

# Leadership

Strategic Management Group, Social Enterprise Manager, Officer Trustees & Felix Editor

## Imperial College Union Management Accounts July 17 Leadership

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>General</b>												
Block Grant	-	-	-	-	-	1,642,000	1,642,070	1,492,077	(70)	149,923	1,642,070	1,642,000
CSP Grant Allocation	(29,417)	(29,417)	(24,900)	-	(4,517)	(353,000)	(353,000)	(332,000)	-	(21,000)	(353,000)	(353,000)
Deferred Capital Grant Release	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	14,908	-	(14,908)	24,223	18,000	38,931	6,223	(14,708)	18,000	24,223
<b>General Subtotal</b>	<b>(29,417)</b>	<b>(29,417)</b>	<b>(9,992)</b>	<b>-</b>	<b>(19,425)</b>	<b>1,313,223</b>	<b>1,307,070</b>	<b>1,199,008</b>	<b>6,153</b>	<b>114,215</b>	<b>1,307,070</b>	<b>1,313,223</b>
<b>INCOME TOTAL</b>	<b>(29,417)</b>	<b>(29,417)</b>	<b>(9,992)</b>	<b>-</b>	<b>(19,425)</b>	<b>1,313,223</b>	<b>1,307,070</b>	<b>1,199,008</b>	<b>6,153</b>	<b>114,215</b>	<b>1,307,070</b>	<b>1,313,223</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(31,478)	(34,776)	(35,969)	3,298	4,491	(402,907)	(415,542)	(442,198)	12,635	39,292	(415,542)	(402,907)
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(31,478)</b>	<b>(34,776)</b>	<b>(35,969)</b>	<b>3,298</b>	<b>4,491</b>	<b>(402,907)</b>	<b>(415,542)</b>	<b>(442,198)</b>	<b>12,635</b>	<b>39,292</b>	<b>(415,542)</b>	<b>(402,907)</b>
<b>Sabbatical Officers</b>												
Pay	(23,227)	(26,441)	(18,172)	3,215	(5,055)	(209,007)	(216,163)	(146,462)	7,155	(62,545)	(216,163)	(209,007)
Accommodation	2,940	-	(7,283)	2,940	10,223	4,366	-	(69,467)	4,366	73,832	-	4,366
Hospitality	(179)	-	-	(179)	(179)	(179)	-	-	(179)	(179)	-	(179)
Telephones	(58)	(80)	(75)	22	18	(970)	(960)	(919)	(10)	(51)	(960)	(970)
Training	3,080	-	-	3,080	3,080	(6,975)	(7,775)	(3,442)	800	(3,533)	(7,775)	(6,975)
Travel	-	-	-	-	-	(458)	(100)	(60)	(358)	(398)	(100)	(458)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Sabbatical Officers Subtotal</b>	<b>(17,444)</b>	<b>(26,521)</b>	<b>(25,530)</b>	<b>9,077</b>	<b>8,086</b>	<b>(213,224)</b>	<b>(224,998)</b>	<b>(220,350)</b>	<b>11,773</b>	<b>7,126</b>	<b>(224,998)</b>	<b>(213,224)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	(17,700)	-	17,700	-	-	(38,835)	-	38,835	-	-
Recruitment Costs	-	-	-	-	-	-	-	225	-	(225)	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	(481)	-	-	(481)	(481)	(1,130)	-	(4,408)	(1,130)	3,278	-	(1,130)
Travel	(136)	-	-	(136)	(136)	(251)	(1,100)	(1,271)	849	1,020	(1,100)	(251)
<b>Staff Costs (Other) Subtotal</b>	<b>(617)</b>	<b>-</b>	<b>(17,700)</b>	<b>(617)</b>	<b>17,083</b>	<b>(1,381)</b>	<b>(1,100)</b>	<b>(44,289)</b>	<b>(281)</b>	<b>42,908</b>	<b>(1,100)</b>	<b>(1,381)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(13,203)	(3,320)	(3,670)	(9,883)	(9,533)	(51,236)	(39,835)	(41,484)	(11,401)	(9,752)	(39,835)	(51,236)
Equipment Hire	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)
Equipment Purchase	-	-	(263)	-	263	(1,771)	-	(446)	(1,771)	(1,325)	-	(1,771)
Maintenance	(394)	-	-	(394)	(394)	(577)	-	-	(577)	(577)	-	(577)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(13,597)</b>	<b>(3,320)</b>	<b>(3,933)</b>	<b>(10,277)</b>	<b>(9,664)</b>	<b>(53,684)</b>	<b>(39,835)</b>	<b>(41,931)</b>	<b>(13,849)</b>	<b>(11,754)</b>	<b>(39,835)</b>	<b>(53,684)</b>
<b>Administration</b>												
Health & Safety	-	-	-	-	-	-	-	(1,895)	-	1,895	-	-
Hospitality	(231)	-	-	(231)	(231)	(2,379)	-	(1,742)	(2,379)	(637)	-	(2,379)
Legal & Professional	(16,253)	(1,076)	-	(15,177)	(16,253)	(16,578)	(1,076)	(20,810)	(15,502)	4,232	(1,076)	(16,578)
Irrecoverable VAT	(460)	(107)	(883)	(353)	423	(1,002)	(362)	(9,151)	(639)	8,149	(362)	(1,002)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	(41)	-	-	(41)	(41)	-	(41)
Subscriptions	-	(4,000)	-	4,000	-	(3,564)	(4,700)	(237)	1,136	(3,327)	(4,700)	(3,564)
Systems, Software & Development	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(60)	(200)	(85)	140	25	(1,034)	(2,400)	(1,811)	1,366	777	(2,400)	(1,034)
Other	(8,420)	-	(94,763)	(8,420)	86,343	(8,727)	-	(94,768)	(8,727)	86,041	-	(8,727)
<b>Administration Subtotal</b>	<b>(25,425)</b>	<b>(5,383)</b>	<b>(95,731)</b>	<b>(20,041)</b>	<b>70,306</b>	<b>(33,326)</b>	<b>(8,539)</b>	<b>(130,413)</b>	<b>(24,787)</b>	<b>97,087</b>	<b>(8,539)</b>	<b>(33,326)</b>
<b>TOTAL EXPENDITURE</b>	<b>(88,560)</b>	<b>(70,001)</b>	<b>(178,862)</b>	<b>(18,559)</b>	<b>90,303</b>	<b>(704,522)</b>	<b>(690,013)</b>	<b>(879,182)</b>	<b>(14,509)</b>	<b>174,660</b>	<b>(690,013)</b>	<b>(704,522)</b>

