

Leadership

Strategic Management Group, Social Enterprise Manager, Officer Trustees & Felix Editor

Imperial College Union Management Accounts September 19 Leadership

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|-----------------|----------------|----------------|-----------------|-----------------|-----------------|----------------|-----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| General | | | | | | | | | | | |
| Block Grant | 188,521 | 188,521 | 178,176 | - | 10,345 | 377,043 | 377,043 | 406,352 | - | (29,309) | 1,885,213 |
| CSP Grant Allocation | (33,417) | (33,417) | (33,417) | - | - | (66,834) | (66,834) | (66,834) | - | - | (401,004) |
| Other | 10,005 | - | - | 10,005 | 10,005 | 10,010 | - | - | 10,010 | 10,010 | - |
| General Subtotal | 165,109 | 155,104 | 144,759 | 10,005 | 20,350 | 320,219 | 310,209 | 339,518 | 10,010 | (19,299) | 1,484,209 |
| Total Income | 165,109 | 155,104 | 144,759 | 10,005 | 20,350 | 320,219 | 310,209 | 339,518 | 10,010 | (19,299) | 1,484,209 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (40,980) | (42,138) | (44,670) | 1,158 | 3,690 | (77,222) | (84,276) | (83,121) | 7,055 | 5,899 | (512,616) |
| Temporary Staff | - | - | - | - | - | - | - | - | - | - | - |
| Agency Staff | (2,829) | (2,700) | - | (129) | (2,829) | (3,386) | (5,400) | - | 2,014 | (3,386) | (32,886) |
| Staff Costs (Pay) Subtotal | (43,809) | (44,838) | (44,670) | 1,029 | 861 | (80,608) | (89,676) | (83,121) | 9,068 | 2,513 | (545,502) |
| Sabbatical Officers | | | | | | | | | | | |
| Pay | (18,402) | (17,090) | (18,881) | (1,312) | 479 | (34,158) | (34,179) | (35,153) | 22 | 996 | (247,801) |
| Accommodation | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | (3,400) |
| Recruitment Costs | - | - | - | - | - | - | - | (477) | - | 477 | - |
| Telephones | (35) | (55) | (54) | 20 | 19 | (68) | (110) | (109) | 42 | 41 | (660) |
| Training | - | (1,250) | (375) | 1,250 | 375 | (4,313) | (6,564) | (4,135) | 2,252 | (177) | (9,329) |
| Travel | - | - | - | - | - | - | - | (13) | - | 13 | (150) |
| Uniforms | - | - | - | - | - | - | - | - | - | - | - |
| Sabbatical Officers Subtotal | (18,437) | (18,395) | (19,310) | (42) | 873 | (38,538) | (40,854) | (39,888) | 2,316 | 1,350 | (261,340) |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | - | - | - | - | - | - | - | - | - | - | - |
| Provision | - | - | - | - | - | - | - | - | - | - | - |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Training | (1,872) | (850) | - | (1,022) | (1,872) | (1,872) | (850) | - | (1,022) | (1,872) | (23,350) |
| Travel | - | - | - | - | - | (435) | (60) | (385) | (375) | (50) | (160) |
| Staff Costs (Other) Subtotal | (1,872) | (850) | - | (1,022) | (1,872) | (2,307) | (910) | (385) | (1,397) | (1,922) | (23,510) |
| Trustee Board | | | | | | | | | | | |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Training | (310) | (500) | - | 190 | (310) | (310) | (500) | - | 190 | (310) | (2,500) |
| Travel | - | (270) | - | 270 | - | - | (270) | - | 270 | - | (3,060) |
| Trustee Board Subtotal | (310) | (770) | - | 460 | (310) | (310) | (770) | - | 460 | (310) | (5,560) |
| Premises & Equipment | | | | | | | | | | | |
| Depreciation | (3,410) | (3,487) | (3,353) | 77 | (57) | (6,820) | (6,975) | (6,706) | 155 | (114) | (39,164) |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | - | (300) | (83) | 300 | 83 | - | (300) | (235) | 300 | 235 | (600) |
| Maintenance | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | (3,410) | (3,787) | (3,437) | 377 | 26 | (6,820) | (7,275) | (6,942) | 455 | 122 | (39,764) |
| Administration | | | | | | | | | | | |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | (2,500) |
| Hospitality | - | (400) | (690) | 400 | 690 | - | (400) | (994) | 400 | 994 | (520) |
| Legal & Professional | (182) | - | - | (182) | (182) | (363) | - | - | (363) | (363) | - |
| Irrecoverable VAT | (95) | (151) | (18) | 56 | (77) | (295) | (441) | (138) | 147 | (156) | (2,161) |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | - |

| | Month | | | | | Year To Date | | | | | Full Year |
|---------------------------------|-----------------|-----------------|-----------------|---------------|---------------|------------------|------------------|------------------|---------------|-----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Stationery | - | - | (5) | - | 5 | - | - | (5) | - | 5 | - |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | - |
| Systems, Software & Development | - | - | - | - | - | - | - | - | - | - | - |
| Telephones | (91) | (98) | (95) | 7 | 4 | (181) | (196) | (192) | 15 | 11 | (1,176) |
| Other | 5,375 | - | (312) | 5,375 | 5,688 | 5,375 | - | (313) | 5,375 | 5,688 | - |
| Administration Subtotal | 5,007 | (649) | (1,120) | 5,656 | 6,128 | 4,536 | (1,037) | (1,642) | 5,573 | 6,178 | (6,357) |
| Total Expenditure | (62,830) | (69,290) | (68,536) | 6,459 | 5,706 | (124,047) | (140,522) | (131,978) | 16,475 | 7,930 | (882,032) |
| Net Surplus/(Deficit) | 102,279 | 85,815 | 76,223 | 16,464 | 26,056 | 196,171 | 169,686 | 207,541 | 26,485 | (11,369) | 602,177 |

568 & Union Bar

Imperial College Union
Management Accounts September 19
568 & Union Bar

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Wet Sales | | | | | | | | | | | |
| Core Sales | 102,892 | 79,250 | 90,432 | 23,642 | 12,460 | 194,967 | 155,000 | 180,671 | 39,967 | 14,296 | 1,048,000 |
| Function Sales | - | - | - | - | - | - | - | 75 | - | (75) | - |
| Overage/Shortage | (1,085) | - | (138) | (1,085) | (947) | (1,265) | - | (330) | (1,265) | (935) | - |
| Wet Sales Subtotal | 101,807 | 79,250 | 90,294 | 22,557 | 11,513 | 193,702 | 155,000 | 180,416 | 38,702 | 13,286 | 1,048,000 |
| Cost of Sales | (24,224) | (23,775) | (31,565) | (449) | 7,341 | (53,809) | (46,500) | (53,437) | (7,309) | (372) | (314,400) |
| Gross Profit | 77,583 | 55,475 | 58,729 | 22,108 | 18,854 | 139,893 | 108,500 | 126,979 | 31,393 | 12,914 | 733,600 |
| GP Margin % | 76% | 70% | 65% | | | 72% | 70% | 70% | | | 70% |
| Dry Sales | | | | | | | | | | | |
| Core Sales | 30,964 | 39,531 | 31,312 | (8,567) | (348) | 65,638 | 77,316 | 65,090 | (11,678) | 548 | 522,756 |
| Function Sales | - | - | 29 | - | (29) | - | - | 29 | - | (29) | - |
| Overage/Shortage | - | - | - | - | - | - | - | - | - | - | - |
| Dry Sales Subtotal | 30,964 | 39,531 | 31,341 | (8,567) | (376) | 65,638 | 77,316 | 65,118 | (11,678) | 519 | 522,756 |
| Cost of Sales | (17,379) | (15,812) | (18,829) | (1,567) | 1,449 | (35,488) | (30,926) | (34,048) | (4,562) | (1,440) | (209,102) |
| Gross Profit | 13,585 | 23,719 | 12,512 | (10,134) | 1,073 | 30,149 | 46,390 | 31,070 | (16,240) | (921) | 313,654 |
| GP Margin % | 44% | 60% | 40% | | | 46% | 60% | 48% | | | 60% |
| Other Income | | | | | | | | | | | |
| Listing Fee | - | - | 21,250 | - | (21,250) | - | - | 21,250 | - | (21,250) | 21,250 |
| Ticket Sales | - | - | - | - | - | - | - | 1,131 | - | (1,131) | 19,707 |
| Door Sales | - | - | - | - | - | - | - | 67 | - | (67) | 13,550 |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Other Income Subtotal | - | - | 21,250 | - | (21,250) | - | - | 22,448 | - | (22,448) | 54,507 |
| Total Income | 91,168 | 79,194 | 92,491 | 11,974 | (1,323) | 170,043 | 154,890 | 180,497 | 15,153 | (10,454) | 1,101,761 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (19,331) | (31,871) | (24,482) | 12,540 | 5,151 | (36,053) | (63,742) | (50,856) | 27,689 | 14,804 | (388,610) |
| Temporary Staff | (24,026) | (12,333) | (9,461) | (11,693) | (14,565) | (46,700) | (24,122) | (26,850) | (22,578) | (19,850) | (163,094) |
| Agency Staff | (15,538) | (5,884) | (13,233) | (9,655) | (2,306) | (36,313) | (11,507) | (20,214) | (24,806) | (16,099) | (77,805) |
| Stewards | - | - | - | - | - | 17 | - | - | 17 | 17 | - |
| Staff Costs (Pay) Subtotal | (58,895) | (50,088) | (47,176) | (8,807) | (11,719) | (119,049) | (99,371) | (97,920) | (19,678) | (21,128) | (629,509) |
| Staff Costs/Revenue % | -44% | -42% | -39% | | | -46% | -43% | -40% | | | -40% |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | (223) | (337) | (189) | 115 | (34) | (580) | (660) | (265) | 80 | (315) | (4,463) |
| Recruitment Costs | (332) | (17) | - | (315) | (332) | (332) | (33) | - | (298) | (332) | (200) |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | (240) | (71) | - | (169) | (240) | (240) | (142) | - | (98) | (240) | (850) |
| Uniforms | - | - | (177) | - | 177 | - | (300) | (177) | 300 | 177 | (500) |
| Staff Costs (Other) Subtotal | (794) | (425) | (366) | (369) | (428) | (1,152) | (1,135) | (443) | (17) | (709) | (6,013) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | (381) | (227) | (474) | (154) | 93 | (529) | (444) | (890) | (85) | 361 | (3,000) |
| Decorations | - | (91) | - | 91 | - | - | (177) | - | 177 | - | (1,200) |
| Depreciation | (8,547) | (8,494) | (5,768) | (53) | (2,779) | (17,274) | (17,183) | (16,237) | (91) | (1,037) | (100,705) |
| Equipment Hire | (159) | (514) | (139) | 355 | (19) | (215) | (1,012) | (819) | 796 | 604 | (6,632) |
| Equipment Purchase | (677) | (454) | (800) | (223) | 123 | (939) | (887) | (997) | (52) | 58 | (6,000) |
| Maintenance | (1,446) | (189) | (1,314) | (1,257) | (133) | (1,446) | (370) | (1,314) | (1,076) | (133) | (2,500) |
| Maintenance Contracts | - | (281) | - | 281 | - | - | (561) | - | 561 | - | (3,366) |
| Premises & Equipment Subtotal | (11,209) | (10,249) | (8,495) | (960) | (2,714) | (20,403) | (20,633) | (20,257) | 230 | (146) | (123,403) |
| Consumables | | | | | | | | | | | |
| Consumables | (650) | (378) | (342) | (272) | (307) | (715) | (740) | (923) | 25 | 208 | (5,000) |

| | Month | | | | | Year To Date | | | | | Full Year |
|--------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|------------------|-----------------|-----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Crockery and Glasses | - | (50) | (1,971) | 50 | 1,971 | (104) | (100) | (2,167) | (4) | 2,063 | (600) |
| Disposables | (1,217) | (832) | (1,072) | (385) | (145) | (1,601) | (1,627) | (1,872) | 25 | 271 | (11,000) |
| Consumables Subtotal | (1,867) | (1,260) | (3,386) | (607) | 1,519 | (2,420) | (2,466) | (4,963) | 47 | 2,543 | (16,600) |
| Administration | | | | | | | | | | | |
| Card Commission | (738) | (425) | (280) | (312) | (458) | (1,570) | (894) | (2,907) | (676) | 1,337 | (7,954) |
| Entertainment Acts | - | (1,134) | - | 1,134 | - | - | (2,219) | (1,413) | 2,219 | 1,413 | (15,000) |
| Health & Safety | - | (42) | - | 42 | - | - | (83) | - | 83 | - | (500) |
| Hospitality | - | - | - | - | - | (18) | - | (45) | (18) | 26 | (100) |
| Irrecoverable VAT | (5,816) | (1,838) | (3,169) | (3,978) | (2,647) | (5,816) | (3,595) | (3,522) | (2,221) | (2,294) | (24,308) |
| Laundry | - | - | - | - | - | - | - | - | - | - | - |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | (1,000) |
| Licences | (662) | (465) | (662) | (197) | - | (1,324) | (910) | (1,199) | (414) | (125) | (6,500) |
| Loss on disposal of assets | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | (109) | (189) | - | 80 | (109) | (109) | (370) | (408) | 261 | 300 | (2,500) |
| Publicity | - | - | - | - | - | - | - | - | - | - | - |
| Quiz Prizes | - | - | - | - | - | - | - | - | - | - | (995) |
| Security Staff | (3,224) | (3,097) | (614) | (127) | (2,610) | (3,224) | (6,057) | (614) | 2,833 | (2,610) | (40,950) |
| Stationery | - | - | - | - | - | - | (150) | (63) | 150 | 63 | (300) |
| Stocktaking | (382) | (423) | (553) | 41 | 171 | (841) | (846) | (1,103) | 5 | 262 | (5,074) |
| Subscriptions | (1,029) | (983) | (981) | (45) | (47) | (2,395) | (1,966) | (1,300) | (429) | (1,095) | (11,798) |
| Telephones | (25) | (42) | (15) | 17 | (9) | (70) | (83) | (97) | 13 | 27 | (500) |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | (8) | - | (46) | (8) | 38 | - |
| Administration Subtotal | (11,983) | (8,638) | (6,275) | (3,345) | (5,709) | (15,375) | (17,172) | (12,717) | 1,798 | (2,657) | (117,479) |
| Total Expenditure | (84,749) | (70,659) | (65,698) | (14,089) | (19,050) | (158,398) | (140,778) | (136,300) | (17,620) | (22,098) | (893,004) |
| Net Profit/(Loss) | 6,419 | 8,534 | 26,793 | (2,115) | (20,374) | 11,644 | 14,112 | 44,197 | (2,467) | (32,553) | 208,757 |
| NP Margin % | 5% | 7% | 22% | | | 4% | 6% | 18% | | | 13% |

H Bar

H-bar, Sheffield Building. Wet sales – 50% profit share with College. Catering delivered by College with support of H-bar staff.

