

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Block Grant	239,942	241,385	(1,443)	2,047,327	2,051,655	(4,328)	1,952,250	2,850,000	2,775,809
Other	-	-	-	-	-	-	17,615	-	-
Income Total	239,942	241,385	(1,443)	2,047,327	2,051,655	(4,328)	1,969,865	2,850,000	2,775,809
Expenditure									
Staff Costs Subtotal	(56,040)	(57,223)	1,183	(481,810)	(488,483)	6,673	(443,378)	(626,687)	(670,861)
Operational Costs									
Accommodation	-	-	-	(73)	-	(73)	(90)	-	-
Consultancy	(5,230)	(5,000)	(230)	(52,597)	(52,383)	(214)	(27,698)	(67,000)	(67,383)
Consumables	(111)	-	(111)	(971)	(834)	(137)	(639)	-	(834)
Depreciation	(2,870)	(2,807)	(63)	(27,399)	(27,531)	132	(36,536)	(28,879)	(35,953)
Equipment Hire	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-
General Contingency	-	-	-	-	-	-	-	(10,000)	(10,000)
Ground Hire	-	-	-	-	-	-	-	-	-
Hospitality	(353)	(200)	(153)	(2,569)	(3,067)	499	(5,689)	(6,400)	(6,767)
Legal & Professional	-	-	-	(5,250)	-	(5,250)	(350)	-	-
OT Induction & Training	-	-	-	-	-	-	-	(4,500)	(4,500)
OT Projects	(227)	-	(227)	(227)	-	(227)	(1,000)	(5,000)	(5,000)
Presidents Dinner	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	(762)	-	(762)	-	-	-
Recruitment Costs	(470)	-	(470)	(4,869)	(960)	(3,909)	(10,058)	-	(960)
Staff Subsistence	-	-	-	(211)	(211)	-	(692)	-	(211)
Stationery	-	-	-	-	-	-	(5)	-	-
Subscriptions	-	-	-	-	-	-	(9)	-	-
Training	(1,082)	-	(1,082)	(3,328)	(1,795)	(1,533)	(3,878)	-	(1,795)
Travel	(32)	-	(32)	(1,159)	(870)	(289)	(1,083)	(1,500)	(1,470)
Other	-	-	-	(7,309)	(103)	(7,207)	(5,891)	-	(103)
Operational Costs Subtotal	(10,375)	(8,007)	(2,368)	(106,725)	(87,755)	(18,970)	(93,617)	(123,279)	(134,977)
Expenditure Total	(66,415)	(65,230)	(1,184)	(588,534)	(576,238)	(12,297)	(536,994)	(749,966)	(805,838)
Net Surplus/(Deficit)	173,527	176,154	(2,627)	1,458,792	1,475,417	(16,625)	1,432,871	2,100,034	1,969,971

Marketing & Communication

Imperial College Union
Management Accounts April 2024
Marketing & Communication

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Advertising Sales	-	-	-	740	740	-	20,617	-	740
External Bookings	-	-	-	-	-	-	87,520	-	-
Welcome Fair	-	-	-	-	-	-	37,450	-	-
Income Total	-	-	-	740	740	-	145,588	-	740
Expenditure									
Staff Costs Subtotal	(17,274)	(28,790)	11,516	(108,942)	(119,523)	10,582	(108,194)	(162,520)	(182,644)
Operational Costs									
Central Marketing	655	(1,000)	1,655	(9,193)	(16,963)	7,769	(5,363)	(21,450)	(21,713)
Consultancy	-	-	-	-	-	-	-	-	-
Consumables	-	(28)	28	-	(112)	112	(290)	(200)	(168)
Decorations	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	(2,160)	(2,410)	250	(50)	(2,500)	(2,410)
Hospitality	-	-	-	(65)	(65)	-	(473)	-	(65)
Licences	(698)	(632)	(66)	(7,146)	(7,520)	374	(3,930)	(8,100)	(9,416)
Printing Costs	(142)	(200)	58	(7,287)	(7,865)	578	(1,752)	(9,900)	(8,065)
Publicity	-	-	-	-	-	-	-	-	-
Staff Subsistence	-	-	-	(18)	(18)	-	-	-	(18)
Subscriptions	(16)	(16)	-	(501)	(501)	-	(3,793)	-	(549)
Systems, Software & Development	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	(56)	-	-
Travel	-	-	-	-	(100)	100	(504)	(750)	(100)
Uniforms	-	-	-	(390)	(390)	-	(303)	(750)	(390)
Welcome	-	-	-	(8,334)	(8,334)	-	(23,621)	(6,000)	(8,334)
Other	-	-	-	-	-	-	150	-	-
Operational Costs Subtotal	(201)	(1,876)	1,675	(35,094)	(44,277)	9,183	(39,985)	(49,650)	(51,227)
Expenditure Total	(17,476)	(30,666)	13,191	(144,036)	(163,801)	19,765	(148,179)	(212,170)	(233,872)
Net Surplus/(Deficit)	(17,476)	(30,666)	13,191	(143,296)	(163,061)	19,765	(2,591)	(212,170)	(233,132)