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Net Surplus/(Deficit)</b>	<b>(117,977)</b>	<b>(99,417)</b>	<b>(188,854)</b>	<b>(18,559)</b>	<b>70,878</b>	<b>608,701</b>	<b>617,057</b>	<b>319,826</b>	<b>(8,356)</b>	<b>288,875</b>	<b>617,057</b>	<b>608,701</b>

# Administration

Responsible for training and development budget, premises, and human resource management.

## Imperial College Union Management Accounts July 17 Administration

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Goods & Services	-	-	-	-	-	(67)	500	7,357	(567)	(7,424)	500	(67)
<b>General Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(67)</b>	<b>500</b>	<b>7,357</b>	<b>(567)</b>	<b>(7,424)</b>	<b>500</b>	<b>(67)</b>
<b>Total Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(67)</b>	<b>500</b>	<b>7,357</b>	<b>(567)</b>	<b>(7,424)</b>	<b>500</b>	<b>(67)</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(6,871)	(7,953)	(5,135)	1,082	(1,736)	(81,683)	(94,829)	(68,004)	13,147	(13,678)	(94,829)	(81,683)
Temporary Staff	(469)	-	-	(469)	(469)	(4,106)	(7,736)	(3,031)	3,630	(1,075)	(7,736)	(4,106)
<b>Staff Costs (Pay) Subtotal</b>	<b>(7,340)</b>	<b>(7,953)</b>	<b>(5,135)</b>	<b>613</b>	<b>(2,205)</b>	<b>(85,789)</b>	<b>(102,565)</b>	<b>(71,035)</b>	<b>16,776</b>	<b>(14,754)</b>	<b>(102,565)</b>	<b>(85,789)</b>
<b>Staff Costs (Other)</b>												
Late Taxes	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	(1,630)	(200)	(189)	(1,430)	(1,441)	(5,826)	(3,000)	(31,352)	(2,826)	25,526	(3,000)	(5,826)
Subsistence	-	-	-	-	-	(26)	-	(50)	(26)	24	-	(26)
Training	(2,998)	(1,135)	(1,788)	(1,863)	(1,210)	(26,733)	(36,795)	(30,373)	10,062	3,640	(36,795)	(26,733)
<b>Staff Costs (Other) Subtotal</b>	<b>(4,628)</b>	<b>(1,335)</b>	<b>(1,977)</b>	<b>(3,293)</b>	<b>(2,651)</b>	<b>(32,585)</b>	<b>(39,795)</b>	<b>(61,775)</b>	<b>7,210</b>	<b>29,190</b>	<b>(39,795)</b>	<b>(32,585)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(4,548)	(6,500)	(7,742)	1,952	3,194	(73,177)	(78,000)	(74,908)	4,823	1,731	(78,000)	(73,177)
Decorations	(98)	-	-	(98)	(98)	(98)	-	-	(98)	(98)	-	(98)
Depreciation	(537)	(380)	(654)	(157)	117	(5,827)	(4,883)	(7,401)	(944)	1,573	(4,883)	(5,827)
Equipment Hire	27	(1,024)	(1,921)	1,051	1,948	(13,025)	(13,388)	(15,277)	363	2,253	(13,388)	(13,025)
Equipment Purchase	(102)	-	(90)	(102)	(13)	(5,617)	(7,280)	(1,042)	1,663	(4,574)	(7,280)	(5,617)
Maintenance	-	(1,867)	(991)	1,867	991	(7,551)	(11,404)	(5,224)	3,853	(2,327)	(11,404)	(7,551)
Maintenance Contracts	-	-	-	-	-	(24)	-	(48)	(24)	24	-	(24)
Signwriting	-	(400)	-	400	-	(400)	(400)	-	-	(400)	(400)	(400)
<b>Premises &amp; Equipment Subtotal</b>	<b>(5,259)</b>	<b>(10,171)</b>	<b>(11,398)</b>	<b>4,912</b>	<b>6,140</b>	<b>(105,718)</b>	<b>(115,355)</b>	<b>(103,900)</b>	<b>9,637</b>	<b>(1,818)</b>	<b>(115,355)</b>	<b>(105,718)</b>
<b>Administration</b>												
Ground Hire	(41)	-	-	(41)	(41)	(466)	-	-	(466)	(466)	-	(466)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	(610)	(450)	(225)	(160)	(385)	(3,269)	(4,650)	(8,685)	1,381	5,416	(4,650)	(3,269)
Irrecoverable VAT	(2,050)	(235)	(5,607)	(1,815)	3,557	(7,320)	(3,158)	(8,276)	(4,163)	956	(3,158)	(7,320)
Legal & Professional	-	-	-	-	-	(300)	-	-	(300)	(300)	-	(300)
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Postage	(57)	(30)	-	(27)	(57)	(399)	(360)	(280)	(39)	(119)	(360)	(399)
Printing Costs	-	-	-	-	-	-	-	(8,742)	-	8,742	-	-
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	(357)	(170)	(378)	(187)	21	(2,172)	(2,978)	(2,638)	806	465	(2,978)	(2,172)
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	(6)	-	-	(6)	(6)	(6)	-	-	(6)	(6)	-	(6)
Telephones	(243)	(117)	(95)	(126)	(148)	(3,357)	(1,684)	(1,109)	(1,673)	(2,248)	(1,684)	(3,357)
Travel	-	-	-	-	-	(82)	-	(104)	(82)	22	-	(82)
Other	-	-	-	-	-	(128)	-	-	(128)	(128)	-	(128)
<b>Administration Subtotal</b>	<b>(3,365)</b>	<b>(1,002)</b>	<b>(6,306)</b>	<b>(2,364)</b>	<b>2,941</b>	<b>(17,500)</b>	<b>(12,830)</b>	<b>(29,834)</b>	<b>(4,670)</b>	<b>12,334</b>	<b>(12,830)</b>	<b>(17,500)</b>
<b>Total Expenditure</b>	<b>(20,592)</b>	<b>(20,460)</b>	<b>(24,816)</b>	<b>(131)</b>	<b>4,224</b>	<b>(241,592)</b>	<b>(270,546)</b>	<b>(266,545)</b>	<b>28,954</b>	<b>24,953</b>	<b>(270,546)</b>	<b>(241,592)</b>
<b>Net Surplus/(Deficit)</b>	<b>(20,592)</b>	<b>(20,460)</b>	<b>(24,816)</b>	<b>(131)</b>	<b>4,224</b>	<b>(241,659)</b>	<b>(270,046)</b>	<b>(259,188)</b>	<b>28,386</b>	<b>17,529</b>	<b>(270,046)</b>	<b>(241,659)</b>

# Finance

Responsible for the Union's financial records, budgeting, and financial control.