Imperial College Union Management Accounts September 19 H Bar

| | Month | | | | | Year To Date | | | | | Full Year |
|--|----------------|-----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Wet Sales | | | | | | | | | | | |
| Core Sales | 12,286 | 16,500 | 14,322 | (4,214) | (2,037) | 19,106 | 28,771 | 26,577 | (9,665) | (7,471) | 230,000 |
| Function Sales | - | - | - | - | - | - | - | - | - | - | - |
| Overage/Shortage | - | - | - | - | - | - | - | - | - | - | - |
| Wet Sales Subtotal | 12,286 | 16,500 | 14,322 | (4,214) | (2,037) | 19,106 | 28,771 | 26,577 | (9,665) | (7,471) | 230,000 |
| Cost of Sales | (2,158) | (5,115) | (3,992) | 2,957 | 1,835 | (3,984) | (8,919) | (6,762) | 4,935 | 2,778 | (71,300) |
| Gross Profit | 10,128 | 11,385 | 10,330 | (1,257) | (202) | 15,121 | 19,852 | 19,815 | (4,731) | (4,694) | 158,700 |
| GP Margin % | 82% | 69% | 72% | | | 79% | 69% | 75% | | | 69% |
| Dry Sales | | | | | | | | | | | |
| Core Sales | - | 8,250 | - | (8,250) | - | - | 14,386 | - | (14,386) | - | 115,000 |
| Function Sales | - | - | - | - | - | - | - | - | - | - | - |
| Overage/Shortage | - | - | - | - | - | - | - | - | - | - | - |
| Dry Sales Subtotal | - | 8,250 | - | (8,250) | - | - | 14,386 | - | (14,386) | - | 115,000 |
| Cost of Sales | - | (3,300) | - | 3,300 | - | - | (5,754) | - | 5,754 | - | (46,000) |
| Gross Profit | - | 4,950 | - | (4,950) | - | - | 8,631 | - | (8,631) | - | 69,000 |
| GP Margin % | | 60% | | | | | 60% | | | | 60% |
| Other Income | | | | | | | | | | | |
| Ticket Sales | 23 | - | - | 23 | 23 | 34 | - | - | 34 | 34 | - |
| Other Income Subtotal | 23 | - | - | 23 | 23 | 34 | - | - | 34 | 34 | - |
| Income Total | 10,151 | 16,335 | 10,330 | (6,184) | (180) | 15,155 | 28,483 | 19,815 | (13,328) | (4,660) | 227,700 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (1,384) | (2,222) | (4,498) | 838 | 3,114 | (4,301) | (4,444) | (8,997) | 143 | 4,696 | (27,081) |
| Temporary Staff | (5,869) | (8,250) | (1,163) | 2,381 | (4,706) | (9,290) | (14,386) | (5,869) | 5,095 | (3,421) | (115,000) |
| Agency Staff | - | (36) | - | 36 | - | - | (63) | - | 63 | - | (500) |
| Staff Costs (Pay) Subtotal | (7,253) | (10,508) | (5,661) | 3,255 | (1,592) | (13,591) | (18,892) | (14,866) | 5,301 | 1,275 | (142,581) |
| Staff Costs/Revenue % | 59% | 42% | 40% | | | 71% | 44% | 56% | | | 41% |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | - | (100) | - | 100 | - | - | (175) | (31) | 175 | 31 | (1,400) |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | (42) | - | 42 | - | - | (83) | - | 83 | - | (500) |
| Uniforms | - | (200) | (437) | 200 | 437 | - | (200) | (437) | 200 | 437 | (200) |
| Staff Costs (Other) Subtotal | - | (342) | (437) | 342 | 437 | - | (458) | (468) | 458 | 468 | (2,100) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | (204) | (42) | - | (162) | (204) | (204) | (83) | - | (120) | (204) | (458) |
| Decorations | - | - | - | - | - | - | - | - | - | - | (500) |
| Depreciation | (200) | (213) | (178) | 13 | (21) | (399) | (426) | (394) | 27 | (5) | (2,756) |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | (1,500) |
| Equipment Purchase | (421) | - | - | (421) | (421) | (540) | (50) | (17) | (490) | (523) | (500) |
| Maintenance | - | - | - | - | - | - | - | - | - | - | (500) |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | (824) | (255) | (178) | (569) | (645) | (1,143) | (559) | (411) | (583) | (732) | (6,214) |
| Consumables | | | | | | | | | | | |
| Consumables | (33) | (215) | - | 182 | (33) | (33) | (375) | - | 342 | (33) | (3,000) |
| Disposables | (12) | (129) | - | 116 | (12) | (12) | (225) | - | 212 | (12) | (1,795) |
| Glasses | - | (160) | - | 160 | - | - | (160) | - | 160 | - | (320) |

| | Month | | | | | Year To Date | | | | | Full Year |
|--------------------------------|----------------|-----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|----------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Consumables Subtotal | (45) | (504) | - | 459 | (45) | (45) | (760) | - | 715 | (45) | (5,115) |
| Administration | | | | | | | | | | | |
| Credit Card Commission | - | (140) | - | 140 | - | - | (244) | - | 244 | - | (1,950) |
| Entertainment Acts | - | (85) | - | 85 | - | - | (85) | - | 85 | - | (3,500) |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | - |
| Licences | - | - | (42) | - | 42 | (23) | - | (42) | (23) | 19 | (315) |
| Printing Costs | - | (425) | - | 425 | - | - | (425) | - | 425 | - | (825) |
| Publicity | - | (75) | - | 75 | - | - | (75) | - | 75 | - | (150) |
| Quiz Prizes | - | (73) | - | 73 | - | - | (73) | - | 73 | - | (1,892) |
| Security Staff | - | - | - | - | - | - | - | - | - | - | (1,050) |
| Stationery | - | (4) | - | 4 | - | - | (8) | - | 8 | - | (50) |
| Stocktaking | (275) | (330) | 75 | 55 | (350) | (550) | (660) | (375) | 110 | (175) | (3,960) |
| Subscriptions | (10) | (10) | - | - | (10) | (20) | (20) | - | - | (20) | (120) |
| Telephones | (8) | (8) | (8) | 1 | - | (15) | (16) | (19) | 1 | 4 | (96) |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (292) | (1,150) | 25 | 857 | (318) | (608) | (1,606) | (436) | 998 | (172) | (13,908) |
| Expenditure Total | (8,415) | (12,758) | (6,251) | 4,344 | (2,164) | (15,387) | (22,276) | (16,180) | 6,889 | 793 | (169,918) |
| Trading Profit/(Loss) | 1,736 | 3,577 | 4,080 | (1,840) | (2,344) | (232) | 6,208 | 3,635 | (6,440) | (3,867) | 57,782 |
| College Share | - | - | - | - | - | - | - | - | - | - | - |
| Net Profit/(Loss) | 1,736 | 3,577 | 4,080 | (1,840) | (2,344) | (232) | 6,208 | 3,635 | (6,440) | (3,867) | 57,782 |
| NP Margin % | 17% | 22% | 39% | | | -2% | 22% | 18% | | | 25% |

Metric

Imperial College Union
Management Accounts September 19
Metric

| | Month | | | | | Year To Date | | | | | Full Year |
|--|----------------|----------------|----------------|--------------|----------------|----------------|----------------|----------------|--------------|----------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Wet Sales | | | | | | | | | | | |
| Core Sales | 5,062 | 2,500 | 2,321 | 2,562 | 2,741 | 5,062 | 2,500 | 2,321 | 2,562 | 2,741 | 123,500 |
| Function Sales | - | 500 | - | (500) | - | - | 500 | - | (500) | - | 6,000 |
| Overage/Shortage | - | - | - | - | - | - | - | - | - | - | - |
| Wet Sales Subtotal | 5,062 | 3,000 | 2,321 | 2,062 | 2,741 | 5,062 | 3,000 | 2,321 | 2,062 | 2,741 | 129,500 |
| Cost of Sales | (1,431) | (900) | - | (531) | (1,431) | (1,431) | (900) | - | (531) | (1,431) | (38,850) |
| Gross Profit | 3,631 | 2,100 | 2,321 | 1,531 | 1,309 | 3,631 | 2,100 | 2,321 | 1,531 | 1,309 | 90,650 |
| GP Margin % | 72% | 70% | 100% | | | 72% | 70% | 100% | | | 70% |
| Dry Sales | | | | | | | | | | | |
| Core Sales | - | - | - | - | - | - | - | - | - | - | - |
| Function Sales | - | - | - | - | - | - | - | - | - | - | - |
| Overage/Shortage | - | - | - | - | - | - | - | - | - | - | - |
| Dry Sales Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Cost of Sales | - | - | - | - | - | - | - | - | - | - | - |
| Gross Profit | - | - | - | - | - | - | - | - | - | - | - |
| GP Margin % | | | | | | | | | | | |
| Other Income | | | | | | | | | | | |
| Listing Fee | - | - | 2,500 | - | (2,500) | - | - | 2,500 | - | (2,500) | 2,500 |
| Ticket Sales | - | - | - | - | - | - | - | - | - | - | 20,000 |
| Door Income | 7,112 | 319 | - | 6,794 | 7,112 | 8,107 | 319 | - | 7,789 | 8,107 | 13,750 |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Other Income Subtotal | 7,112 | 319 | 2,500 | 6,794 | 4,612 | 8,107 | 319 | 2,500 | 7,789 | 5,607 | 36,250 |
| Total Income | 10,743 | 2,419 | 4,821 | 8,324 | 5,922 | 11,738 | 2,419 | 4,821 | 9,319 | 6,917 | 126,900 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (461) | (741) | (777) | 279 | 316 | (1,434) | (1,481) | (777) | 48 | (656) | (9,027) |
| Temporary Staff | (1,240) | (643) | (349) | (597) | (890) | (1,198) | (643) | (349) | (555) | (848) | (27,739) |
| Agency Staff | - | - | - | - | - | - | - | - | - | - | - |
| Stewards | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) Subtotal | (1,701) | (1,383) | (1,127) | (318) | (575) | (2,631) | (2,124) | (1,127) | (507) | (1,505) | (36,766) |
| Staff Costs/Revenue % | 34% | 46% | 49% | | | 52% | 71% | 49% | | | 28% |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxis | - | (18) | - | 18 | - | - | (18) | - | 18 | - | (788) |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | - | - | - | - | - | - | - | - | - | - |
| Uniforms | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | - | (18) | - | 18 | - | - | (18) | - | 18 | - | (788) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | (3) | - | 3 | - | - | (3) | - | 3 | - | (150) |
| Decorations | (24) | (6) | - | (18) | (24) | (116) | (6) | - | (110) | (116) | (250) |
| Depreciation | (1,713) | (1,699) | (3,538) | (15) | 1,825 | (3,520) | (3,491) | (3,538) | (30) | 18 | (19,858) |
| Equipment Hire | (79) | (265) | (136) | 186 | 57 | (108) | (333) | (136) | 225 | 28 | (9,316) |
| Equipment Purchase | (7) | (12) | - | 5 | (7) | (196) | (12) | - | (185) | (196) | (500) |
| Maintenance | - | (12) | - | 12 | - | - | (12) | - | 12 | - | (500) |
| Maintenance Contracts | - | (50) | - | 50 | - | - | (93) | - | 93 | - | (588) |
| Premises & Equipment Subtotal | (1,824) | (2,045) | (3,674) | 222 | 1,851 | (3,940) | (3,949) | (3,674) | 9 | (266) | (31,162) |
| Consumables | | | | | | | | | | | |
| Consumables | - | (22) | - | 22 | - | - | (22) | - | 22 | - | (950) |

| | Month | | | | | Year To Date | | | | | Full Year |
|--------------------------------|----------------|----------------|----------------|--------------|--------------|----------------|----------------|----------------|--------------|----------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Crockery & Glasses | - | (20) | - | 20 | - | - | (40) | - | 40 | - | (240) |
| Disposables | - | (58) | - | 58 | - | - | (58) | - | 58 | - | (2,500) |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Consumables Subtotal | - | (100) | - | 100 | - | - | (120) | - | 120 | - | (3,690) |
| Administration | | | | | | | | | | | |
| Carriage | - | - | - | - | - | - | - | - | - | - | - |
| Credit Card Commission | (144) | (80) | (153) | (64) | 10 | (262) | (80) | (153) | (182) | (109) | (1,429) |
| Entertainment Acts | - | (232) | (12) | 232 | 12 | - | (232) | (12) | 232 | 12 | (10,000) |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Irrecoverable VAT | - | - | - | - | - | - | - | - | - | - | - |
| Laundry | - | - | - | - | - | - | - | - | - | - | - |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | - |
| Licences | (117) | (117) | (117) | - | - | (234) | (233) | (117) | (1) | (117) | (1,400) |
| Printing Costs | - | (9) | - | 9 | - | - | (9) | - | 9 | - | (400) |
| Publicity | - | - | - | - | - | - | - | - | - | - | - |
| Quiz Prizes | - | - | - | - | - | - | - | - | - | - | - |
| Security Staff | - | (166) | - | 166 | - | - | (166) | - | 166 | - | (7,165) |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Stocktaking | (54) | (97) | - | 43 | (54) | (135) | (194) | - | 59 | (135) | (1,161) |
| Subscriptions | - | (13) | - | 13 | - | - | (25) | - | 25 | - | (150) |
| Telephones | (4) | - | (17) | (4) | 13 | (12) | - | (17) | (12) | 5 | - |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (319) | (713) | (299) | 394 | (20) | (644) | (939) | (299) | 295 | (345) | (21,704) |
| Total Expenditure | (3,844) | (4,260) | (5,100) | 416 | 1,256 | (7,215) | (7,150) | (5,100) | (65) | (2,115) | (94,110) |
| Net Profit/(Loss) | 6,899 | (1,841) | (278) | 8,740 | 7,178 | 4,523 | (4,731) | (278) | 9,254 | 4,801 | 32,790 |
| NP Margin % | 136% | -61% | -12% | | | 89% | -158% | -12% | | | 25% |

Reynolds

Reynolds – Charing Cross Hospital. Wet sales and pizza offering.