Minibus Service

Imperial College Union
Management Accounts April 2024
Minibus Service

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Hire Income	60	-	60	34,370	19,575	14,796	29,014	-	19,575
Profit on disposal of Fixed Assets	-	-	-	-	-	-	2,500	-	-
Other	-	-	-	-	-	-	-	-	-
Income Total	60	-	60	34,370	19,575	14,796	31,514	-	19,575
Expenditure									
Staff Costs Subtotal	-	-	-	-	-	-	(1,098)	-	-
Operational Costs									
Affiliation Fees	-	-	-	-	-	-	-	-	-
Cleaning	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	(7)	-	-
Equipment Hire	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	(62)	-	(62)	(168)	-	-
Fines	(90)	-	(90)	(494)	(279)	(215)	(284)	-	(279)
Fuel	(163)	-	(163)	(826)	(476)	(350)	(1,255)	-	(476)
Health & Safety	-	-	-	-	-	-	-	-	-
Insurance	(1,675)	-	(1,675)	(15,075)	(8,375)	(6,700)	(17,494)	-	(8,375)
Introductions	-	-	-	-	-	-	-	-	-
Legal & Professional	-	-	-	-	-	-	-	-	-
Licences	55	-	55	277	459	(181)	(1,173)	-	459
Loss on disposal of Assets	-	-	-	-	-	-	-	-	-
Maintenance	(805)	-	(805)	(6,437)	(4,523)	(1,914)	(633)	-	(8,667)
Maintenance Contracts	(269)	(110)	(159)	(3,212)	(1,906)	(1,306)	(1,763)	-	(2,236)
Parking	-	-	-	-	-	-	(750)	-	-
Printing Costs	(45)	-	(45)	(45)	-	(45)	-	-	-
Sports Training	-	-	-	-	-	-	-	-	-
Telephones	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-
Other	(37)	-	(37)	(37)	-	(37)	(75)	-	-
Operational Costs Subtotal	(3,029)	(110)	(2,919)	(25,911)	(15,100)	(10,811)	(23,601)	-	(19,575)
Expenditure Total	(3,029)	(110)	(2,919)	(25,911)	(15,100)	(10,811)	(24,699)	-	(19,575)
Net Surplus/(Deficit)	(2,969)	(110)	(2,859)	8,459	4,474	3,985	6,815	-	-