## Imperial College Union Management Accounts July 17 Finance

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>General</b>												
Interest	10,592	3,300	4,011	7,292	6,581	21,669	15,730	18,834	5,939	2,835	15,730	21,669
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>10,592</b>	<b>3,300</b>	<b>4,011</b>	<b>7,292</b>	<b>6,581</b>	<b>21,669</b>	<b>15,730</b>	<b>18,834</b>	<b>5,939</b>	<b>2,835</b>	<b>15,730</b>	<b>21,669</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(18,448)	(17,815)	(17,050)	(633)	(1,398)	(214,109)	(211,351)	(170,510)	(2,758)	(43,599)	(211,351)	(214,109)
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
Agency Staff	-	-	-	-	-	-	-	(3,124)	-	3,124	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(18,448)</b>	<b>(17,815)</b>	<b>(17,050)</b>	<b>(633)</b>	<b>(1,398)</b>	<b>(214,109)</b>	<b>(211,351)</b>	<b>(173,634)</b>	<b>(2,758)</b>	<b>(40,475)</b>	<b>(211,351)</b>	<b>(214,109)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Depreciation	(31)	-	(104)	(31)	73	(519)	(143)	(919)	(377)	400	(143)	(519)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	(9)	-	-	(9)	(9)	(9)	-	-	(9)	(9)	-	(9)
Maintenance	-	-	(2,100)	-	2,100	-	-	(2,143)	-	2,143	-	-
Maintenance Contracts	(238)	(216)	(106)	(22)	(132)	(3,462)	(2,592)	(2,023)	(870)	(1,439)	(2,592)	(3,462)
<b>Premises &amp; Equipment Subtotal</b>	<b>(278)</b>	<b>(216)</b>	<b>(2,310)</b>	<b>(62)</b>	<b>2,032</b>	<b>(3,991)</b>	<b>(2,735)</b>	<b>(5,086)</b>	<b>(1,256)</b>	<b>1,095</b>	<b>(2,735)</b>	<b>(3,991)</b>
<b>Administration</b>												
Bad Debts	(3,679)	-	(12,583)	(3,679)	8,904	(3,679)	-	(12,583)	(3,679)	8,904	-	(3,679)
Banking Charges	(541)	(600)	(302)	59	(239)	(6,724)	(6,880)	(6,532)	156	(191)	(6,880)	(6,724)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	(64)	-	-	(64)	(64)	-	(64)
Legal & Professional	-	-	(790)	-	790	-	-	(790)	-	790	-	-
Irrecoverable VAT	(16)	(6)	(332)	(10)	316	(153)	(89)	(455)	(64)	302	(89)	(153)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	(632)	(750)	(579)	118	(53)	(750)	(632)
Systems, Software & Development	(50)	(25)	-	(25)	(50)	(50)	(300)	(728)	250	678	(300)	(50)
Telephones	(62)	(35)	(30)	(27)	(32)	(414)	(420)	(372)	6	(43)	(420)	(414)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(4,348)</b>	<b>(666)</b>	<b>(14,037)</b>	<b>(3,682)</b>	<b>9,690</b>	<b>(11,716)</b>	<b>(8,439)</b>	<b>(22,039)</b>	<b>(3,277)</b>	<b>10,323</b>	<b>(8,439)</b>	<b>(11,716)</b>
<b>TOTAL EXPENDITURE</b>	<b>(23,074)</b>	<b>(18,697)</b>	<b>(33,397)</b>	<b>(4,377)</b>	<b>10,323</b>	<b>(229,815)</b>	<b>(222,525)</b>	<b>(200,759)</b>	<b>(7,290)</b>	<b>(29,056)</b>	<b>(222,525)</b>	<b>(229,815)</b>
<b>Net Surplus/(Deficit)</b>	<b>(12,482)</b>	<b>(15,397)</b>	<b>(29,386)</b>	<b>2,915</b>	<b>16,904</b>	<b>(208,146)</b>	<b>(206,795)</b>	<b>(181,925)</b>	<b>(1,351)</b>	<b>(26,221)</b>	<b>(206,795)</b>	<b>(208,146)</b>

# Systems

Responsible for the Union's systems, website, and EPOS.

## Imperial College Union Management Accounts July 17 Systems

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(6,678)	(8,600)	(4,747)	1,922	(1,931)	(100,411)	(102,969)	(50,849)	2,558	(49,562)	(102,969)	(100,411)
Temporary Staff	-	(1,000)	-	1,000	-	-	(6,000)	-	6,000	-	(6,000)	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(6,678)</b>	<b>(9,600)</b>	<b>(4,747)</b>	<b>2,922</b>	<b>(1,931)</b>	<b>(100,411)</b>	<b>(108,969)</b>	<b>(50,849)</b>	<b>8,558</b>	<b>(49,562)</b>	<b>(108,969)</b>	<b>(100,411)</b>
<b>Staff Costs (Other)</b>												
Late Taxes	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(975)	-	-	(975)	(975)	(4,820)	-	-	(4,820)	(4,820)	-	(4,820)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	(90)	-	-	(90)	(90)	-	(90)
Maintenance	-	-	-	-	-	(96)	-	-	(96)	(96)	-	(96)
Maintenance Contracts	-	-	-	-	-	(1,545)	-	-	(1,545)	(1,545)	-	(1,545)
<b>Premises &amp; Equipment Subtotal</b>	<b>(975)</b>	<b>-</b>	<b>-</b>	<b>(975)</b>	<b>(975)</b>	<b>(6,551)</b>	<b>-</b>	<b>-</b>	<b>(6,551)</b>	<b>(6,551)</b>	<b>-</b>	<b>(6,551)</b>
<b>Administration</b>												
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Irrecoverable VAT	(46)	(7)	(29)	(39)	(18)	(411)	(100)	(43)	(311)	(367)	(100)	(411)
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	(96)	(356)	(20)	260	(76)	(6,301)	(5,000)	(1,595)	(1,301)	(4,707)	(5,000)	(6,301)
Telephones	(58)	(24)	(15)	(34)	(43)	(224)	(288)	(184)	64	(40)	(288)	(224)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(200)</b>	<b>(387)</b>	<b>(63)</b>	<b>187</b>	<b>(137)</b>	<b>(6,936)</b>	<b>(5,388)</b>	<b>(1,822)</b>	<b>(1,548)</b>	<b>(5,114)</b>	<b>(5,388)</b>	<b>(6,936)</b>
<b>Total Expenditure</b>	<b>(7,853)</b>	<b>(9,987)</b>	<b>(4,810)</b>	<b>2,134</b>	<b>(3,044)</b>	<b>(113,899)</b>	<b>(114,357)</b>	<b>(52,671)</b>	<b>459</b>	<b>(61,228)</b>	<b>(114,357)</b>	<b>(113,899)</b>
<b>Net Surplus/(Deficit)</b>	<b>(7,853)</b>	<b>(9,987)</b>	<b>(4,810)</b>	<b>2,134</b>	<b>(3,044)</b>	<b>(113,899)</b>	<b>(114,357)</b>	<b>(52,671)</b>	<b>459</b>	<b>(61,228)</b>	<b>(114,357)</b>	<b>(113,899)</b>