Imperial College Union Management Accounts September 19 Reynolds

| | Month | | | | | Year To Date | | | | | Full Year |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Wet Sales | | | | | | | | | | | |
| Core Sales | 3,907 | 7,500 | 6,421 | (3,593) | (2,514) | 3,994 | 7,500 | 6,421 | (3,506) | (2,426) | 110,000 |
| Function Sales | - | - | - | - | - | - | - | - | - | - | - |
| Overage/Shortage | (1) | - | (18) | (1) | 17 | (1) | - | (18) | (1) | 17 | - |
| Wet Sales Subtotal | 3,906 | 7,500 | 6,403 | (3,594) | (2,497) | 3,993 | 7,500 | 6,403 | (3,507) | (2,409) | 110,000 |
| Cost of Sales | (1,172) | (2,250) | (1,659) | 1,078 | 486 | (1,183) | (2,250) | (1,659) | 1,067 | 476 | (33,000) |
| Gross Profit | 2,734 | 5,250 | 4,744 | (2,516) | (2,010) | 2,811 | 5,250 | 4,744 | (2,439) | (1,933) | 77,000 |
| GP Margin % | 70% | 70% | 74% | | | 70% | 70% | 74% | | | 70% |
| Dry Sales | | | | | | | | | | | |
| Core Sales | - | 341 | 93 | (341) | (93) | - | 341 | 93 | (341) | (93) | 5,000 |
| Dry Sales Subtotal | - | 341 | 93 | (341) | (93) | - | 341 | 93 | (341) | (93) | 5,000 |
| Cost of Sales | - | (170) | - | 170 | - | - | (170) | - | 170 | - | (2,500) |
| Gross Profit | - | 170 | 93 | (170) | (93) | - | 170 | 93 | (170) | (93) | 2,500 |
| GP Margin % | | 50% | 100% | | | 50% | 100% | | | | 50% |
| Income Other | | | | | | | | | | | |
| Listing Fee | - | - | 1,250 | - | (1,250) | - | - | 1,250 | - | (1,250) | 1,250 |
| Ticket Sales | - | - | - | - | - | - | - | - | - | - | 300 |
| Door Sales | - | - | - | - | - | - | - | - | - | - | - |
| Income Other Subtotal | - | - | 1,250 | - | (1,250) | - | - | 1,250 | - | (1,250) | 1,550 |
| Total Income | 2,734 | 5,420 | 6,087 | (2,687) | (3,354) | 2,811 | 5,420 | 6,087 | (2,610) | (3,277) | 81,050 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (461) | (741) | (389) | 279 | (73) | (1,434) | (1,481) | (777) | 48 | (656) | (9,027) |
| Temporary Staff | (3,652) | (2,579) | (1,052) | (1,074) | (2,601) | (3,575) | (2,579) | (1,052) | (996) | (2,523) | (37,823) |
| Agency Staff | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) Subtotal | (4,114) | (3,320) | (1,441) | (794) | (2,673) | (5,009) | (4,060) | (1,830) | (949) | (3,179) | (46,850) |
| Staff Costs/Revenue % | 0% | 0% | 0% | | | 0% | 0% | 0% | | | 0% |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxis | - | (20) | - | 20 | - | - | (20) | - | 20 | - | (300) |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | (33) | - | 33 | - | - | (67) | - | 67 | - | (400) |
| Uniforms | - | (240) | - | 240 | - | - | (240) | - | 240 | - | (240) |
| Staff Costs (Other) Subtotal | - | (294) | - | 294 | - | - | (327) | - | 327 | - | (940) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | (189) | (34) | - | (155) | (189) | (189) | (34) | - | (155) | (189) | (500) |
| Decorations | - | (34) | - | 34 | - | - | (34) | - | 34 | - | (500) |
| Depreciation | (1,200) | (1,203) | (1,388) | 3 | 188 | (2,399) | (2,406) | (2,776) | 6 | 377 | (13,632) |
| Equipment Hire | (51) | (187) | (51) | 136 | - | (102) | (238) | (51) | 136 | (51) | (2,612) |
| Equipment Purchase | - | - | - | - | - | - | (200) | - | 200 | - | (200) |
| Maintenance | (290) | (34) | - | (255) | (290) | (290) | (34) | - | (255) | (290) | (500) |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | (1,729) | (1,492) | (1,439) | (237) | (290) | (2,980) | (2,946) | (2,827) | (34) | (153) | (17,944) |
| Consumables | | | | | | | | | | | |
| Consumables | (284) | (68) | - | (215) | (284) | (284) | (68) | - | (215) | (284) | (1,000) |
| Crockery & Glasses | - | - | - | - | - | - | (75) | - | 75 | - | (150) |
| Disposables | (409) | (136) | - | (273) | (409) | (409) | (136) | - | (273) | (409) | (2,000) |

| | Month | | | | | Year To Date | | | | | Full Year |
|--------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Other | (500) | - | - | (500) | (500) | (500) | - | - | (500) | (500) | - |
| Consumables Subtotal | (1,193) | (205) | - | (988) | (1,193) | (1,193) | (280) | - | (913) | (1,193) | (3,150) |
| Administration | | | | | | | | | | | |
| Credit Card Commission | (27) | (58) | (100) | 30 | 73 | (57) | (83) | (440) | 25 | 383 | (784) |
| Entertainment Acts | - | (68) | - | 68 | - | - | (68) | - | 68 | - | (1,000) |
| Engraving & Signwriting | - | - | - | - | - | - | - | - | - | - | - |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Legal & Professional | - | - | (371) | - | 371 | - | - | (371) | - | 371 | - |
| Licences | (62) | (100) | (128) | 38 | 66 | (124) | (100) | (253) | (24) | 129 | (1,465) |
| Printing Costs | - | (27) | - | 27 | - | - | (27) | - | 27 | - | (400) |
| Publicity | - | (17) | - | 17 | - | - | (17) | - | 17 | - | (250) |
| Quiz | - | (70) | - | 70 | - | - | (70) | - | 70 | - | (560) |
| Security Staff | - | (614) | - | 614 | - | - | (614) | - | 614 | - | (9,000) |
| Stationery | - | - | (49) | - | 49 | - | (50) | (49) | 50 | 49 | (100) |
| Stocktaking | (275) | (275) | (275) | - | - | (275) | (275) | (275) | - | - | (2,475) |
| Subscriptions | - | (20) | - | 20 | - | - | (40) | - | 40 | - | (240) |
| Telephones | (12) | (22) | (23) | 11 | 11 | (20) | (22) | (47) | 2 | 26 | (200) |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (376) | (1,271) | (946) | 895 | 570 | (477) | (1,366) | (1,435) | 889 | 958 | (16,474) |
| Total Expenditure | (7,412) | (6,581) | (3,825) | (830) | (3,586) | (9,658) | (8,979) | (6,091) | (679) | (3,567) | (85,358) |
| Net Profit/(Loss) | (4,678) | (1,161) | 2,262 | (3,517) | (6,940) | (6,848) | (3,558) | (4) | (3,289) | (6,844) | (4,308) |
| NP Margin % | -120% | -15% | 35% | | | -171% | -45% | 0% | | | -4% |

UDH

Imperial College Union
Management Accounts September 19
UDH

| | Month | | | | | Year To Date | | | | | Full Year |
|--|--------------|----------------|----------------|----------------|--------------|----------------|----------------|----------------|----------------|--------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Dry Sales | | | | | | | | | | | |
| Conferences Sales | 1,242 | 1,500 | - | (258) | 1,242 | 1,354 | 1,500 | - | (146) | 1,354 | 12,250 |
| Functions Sales | - | 833 | - | (833) | - | - | 1,667 | - | (1,667) | - | 10,000 |
| Dry Sales Subtotal | 1,242 | 2,333 | - | (1,091) | 1,242 | 1,354 | 3,167 | - | (1,812) | 1,354 | 22,250 |
| Cost of Sales | (435) | (817) | - | 382 | (435) | (474) | (1,109) | - | 635 | (474) | (7,791) |
| Gross Profit | 808 | 1,516 | - | (709) | 808 | 881 | 2,058 | - | (1,177) | 881 | 14,459 |
| GP Margin % | 65% | 65% | | | | 65% | 65% | | | | 65% |
| Wet Sales | | | | | | | | | | | |
| Conferences | - | 92 | - | (92) | - | - | 92 | - | (92) | - | 1,750 |
| Functions | - | - | - | - | - | - | - | - | - | - | - |
| Wet Sales Subtotal | - | 92 | - | (92) | - | - | 92 | - | (92) | - | 1,750 |
| Cost of Sales | - | (28) | - | 28 | - | - | (28) | - | 28 | - | (525) |
| Gross Profit | - | 64 | - | (64) | - | - | 64 | - | (64) | - | 1,225 |
| GP Margin % | | 70% | | | | 70% | 70% | | | | 70% |
| Other Income | | | | | | | | | | | |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Other Income Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Total Income | 808 | 1,580 | - | (773) | 808 | 881 | 2,122 | - | (1,241) | 881 | 15,684 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | - | (138) | - | 138 | - | - | (275) | - | 275 | - | (1,684) |
| Temporary Staff | - | (46) | - | 46 | - | - | (46) | - | 46 | - | (745) |
| Agency Staff | - | (176) | - | 176 | - | - | (176) | - | 176 | - | (1,440) |
| Stewards | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) Subtotal | - | (360) | - | 360 | - | - | (498) | - | 498 | - | (3,869) |
| Staff Costs/Revenue % | 0% | 15% | | | | 0% | 15% | | | | 16% |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxis | - | (8) | - | 8 | - | - | (8) | - | 8 | - | (50) |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | - | - | - | - | - | - | - | - | - | - |
| Uniforms | - | (17) | - | 17 | - | - | (17) | - | 17 | - | (100) |
| Staff Costs (Other) Subtotal | - | (25) | - | 25 | - | - | (25) | - | 25 | - | (150) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | (25) | - | 25 | - | - | (50) | - | 50 | - | (300) |
| Decorations | - | (42) | - | 42 | - | - | (42) | - | 42 | - | (250) |
| Depreciation | (599) | (616) | (1,232) | 17 | 633 | (1,198) | (1,231) | (1,232) | 33 | 34 | (6,566) |
| Equipment Hire | - | (292) | - | 292 | - | - | (292) | - | 292 | - | (1,750) |
| Equipment Purchase | (69) | (150) | - | 81 | (69) | (69) | (150) | - | 81 | (69) | (900) |
| Maintenance | - | (4) | - | 4 | - | - | (8) | - | 8 | - | (50) |
| Maintenance Contracts | - | (108) | - | 108 | - | - | (215) | - | 215 | - | (1,292) |
| Premises & Equipment Subtotal | (668) | (1,236) | (1,232) | 567 | 563 | (1,267) | (1,988) | (1,232) | 721 | (36) | (11,108) |
| Consumables | | | | | | | | | | | |
| Consumables | - | - | - | - | - | - | - | - | - | - | - |
| Crockery & Glasses | - | - | - | - | - | - | - | - | - | - | - |
| Disposables | - | - | - | - | - | - | - | - | - | - | (1,200) |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Consumables Subtotal | - | - | - | - | - | - | - | - | - | - | (1,200) |

| | Month | | | | | Year To Date | | | | | Full Year |
|--------------------------------|--------------|----------------|----------------|--------------|--------------|----------------|----------------|----------------|--------------|-------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Administration | | | | | | | | | | | |
| Card Commission | - | - | - | - | - | - | - | - | - | - | - |
| Entertainment Acts | - | - | - | - | - | - | - | - | - | - | - |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Irrecoverable VAT | - | - | - | - | - | - | - | - | - | - | - |
| Laundry | - | (116) | - | 116 | - | - | (116) | - | 116 | - | (950) |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | - |
| Licences | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | - | (12) | - | 12 | - | - | (12) | - | 12 | - | (100) |
| Publicity | - | - | - | - | - | - | - | - | - | - | - |
| Quiz Prizes | - | - | - | - | - | - | - | - | - | - | - |
| Security Staff | - | - | - | - | - | - | - | - | - | - | - |
| Stationery | - | (6) | - | 6 | - | - | (6) | - | 6 | - | (50) |
| Stocktaking | - | (78) | - | 78 | - | - | (155) | - | 155 | - | (930) |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | - |
| Telephones | - | - | - | - | - | - | - | - | - | - | - |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | - | (212) | - | 212 | - | - | (290) | - | 290 | - | (2,030) |
| Total Expenditure | (668) | (1,833) | (1,232) | 1,165 | 563 | (1,267) | (2,801) | (1,232) | 1,533 | (36) | (18,357) |
| Net Profit/(Loss) | 139 | (253) | (1,232) | 392 | 1,371 | (387) | (679) | (1,232) | 292 | 845 | (2,673) |
| NP Margin % | 11% | -10% | | | | -29% | -21% | | | | -11% |

Beit Venues

Upselling of free Union spaces to external clients and function management.

Imperial College Union Management Accounts September 19 Beit Venues

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Core Sales | | | | | | | | | | | |
| Room Hire | 19,607 | 17,491 | 23,851 | 2,116 | (4,243) | 53,161 | 51,506 | 55,046 | 1,655 | (1,885) | 203,097 |
| Misc Sales | - | - | 3,426 | - | (3,426) | - | - | 3,538 | - | (3,538) | - |
| Core Sales Subtotal | 19,607 | 17,491 | 27,277 | 2,116 | (7,670) | 53,161 | 51,506 | 58,584 | 1,655 | (5,423) | 203,097 |
| Other Sales | | | | | | | | | | | |
| Other Services | 1,525 | 2,465 | 4,358 | (940) | (2,834) | 2,648 | 7,259 | 4,358 | (4,611) | (1,711) | 28,623 |
| Pass Through | (613) | - | - | (613) | (613) | (488) | - | - | (488) | (488) | - |
| Union Events | - | - | - | - | - | - | - | - | - | - | - |
| Other Sales Subtotal | 912 | 2,465 | 4,358 | (1,553) | (3,446) | 2,160 | 7,259 | 4,358 | (5,099) | (2,199) | 28,623 |
| Income Total | 20,519 | 19,956 | 31,636 | 563 | (11,116) | 55,320 | 58,765 | 62,942 | (3,444) | (7,622) | 231,720 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (10,238) | (9,737) | (6,731) | (501) | (3,506) | (19,802) | (19,473) | (13,463) | (329) | (6,340) | (118,275) |
| Temporary Staff | (682) | (400) | (2,537) | (282) | 1,855 | (2,981) | (3,400) | (5,509) | 419 | 2,528 | (7,800) |
| Agency Staff | (200) | - | - | (200) | (200) | (558) | (500) | (1,907) | (58) | 1,349 | (500) |
| Staff Costs (Pay) Subtotal | (11,120) | (10,137) | (9,268) | (983) | (1,852) | (23,341) | (23,373) | (20,879) | 32 | (2,463) | (126,575) |
| Staff Costs/Revenue % | 54% | 51% | 29% | | | 42% | 40% | 33% | | | 55% |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxis | - | - | (58) | - | 58 | - | - | (58) | - | 58 | (300) |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | (33) | - | 33 | - | - | (67) | - | 67 | - | (404) |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Uniforms | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | - | (33) | (58) | 33 | 58 | - | (67) | (58) | 67 | 58 | (704) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | - | - | - | - | - | - | - | - | - | - |
| Decorations | - | - | - | - | - | - | - | - | - | - | (100) |
| Depreciation | (162) | (162) | (162) | - | - | (324) | (324) | (324) | - | - | (2,619) |
| Equipment Hire | (1,502) | (560) | (1,229) | (942) | (273) | (2,712) | (1,648) | (2,874) | (1,063) | 162 | (6,500) |
| Equipment Purchase | (29) | (43) | (328) | 14 | 299 | (29) | (127) | (369) | 98 | 340 | (500) |
| Maintenance | - | - | - | - | - | - | - | - | - | - | (1,000) |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | (1,693) | (765) | (1,719) | (928) | 27 | (3,064) | (2,099) | (3,567) | (965) | 503 | (10,719) |
| Administration | | | | | | | | | | | |
| Consumables | - | - | - | - | - | - | - | - | - | - | - |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | (20) | (13) | 20 | 13 | - | (40) | (13) | 40 | 13 | (220) |
| Licences | (274) | - | - | (274) | (274) | (274) | - | - | (274) | (274) | - |
| Printing Costs | - | - | - | - | - | (42) | - | - | (42) | (42) | - |
| Publicity | - | - | - | - | - | - | - | - | - | - | (750) |
| Security Staff | - | (1,500) | - | 1,500 | - | - | (4,500) | (582) | 4,500 | 582 | (10,500) |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | - |
| Systems, Software & Development | - | (2) | (18) | 2 | 18 | (18) | (4) | (18) | (14) | - | (27) |
| Telephones | (28) | (35) | (31) | 7 | 3 | (62) | (70) | (62) | 8 | - | (420) |
| Administration Subtotal | (301) | (1,557) | (63) | 1,256 | (239) | (396) | (4,614) | (676) | 4,218 | 280 | (11,917) |

| | Month | | | | | Year To Date | | | | | Full Year |
|----------------------------|-----------------|-----------------|-----------------|--------------|-----------------|-----------------|-----------------|-----------------|--------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Expenditure Total | (13,114) | (12,492) | (11,108) | (622) | (2,006) | (26,802) | (30,153) | (25,180) | 3,351 | (1,622) | (149,914) |
| Net Profit/(Loss) | 7,405 | 7,464 | 20,527 | (59) | (13,122) | 28,518 | 28,612 | 37,762 | (93) | (9,244) | 81,806 |
| Net Profit Margin % | 36% | 37% | 65% | | | 52% | 49% | 60% | | | 35% |