People & Culture

Imperial College Union
Management Accounts April 2024
People & Culture

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Other	-	-	-	-	-	-	-	-	-
Income Total	-	-	-	-	-	-	-	-	-
Expenditure									
Staff Costs Subtotal	(5,905)	(5,905)	-	(50,419)	(50,419)	-	(40,969)	(60,640)	(68,134)
Operational Costs									
Cleaning	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	-	-	-
Donations to Charity	-	-	-	-	-	-	(1,000)	-	-
Equipment Hire	(15)	(15)	-	(135)	(135)	-	(17,237)	(180)	(180)
Equipment Purchase	(22)	(167)	145	(29)	(674)	646	(74)	(2,004)	(1,175)
Health & Safety	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	(2,575)	(2,539)	(36)	-	(3,580)	(2,579)
Legal & Professional	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-
Postage	-	(24)	24	(225)	(271)	46	(319)	(288)	(343)
Printing Costs	(14)	(150)	136	(778)	(1,150)	371	-	(6,360)	(1,600)
Recruitment Costs	(2,504)	(1,000)	(1,504)	(11,910)	(11,130)	(780)	(6,889)	(12,000)	(14,130)
Stationery	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	(2,641)	(2,600)	(41)	(2,050)	(2,600)	(2,600)
Systems, Software & Development	-	-	-	-	-	-	-	-	-
Telephones	(261)	(400)	139	(2,380)	(3,069)	689	(3,319)	(4,800)	(4,269)
Training & Development	(1,429)	(3,510)	2,080	(11,857)	(14,471)	2,614	(8,274)	(25,000)	(25,000)
Wellbeing & Recognition	(390)	(685)	295	(3,974)	(4,292)	317	(1,256)	(5,900)	(5,847)
Other	-	-	-	-	-	-	(100)	-	-
Operational Costs Subtotal	(4,636)	(5,951)	1,314	(36,505)	(40,331)	3,826	(40,517)	(62,712)	(57,723)
Expenditure Total	(10,541)	(11,855)	1,314	(86,924)	(90,750)	3,826	(81,487)	(123,352)	(125,857)
Net Surplus/(Deficit)	(10,541)	(11,855)	1,314	(86,924)	(90,750)	3,826	(81,487)	(123,352)	(125,857)

Representation

Imperial College Union
Management Accounts April 2024
Representation

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
General									
Grant Receivable	-	-	-	-	-	-	-	-	-
General Subtotal	-	-	-	-	-	-	-	-	-
Income Total	-	-	-	-	-	-	-	-	-
Expenditure									
Staff Costs Subtotal	(8,089)	(15,324)	7,235	(99,973)	(118,927)	18,953	(117,719)	(198,580)	(165,589)
Operational Costs									
Teaching Awards	-	(2,000)	2,000	-	(2,000)	2,000	-	(5,000)	(7,000)
Student Rep Network	(10)	(150)	140	(1,544)	(1,467)	(77)	-	(1,500)	(1,767)
Liberation Groups	(500)	(500)	-	(4,000)	(4,000)	-	(2,046)	(5,000)	(5,000)
Elections	160	-	160	(6,098)	(7,000)	902	(3,872)	(8,000)	(8,000)
Campaigns	(45)	(150)	105	(105)	(600)	495	-	(1,500)	(900)
Consumables	-	(25)	25	(130)	(230)	100	(735)	(300)	(305)
Engraving & Signwriting	-	-	-	-	-	-	-	-	-
Hospitality	(106)	(125)	19	(841)	(623)	(218)	(463)	(1,500)	(998)
Printing Costs	-	-	-	-	-	-	(173)	-	-
Publicity	-	-	-	-	-	-	-	(300)	-
Recruitment Cost	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	(10)	(10)	-	-	-	(10)
Subscriptions	(626)	(626)	-	(5,573)	(5,572)	-	(3,187)	(6,500)	(7,450)
Telephones	-	-	-	-	-	-	-	-	-
Training	-	(150)	150	(70)	(220)	150	(366)	(1,450)	(520)
Travel	(16)	(50)	34	(97)	(235)	138	(205)	(600)	(385)
Uniforms	-	-	-	(107)	(107)	-	(122)	(120)	(107)
Other	-	-	-	-	-	-	(542)	-	-
Operational Costs Subtotal	(1,143)	(3,776)	2,633	(18,575)	(22,065)	3,490	(11,710)	(31,770)	(32,442)
Expenditure Total	(9,232)	(19,100)	9,868	(118,548)	(140,991)	22,443	(129,429)	(230,350)	(198,031)
Net Surplus/(Deficit)	(9,232)	(19,100)	9,868	(118,548)	(140,991)	22,443	(129,429)	(230,350)	(198,031)