# Minibuses

Administers minibus hires to clubs, societies, and College, and manages a fleet of 18 minibuses.

## Imperial College Union Management Accounts July 17 Minibuses

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Hire (Union Users)	4,010	1,950	8,165	2,060	(4,155)	109,497	128,350	117,934	(18,853)	(8,437)	128,350	109,497
Hire (College Users)	2,225	1,500	-	725	2,225	11,766	11,000	16,512	766	(4,746)	11,000	11,766
Europe Supplement	-	70	250	(70)	(250)	-	560	250	(560)	(250)	560	-
Fines	-	40	70	(40)	(70)	1,195	730	1,198	465	(3)	730	1,195
<b>General Subtotal</b>	<b>6,235</b>	<b>3,560</b>	<b>8,485</b>	<b>2,675</b>	<b>(2,250)</b>	<b>122,458</b>	<b>140,640</b>	<b>135,895</b>	<b>(18,182)</b>	<b>(13,437)</b>	<b>140,640</b>	<b>122,458</b>
<b>Introductions</b>												
Income	-	-	125	-	(125)	1,392	3,380	1,967	(1,988)	(575)	3,380	1,392
Expenditure	(50)	-	(58)	(50)	7	(1,045)	(250)	(821)	(795)	(224)	(250)	(1,045)
<b>Introductions Subtotal</b>	<b>(50)</b>	<b>-</b>	<b>67</b>	<b>(50)</b>	<b>(118)</b>	<b>346</b>	<b>3,130</b>	<b>1,146</b>	<b>(2,784)</b>	<b>(799)</b>	<b>3,130</b>	<b>346</b>
<b>Chargeouts</b>												
Income	59	425	-	(366)	59	59	945	-	(886)	59	945	59
Expenditure	(2,378)	(245)	(114)	(2,133)	(2,264)	(2,767)	(945)	(2,768)	(1,822)	1	(945)	(2,767)
<b>Chargeouts Subtotal</b>	<b>(2,319)</b>	<b>180</b>	<b>(114)</b>	<b>(2,499)</b>	<b>(2,205)</b>	<b>(2,708)</b>	<b>-</b>	<b>(2,768)</b>	<b>(2,708)</b>	<b>60</b>	<b>-</b>	<b>(2,708)</b>
<b>Sales of Fixed Assets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8,100</b>	<b>-</b>	<b>4,650</b>	<b>8,100</b>	<b>3,450</b>	<b>-</b>	<b>8,100</b>
<b>Income Total</b>	<b>3,865</b>	<b>3,740</b>	<b>8,438</b>	<b>125</b>	<b>(4,573)</b>	<b>128,196</b>	<b>143,770</b>	<b>138,923</b>	<b>(15,574)</b>	<b>(10,726)</b>	<b>143,770</b>	<b>128,196</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(4,250)	(2,139)	(2,130)	(2,111)	(2,120)	(26,296)	(25,667)	(19,963)	(629)	(6,332)	(25,667)	(26,296)
Temporary Staff	(46)	(213)	(463)	166	417	(1,036)	(3,754)	(2,575)	2,718	1,539	(3,754)	(1,036)
<b>Staff Costs (Pay) Subtotal</b>	<b>(4,296)</b>	<b>(2,352)</b>	<b>(2,593)</b>	<b>(1,945)</b>	<b>(1,704)</b>	<b>(27,332)</b>	<b>(29,421)</b>	<b>(22,538)</b>	<b>2,089</b>	<b>(4,794)</b>	<b>(29,421)</b>	<b>(27,332)</b>
<b>Staff Costs (Other)</b>												