Shop & Online

Imperial College Union
Management Accounts September 19
Shop & Online

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Sales | | | | | | | | | | | |
| Core Sales | 79,373 | 69,314 | 65,654 | 10,059 | 13,719 | 131,070 | 120,734 | 114,407 | 10,336 | 16,664 | 836,099 |
| Online Sales | 3,602 | 2,847 | 2,645 | 755 | 958 | 6,507 | 5,560 | 5,170 | 947 | 1,338 | 39,903 |
| Overage/Shortage | 27 | - | (16) | 27 | 43 | 37 | - | (14) | 37 | 51 | - |
| Sales Subtotal | 83,002 | 72,161 | 68,282 | 10,841 | 14,720 | 137,615 | 126,294 | 119,563 | 11,321 | 18,052 | 876,002 |
| Carriage Out | (802) | (641) | (622) | (161) | (180) | (1,022) | (1,251) | (1,219) | 229 | 197 | (8,959) |
| Sales Subtotal (net of carriage) | 82,200 | 71,520 | 67,661 | 10,680 | 14,540 | 136,593 | 125,043 | 118,344 | 11,550 | 18,249 | 867,043 |
| Cost of Sales | (45,543) | (34,330) | (32,586) | (11,213) | (12,957) | (71,870) | (60,021) | (56,773) | (11,850) | (15,097) | (416,181) |
| Gross Profit | 36,657 | 37,191 | 35,074 | (534) | 1,583 | 64,723 | 65,022 | 61,571 | (300) | 3,152 | 450,862 |
| Gross Profit Margin % | 45% | 52% | 52% | | | 47% | 52% | 52% | | | 52% |
| Other Income | | | | | | | | | | | |
| Sales Commission | - | - | - | - | - | - | - | 581 | - | (581) | 4,804 |
| Other Income Subtotal | - | - | - | - | - | - | - | 581 | - | (581) | 4,804 |
| Total Income | 36,657 | 37,191 | 35,074 | (534) | 1,583 | 64,723 | 65,022 | 62,152 | (300) | 2,571 | 455,666 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (13,499) | (17,930) | (14,911) | 4,431 | 1,412 | (27,410) | (35,860) | (31,855) | 8,450 | 4,445 | (207,952) |
| Temporary Staff | (1,953) | (1,898) | (2,865) | (55) | 913 | (3,134) | (3,322) | (6,429) | 187 | 3,294 | (45,786) |
| Agency Staff | (3,291) | - | - | (3,291) | (3,291) | (3,291) | - | - | (3,291) | (3,291) | - |
| Staff Costs (Pay) Subtotal | (18,743) | (19,828) | (17,776) | 1,085 | (967) | (33,836) | (39,182) | (38,284) | 5,346 | 4,448 | (253,738) |
| Staff Costs/Revenue % | 23% | 27% | 26% | | | 25% | 31% | 32% | | | 29% |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxis | - | - | - | - | - | - | - | - | - | - | - |
| Provision | - | - | - | - | - | - | - | - | - | - | - |
| Recruitment Costs | 970 | - | - | 970 | 970 | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | (50) | - | 50 | - | - | (500) | - | 500 | - | (1,000) |
| Uniforms | - | - | (685) | - | 685 | - | (1,130) | (685) | 1,130 | 685 | (1,130) |
| Staff Costs (Other) Subtotal | 970 | (50) | (685) | 1,020 | 1,655 | - | (1,630) | (685) | 1,630 | 685 | (2,130) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | (6) | - | 6 | - | - | (12) | - | 12 | - | (72) |
| Decorations | - | - | - | - | - | - | - | - | - | - | (100) |
| Depreciation | (162) | (86) | (55) | (76) | (106) | (323) | (172) | (92) | (151) | (232) | (2,111) |
| Equipment Hire | (340) | (60) | 30 | (280) | (370) | (410) | (120) | (70) | (290) | (340) | (720) |
| Equipment Purchase | - | (24) | (30) | 24 | 30 | - | (48) | (30) | 48 | 30 | (290) |
| Maintenance | (518) | (33) | - | (485) | (518) | (518) | (67) | - | (451) | (518) | (400) |
| Maintenance Contracts | - | (150) | - | 150 | - | - | (300) | - | 300 | - | (1,800) |
| Premises & Equipment Subtotal | (1,020) | (360) | (55) | (660) | (965) | (1,251) | (719) | (191) | (532) | (1,060) | (5,492) |
| Consumables | | | | | | | | | | | |
| Carriage | - | - | 241 | - | (241) | - | - | - | - | - | - |
| Carrier & Paper Bags | - | (68) | - | 68 | - | - | (137) | - | 137 | - | (820) |
| Consumables | - | (123) | (484) | 123 | 484 | - | (214) | (553) | 214 | 553 | (1,485) |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Consumables Subtotal | - | (191) | (243) | 191 | 243 | - | (351) | (553) | 351 | 553 | (2,305) |
| Administration | | | | | | | | | | | |
| Credit Card Commission | (558) | (236) | 102 | (322) | (660) | (1,186) | (409) | (2,543) | (777) | 1,357 | (3,726) |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | (6) | - | 6 | - | - | (12) | - | 12 | - | (72) |
| Legal & Professional | - | - | - | - | - | - | (7,500) | - | 7,500 | - | (7,500) |

| | Month | | | | | Year To Date | | | | | Full Year |
|---------------------------------|-----------------|-----------------|-----------------|--------------|--------------|-----------------|-----------------|-----------------|---------------|--------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Licences | - | - | - | - | - | - | - | - | - | - | - |
| Postage | - | (3) | (17) | 3 | 17 | - | (6) | (17) | 6 | 17 | (34) |
| Printing Costs | - | (25) | (50) | 25 | 50 | - | (50) | (50) | 50 | 50 | (300) |
| Publicity | - | (20) | - | 20 | - | - | (40) | - | 40 | - | (240) |
| Signwriting | - | - | - | - | - | - | - | - | - | - | - |
| Stationery | - | - | (3) | - | 3 | - | - | (3) | - | 3 | - |
| Stocktaker | - | - | - | - | - | (825) | - | - | (825) | (825) | (850) |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | - |
| Systems, Software & Development | - | - | - | - | - | - | - | - | - | - | - |
| Telephones | (35) | (40) | (13) | 4 | (22) | (71) | (79) | (75) | 8 | 4 | (475) |
| Travel | - | (8) | - | 8 | - | - | (17) | - | 17 | - | (100) |
| Administration Subtotal | (593) | (337) | 19 | (256) | (612) | (2,082) | (8,112) | (2,688) | 6,030 | 606 | (13,296) |
| Total Expenditure | (19,386) | (20,766) | (18,740) | 1,380 | (646) | (37,169) | (49,994) | (42,402) | 12,824 | 5,232 | (276,961) |
| Net Profit/(Loss) | 17,271 | 16,425 | 16,334 | 846 | 937 | 27,554 | 15,029 | 19,750 | 12,525 | 7,803 | 178,705 |
| Net Profit Margin % | 21% | 23% | 24% | | | 20% | 12% | 17% | | | 21% |

Shop Extra

Imperial College Union
Management Accounts September 19
Shop Extra

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|-----------------|----------------|----------------|-----------------|-----------------|-----------------|----------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Sales | | | | | | | | | | | |
| Core Sales | 38,992 | 32,000 | 30,056 | 6,992 | 8,937 | 78,132 | 69,000 | 65,419 | 9,132 | 12,713 | 509,495 |
| Overage/Shortage | - | - | - | - | - | - | - | - | - | - | - |
| Sales Subtotal | 38,992 | 32,000 | 30,056 | 6,992 | 8,937 | 78,132 | 69,000 | 65,419 | 9,132 | 12,713 | 509,495 |
| Cost of Sales | (24,329) | (19,840) | (19,500) | (4,489) | (4,829) | (49,056) | (42,780) | (42,455) | (6,276) | (6,601) | (315,887) |
| Gross Profit | 14,663 | 12,160 | 10,556 | 2,503 | 4,108 | 29,076 | 26,220 | 22,964 | 2,856 | 6,112 | 193,608 |
| Gross Profit Margin % | 38% | 38% | 35% | | | 37% | 38% | 35% | | | 38% |
| Other Income | | | | | | | | | | | |
| Other Income | - | - | - | - | - | - | - | - | - | - | - |
| Other Income Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Total Income | 14,663 | 12,160 | 10,556 | 2,503 | 4,108 | 29,076 | 26,220 | 22,964 | 2,856 | 6,112 | 193,608 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (7,391) | (8,756) | (7,914) | 1,365 | 522 | (14,235) | (17,513) | (16,505) | 3,278 | 2,270 | (107,243) |
| Temporary Staff | (2,865) | (1,956) | (1,586) | (909) | (1,279) | (5,974) | (4,218) | (1,586) | (1,756) | (4,388) | (31,148) |
| Staff Costs (Pay) Subtotal | (10,256) | (10,713) | (9,500) | 456 | (756) | (20,209) | (21,731) | (18,091) | 1,522 | (2,118) | (138,391) |
| Staff Costs/Revenue % | 26% | 33% | 32% | | | 26% | 31% | 28% | | | 27% |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | - | - | - | - | - | - | - | - | - | - | - |
| Provision | - | - | - | - | - | - | - | - | - | - | - |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | (17) | - | 17 | - | - | (33) | - | 33 | - | (200) |
| Uniforms | - | (500) | - | 500 | - | - | (500) | - | 500 | - | (500) |
| Staff Costs (Other) Subtotal | - | (517) | - | 517 | - | - | (533) | - | 533 | - | (700) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | (10) | - | 10 | - | - | (20) | - | 20 | - | (120) |
| Decorations | - | - | - | - | - | - | - | - | - | - | - |
| Depreciation | (576) | (632) | (27) | 56 | (549) | (1,152) | (1,264) | (53) | 113 | (1,099) | (7,502) |
| Equipment Hire | (30) | (40) | (30) | 10 | - | (60) | (80) | (30) | 20 | (30) | (480) |
| Equipment Purchase | - | (200) | - | 200 | - | - | (200) | - | 200 | - | (200) |
| Maintenance | - | (63) | - | 63 | - | - | (125) | - | 125 | - | (750) |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | (1,200) |
| Premises & Equipment Subtotal | (606) | (945) | (57) | 339 | (549) | (1,212) | (1,689) | (83) | 478 | (1,129) | (10,252) |
| Consumables | | | | | | | | | | | |
| Carriage | (575) | (258) | (563) | (317) | (12) | (739) | (557) | (563) | (182) | (176) | (4,110) |
| Carrier & Paper Bags | - | (6) | - | 6 | - | - | (14) | - | 14 | - | (100) |
| Consumables | (17) | (40) | (6) | 23 | (11) | (48) | (85) | (6) | 37 | (42) | (629) |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Consumables Subtotal | (592) | (304) | (569) | (288) | (23) | (787) | (655) | (569) | (131) | (218) | (4,839) |
| Administration | | | | | | | | | | | |
| Credit Card Commission | (493) | (285) | (822) | (208) | 329 | (899) | (636) | (822) | (263) | (77) | (5,106) |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | (30) |
| Legal & Professional | (132) | - | - | (132) | (132) | (132) | - | - | (132) | (132) | - |
| Licences | - | - | - | - | - | - | - | - | - | - | - |
| Postage | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | - | (19) | (35) | 19 | 35 | - | (41) | (35) | 41 | 35 | (300) |
| Publicity | - | - | - | - | - | - | - | - | - | - | - |

| | Month | | | | | Year To Date | | | | | Full Year |
|---------------------------------|-----------------|-----------------|-----------------|--------------|----------------|-----------------|-----------------|-----------------|--------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Signwriting | - | - | - | - | - | - | - | - | - | - | - |
| Stationery | - | - | - | - | - | - | (15) | - | 15 | - | (30) |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | - |
| Systems, Software & Development | - | - | - | - | - | - | - | - | - | - | - |
| Telephones | (21) | (23) | (44) | 2 | 24 | (42) | (45) | (44) | 3 | 3 | (270) |
| Travel | - | - | - | - | - | - | - | - | - | - | (100) |
| Administration Subtotal | (646) | (327) | (902) | (319) | 256 | (1,073) | (736) | (902) | (337) | (171) | (5,836) |
| Total Expenditure | (12,099) | (12,804) | (11,027) | 705 | (1,072) | (23,280) | (25,345) | (19,645) | 2,065 | (3,635) | (160,019) |
| Net Profit/(Loss) | 2,564 | (644) | (471) | 3,208 | 3,035 | 5,796 | 875 | 3,319 | 4,921 | 2,477 | 33,589 |
| Net Profit Margin % | 7% | -2% | -2% | | | 7% | 1% | 5% | | | 7% |