Student Activities

Imperial College Union
Management Accounts April 2024
Student Activities

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Associate Membership Fees	2,342	2,800	(458)	17,133	18,467	(1,333)	10,583	17,000	21,317
Life Membership Fees	300	300	-	9,166	8,617	550	7,733	7,500	9,417
Other Fees & Sales	-	-	-	1,984	-	1,984	2,779	-	-
Income Total	2,642	3,100	(458)	28,284	27,083	1,200	21,096	24,500	30,733
Expenditure									
Staff Costs Subtotal	(31,067)	(31,500)	434	(276,571)	(276,605)	34	(269,494)	(394,467)	(372,868)
Operational Costs									
Affiliation Fees	-	-	-	(8,020)	(8,020)	-	-	-	(8,020)
Books	-	-	-	-	-	-	-	-	-
Card Commission	-	-	-	-	-	-	-	-	-
Cleaning	-	-	-	-	-	-	-	-	-
Consumables	(222)	-	(222)	(408)	(78)	(330)	(987)	-	(78)
CSP Grants	(35,417)	(35,417)	-	(318,750)	(318,750)	-	(318,750)	(425,000)	(425,000)
Cultural Activities	-	-	-	-	-	-	-	-	-
Decorations	-	-	-	-	-	-	-	-	-
Engraving & Signwriting	-	-	-	(2,577)	(2,259)	(318)	-	-	(2,259)
Entrance Fees (Competition)	-	-	-	-	-	-	-	-	-
Entrance Fees (Conference)	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	-	(1,063)	-	-
Equipment Purchase	(25)	(83)	58	(168)	(476)	308	(147)	(1,000)	(726)
Felix Printing	-	(2,500)	2,500	(18,702)	(21,644)	2,941	(19,079)	(25,000)	(29,144)
Ground Hire	-	-	-	-	-	-	-	-	-
Health & Safety	-	-	-	(450)	(450)	-	(1,188)	-	(450)
Hospitality	-	(100)	100	(841)	(667)	(175)	-	(1,000)	(867)
Late Taxis	-	-	-	-	-	-	-	-	-
Legal & Professional	(730)	-	(730)	(730)	-	(730)	-	(2,000)	-
Maintenance	-	(100)	100	-	(400)	400	(116)	-	(500)
Printing Costs	-	-	-	(200)	(800)	600	(24)	(3,000)	(2,400)
Publicity	-	-	-	-	-	-	(150)	-	-
Staff Subsistence	-	-	-	(24)	(24)	-	-	-	(24)
Stationery	(20)	(50)	30	(477)	(641)	164	(288)	(600)	(791)
Student Training	-	(1,000)	1,000	(2,300)	(4,300)	2,000	-	(6,000)	(5,300)
Subscriptions	-	-	-	(10)	(10)	-	(125)	-	(10)
Systems & Software	(773)	(845)	72	(6,964)	(7,269)	305	(4,253)	(7,800)	(9,175)
Travel	-	(83)	83	(5,430)	(5,717)	287	-	(1,000)	(5,967)
Other	-	-	-	(198)	(198)	-	(1,686)	-	(198)
Operational Costs Subtotal	(37,187)	(40,179)	2,991	(366,251)	(371,703)	5,452	(347,858)	(472,400)	(490,909)
Expenditure Total	(68,254)	(71,679)	3,425	(642,822)	(648,308)	5,487	(617,353)	(866,867)	(863,777)
Net Surplus/(Deficit)	(65,613)	(68,579)	2,966	(614,538)	(621,225)	6,687	(596,257)	(842,367)	(833,044)

Systems

Imperial College Union
Management Accounts April 2024
Systems

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
General									
Goods & Services	-	-	-	1,667	1,667	-	1,667	1,667	1,667
General Subtotal	-	-	-	1,667	1,667	-	1,667	1,667	1,667
Income Total	-	-	-	1,667	1,667	-	1,667	1,667	1,667
Expenditure									
Staff Costs Subtotal	(11,888)	(11,879)	(9)	(96,736)	(103,654)	6,918	(139,648)	(165,128)	(139,292)
Operational Costs									
Carriage	-	-	-	-	-	-	-	-	-
Consultancy	(3,960)	-	(3,960)	(3,960)	-	(3,960)	-	-	-
Equipment Purchase	-	(1,603)	1,603	(19,539)	(17,390)	(2,148)	(14,231)	(22,200)	(22,200)
Equipment Hire	-	-	-	-	-	-	-	-	-
Irrecoverable VAT	-	-	-	-	-	-	-	-	-
Loss on disposal of Assets	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-
Recruitment Cost	-	-	-	(7,958)	-	(7,958)	-	-	-
Systems & Software	(250)	(4,565)	4,316	(9,535)	(15,748)	6,213	(3,160)	(21,355)	(20,694)
Telephones	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-
Operational Costs Subtotal	(4,210)	(6,169)	1,959	(40,992)	(33,138)	(7,853)	(17,390)	(43,555)	(42,895)
Expenditure Total	(16,098)	(18,048)	1,950	(137,728)	(136,793)	(935)	(157,038)	(208,683)	(182,186)
Net Surplus/(Deficit)	(16,098)	(18,048)	1,950	(136,061)	(135,126)	(935)	(155,371)	(207,016)	(180,520)