Subsistence	-	-	-	-	-	-	(150)	24	150	(24)	(150)	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(150)</b>	<b>24</b>	<b>150</b>	<b>(24)</b>	<b>(150)</b>	<b>-</b>
<b>Vehicles &amp; Equipment</b>												
Cleaning	-	(3,000)	-	3,000	-	-	(3,000)	(117)	3,000	117	(3,000)	-
Depreciation	(5,110)	(4,844)	(2,829)	(266)	(2,281)	(50,307)	(53,682)	(35,373)	3,375	(14,934)	(53,682)	(50,307)
Equipment Purchase	(14)	-	-	(14)	(14)	(62)	(500)	(206)	438	144	(500)	(62)
Fines	-	-	-	-	-	(912)	-	(110)	(912)	(802)	-	(912)
Fuel	(3)	(10)	(100)	7	97	(398)	(120)	911	(278)	(1,309)	(120)	(398)
Insurance	(2,183)	(1,707)	(2,300)	(476)	117	(23,698)	(20,481)	(30,596)	(3,217)	6,898	(20,481)	(23,698)
Licences	-	(168)	(61)	168	61	(1,229)	(3,500)	(1,615)	2,271	387	(3,500)	(1,229)
Maintenance	(1,100)	(1,873)	-	773	(1,100)	(15,589)	(22,477)	(16,301)	6,888	712	(22,477)	(15,589)
Maintenance Contracts	-	-	-	-	-	-	-	(79)	-	79	-	-
Parking	-	(142)	-	142	-	(1,333)	(1,700)	-	367	(1,333)	(1,700)	(1,333)
<b>Vehicles &amp; Equipment Subtotal</b>	<b>(8,410)</b>	<b>(11,743)</b>	<b>(5,291)</b>	<b>3,333</b>	<b>(3,119)</b>	<b>(93,528)</b>	<b>(105,459)</b>	<b>(83,486)</b>	<b>11,932</b>	<b>(10,042)</b>	<b>(105,459)</b>	<b>(93,528)</b>
<b>Administration</b>												
Affiliation Fees	-	-	-	-	-	-	-	(295)	-	295	-	-
Consumables	-	(75)	-	75	-	(18)	(900)	(43)	882	26	(900)	(18)
Health & Safety	-	(250)	-	250	-	-	(250)	-	250	-	(250)	-
Irrecoverable VAT	(532)	(90)	(79)	(442)	(453)	(1,300)	(5,970)	(3,676)	4,670	2,376	(5,970)	(1,300)
Legal & Professional	(168)	-	-	(168)	(168)	(1,405)	-	-	(1,405)	(1,405)	-	(1,405)
Printing Costs	(289)	-	-	(289)	(289)	(289)	(1,920)	-	1,631	(289)	(1,920)	(289)
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(41)	-	-	(41)	(41)	(41)	-	-	(41)	(41)	-	(41)
Travel	378	-	(982)	378	1,360	(259)	-	(2,253)	(259)	1,995	-	(259)
Donations to SO Fund	-	(365)	-	365	-	-	(365)	-	365	-	(365)	-
Other	(236)	-	(173)	(236)	(63)	(1,402)	-	(1,499)	(1,402)	98	-	(1,402)
<b>Administration Subtotal</b>	<b>(888)</b>	<b>(780)</b>	<b>(1,234)</b>	<b>(108)</b>	<b>346</b>	<b>(4,713)</b>	<b>(9,405)</b>	<b>(7,768)</b>	<b>4,692</b>	<b>3,054</b>	<b>(9,405)</b>	<b>(4,713)</b>
<b>Expenditure Total</b>	<b>(13,594)</b>	<b>(14,875)</b>	<b>(9,117)</b>	<b>1,281</b>	<b>(4,477)</b>	<b>(125,573)</b>	<b>(144,435)</b>	<b>(113,767)</b>	<b>18,863</b>	<b>(11,806)</b>	<b>(144,435)</b>	<b>(125,573)</b>