Summer Ball

Imperial College Union
Management Accounts September 19
Summer Ball

| | Month | | | | | Year To Date | | | | | Full Year Budget |
|--|--------------|--------|-----------|--------------|--------------|--------------|--------|-------------|--------------|--------------|---------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | |
| INCOME | | | | | | | | | | | |
| General | | | | | | | | | | | |
| Donations | - | - | - | - | - | - | - | - | - | - | - |
| Sponsorship | - | - | - | - | - | - | - | - | - | - | - |
| Ticket Sales | - | - | - | - | - | - | - | (74) | - | 74 | - |
| General Subtotal | - | - | - | - | - | - | - | (74) | - | 74 | - |
| Bar/Catering Sales | | | | | | | | | | | |
| Sales | - | - | - | - | - | - | - | - | - | - | - |
| Overage/Shortage | - | - | - | - | - | - | - | - | - | - | - |
| Sales Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Cost of Sales | - | - | - | - | - | - | - | - | - | - | - |
| Gross Profit | - | - | - | - | - | - | - | - | - | - | - |
| GP Margin % | | | | | | | | | | | |
| Acts | - | - | - | - | - | - | - | 50 | - | (50) | - |
| TOTAL NET INCOME | - | - | - | - | - | - | - | (24) | - | 24 | - |
| EXPENDITURE | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | - | - | - | - | - | - | - | - | - | - | - |
| Temporary Staff | - | - | - | - | - | 169 | - | - | 169 | 169 | - |
| Agency Staff | - | - | - | - | - | - | - | - | - | - | - |
| Security Staff | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) Subtotal | - | - | - | - | - | 169 | - | - | 169 | 169 | - |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | - | - | - | - | - | - | - | - | - | - |
| Decorations | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Hire | 1,362 | - | - | 1,362 | 1,362 | 1,582 | - | 288 | 1,582 | 1,294 | - |
| Equipment Purchase | (88) | - | - | (88) | (88) | (88) | - | - | (88) | (88) | - |
| Maintenance | - | - | - | - | - | - | - | - | - | - | - |
| Parking | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | 1,274 | - | - | 1,274 | 1,274 | 1,494 | - | 288 | 1,494 | 1,206 | - |
| Consumables | | | | | | | | | | | |
| Carriage | - | - | - | - | - | - | - | - | - | - | - |
| Consumables | - | - | - | - | - | - | - | - | - | - | - |
| Disposables | - | - | - | - | - | - | - | - | - | - | - |
| Other | (666) | - | - | (666) | (666) | (666) | - | - | (666) | (666) | - |
| Consumables Subtotal | (666) | - | - | (666) | (666) | (666) | - | - | (666) | (666) | - |
| Administration | | | | | | | | | | | |
| Accommodation | - | - | - | - | - | - | - | - | - | - | - |
| Credit Card Commission | - | - | - | - | - | - | - | - | - | - | - |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | - |
| Licences | (22) | - | - | (22) | (22) | (22) | - | - | (22) | (22) | - |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | - |
| Publicity | - | - | - | - | - | - | - | - | - | - | - |

| | Month | | | | | Year To Date | | | | | Full Year |
|--------------------------------|-------------|----------|-----------|-------------|-------------|--------------|----------|------------|-------------|-------------|-----------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Telephones | - | - | - | - | - | - | - | - | - | - | - |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (22) | - | - | (22) | (22) | (22) | - | - | (22) | (22) | - |
| TOTAL EXPENDITURE | 586 | - | - | 586 | 586 | 975 | - | 288 | 975 | 687 | - |
| Contingency | | | | | | | | | | | |
| Net Profit/(Loss) | 586 | - | - | 586 | 586 | 975 | - | 264 | 975 | 711 | - |

Administration

Responsible for training and development budget, premises, and human resource management.

Imperial College Union Management Accounts September 19 Administration

| | Month | | | | | Year To Date | | | | | Full Year Budget |
|--|-----------------|-----------------|-----------------|--------------|---------------|-----------------|-----------------|-----------------|----------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | |
| Income | | | | | | | | | | | |
| General | | | | | | | | | | | |
| Goods & Services | - | - | - | - | - | - | - | - | - | - | - |
| General Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Total Income | - | - | - | - | - | - | - | - | - | - | - |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (8,968) | (8,378) | (9,406) | (590) | 438 | (17,264) | (16,757) | (18,812) | (507) | 1,548 | (102,522) |
| Temporary Staff | - | - | - | - | - | 28 | - | - | 28 | 28 | (4,848) |
| Agency Staff | (262) | - | (47) | (262) | (215) | (1,895) | - | (1,042) | (1,895) | (854) | - |
| Staff Costs (Pay) Subtotal | (9,230) | (8,378) | (9,453) | (852) | 223 | (19,132) | (16,757) | (19,854) | (2,375) | 723 | (107,370) |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxis | - | (30) | - | 30 | - | - | (60) | - | 60 | - | (360) |
| Recruitment Costs | - | - | (7,892) | - | 7,892 | - | - | (8,276) | - | 8,276 | - |
| Subsistence | - | - | (11) | - | 11 | - | - | (11) | - | 11 | - |
| Training | (2,585) | (2,000) | (3,884) | (585) | 1,299 | (2,585) | (2,445) | (5,285) | (140) | 2,700 | (3,845) |
| Wellbeing | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | (2,585) | (2,030) | (11,788) | (555) | 9,202 | (2,585) | (2,505) | (13,573) | (80) | 10,987 | (4,205) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | (685) | (8,265) | (7,580) | 7,580 | 6,895 | (4,910) | (16,530) | (15,160) | 11,620 | 10,250 | (99,179) |
| Decorations | - | - | - | - | - | - | - | - | - | - | - |
| Depreciation | (474) | (507) | (422) | 33 | (52) | (948) | (1,013) | (1,032) | 66 | 85 | (6,625) |
| Equipment Hire | (454) | (2,144) | (1,500) | 1,690 | 1,046 | (3,546) | (5,407) | (3,347) | 1,861 | (199) | (22,257) |
| Equipment Purchase | (173) | - | (136) | (173) | (37) | (173) | (210) | (176) | 37 | 3 | (210) |
| Maintenance | (940) | (213) | (9,300) | (728) | 8,360 | (940) | (1,615) | (9,300) | 675 | 8,360 | (3,740) |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | - |
| Signwriting | - | - | - | - | - | - | (1,420) | - | 1,420 | - | (1,895) |
| Premises & Equipment Subtotal | (2,725) | (11,128) | (18,938) | 8,403 | 16,213 | (10,516) | (26,195) | (29,015) | 15,679 | 18,499 | (133,906) |
| Administration | | | | | | | | | | | |
| Consumables | - | - | - | - | - | - | - | - | - | - | - |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Health & Safety | (263) | (840) | (25) | 577 | (238) | (263) | (1,680) | (25) | 1,417 | (238) | (5,860) |
| Hospitality | (129) | - | 160 | (129) | (289) | (279) | - | 100 | (279) | (379) | - |
| Irrecoverable VAT | (394) | (927) | (496) | 533 | 102 | (1,529) | (2,019) | (648) | 490 | (881) | (9,470) |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | - |
| Licences | - | - | - | - | - | - | - | - | - | - | - |
| Postage | (34) | (45) | (139) | 11 | 105 | (49) | (90) | (139) | 41 | 90 | (540) |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | - |
| Publicity | - | - | - | - | - | - | - | - | - | - | - |
| Stationery | (38) | (270) | (234) | 232 | 197 | (413) | (610) | (363) | 197 | (50) | (3,310) |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | - |
| Systems, Software & Development | (6) | - | (6) | (6) | - | (11) | - | (11) | (11) | - | - |
| Telephones | (79) | (65) | (85) | (14) | 6 | (160) | (130) | (156) | (30) | (4) | (780) |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | (44) | - | - | (44) | (44) | - |
| Administration Subtotal | (943) | (2,147) | (824) | 1,204 | (118) | (2,748) | (4,529) | (1,242) | 1,782 | (1,505) | (19,960) |
| Total Expenditure | (15,484) | (23,683) | (41,003) | 8,200 | 25,519 | (34,981) | (49,986) | (63,685) | 15,005 | 28,704 | (265,441) |
| Net Surplus/(Deficit) | (15,484) | (23,683) | (41,003) | 8,200 | 25,519 | (34,981) | (49,986) | (63,685) | 15,005 | 28,704 | (265,441) |

Finance

Responsible for the Union's financial records, budgeting, and financial control.

Imperial College Union Management Accounts September 19 Finance

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| INCOME | | | | | | | | | | | |
| General | | | | | | | | | | | |
| Interest | (2,937) | 8,260 | 967 | (11,197) | (3,904) | 474 | 9,233 | 3,268 | (8,759) | (2,794) | 41,685 |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL INCOME | (2,937) | 8,260 | 967 | (11,197) | (3,904) | 474 | 9,233 | 3,268 | (8,759) | (2,794) | 41,685 |
| EXPENDITURE | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (16,109) | (15,471) | (14,740) | (638) | (1,369) | (31,281) | (30,943) | (30,779) | (338) | (502) | (188,988) |
| Temporary Staff | - | - | - | - | - | - | - | - | - | - | (1,291) |
| Agency Staff | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) Subtotal | (16,109) | (15,471) | (14,740) | (638) | (1,369) | (31,281) | (30,943) | (30,779) | (338) | (502) | (190,279) |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxis | - | - | - | - | - | - | - | - | - | - | - |
| Provision | - | - | - | - | - | - | - | - | - | - | - |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | (1,810) | - | 1,810 | - | - | (1,900) | - | 1,900 | - | (3,456) |
| Staff Costs (Other) Subtotal | - | (1,810) | - | 1,810 | - | - | (1,900) | - | 1,900 | - | (3,456) |
| Premises & Equipment | | | | | | | | | | | |
| Depreciation | (70) | (105) | (31) | 35 | (39) | (141) | (210) | (63) | 70 | (78) | (1,263) |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance Contracts | (238) | (238) | (238) | - | - | (476) | (476) | (476) | - | - | (2,888) |
| Premises & Equipment Subtotal | (308) | (343) | (269) | 35 | (39) | (616) | (686) | (538) | 70 | (78) | (4,151) |
| Administration | | | | | | | | | | | |
| Bad Debts | - | - | 2,280 | - | (2,280) | - | - | 2,280 | - | (2,280) | - |
| Banking Charges | (449) | (628) | 2,343 | 180 | (2,792) | (775) | (1,057) | 1,908 | 282 | (2,683) | (7,219) |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | (7) | - | 7 | - | - | (7) | - | 7 | - |
| Legal & Professional | - | - | - | - | - | - | - | (6,258) | - | 6,258 | - |
| Irrecoverable VAT | - | (46) | (268) | 46 | 268 | - | (54) | (348) | 54 | 348 | (164) |
| Postage | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | - |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | (642) |
| Systems, Software & Development | - | - | (78) | - | 78 | - | - | (78) | - | 78 | - |
| Telephones | (39) | (39) | (38) | - | (1) | (80) | (79) | (79) | (1) | (1) | (467) |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (488) | (713) | 4,232 | 225 | (4,719) | (854) | (1,190) | (2,581) | 335 | 1,727 | (8,492) |
| TOTAL EXPENDITURE | (16,905) | (18,338) | (10,778) | 1,433 | (6,127) | (32,751) | (34,719) | (33,899) | 1,967 | 1,148 | (206,378) |
| Net Surplus/(Deficit) | (19,842) | (10,078) | (9,811) | (9,764) | (10,031) | (32,277) | (25,485) | (30,630) | (6,792) | (1,647) | (164,693) |

Systems

Responsible for the Union's systems, website, and EPOS.

Imperial College Union Management Accounts September 19 Systems

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|-----------------|--------------|--------------|-----------------|-----------------|-----------------|------------|---------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (13,395) | (13,120) | (20,772) | (275) | 7,377 | (26,091) | (26,240) | (38,328) | 148 | 12,237 | (210,758) |
| Temporary Staff | (40) | (97) | (114) | 56 | 73 | (40) | (258) | (275) | 218 | 235 | (1,224) |
| Staff Costs (Pay) Subtotal | (13,436) | (13,216) | (20,886) | (219) | 7,450 | (26,131) | (26,497) | (38,603) | 366 | 12,472 | (211,982) |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | - | - | - | - | - | - | - | - | - | - | - |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | - | - | - | - | - | - | - | - | - | - |
| Uniforms | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | - | - | - | - | - | - | - | - | - | - |
| Depreciation | (1,206) | (1,204) | (1,296) | (2) | 90 | (2,412) | (2,408) | (5,225) | (4) | 2,813 | (14,449) |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | (18) | - | - | (18) | (18) | (18) | - | - | (18) | (18) | - |
| Maintenance | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance Contracts | (1,030) | (530) | (515) | (500) | (515) | (1,030) | (1,061) | (1,030) | 31 | - | (6,365) |
| Premises & Equipment Subtotal | (2,254) | (1,735) | (1,811) | (520) | (443) | (3,461) | (3,469) | (6,255) | 9 | 2,794 | (20,815) |
| Administration | | | | | | | | | | | |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Irrecoverable VAT | - | (49) | (62) | 49 | 62 | - | (98) | (62) | 98 | 62 | (587) |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | - |
| Licences | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | - |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | - |
| Systems, Software & Development | (335) | (375) | (360) | 40 | 25 | (671) | (750) | (720) | 79 | 50 | (4,500) |
| Telephones | (23) | (25) | (23) | 2 | - | (47) | (50) | (47) | 3 | - | (300) |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (359) | (449) | (445) | 90 | 87 | (718) | (898) | (830) | 180 | 112 | (5,387) |
| Total Expenditure | (16,049) | (15,400) | (23,142) | (649) | 7,093 | (30,310) | (30,864) | (45,687) | 555 | 15,378 | (238,183) |
| Net Surplus/(Deficit) | (16,049) | (15,400) | (23,142) | (649) | 7,093 | (30,310) | (30,864) | (45,687) | 555 | 15,378 | (238,183) |

Minibuses

Administers minibus hires to clubs, societies, and College, and manages a fleet of 18 minibuses.