Retail

Imperial College Union
Management Accounts April 2024
Retail

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Shop Sales									
Core Sales	16,913	35,950	(19,037)	611,362	584,626	26,737	556,464	800,000	835,513
Overage/Shortage	-	-	-	(321)	(371)	50	(134)	-	(371)
Shop Sales Subtotal	16,913	35,950	(19,037)	611,041	584,255	26,787	556,330	800,000	835,142
Cost of Sales	(8,551)	(25,165)	16,614	(282,407)	(271,206)	(11,201)	(242,684)	(328,003)	(396,650)
Gross Profit	8,362	10,785	(2,423)	328,635	313,049	15,586	313,646	471,997	438,492
	49%	30%		54%	54%		56%	59%	53%
Shop Extra Sales									
Core Sales	13,359	6,352	7,007	171,714	163,107	8,607	159,934	225,000	205,528
Overage/Shortage	(7)	-	(7)	(81)	(7)	(74)	(86)	-	(7)
Shop Extra Sales Subtotal	13,352	6,352	7,000	171,632	163,100	8,533	159,848	225,000	205,521
Cost of Sales	(7,748)	(3,684)	(4,064)	(95,708)	(91,782)	(3,926)	(91,262)	(130,500)	(116,386)
Gross Profit	5,604	2,668	2,936	75,924	71,317	4,607	68,586	94,500	89,134
	42%	42%		44%	44%		43%	42%	43%
Online Sales									
Core Sales	1,686	1,750	(64)	21,166	21,342	(175)	23,350	31,150	42,342
Online Sales Subtotal	1,686	1,750	(64)	21,166	21,342	(175)	23,350	31,150	42,342
Cost of Sales	(626)	(700)	74	(6,706)	(7,150)	444	(8,134)	(12,460)	(15,550)
Carriage	(244)	(490)	246	(4,243)	(4,853)	610	(6,521)	(8,722)	(10,733)
Gross Profit (net of carriage)	817	560	257	10,217	9,339	878	8,696	9,968	16,059
	48%	32%		48%	44%		37%	32%	38%
Other Income									
Sales Commission	-	-	-	-	-	-	-	-	-
Other Income	16,035	-	16,035	16,035	-	16,035	-	-	-
Other Income Subtotal	16,035	-	16,035	16,035	-	16,035	-	-	-
Income Total	30,818	14,013	16,805	430,810	393,705	37,106	390,928	576,465	543,685
Expenditure									
Staff Costs Subtotal	(15,677)	(24,154)	8,477	(150,093)	(178,677)	28,584	(183,402)	(298,251)	(252,820)
Operational Costs									
Accommodation	-	-	-	(110)	(110)	-	-	-	(110)
Card Commission	(657)	(846)	189	(15,500)	(15,116)	(384)	(13,135)	(20,500)	(20,255)
Carriage	-	-	-	(781)	(781)	-	-	-	(781)
Carrier Bags	-	-	-	-	-	-	-	-	-
Cleaning	-	(600)	600	(19)	(2,419)	2,400	-	(7,200)	(4,219)
Consumables	(87)	(350)	263	(4,526)	(2,964)	(1,562)	(3,098)	(4,200)	(4,014)
Copyright & Royalties	-	-	-	-	-	-	-	-	-
Decorations	-	-	-	(113)	(74)	(39)	(123)	-	(74)
Disposables	-	-	-	(40)	-	(40)	-	-	-
Equipment Hire	-	-	-	-	-	-	(500)	-	-
Equipment Purchase	(20,241)	(250)	(19,991)	(22,886)	(3,576)	(19,310)	(2,151)	(3,000)	(4,326)
Ground Hire	-	-	-	(108)	(108)	-	(800)	-	(108)
Health & Safety	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-
Laundry	-	-	-	(105)	(105)	-	-	-	(105)
Legal & Professional	-	-	-	(2,595)	-	(2,595)	-	-	-
Licences	-	-	-	-	-	-	-	-	-
Maintenance	(6,756)	(100)	(6,656)	(12,966)	(2,887)	(10,079)	(442)	(1,200)	(3,187)
Maintenance Contracts	(5,066)	(394)	(4,672)	(8,218)	(3,550)	(4,669)	(3,155)	(4,733)	(4,733)
Postage	-	-	-	-	-	-	(14)	(600)	-
Printing Costs	-	(50)	50	-	(200)	200	(232)	-	(350)
Sinking Fund	-	-	-	-	-	-	-	(100,000)	(100,000)
Stationery	-	-	-	-	-	-	(118)	-	-
Stocktaker	-	-	-	-	-	-	(5,590)	(6,000)	(6,000)
Systems & Software	(1,056)	-	(1,056)	(1,056)	-	(1,056)	-	-	-
Training	-	-	-	(250)	-	(250)	-	-	-
Travel	-	-	-	(321)	(108)	(213)	(178)	-	(108)
Uniforms	-	-	-	(374)	(474)	100	(462)	(200)	(474)
Other	-	-	-	-	-	-	(225)	-	-