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Net Surplus/(Deficit)</b>	<b>(9,729)</b>	<b>(11,135)</b>	<b>(680)</b>	<b>1,406</b>	<b>(9,049)</b>	<b>2,624</b>	<b>(665)</b>	<b>25,156</b>	<b>3,289</b>	<b>(22,532)</b>	<b>(665)</b>	<b>2,624</b>

# Beit Venues

Upselling of free Union spaces to external clients and function management.

## Imperial College Union Management Accounts July 17 Beit Venues

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Room Hire	25,786	22,349	26,014	3,437	(228)	240,655	223,204	212,825	17,451	27,830	223,204	240,655
Misc Sales	800	1,964	3,285	(1,164)	(2,486)	20,701	14,143	18,942	6,558	1,760	14,143	20,701
<b>Sales Subtotal</b>	<b>26,585</b>	<b>24,313</b>	<b>29,299</b>	<b>2,272</b>	<b>(2,714)</b>	<b>261,356</b>	<b>237,347</b>	<b>231,767</b>	<b>24,009</b>	<b>29,589</b>	<b>237,347</b>	<b>261,356</b>
<b>TOTAL INCOME</b>	<b>26,585</b>	<b>24,313</b>	<b>29,299</b>	<b>2,272</b>	<b>(2,714)</b>	<b>261,356</b>	<b>237,347</b>	<b>231,767</b>	<b>24,009</b>	<b>29,589</b>	<b>237,347</b>	<b>261,356</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(7,705)	(5,452)	(5,217)	(2,253)	(2,488)	(64,762)	(64,482)	(54,637)	(281)	(10,125)	(64,482)	(64,762)
Temporary Staff	(4,047)	(2,227)	(2,429)	(1,820)	(1,619)	(12,464)	(9,908)	(13,041)	(2,556)	578	(9,908)	(12,464)
Agency Staff	-	-	-	-	-	(2,814)	-	-	(2,814)	(2,814)	-	(2,814)
Security Staff	(871)	(200)	(408)	(671)	(462)	(5,161)	(1,840)	(2,933)	(3,321)	(2,228)	(1,840)	(5,161)
<b>Staff Costs (Pay) Subtotal</b>	<b>(12,623)</b>	<b>(7,879)</b>	<b>(8,054)</b>	<b>(4,744)</b>	<b>(4,569)</b>	<b>(85,201)</b>	<b>(76,230)</b>	<b>(70,612)</b>	<b>(8,971)</b>	<b>(14,589)</b>	<b>(76,230)</b>	<b>(85,201)</b>
<b>Staff Costs/Revenue %</b>	<b>-47%</b>	<b>-32%</b>	<b>-27%</b>			<b>-33%</b>	<b>-32%</b>	<b>-30%</b>			<b>-32%</b>	<b>-33%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(10)	(21)	(49)	11	39	(52)	(145)	(99)	93	47	(145)	(52)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	(24)	-	24	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>(10)</b>	<b>(21)</b>	<b>(49)</b>	<b>11</b>	<b>39</b>	<b>(52)</b>	<b>(145)</b>	<b>(123)</b>	<b>93</b>	<b>71</b>	<b>(145)</b>	<b>(52)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	(47)	-	47	-	-
Decorations	(208)	-	-	(208)	(208)	(208)	-	-	(208)	(208)	-	(208)
Depreciation	(14)	(293)	-	279	(14)	(173)	(3,516)	-	3,343	(173)	(3,516)	(173)