Imperial College Union Management Accounts September 19 Minibuses

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|--------------|--------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| General | | | | | | | | | | | |
| Hire (Union Users) | 3,651 | 2,831 | 2,697 | 820 | 955 | 5,444 | 4,937 | 4,703 | 507 | 742 | 112,102 |
| Hire (College Users) | 871 | - | - | 871 | 871 | 516 | 1,142 | 1,039 | (626) | (523) | 9,449 |
| Advertising | - | - | - | - | - | - | - | - | - | - | - |
| Fines | - | - | 38 | - | (38) | - | - | 38 | - | (38) | - |
| General Subtotal | 4,522 | 2,831 | 2,734 | 1,691 | 1,788 | 5,960 | 6,079 | 5,779 | (119) | 181 | 121,551 |
| Introductions | | | | | | | | | | | |
| Income | - | 1,123 | 590 | (1,123) | (590) | - | 1,639 | 590 | (1,639) | (590) | 5,004 |
| Expenditure | (27) | (754) | - | 727 | (27) | (86) | (1,079) | - | 993 | (86) | (3,432) |
| Introductions Subtotal | (27) | 369 | 590 | (395) | (617) | (86) | 560 | 590 | (646) | (676) | 1,572 |
| Chargeouts | | | | | | | | | | | |
| Income | - | - | - | - | - | - | - | - | - | - | - |
| Expenditure | - | - | (213) | - | 213 | - | - | (291) | - | 291 | - |
| Chargeouts Subtotal | - | - | (213) | - | 213 | - | - | (291) | - | 291 | - |
| Sports Training | | | | | | | | | | | |
| Income | - | - | - | - | - | - | - | - | - | - | 34,125 |
| Expenditure | - | - | - | - | - | - | - | - | - | - | (24,375) |
| Sports Training Subtotal | - | - | - | - | - | - | - | - | - | - | 9,750 |
| Sales of Fixed Assets | | | | | | | | | | | |
| | - | - | - | - | - | - | - | - | - | - | 6,000 |
| Income Total | 4,495 | 3,200 | 3,111 | 1,296 | 1,384 | 5,874 | 6,639 | 6,078 | (765) | (204) | 138,874 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (1,351) | (2,952) | (2,767) | 1,601 | 1,416 | (4,501) | (5,904) | (5,534) | 1,403 | 1,033 | (36,187) |
| Temporary Staff | - | (50) | - | 50 | - | (41) | (100) | (44) | 59 | 4 | (600) |
| Staff Costs (Pay) Subtotal | (1,351) | (3,002) | (2,767) | 1,651 | 1,417 | (4,542) | (6,004) | (5,578) | 1,462 | 1,036 | (36,787) |
| Staff Costs (Other) | | | | | | | | | | | |
| Recruitment | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Vehicles & Equipment | | | | | | | | | | | |
| Cleaning | - | (600) | - | 600 | - | - | (600) | - | 600 | - | (600) |
| Depreciation | (3,899) | (3,899) | (5,090) | - | 1,191 | (7,799) | (7,799) | (10,181) | - | 2,382 | (35,830) |
| Equipment Hire | - | (1,454) | - | 1,454 | - | - | (2,908) | - | 2,908 | - | (17,450) |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Fines | (201) | - | - | (201) | (201) | (201) | - | (23) | (201) | (178) | - |
| Fuel | - | - | (57) | - | 57 | (1) | - | 44 | (1) | (45) | - |
| Insurance | (3,296) | (1,648) | (1,303) | (1,648) | (1,993) | (3,296) | (3,296) | (2,606) | - | (690) | (19,776) |
| Licences | (603) | (219) | - | (384) | (603) | (603) | (438) | - | (165) | (603) | (2,628) |
| Maintenance | (2,423) | (1,200) | (1,150) | (1,223) | (1,273) | (2,701) | (2,400) | (2,124) | (301) | (577) | (14,400) |
| Maintenance Contracts | (488) | (141) | - | (347) | (488) | (488) | (283) | - | (205) | (488) | (1,696) |
| Parking | - | - | (37) | - | 37 | - | - | (37) | - | 37 | (1,472) |
| Vehicles & Equipment Subtotal | (10,910) | (9,162) | (7,637) | (1,748) | (3,273) | (15,089) | (17,724) | (14,927) | 2,635 | (161) | (93,852) |
| Administration | | | | | | | | | | | |
| Consumables | - | (31) | - | 31 | - | - | (62) | - | 62 | - | (372) |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | (250) |

| | Month | | | | | Year To Date | | | | | Full Year |
|--------------------------------|-----------------|-----------------|-----------------|--------------|----------------|-----------------|-----------------|-----------------|--------------|--------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Irrecoverable VAT | - | - | - | - | - | - | - | - | - | - | - |
| Legal & Professional | (33) | - | - | (33) | (33) | (67) | - | - | (67) | (67) | - |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | - |
| Telephones | (8) | (25) | (8) | 17 | - | (16) | (50) | (17) | 34 | 1 | (300) |
| Travel | - | - | (6) | - | 6 | (2) | - | (8) | (2) | 6 | - |
| Donations to SO Fund | - | - | - | - | - | - | - | - | - | - | - |
| Other | (300) | - | (164) | (300) | (137) | (300) | - | (164) | (300) | (137) | - |
| Administration Subtotal | (341) | (56) | (177) | (285) | (164) | (384) | (112) | (188) | (272) | (196) | (922) |
| Expenditure Total | (12,602) | (12,220) | (10,582) | (382) | (2,020) | (20,015) | (23,840) | (20,694) | 3,825 | 679 | (131,561) |
| Net Surplus/(Deficit) | (8,107) | (9,020) | (7,471) | 914 | (636) | (14,140) | (17,201) | (14,615) | 3,060 | 475 | 7,312 |

Student Activities

Responsible for Union membership sales and coordinating clubs and societies activities and bookings.

Imperial College Union Management Accounts September 19 Student Activities

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|--------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| General | | | | | | | | | | | |
| Associate Membership | 92 | 7,279 | 50 | (7,188) | 42 | 7,481 | 7,457 | 7,370 | 24 | 111 | 22,322 |
| Life Membership | 462 | 315 | 300 | 147 | 162 | 823 | 694 | 661 | 129 | 163 | 5,868 |
| General Sales | - | - | - | - | - | - | - | - | - | - | 3,104 |
| Tankard Sales | - | - | - | - | - | - | - | - | - | - | 1,400 |
| Ticket Sales | - | - | 125 | - | (125) | - | - | 125 | - | (125) | - |
| Other Income | - | - | - | - | - | - | - | - | - | - | - |
| General Subtotal | 553 | 7,594 | 475 | (7,041) | 78 | 8,304 | 8,151 | 8,156 | 154 | 148 | 32,694 |
| Other Income | | | | | | | | | | | |
| CSP Accreditation (ICXP) | - | - | - | - | - | - | - | - | - | - | - |
| Recharging | - | - | - | - | - | - | - | - | - | - | - |
| Other Events | - | - | 67 | - | (67) | - | - | 67 | - | (67) | - |
| Other Income Subtotal | - | - | 66 | - | (66) | - | - | 66 | - | (67) | - |
| Total Income | 553 | 7,594 | 541 | (7,041) | 12 | 8,304 | 8,151 | 8,222 | 154 | 82 | 32,694 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (6,461) | (9,854) | (9,211) | 3,392 | 2,750 | (15,051) | (19,708) | (18,423) | 4,656 | 3,371 | (120,819) |
| Temporary Staff | (376) | (855) | (254) | 480 | (122) | (766) | (855) | (254) | 90 | (512) | (7,966) |
| Agency Staff | (5,171) | - | - | (5,171) | (5,171) | (5,171) | - | - | (5,171) | (5,171) | - |
| Staff Costs (Pay) Subtotal | (12,008) | (10,709) | (9,465) | (1,299) | (2,543) | (20,988) | (20,563) | (18,677) | (425) | (2,311) | (128,785) |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | (9) | - | - | (9) | (9) | (9) | - | - | (9) | (9) | (150) |
| Recruitment Cost | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | (56) | - | - | (56) | (56) | (56) | - | - | (56) | (56) | - |
| Training | - | - | 20 | - | (20) | - | - | (140) | - | 140 | (200) |
| Travel | - | - | (83) | - | 83 | (105) | - | (83) | (105) | (22) | (200) |
| Uniforms | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | (65) | - | (63) | (65) | (2) | (170) | - | (223) | (170) | 53 | (550) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | (250) | - | 250 | - | - | (250) | - | 250 | - | (1,000) |
| Depreciation | (1,984) | (1,927) | (1,927) | (58) | (58) | (3,968) | (3,853) | (3,853) | (115) | (115) | (7,701) |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | (2,500) |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance | - | - | 135 | - | (135) | - | - | - | - | - | - |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | (1,984) | (2,177) | (1,792) | 192 | (192) | (3,968) | (4,103) | (3,853) | 135 | (115) | (11,201) |
| Administration | | | | | | | | | | | |
| Affiliation Fees | - | - | - | - | - | - | - | - | - | - | - |
| Competition Entry Fees | - | - | - | - | - | - | - | - | - | - | - |
| Conference Entry Fees | - | - | - | - | - | - | - | - | - | - | - |
| Consumables | (800) | - | - | (800) | (800) | (1,134) | - | - | (1,134) | (1,134) | - |
| Credit Card Commission | (1,015) | (731) | (331) | (284) | (683) | (1,189) | (921) | 96 | (268) | (1,285) | (9,856) |
| Cultural Activities | - | - | - | - | - | - | - | - | - | - | - |
| Engraving & Tankards | (226) | - | - | (226) | (226) | (226) | - | - | (226) | (226) | (1,400) |
| Fines | - | - | 173 | - | (173) | - | - | - | - | - | - |
| Grants Payable | (500) | - | - | (500) | (500) | (500) | (500) | - | - | (500) | (500) |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |

| | Month | | | | | Year To Date | | | | | Full Year |
|---------------------------------|-----------------|-----------------|-----------------|----------------|----------------|-----------------|-----------------|-----------------|--------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | (350) |
| Hospitality | (309) | (450) | (328) | 141 | 20 | (309) | (450) | (328) | 141 | 20 | (925) |
| Insurance | - | (746) | - | 746 | - | - | (1,491) | - | 1,491 | - | (8,946) |
| Postage | - | - | - | - | - | - | - | - | - | - | - |
| Publicity | - | (250) | (70) | 250 | 70 | - | (540) | (70) | 540 | 70 | (1,380) |
| Printing Costs | (63) | (2,717) | - | 2,654 | (63) | (63) | (2,717) | - | 2,654 | (63) | (2,717) |
| Stationery | - | (200) | (65) | 200 | 65 | - | (200) | (65) | 200 | 65 | (200) |
| Subscriptions | - | - | - | - | - | - | - | - | - | - | - |
| Systems, Software & Development | - | - | - | - | - | - | - | - | - | - | - |
| Telephones | (31) | (35) | (32) | 4 | 1 | (64) | (70) | (64) | 6 | - | (420) |
| Training Members | - | - | (178) | - | 178 | (30) | (300) | (276) | 270 | 246 | (7,900) |
| Training Officers | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (2,943) | (5,129) | (831) | 2,186 | (2,112) | (3,514) | (7,189) | (707) | 3,675 | (2,807) | (34,594) |
| Total Expenditure | (17,000) | (18,014) | (12,151) | 1,014 | (4,849) | (28,641) | (31,856) | (23,460) | 3,215 | (5,181) | (175,130) |
| Net Surplus/(Deficit) | (16,447) | (10,420) | (11,610) | (6,027) | (4,837) | (20,337) | (23,705) | (15,238) | 3,369 | (5,099) | (142,436) |

Student Development

Manages and administers Imperial Award, Imperial Plus volunteer training, and the Community Connections programme, in partnership with College.

Imperial College Union Management Accounts September 19 Student Development

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|----------------|--------------|-----------------|-----------------|-----------------|-----------------|--------------|-----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| General | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| Goods & Services | - | - | 8,000 | - | (8,000) | - | - | 8,800 | - | (8,800) | - |
| Ticket Sales | - | - | - | - | - | - | - | - | - | - | - |
| Other Income | - | - | - | - | - | - | - | - | - | - | - |
| Income Subtotal | - | - | 8,000 | - | (8,000) | - | - | 8,800 | - | (8,800) | - |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (12,967) | (12,795) | (7,536) | (172) | (5,431) | (23,321) | (25,590) | (18,279) | 2,269 | (5,042) | (156,362) |
| Temporary Staff | - | - | - | - | - | (300) | - | - | (300) | (300) | (3,921) |
| Staff Costs (Pay) Subtotal | (12,967) | (12,795) | (7,536) | (172) | (5,431) | (23,620) | (25,590) | (18,279) | 1,969 | (5,341) | (160,283) |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | - | (400) | (5) | 400 | 5 | - | (400) | (305) | 400 | 305 | (400) |
| Premises & Equipment Subtotal | - | (400) | (5) | 400 | 5 | - | (400) | (305) | 400 | 305 | (400) |
| Administration | | | | | | | | | | | |
| Accommodation | - | - | - | - | - | - | - | - | - | - | - |
| Consumables | - | - | (415) | - | 415 | - | - | (461) | - | 461 | - |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | (200) | (290) | 200 | 290 | - | (200) | (290) | 200 | 290 | (400) |
| Printing Costs | - | - | (780) | - | 780 | - | - | (780) | - | 780 | - |
| Publicity | - | - | - | - | - | - | - | (1,111) | - | 1,111 | - |
| Recruitment | (546) | - | - | (546) | (546) | (546) | (300) | - | (246) | (546) | (300) |
| Subscriptions | (17) | - | (39) | (17) | 22 | (196) | - | (78) | (196) | (118) | - |
| Training - Staff | - | (50) | - | 50 | - | - | (100) | (40) | 100 | 40 | (750) |
| Training - Officers | - | - | (28) | - | 28 | - | - | (52) | - | 52 | - |
| Training - Members | - | - | (19) | - | 19 | - | - | (19) | - | 19 | - |
| Telephones | (31) | (30) | (31) | (1) | - | (63) | (60) | (63) | (3) | - | (360) |
| Travel | (87) | - | - | (87) | (87) | (87) | - | - | (87) | (87) | - |
| Uniforms | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (681) | (280) | (1,601) | (401) | 920 | (892) | (660) | (2,895) | (232) | 2,003 | (1,810) |
| General Total | (13,648) | (13,475) | (1,143) | (173) | (12,506) | (24,512) | (26,650) | (12,679) | 2,138 | (11,833) | (162,493) |
| Leadership Skills Development | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| General Sales | - | - | - | - | - | - | - | - | - | - | - |
| Income Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) | | | | | | | | | | | |
| Temporary Staff | - | (671) | - | 671 | - | (33) | (671) | - | 638 | (33) | (4,181) |
| Staff Costs (Pay) Subtotal | - | (671) | - | 671 | - | (33) | (671) | - | 638 | (33) | (4,181) |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Administration | | | | | | | | | | | |
| Affiliation Fees | - | - | - | - | - | - | (250) | - | 250 | - | (1,000) |
| Consumables | - | (50) | - | 50 | - | - | (50) | - | 50 | - | (75) |
| Cultural Activities | - | - | - | - | - | - | - | - | - | - | (800) |
| Hospitality | - | (200) | (93) | 200 | 93 | - | (200) | (93) | 200 | 93 | (260) |
| Printing Costs | (73) | (900) | - | 827 | (73) | (73) | (900) | - | 827 | (73) | (900) |
| Publicity | - | - | - | - | - | - | - | - | - | - | (1,334) |

