

Appendix Three: ICU Bars Budget 2020/21 Stage Three

	August	September	October	November	December	Additional Fixed Costs	Total
Income							
Sales							
Wet 568	0	18,000	36,000	36,000	27,000		117,000
Welcome Weekends		4,000	2,000				6,000
Sales Subtotal	0	22,000	38,000	36,000	27,000		123,000
Cost of Sales	0	(6,600)	(11,400)	(10,800)	(8,100)		(36,900)
Gross Profit	0	15,400	26,600	25,200	18,900		86,100
GP Margin %		70%	70%	70%	70%		70%
Dry Core Sales	0	5,000	10,000	10,000	7,500		32,500
Welcome Weekends	0	250	125	0	0		375
Sales Subtotal	0	5,250	10,125	10,000	7,500		32,875
Cost of Sales	0	(2,205)	(4,253)	(4,200)	(3,150)		(13,808)
Gross Profit	0	3,045	5,873	5,800	4,350		19,068
GP Margin %		58%	58%	58%	58%		58%
Other Income							
Door Income	0	0	500	500	500		1,500
Other	0	0	0	0	0		0
Other Income Subtotal	0	0	500	500	500		1,500
							0
Total Income	0	18,445	32,973	31,500	23,750		106,668
Expenditure							
Staff Costs (Pay)							
Permanent Staff		(5,278)	(5,419)	(5,419)	(5,419)	(43,213)	(64,749)
Temporary Staff	0	(2,810)	(5,621)	(5,621)	(4,215)		(18,267)
Agency Staff	0	(3,875)	(7,750)	(7,750)	(5,812)		(25,187)
Welcome	0	(2,674)	(1,337)	0	0		(4,011)
Late Taxis	0	(300)	(300)	(300)	(300)		(1,200)
Staff Costs (Pay) Subtotal	0	(14,937)	(20,427)	(19,090)	(15,746)	(43,213)	(113,413)
Premises & Equipment							
Cleaning	0	(575)	(687)	(465)	(273)		(2,000)
Depreciation	(2,698)	0	0	0	0		0
Equipment Hire	0	(200)	(200)	(200)	(200)		(800)
Equipment Purchase	0	0	0	0	0		0
Maintenance	(336)	(336)	(401)	(271)	(159)		(1,167)
Maintenance Contracts	(583)	(583)	(583)	(583)	(583)	(2,967)	(5,300)
Premises & Equipment Subtotal	(3,617)	(1,694)	(1,870)	(1,519)	(1,216)	(2,967)	(9,267)
Consumables							
Consumables	0	(868)	(1,036)	(702)	(412)		(3,018)
Disposables	0	(1,273)	(1,519)	(1,029)	(605)		(4,426)
Glasses	0	0	0	0	0		0
Other	0	0	0	0	0		0
Consumables Subtotal	0	(2,141)	(2,555)	(1,730)	(1,017)		(7,443)
Administration							
Credit Card Commission	0	(507)	(1,209)	(818)	(481)		(3,014)
Entertainment Acts	0	(250)	(250)	(250)	(250)		(1,000)
Health & Safety	(43)	0	0	0	0		0
Hospitality	0	0	0	0	0		0
Irrecoverable VAT	(1,298)	0	0	0	0		0
Legal & Professional	0	0	0	0	0		0
Licences	(692)	(767)	(915)	(620)	(364)	667	(2,000)
Printing Costs	0	(144)	(172)	(116)	(68)		(500)
Publicity	0	0	0	0	0		0
Quiz Prizes	0	0	(61)	(61)	(61)		(183)
Security Staff	0	0	0	0	0		0
Travel	0	0	0	0	0		0
Subscriptions	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)		(4,000)
Administration Subtotal	(3,034)	(2,667)	(3,607)	(2,866)	(2,224)	667	(10,698)
Total Expenditure	#REF!	(21,440)	(28,459)	(25,205)	(20,203)	(45,513)	(140,820)
							0
Net Surplus/(Deficit) Contribution	#REF!	(2,995)	4,513	6,295	3,547	(45,513)	(34,153)