Equipment Hire	(98)	(1,300)	(5)	1,202	(92)	(5,398)	(5,300)	(2,738)	(98)	(2,660)	(5,300)	(5,398)
Equipment Purchase	(446)	(50)	(315)	(396)	(131)	(564)	(980)	(2,044)	416	1,480	(980)	(564)
Maintenance	-	-	-	-	-	(2,441)	-	(528)	(2,441)	(1,913)	-	(2,441)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Redecoration	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(766)</b>	<b>(1,643)</b>	<b>(320)</b>	<b>877</b>	<b>(446)</b>	<b>(8,784)</b>	<b>(9,796)</b>	<b>(5,357)</b>	<b>1,012</b>	<b>(3,427)</b>	<b>(9,796)</b>	<b>(8,784)</b>
<b>Administration</b>												
Carriage	-	-	-	-	-	-	-	(119)	-	119	-	-
Consumables	-	-	-	-	-	(30)	-	(15)	(30)	(15)	-	(30)
Copyright & Royalties	-	-	-	-	-	-	-	-	-	-	-	-
Crockery and Glasses	-	-	-	-	-	-	-	-	-	-	-	-
Disposables	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	-	-	(194)	-	194	-	-
Hospitality	(422)	(5)	(5)	(417)	(417)	(676)	(255)	(545)	(421)	(131)	(255)	(676)
Legal & Professional	-	(4)	-	4	-	-	(64)	-	64	-	(64)	-
Licences	-	-	-	-	-	(21)	(40)	(42)	19	21	(40)	(21)
Printing Costs	(105)	-	-	(105)	(105)	(105)	-	(544)	(105)	439	-	(105)
Publicity	-	(750)	-	750	-	(5,481)	(4,800)	-	(681)	(5,481)	(4,800)	(5,481)
Stationery	-	(10)	(3)	10	3	-	(120)	(4)	120	4	(120)	-
Subscriptions	-	(138)	(11)	138	11	-	(1,650)	(272)	1,650	272	(1,650)	-
Systems, Software & Development	-	-	-	-	-	(32)	(30)	-	(2)	(32)	(30)	(32)
Telephones	(92)	(32)	(31)	(60)	(62)	(443)	(379)	(369)	(64)	(74)	(379)	(443)
Travel	(84)	-	-	(84)	(84)	(84)	-	(16)	(84)	(68)	-	(84)
Other	-	-	(60)	-	60	(317)	-	(586)	(317)	268	-	(317)
<b>Administration Subtotal</b>	<b>(703)</b>	<b>(938)</b>	<b>(109)</b>	<b>235</b>	<b>(594)</b>	<b>(7,191)</b>	<b>(7,338)</b>	<b>(2,706)</b>	<b>147</b>	<b>(4,484)</b>	<b>(7,338)</b>	<b>(7,191)</b>
<b>TOTAL EXPENDITURE</b>	<b>(14,102)</b>	<b>(10,481)</b>	<b>(8,532)</b>	<b>(3,621)</b>	<b>(5,570)</b>	<b>(101,227)</b>	<b>(93,508)</b>	<b>(78,798)</b>	<b>(7,719)</b>	<b>(22,429)</b>	<b>(93,508)</b>	<b>(101,227)</b>
<b>Net Profit/(Loss)</b>	<b>12,483</b>	<b>13,832</b>	<b>20,767</b>	<b>(1,349)</b>	<b>(8,284)</b>	<b>160,129</b>	<b>143,839</b>	<b>152,969</b>	<b>16,290</b>	<b>7,161</b>	<b>143,839</b>	<b>160,129</b>
<b>Net Profit Margin</b>	<b>47%</b>	<b>57%</b>	<b>71%</b>			<b>61%</b>	<b>61%</b>	<b>66%</b>			<b>61%</b>	<b>61%</b>





# Bar CX

Reynolds – Charing Cross Hospital. Wet sales and pizza offering.