| | Month | | | | | Year To Date | | | | | Full Year |
|--|--------------|----------------|----------------|----------------|--------------|--------------|----------------|----------------|----------------|--------------|----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Subscriptions | - | - | (1,725) | - | 1,725 | - | (99) | (1,725) | 99 | 1,725 | (229) |
| Training - Members | - | - | - | - | - | - | - | - | - | - | - |
| Training - Officers | - | - | - | - | - | - | - | - | - | - | - |
| Training - Staff | - | - | - | - | - | - | - | - | - | - | - |
| Travel | - | - | - | - | - | - | - | - | - | - | (100) |
| Uniforms | - | (160) | - | 160 | - | - | (160) | - | 160 | - | (160) |
| Administration Subtotal | (73) | (1,310) | (1,818) | 1,237 | 1,745 | (73) | (1,659) | (1,818) | 1,586 | 1,745 | (4,858) |
| Leadership Skills Development Total | (73) | (1,981) | (1,818) | 1,908 | 1,745 | (105) | (2,330) | (1,818) | 2,225 | 1,712 | (9,039) |
| ICU Crew | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| Other Income | - | - | - | - | - | - | - | - | - | - | - |
| Income Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | (191) | - | (853) | (191) | 662 | (191) | - | (853) | (191) | 662 | - |
| Premises & Equipment Subtotal | (191) | - | (853) | (191) | 662 | (191) | - | (853) | (191) | 662 | - |
| Administration | | | | | | | | | | | |
| Consumables | - | (600) | - | 600 | - | - | (600) | - | 600 | - | (600) |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | (200) | - | 200 | - | - | (200) | - | 200 | - | (200) |
| Printing Costs | - | - | - | - | - | - | - | (113) | - | 113 | (250) |
| Publicity | - | - | - | - | - | - | - | - | - | - | (250) |
| Training - Officers | - | (100) | - | 100 | - | - | (100) | - | 100 | - | (100) |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | - | (900) | - | 900 | - | - | (900) | (113) | 900 | 113 | (1,400) |
| ICU Crew Total | (191) | (900) | (853) | 709 | 662 | (191) | (900) | (966) | 709 | 774 | (1,400) |
| Imperial Award | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| Goods & Services | - | 7,500 | - | (7,500) | - | - | 7,500 | - | (7,500) | - | 7,500 |
| Income Subtotal | - | 7,500 | - | (7,500) | - | - | 7,500 | - | (7,500) | - | 7,500 |
| Staff Costs (Pay) | | | | | | | | | | | |
| Temporary Staff | - | (93) | - | 93 | - | - | (93) | - | 93 | - | (947) |
| Staff Costs (Pay) Subtotal | - | (93) | - | 93 | - | - | (93) | - | 93 | - | (947) |
| Administration | | | | | | | | | | | |
| Consumables | - | (50) | - | 50 | - | - | (50) | - | 50 | - | (80) |
| Hospitality | - | (40) | - | 40 | - | - | (40) | - | 40 | - | (80) |
| Travel | - | - | - | - | - | - | - | - | - | - | (175) |
| Uniforms | - | (40) | - | 40 | - | - | (40) | - | 40 | - | (40) |
| Administration Subtotal | - | (130) | - | 130 | - | - | (130) | - | 130 | - | (375) |
| Imperial Award Total | - | 7,277 | - | (7,277) | - | - | 7,277 | - | (7,277) | - | 6,178 |
| Community and Transition | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| Goods & Services | - | - | - | - | - | - | - | - | - | - | - |
| Grant Receivable | 300 | - | - | 300 | 300 | 300 | - | - | 300 | 300 | - |
| Income Subtotal | 300 | - | - | 300 | 300 | 300 | - | - | 300 | 300 | - |
| Staff Costs (Pay) | | | | | | | | | | | |
| Temporary Staff | - | - | - | - | - | - | - | - | - | - | (2,439) |
| Staff Costs (Pay) Subtotal | - | - | - | - | - | - | - | - | - | - | (2,439) |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Purchase | (39) | (200) | (270) | 161 | 231 | (133) | (200) | (270) | 67 | 137 | (400) |

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|--------------|----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Premises & Equipment Subtotal | (39) | (200) | (270) | 161 | 231 | (133) | (200) | (270) | 67 | 137 | (400) |
| Administration | | | | | | | | | | | |
| Consumables | - | (200) | - | 200 | - | - | (200) | - | 200 | - | (400) |
| Cultural Activities | (230) | (750) | - | 520 | (230) | (230) | (750) | - | 520 | (230) | (5,250) |
| Decorations | - | (150) | - | 150 | - | - | (150) | - | 150 | - | (300) |
| Hospitality | - | (200) | - | 200 | - | - | (200) | - | 200 | - | (600) |
| Printing Costs | (50) | - | - | (50) | (50) | (50) | - | - | (50) | (50) | - |
| Publicity | - | - | - | - | - | - | - | - | - | - | - |
| Systems, Software & Development | - | - | (274) | - | 274 | - | - | (274) | - | 274 | - |
| Administration Subtotal | (280) | (1,300) | (274) | 1,020 | (5) | (280) | (1,300) | (274) | 1,020 | (5) | (6,550) |
| Community and Transition Total | (19) | (1,500) | (544) | 1,481 | 526 | (112) | (1,500) | (544) | 1,388 | 432 | (9,389) |
| Halls | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| Goods & Services | - | - | - | - | - | - | - | - | - | - | - |
| Income Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Administration | | | | | | | | | | | |
| Consumables | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Publicity | - | - | - | - | - | - | - | - | - | - | - |
| Training - Members | - | (50) | - | 50 | - | - | (50) | - | 50 | - | (50) |
| Administration Subtotal | - | (50) | - | 50 | - | - | (50) | - | 50 | - | (50) |
| Halls Total | - | (50) | - | 50 | - | - | (50) | - | 50 | - | (50) |
| Net Surplus/(Deficit) | (13,931) | (10,629) | (4,358) | (3,302) | (9,573) | (24,921) | (24,153) | (16,006) | (769) | (8,915) | (176,193) |

Clubs, Societies & Projects

Imperial College Union
Management Accounts September 19
Clubs, Societies & Projects

| | Month | | | | | Year To Date | | | | | Full Year Budget | |
|--|----------------|-----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|----------------|-----------------|---------------------|--|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | | |
| Grant Funded Activities | | | | | | | | | | | | |
| Income | | | | | | | | | | | | |
| CSP Grant Allocation | 33,417 | 33,417 | 33,417 | - | - | 66,834 | 66,834 | 66,834 | - | - | 401,004 | |
| Total Income | 33,417 | 33,417 | 33,417 | - | - | 66,834 | 66,834 | 66,834 | - | - | 401,004 | |
| Expenditure | | | | | | | | | | | | |
| Core Activities | (7,674) | (33,417) | (5,433) | 25,743 | (2,241) | (7,083) | (66,834) | (3,783) | 59,751 | (3,300) | (401,004) | |
| Affiliation Fees | - | - | - | - | - | - | - | - | - | - | - | |
| Depreciation | - | - | - | - | - | - | - | - | - | - | - | |
| Total Expenditure | (7,674) | (33,417) | (5,433) | 25,743 | (2,241) | (7,083) | (66,834) | (3,783) | 59,751 | (3,300) | (401,004) | |
| Grant Surplus/(Deficit) | 25,743 | - | 27,984 | 25,743 | (2,241) | 59,751 | - | 63,051 | 59,751 | (3,300) | - | |
| S&G & Other Funded Activities | | | | | | | | | | | | |
| S&G | | | | | | | | | | | | |
| Income | 184,024 | - | 105,684 | 184,024 | 78,340 | 230,703 | - | 142,669 | 230,703 | 88,033 | - | |
| Expenditure | (76,676) | - | (90,050) | (76,676) | 13,374 | (120,739) | - | (98,861) | (120,739) | (21,879) | - | |
| S&G Surplus/(Deficit) | 107,348 | - | 15,634 | 107,348 | 91,714 | 109,963 | - | 43,809 | 109,963 | 66,155 | - | |
| Harlington | | | | | | | | | | | | |
| Income | - | - | - | - | - | - | - | (26,280) | - | 26,280 | - | |
| Expenditure | (235) | - | - | (235) | (235) | (235) | - | - | (235) | (235) | - | |
| Harlington Surplus/(Deficit) | (235) | - | - | (235) | (235) | (235) | - | (26,280) | (235) | 26,046 | - | |
| IC Trust | | | | | | | | | | | | |
| Income | - | - | - | - | - | - | - | - | - | - | - | |
| Expenditure | (971) | - | (1,871) | (971) | 900 | (971) | - | (2,344) | (971) | 1,373 | - | |
| IC Trust Surplus/(Deficit) | (971) | - | (1,871) | (971) | 900 | (971) | - | (2,344) | (971) | 1,373 | - | |
| College | | | | | | | | | | | | |
| Income | - | - | 9,900 | - | (9,900) | 3,000 | - | 11,500 | 3,000 | (8,500) | - | |
| Expenditure | (5,539) | - | (7,703) | (5,539) | 2,164 | (5,539) | - | 630 | (5,539) | (6,170) | - | |
| College Surplus/(Deficit) | (5,539) | - | 2,197 | (5,539) | (7,736) | (2,539) | - | 12,130 | (2,539) | (14,670) | - | |
| S&G & Other Funded Activities Surplus/(Deficit) | 100,602 | - | 15,959 | 100,602 | 84,643 | 106,218 | - | 27,315 | 106,218 | 78,904 | - | |
| Net Surplus/(Deficit) | 126,345 | - | 43,943 | 126,345 | 82,402 | 165,970 | - | 90,366 | 165,970 | 75,604 | - | |

Student Halls

Imperial College Union
Management Accounts September 19
Student Halls

| | Month | | | | | Year To Date | | | | | Full Year Budget |
|------------------------------|-----------------|----------|-----------------|-----------------|-----------------|-----------------|----------|-----------------|-----------------|-----------------|---------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | |
| Ammenities Funds | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| College Grant | - | - | - | - | - | - | - | - | - | - | - |
| Self Generated | 16,201 | - | 32,356 | 16,201 | (16,155) | 16,201 | - | 32,356 | 16,201 | (16,155) | - |
| Income subtotal | 16,201 | - | 32,356 | 16,201 | (16,155) | 16,201 | - | 32,356 | 16,201 | (16,155) | - |
| Expenditure | | | | | | | | | | | |
| Expenditure | (28,076) | - | (18,829) | (28,076) | (9,247) | (25,862) | - | (19,457) | (25,862) | (6,405) | - |
| Expenditure subtotal | (28,076) | - | (18,829) | (28,076) | (9,247) | (25,862) | - | (19,457) | (25,862) | (6,405) | - |
| Net Surplus/(Deficit) | (11,876) | - | 13,526 | (11,876) | (25,402) | (9,661) | - | 12,898 | (9,661) | (22,560) | - |

Advice Centre

Confidential drop-in service for students.

Imperial College Union Management Accounts September 19 Advice Centre

| | Month | | | | | Year To Date | | | | | Full Year |
|--|----------------|----------------|----------------|--------------|--------------|----------------|-----------------|-----------------|--------------|--------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (2,988) | (6,255) | (6,223) | 3,267 | 3,236 | (5,770) | (12,510) | (12,447) | 6,740 | 6,677 | (75,800) |
| Temporary Staff | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) Subtotal | (2,988) | (6,255) | (6,223) | 3,267 | 3,236 | (5,770) | (12,510) | (12,447) | 6,740 | 6,677 | (75,800) |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Administration | | | | | | | | | | | |
| Accommodation | - | - | - | - | - | - | - | - | - | - | - |
| Affiliation Fees | - | - | - | - | - | - | (130) | - | 130 | - | (390) |
| Books | - | - | - | - | - | - | - | - | - | - | - |
| Consumables | - | - | - | - | - | - | - | - | - | - | - |
| Entrance Fee Conference | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Insurance | - | - | - | - | - | - | - | - | - | - | (260) |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | - |
| Postage | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | (182) | (400) | - | 218 | (182) | (182) | (1,000) | - | 818 | (182) | (1,260) |
| Publicity | (74) | - | - | (74) | (74) | (74) | (100) | - | 26 | (74) | (2,000) |
| Subscriptions | (683) | (800) | - | 117 | (683) | (683) | (800) | (730) | 117 | 47 | (800) |
| Telephones | (21) | (40) | (15) | 19 | (6) | (49) | (80) | (55) | 31 | 6 | (480) |
| Training | - | - | (475) | - | 475 | - | - | (475) | - | 475 | - |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (960) | (1,240) | (490) | 280 | (470) | (988) | (2,110) | (1,259) | 1,122 | 272 | (5,190) |
| Total Expenditure | (3,948) | (7,495) | (6,713) | 3,547 | 2,765 | (6,758) | (14,620) | (13,706) | 7,862 | 6,949 | (80,990) |
| Net Surplus/(Deficit) | (3,948) | (7,495) | (6,713) | 3,547 | 2,765 | (6,758) | (14,620) | (13,706) | 7,862 | 6,949 | (80,990) |

Education & Welfare

Responsible for coordinating student-led campaigns, the academic and wellbeing rep networks, and the annual Teaching Awards (SACAs).

Imperial College Union Management Accounts September 19 Education & Welfare

| | Month | | | | | Year To Date | | | | | Full Year Budget |
|--|----------------|-----------------|----------------|--------------|--------------|-----------------|-----------------|-----------------|--------------|--------------|---------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | |
| General | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (6,401) | (12,704) | (9,193) | 6,302 | 2,792 | (14,501) | (22,652) | (18,387) | 8,151 | 3,886 | (150,897) |
| Temporary Staff | - | - | - | - | - | 10 | - | - | 10 | 10 | (1,908) |
| Agency Staff | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) Subtotal | (6,401) | (12,704) | (9,193) | 6,302 | 2,792 | (14,491) | (22,652) | (18,387) | 8,161 | 3,896 | (152,805) |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Administration | | | | | | | | | | | |
| Books | - | - | - | - | - | - | - | - | - | - | - |
| Consumables | - | - | - | - | - | - | - | - | - | - | - |
| Entry Fees | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Licences | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | (15) | - | - | (15) | (15) | (15) | - | - | (15) | (15) | - |
| Publicity | (23) | - | - | (23) | (23) | (23) | - | - | (23) | (23) | - |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Telephones | (23) | (25) | (23) | 2 | - | (47) | (50) | (47) | 3 | - | (300) |
| Training - Officers | - | - | - | - | - | - | - | - | - | - | - |
| Training - Staff | (426) | - | - | (426) | (426) | (426) | - | - | (426) | (426) | - |
| Travel | - | - | - | - | - | - | - | - | - | - | (1,100) |
| Administration Subtotal | (488) | (25) | (23) | (463) | (464) | (512) | (50) | (47) | (462) | (464) | (1,400) |
| General Total | (6,889) | (12,729) | (9,217) | 5,840 | 2,328 | (15,002) | (22,702) | (18,434) | 7,700 | 3,432 | (154,205) |
| Teaching Awards | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Temporary Staff | - | - | - | - | - | - | - | - | - | - | (513) |
| Staff Costs (Pay) Subtotal | - | - | - | - | - | - | - | - | - | - | (513) |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Administration | | | | | | | | | | | |
| Consumables | - | - | - | - | - | - | - | - | - | - | (7,300) |
| Decorations | - | - | - | - | - | - | - | - | - | - | - |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | (1,750) |
| Hospitality | - | - | - | - | - | - | - | - | - | - | (2,000) |
| Music | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | (300) |
| Publicity | - | - | - | - | - | - | - | - | - | - | (1,000) |
| Administration Subtotal | - | - | - | - | - | - | - | - | - | - | (12,350) |
| Teaching Awards Total | - | - | - | - | - | - | - | - | - | - | (12,863) |
| Student-led Campaigns | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| Ticket Sales | - | - | - | - | - | - | - | - | - | - | - |
| Income Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |