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Operational Costs Subtotal	(33,863)	(2,590)	(31,273)	(69,970)	(32,473)	(37,497)	(30,222)	(147,633)	(148,845)
Expenditure Total	(49,541)	(26,744)	(22,796)	(220,063)	(211,149)	(8,913)	(213,625)	(445,884)	(401,665)
Net Surplus/(Deficit)	(18,723)	(12,731)	(5,991)	210,748	182,555	28,193	177,304	130,581	142,020

Beit Bars

Imperial College Union
Management Accounts April 2024
Beit Bars

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Wet Sales									
Core Sales	45,293	29,320	15,973	837,952	812,029	25,923	771,392	1,055,602	1,077,700
Overage/Shortage	(4)	-	(4)	29	131	(102)	(412)	-	131
Wet Sales Subtotal	45,289	29,320	15,969	837,982	812,160	25,821	770,981	1,055,602	1,077,832
Cost of Sales	(12,411)	(9,676)	(2,736)	(272,710)	(261,219)	(11,491)	(281,213)	(348,349)	(348,891)
Gross Profit	32,877	19,644	13,233	565,272	550,941	14,331	489,767	707,254	728,941
	73%	67%		67%	68%		64%	67%	68%
Dry Sales									
Core Sales	-	-	-	474	474	-	136,165	-	474
Overage/Shortage	-	-	-	-	-	-	-	-	-
Dry Sales Subtotal	-	-	-	474	474	-	136,165	-	474
Cost of Sales	-	-	-	(569)	(569)	-	(61,964)	-	(569)
Gross Profit	-	-	-	(95)	(95)	-	74,200	-	(95)
				-20%	-20%		54%		-20%
Other Income									
Ticket Income	-	-	-	-	-	-	802	-	-
Retrospective Discount	4,333	-	4,333	13,465	3,497	9,967	23,163	-	3,497
Sales Commission	-	-	-	-	-	-	20,833	-	-
Room Hire & Events	-	-	-	436	261	175	-	-	261
Other Income	-	-	-	-	-	-	6,453	-	-
Other Income Subtotal	4,333	-	4,333	13,900	3,758	10,142	51,252	-	3,758
Income Total	37,210	19,644	17,566	579,077	554,604	24,473	615,219	707,254	732,604
Expenditure									
Staff Costs Subtotal	(27,276)	(22,215)	(5,060)	(299,803)	(293,509)	(6,294)	(535,186)	(364,694)	(392,142)
Operational Costs									
Accommodation	-	-	-	-	-	-	(200)	-	-
Card Commission	(858)	(589)	(268)	(14,821)	(15,111)	290	(13,895)	(21,218)	(20,451)
Carriage	-	-	-	(11)	(11)	-	-	-	(11)
Cleaning	(5,000)	(5,000)	-	(45,000)	(45,000)	-	(46,234)	(60,000)	(60,000)
Consultancy	-	-	-	-	-	-	(27,095)	-	-
Consumables	(699)	(393)	(306)	(10,507)	(9,607)	(900)	(20,641)	(14,145)	(13,167)
Crockery and Glasses	-	-	-	-	-	-	(38)	(7,073)	-
Decorations	-	-	-	(1,128)	(444)	(684)	(1,295)	(1,000)	(444)
Depreciation	-	-	-	-	-	-	-	(10,000)	-
Disposables	(844)	(589)	(255)	(9,627)	(11,484)	1,857	(18,589)	(21,218)	(16,824)
Entertainment Acts	(1,080)	-	(1,080)	(1,080)	-	(1,080)	(6,940)	-	-