| | Month | | | | | Year To Date | | | | | Full Year |
|--|--------------|----------------|------------|------------|--------------|--------------|----------------|------------|--------------|--------------|----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Administration | | | | | | | | | | | |
| Consumables | - | (250) | (9) | 250 | 9 | - | (250) | (9) | 250 | 9 | (350) |
| Copyright & Royalties | - | - | - | - | - | - | - | - | - | - | - |
| Donations to Charity | - | (300) | - | 300 | - | - | (600) | - | 600 | - | (3,600) |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Officer Training | - | - | - | - | - | - | - | - | - | - | - |
| Postage | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | - |
| Publicity | - | (150) | - | 150 | - | - | (150) | - | 150 | - | (250) |
| Travel | - | (25) | - | 25 | - | - | (50) | - | 50 | - | (300) |
| Administration Subtotal | - | (725) | (9) | 725 | 9 | - | (1,050) | (9) | 1,050 | 9 | (4,500) |
| Student-led Campaigns Total | - | (725) | (9) | 725 | 9 | - | (1,050) | (9) | 1,050 | 9 | (4,500) |
| Representation Network | | | | | | | | | | | |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Administration | | | | | | | | | | | |
| Consumables | (692) | (750) | - | 59 | (692) | (692) | (750) | - | 59 | (692) | (4,550) |
| Decorations | - | - | - | - | - | - | - | - | - | - | - |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | (1,500) |
| Grants Payable | - | - | - | - | - | - | - | - | - | - | - |
| Officer Training | - | (100) | - | 100 | - | - | (100) | - | 100 | - | (150) |
| Postage | (34) | - | - | (34) | (34) | (34) | - | - | (34) | (34) | - |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | (250) |
| Publicity | - | (400) | - | 400 | - | - | (400) | - | 400 | - | (550) |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (726) | (1,250) | - | 524 | (726) | (726) | (1,250) | - | 524 | (726) | (7,000) |
| Representation Network Total | (726) | (1,250) | - | 524 | (726) | (726) | (1,250) | - | 524 | (726) | (7,000) |
| Liberation | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| Grant Receivable | - | - | - | - | - | - | - | - | - | - | - |
| Ticket Sales | - | - | - | - | - | - | - | - | - | - | - |
| Sponsorship | - | - | - | - | - | - | - | - | - | - | - |
| Income Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Administration | | | | | | | | | | | |
| Consumables | - | - | - | - | - | - | - | - | - | - | (2,000) |
| Copyright & Royalties | - | - | - | - | - | - | - | - | - | - | - |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Goods for Resale | - | - | - | - | - | - | - | - | - | - | - |
| Grants Payable | - | (333) | - | 333 | - | - | (667) | - | 667 | - | (4,000) |
| Officer Training | - | - | (153) | - | 153 | - | - | (153) | - | 153 | - |
| Printing Costs | - | - | - | - | - | - | - | - | - | - | - |
| Publicity | - | - | - | - | - | - | - | - | - | - | (2,000) |
| Speakers | - | - | - | - | - | - | - | - | - | - | - |

| | Month | | | | | Year To Date | | | | | Full Year |
|--|---------|----------|-----------|----------|--------|--------------|----------|-----------|----------|--------|-----------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | - | (333) | (153) | 333 | 153 | - | (667) | (153) | 667 | 153 | (8,000) |
| Liberation Total | - | (333) | (153) | 333 | 153 | - | (667) | (153) | 667 | 153 | (8,000) |
| Union Campaigns | | | | | | | | | | | |
| Income | | | | | | | | | | | |
| Ticket Sales | - | - | - | - | - | - | - | - | - | - | - |
| Sponsorship | - | - | - | - | - | - | - | - | - | - | - |
| Income Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) | | | | | | | | | | | |
| Temporary Staff | - | - | - | - | - | - | - | - | - | - | (1,436) |
| Staff Costs (Pay) Subtotal | - | - | - | - | - | - | - | - | - | - | (1,436) |
| Premises & Equipment | | | | | | | | | | | |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | (107) | - | - | (107) | (107) | (107) | - | - | (107) | (107) | - |
| Premises & Equipment Subtotal | (107) | - | - | (107) | (107) | (107) | - | - | (107) | (107) | - |
| Administration | | | | | | | | | | | |
| Consumables | (80) | - | (650) | (80) | 570 | (80) | - | (650) | (80) | 570 | (1,500) |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Grants Payable | - | - | - | - | - | - | - | - | - | - | - |
| Officer Training | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | (24) | - | - | (24) | (24) | (24) | - | - | (24) | (24) | - |
| Publicity | (23) | - | (93) | (23) | 70 | (23) | - | (93) | (23) | 70 | (600) |
| Speakers | - | - | - | - | - | - | - | - | - | - | - |
| Travel | - | - | - | - | - | - | - | - | - | - | (90) |
| Administration Subtotal | (127) | - | (743) | (127) | 617 | (127) | - | (743) | (127) | 617 | (2,190) |
| Union Campaigns Total | (234) | - | (743) | (234) | 509 | (234) | - | (743) | (234) | 509 | (3,626) |
| Net Surplus/(Deficit) | (7,849) | (15,037) | (10,121) | 7,188 | 2,273 | (15,962) | (25,669) | (19,339) | 9,707 | 3,377 | (190,194) |

Governance

Responsible for coordinating annual Union elections, the Union Awards, and the President's Dinner.

Imperial College Union Management Accounts September 19 Governance

| | Month | | | | | Year To Date | | | | | Full Year |
|--|--------------|----------------|----------------|--------------|--------------|--------------|----------------|----------------|--------------|--------------|-----------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| Events | | | | | | | | | | | |
| Presidents Dinner | - | - | - | - | - | - | - | - | - | - | - |
| Union Awards | - | - | - | - | - | - | - | - | - | - | - |
| Events Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL INCOME | - | - | - | - | - | - | - | - | - | - | - |
| EXPENDITURE | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | - | - | (1,572) | - | 1,572 | - | - | (3,143) | - | 3,143 | - |
| Temporary Staff | - | - | - | - | - | - | - | - | - | - | - |
| Agency Staff | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Pay) Subtotal | - | - | (1,572) | - | 1,572 | - | - | (3,143) | - | 3,143 | - |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxes | - | - | - | - | - | - | - | - | - | - | - |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | - | - | - | - | - | - | - | - | - | - |
| Uniforms | - | - | - | - | - | - | - | - | - | - | - |
| Staff Costs (Other) Subtotal | - | - | - | - | - | - | - | - | - | - | - |
| Trustee Board | | | | | | | | | | | |
| Development Training | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | - |
| Recruitment Costs | - | - | - | - | - | - | - | - | - | - | - |
| Travel | - | - | - | - | - | - | - | (263) | - | 263 | - |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Trustee Board Subtotal | - | - | - | - | - | - | - | (263) | - | 263 | - |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | - | - | - | - | - | - | - | - | - | - |
| Depreciation | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | (600) |
| Equipment Purchase | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | - |
| Signwriting | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | - | - | - | - | - | - | - | - | - | (600) |
| Administration | | | | | | | | | | | |
| Accommodation | - | - | - | - | - | - | - | - | - | - | - |
| Elections | - | (500) | - | 500 | - | - | (500) | - | 500 | - | (9,600) |
| Consumables | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | (300) |
| Irrecoverable VAT | (2) | (54) | (16) | 52 | 15 | (2) | (54) | (16) | 52 | 15 | (103) |
| Postage | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | (465) | - | (309) | (465) | (156) | (465) | - | (309) | (465) | (156) | - |
| Publicity | - | (1,000) | - | 1,000 | - | - | (1,000) | - | 1,000 | - | (1,000) |
| Telephones | - | - | - | - | - | - | - | - | - | - | - |
| Travel | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - | - |
| Administration Subtotal | (466) | (1,554) | (325) | 1,088 | (141) | (466) | (1,554) | (325) | 1,088 | (141) | (11,003) |

| | Month | | | | | Year To Date | | | | | Full Year Budget |
|------------------------------|--------|---------|-----------|----------|--------|--------------|---------|-----------|----------|--------|---------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | |
| TOTAL EXPENDITURE | (466) | (1,554) | (1,897) | 1,088 | 1,431 | (466) | (1,554) | (3,732) | 1,088 | 3,266 | (11,603) |
| Net Surplus/(Deficit) | (466) | (1,554) | (1,897) | 1,088 | 1,431 | (466) | (1,554) | (3,732) | 1,088 | 3,266 | (11,603) |

Marketing

Responsible for managing all printed and online Union content, communications, and promotions; generating advertising and sponsorship revenues; printing and advertising for the Felix student newspaper; and managing the Freshers, Careers, and New Year Fair events.

Imperial College Union Management Accounts September 19 Marketing

| | Month | | | | | Year To Date | | | | | Full Year |
|--|-----------------|-----------------|-----------------|--------------|----------------|-----------------|-----------------|-----------------|--------------|-----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Income | | | | | | | | | | | |
| General | | | | | | | | | | | |
| Sales | 4,880 | - | 2,700 | 4,880 | 2,180 | 9,410 | - | 13,564 | 9,410 | (4,154) | 93,050 |
| Sponsorship | - | - | - | - | - | - | - | - | - | - | 10,000 |
| Other | - | - | - | - | - | - | - | 830 | - | (830) | - |
| General Subtotal | 4,880 | - | 2,700 | 4,880 | 2,180 | 9,410 | - | 14,394 | 9,410 | (4,984) | 103,050 |
| Events | | | | | | | | | | | |
| Freshers Fair | (67) | - | - | (67) | (67) | (67) | - | (170) | (67) | 102 | 36,500 |
| New Year Fair | - | - | - | - | - | - | - | - | - | - | - |
| Events Subtotal | (67) | - | - | (67) | (67) | (67) | - | (170) | (67) | 102 | 36,500 |
| Total Income | 4,813 | - | 2,700 | 4,813 | 2,113 | 9,343 | - | 14,224 | 9,343 | (4,881) | 139,550 |
| Expenditure | | | | | | | | | | | |
| Staff Costs (Pay) | | | | | | | | | | | |
| Permanent Staff | (13,515) | (16,541) | (8,815) | 3,027 | (4,699) | (26,146) | (33,082) | (18,490) | 6,936 | (7,656) | (200,497) |
| Temporary Staff | - | (1,200) | - | 1,200 | - | - | (2,400) | - | 2,400 | - | (3,600) |
| Agency Staff | (2,706) | - | (1,476) | (2,706) | (1,230) | (4,338) | - | (1,476) | (4,338) | (2,863) | (4,187) |
| Staff Costs (Pay) Subtotal | (16,220) | (17,741) | (10,291) | 1,521 | (5,929) | (30,484) | (35,482) | (19,965) | 4,998 | (10,519) | (208,284) |
| Staff Costs (Other) | | | | | | | | | | | |
| Late Taxis | - | - | - | - | - | - | - | - | - | - | (360) |
| Subsistence | - | - | - | - | - | - | - | - | - | - | - |
| Recruitment | - | - | - | - | - | - | - | - | - | - | - |
| Training | - | - | - | - | - | - | - | - | - | - | - |
| Travel | - | (100) | - | 100 | - | - | (200) | - | 200 | - | (1,000) |
| Uniforms | - | - | - | - | - | - | (300) | - | 300 | - | (300) |
| Staff Costs (Other) Subtotal | - | (100) | - | 100 | - | - | (500) | - | 500 | - | (1,660) |
| Premises & Equipment | | | | | | | | | | | |
| Cleaning | - | - | - | - | - | - | - | - | - | - | - |
| Depreciation | - | (159) | (130) | 159 | 130 | - | (319) | (259) | 319 | 259 | (1,911) |
| Equipment Hire | - | - | - | - | - | - | - | - | - | - | - |
| Equipment Purchase | - | - | - | - | - | - | (300) | - | 300 | - | (300) |
| Maintenance | - | - | - | - | - | - | - | - | - | - | - |
| Maintenance Contracts | - | - | - | - | - | - | - | - | - | - | - |
| Signwriting | - | - | - | - | - | - | - | - | - | - | - |
| Premises & Equipment Subtotal | - | (159) | (130) | 159 | 130 | - | (619) | (259) | 619 | 259 | (2,211) |
| Administration | | | | | | | | | | | |
| Felix Printing | (470) | (1,000) | (979) | 530 | 509 | (470) | (1,000) | (979) | 530 | 509 | (26,000) |
| Consumables | (2,014) | (3,000) | - | 986 | (2,014) | (2,014) | (3,000) | - | 986 | (2,014) | (3,000) |
| Ground Hire | - | - | - | - | - | - | - | - | - | - | - |
| Health & Safety | - | - | - | - | - | - | - | - | - | - | - |
| Hospitality | - | - | - | - | - | - | - | - | - | - | (200) |
| Irrecoverable VAT | (180) | (178) | (63) | (2) | (117) | (242) | (448) | (83) | 206 | (158) | (1,264) |
| Legal & Professional | - | - | - | - | - | - | - | - | - | - | - |
| Licences | (394) | - | - | (394) | (394) | (787) | - | - | (787) | (787) | (6,565) |
| Postage | - | - | - | - | - | - | - | - | - | - | - |
| Printing Costs | (375) | - | (1,661) | (375) | 1,286 | (375) | (4,250) | (2,041) | 3,875 | 1,666 | (6,650) |
| Publicity | (789) | - | - | (789) | (789) | (989) | (4,000) | (1) | 3,011 | (989) | (5,350) |
| Stationery | - | - | - | - | - | - | - | - | - | - | - |
| Subscriptions | (473) | (200) | (411) | (273) | (62) | (732) | (500) | (599) | (232) | (133) | (2,500) |

| | Month | | | | | Year To Date | | | | | Full Year |
|---------------------------------|-----------------|-----------------|-----------------|--------------|----------------|-----------------|-----------------|-----------------|---------------|-----------------|------------------|
| | Actual | Budget | Last Year | Variance | Change | Actual | Budget | Last Year | Variance | Change | Budget |
| Systems, Software & Development | (22) | - | (27) | (22) | 4 | (44) | - | (53) | (44) | 9 | - |
| Telephones | (31) | (25) | (31) | (6) | - | (63) | (50) | (63) | (13) | - | (300) |
| Administration Subtotal | (4,748) | (4,403) | (3,171) | (345) | (1,577) | (5,717) | (13,248) | (3,819) | 7,531 | (1,898) | (51,829) |
| Total Expenditure | (20,969) | (22,404) | (13,592) | 1,435 | (7,377) | (36,202) | (49,849) | (24,044) | 13,648 | (12,158) | (263,985) |
| Net Surplus/(Deficit) | (16,156) | (22,404) | (10,892) | 6,248 | (5,264) | (26,859) | (49,849) | (9,820) | 22,990 | (17,039) | (124,435) |