Equipment Hire	-	-	-	-	-	-	(16,981)	(1,000)	-
Equipment Purchase	(318)	(393)	75	(4,280)	(4,451)	171	(11,402)	(14,145)	(8,011)
Health & Safety	-	-	-	(25)	-	(25)	(6,034)	(1,000)	-
Hospitality	(234)	-	(234)	(2,909)	(5,071)	2,162	(651)	(1,500)	(5,571)
Irrecoverable VAT	-	-	-	-	-	-	-	-	-
Licences	(415)	(1,000)	585	(5,715)	(7,113)	1,398	(7,476)	(12,500)	(10,163)
Maintenance	(257)	(200)	(57)	(3,761)	(4,879)	1,118	(6,226)	(2,400)	(5,479)
Maintenance Contracts	(1,113)	(1,119)	6	(10,193)	(10,069)	(124)	(11,703)	(11,865)	(13,425)
Postage	-	-	-	-	(500)	500	-	-	(750)
Printing Costs	-	-	-	-	-	-	(855)	(1,500)	-
Publicity	-	-	-	(780)	-	(780)	-	(500)	-
Quiz Prizes	-	-	-	(342)	-	(342)	(470)	-	-
Redecoration	-	-	-	-	-	-	-	-	-
Security Staff	(2,412)	(4,066)	1,654	(44,986)	(50,387)	5,401	(52,443)	(66,271)	(66,651)
Sinking Fund	-	-	-	-	-	-	-	(20,000)	(20,000)
Staff Subsistence	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	(34)	-	(34)	(16)	(50)	-
Stocktaker	(1,149)	(360)	(789)	(4,210)	(3,480)	(730)	(1,285)	(2,160)	(4,560)
Subscriptions	(1,575)	(1,729)	154	(14,645)	(14,726)	81	(12,642)	(20,550)	(19,912)
Systems & Software	-	-	-	(4,450)	-	(4,450)	(92)	-	-
Training	-	-	-	(2,270)	(500)	(1,770)	(1,726)	(2,000)	(1,000)
Travel	-	-	-	(570)	(514)	(56)	(321)	(400)	(614)

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Uniforms	-	-	-	(1,009)	(1,009)	-	(1,032)	(1,000)	(1,009)
Other	-	-	-	-	-	-	(429)	-	-
Operational Costs Subtotal	(15,954)	(15,438)	(516)	(182,353)	(184,355)	2,002	(266,709)	(293,494)	(268,042)
Expenditure Total	(43,230)	(37,653)	(5,577)	(482,156)	(477,864)	(4,292)	(801,895)	(658,189)	(660,184)
Net Surplus/(Deficit)	(6,019)	(18,009)	11,989	96,922	76,740	20,181	(186,676)	49,065	72,420

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Other	-	-	-	-	-	-	(10)	-	-
Operational Costs Subtotal	(518)	(1,116)	598	(7,502)	(10,148)	2,646	(5,488)	(17,230)	(13,843)
Expenditure Total	(3,256)	(3,578)	322	(45,768)	(52,504)	6,736	(30,490)	(67,359)	(69,382)
Net Surplus/(Deficit)	(2,932)	(2,660)	(272)	(5,528)	(12,478)	6,950	19,804	2,707	(19,518)

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Other	-	-	-	-	-	-	-	-	-
Operational Costs Subtotal	(1,143)	(2,880)	1,737	(30,792)	(31,757)	965	(12,918)	(29,071)	(36,486)
Expenditure Total	(4,249)	(7,725)	3,475	(77,136)	(82,911)	5,774	(29,820)	(76,919)	(101,406)
Net Surplus/(Deficit)	(4,265)	(2,961)	(1,303)	(36,923)	(40,771)	3,848	6,114	(24,129)	(45,471)

Events

Imperial College Union
Management Accounts April 2024
Events

	April 2024			Year To Date (9 months)			Year To Date	Full Year	Full Year
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Events									
Ticket Income	-	-	-	82,293	85,867	(3,574)	71,938	127,000	94,867
Room Hire & Events	2,070	1,000	1,070	50,968	43,998	6,970	-	47,800	50,598
Rental Income	-	-	-	-	1,000	(1,000)	-	3,600	1,800
Events Subtotal	2,070	1,000	1,070	133,261	130,864	2,396	71,938	178,400	147,264
Cost of Sales	-	-	-	(28,698)	(28,933)	235	-	-	(33,933)
Events Gross Profit	2,070	1,000	1,070	104,563	101,931	2,632	71,938	178,400	113,331
Commercial Marketing									
Advertising Sales	7,535	2,500	5,035	30,379	21,392	8,988	-	27,655	27,292
External Bookings	26,565	-	26,565	117,207	90,642	26,565	-	114,350	122,842
Welcome Fair	-	-	-	40,171	43,921	(3,750)	-	48,266	43,921
Commercial Marketing Subtotal	34,100	2,500	31,600	187,757	155,954	31,803	-	190,271	194,054
Income Total	36,170	3,500	32,670	292,320	257,886	34,434	71,938	368,671	307,386
Expenditure									
Staff Costs Subtotal	(11,902)	(12,180)	278	(95,874)	(94,522)	(1,352)	(3,815)	(148,350)	(132,381)
Operational Costs									
Acts	(531)	-	(531)	(28,799)	(26,754)	(2,044)	(27,729)	(19,000)	(26,754)
Card Commission	-	-	-	(1,985)	(144)	(1,841)	-	-	(144)
Consumables	-	-	-	(87)	(87)	-	(84)	-	(87)
Crockery and Glasses	-	-	-	-	-	-	-	-	-
Decorations	(51)	-	(51)	(6,957)	(6,805)	(152)	(4,044)	(5,000)	(7,305)
Disposables	-	-	-	(19)	(19)	-	-	-	(19)
Equipment Hire	(62)	-	(62)	(26,572)	(24,332)	(2,240)	(12,830)	(18,500)	(26,332)
Equipment Purchase	(453)	(500)	48	(8,511)	(5,412)	(3,099)	-	(6,500)	(6,912)
Ground Hire	-	-	-	(2,785)	-	(2,785)	-	-	-
Health & Safety	(450)	-	(450)	(1,790)	(1,640)	(150)	-	(2,000)	(2,040)
Hospitality	(46)	-	(46)	(3,763)	(2,804)	(959)	(2,083)	(1,500)	(2,804)
Licences	-	-	-	-	-	-	(21)	-	-
Maintenance	-	-	-	(5,839)	(4,539)	(1,300)	-	(4,000)	(4,539)
Maintenance Contracts	-	-	-	-	-	-	-	-	-
Postage	-	-	-	(55)	(55)	-	-	-	(55)
Printing Costs	-	-	-	(191)	(1,147)	956	(405)	(2,000)	(1,147)
Publicity	-	-	-	(2,970)	(300)	(2,670)	(500)	(2,250)	(300)
Quiz Prizes	-	-	-	-	(300)	300	-	(900)	(500)
Subscriptions	-	-	-	(29)	(29)	-	-	-	(29)
Security Staff	-	-	-	(26,610)	(27,754)	1,144	(10,318)	(33,000)	(30,754)
Stationery	-	-	-	(41)	-	(41)	-	-	-
Training	-	-	-	-	-	-	-	(750)	-
Travel Expenditure	-	-	-	(269)	(168)	(101)	-	-	(168)
Uniforms	-	-	-	-	-	-	-	(500)	-
Other	-	-	-	(1,000)	(1,000)	-	-	-	(1,000)
Operational Costs Subtotal	(1,593)	(500)	(1,093)	(118,270)	(103,289)	(14,981)	(58,015)	(95,900)	(110,889)
Expenditure Total	(13,495)	(12,680)	(815)	(214,144)	(197,811)	(16,334)	(61,829)	(244,250)	(243,270)
Net Surplus/(Deficit)	22,675	(9,180)	31,855	78,175	60,075	18,100	10,109	124,421	64,116