## Imperial College Union Management Accounts July 17 Bar CX

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Wet Sales</b>												
Core Sales	(214)	6,928	1,377	(7,143)	(1,592)	116,249	137,632	105,202	(21,383)	11,046	137,632	116,249
Function Sales	-	200	-	(200)	-	-	5,200	-	(5,200)	-	5,200	-
Overage/Shortage	(32)	-	1	(32)	(33)	(181)	-	30	(181)	(211)	-	(181)
<b>Wet Sales Subtotal</b>	<b>(247)</b>	<b>7,128</b>	<b>1,378</b>	<b>(7,375)</b>	<b>(1,625)</b>	<b>116,067</b>	<b>142,832</b>	<b>105,232</b>	<b>(26,764)</b>	<b>10,835</b>	<b>142,832</b>	<b>116,067</b>
<b>Cost of Sales</b>	<b>(12)</b>	<b>(2,352)</b>	<b>(1,866)</b>	<b>2,340</b>	<b>1,854</b>	<b>(39,279)</b>	<b>(47,134)</b>	<b>(36,319)</b>	<b>7,855</b>	<b>(2,960)</b>	<b>(47,134)</b>	<b>(39,279)</b>
<b>Gross Profit</b>	<b>(259)</b>	<b>4,776</b>	<b>(487)</b>	<b>(5,035)</b>	<b>229</b>	<b>76,788</b>	<b>95,697</b>	<b>68,912</b>	<b>(18,909)</b>	<b>7,876</b>	<b>95,697</b>	<b>76,788</b>
<b>GP Margin %</b>	<b>105%</b>	<b>67%</b>	<b>-35%</b>			<b>66%</b>	<b>67%</b>	<b>65%</b>			<b>67%</b>	<b>66%</b>
<b>Dry Sales</b>												
Core Sales	-	352	192	(352)	(192)	3,208	4,466	643	(1,258)	2,566	4,466	3,208
<b>Dry Sales Subtotal</b>	<b>-</b>	<b>352</b>	<b>192</b>	<b>(352)</b>	<b>(192)</b>	<b>3,208</b>	<b>4,466</b>	<b>643</b>	<b>(1,258)</b>	<b>2,566</b>	<b>4,466</b>	<b>3,208</b>
<b>Cost of Sales</b>	<b>-</b>	<b>(194)</b>	<b>(85)</b>	<b>194</b>	<b>85</b>	<b>(2,318)</b>	<b>(2,456)</b>	<b>(776)</b>	<b>139</b>	<b>(1,542)</b>	<b>(2,456)</b>	<b>(2,318)</b>
<b>Gross Profit</b>	<b>-</b>	<b>158</b>	<b>107</b>	<b>(158)</b>	<b>(107)</b>	<b>890</b>	<b>2,010</b>	<b>(133)</b>	<b>(1,119)</b>	<b>1,024</b>	<b>2,010</b>	<b>890</b>
<b>GP Margin %</b>	<b>NaN</b>	<b>45%</b>	<b>56%</b>			<b>28%</b>	<b>45%</b>	<b>-21%</b>			<b>45%</b>	<b>28%</b>
<b>Other Income</b>												
Ticket Sales	-	-	-	-	-	398	490	346	(92)	52	490	398
Income Other	-	-	-	-	-	-	-	2,667	-	(2,667)	-	-
Sales General	-	-	171	-	(171)	215	-	171	215	44	-	215
Acts	-	-	-	-	-	-	(800)	-	800	-	(800)	-
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>171</b>	<b>-</b>	<b>(171)</b>	<b>613</b>	<b>(310)</b>	<b>3,184</b>	<b>923</b>	<b>(2,571)</b>	<b>(310)</b>	<b>613</b>
<b>Total Income</b>	<b>(259)</b>	<b>4,934</b>	<b>(209)</b>	<b>(5,193)</b>	<b>(49)</b>	<b>78,292</b>	<b>97,397</b>	<b>71,963</b>	<b>(19,105)</b>	<b>6,329</b>	<b>97,397</b>	<b>78,292</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(593)	(2,516)	(2,206)	1,923	1,613	(31,864)	(30,073)	(23,888)	(1,792)	(7,977)	(30,073)	(31,864)
Temporary Staff	(128)	(2,052)	(2,876)	1,924	2,748	(42,426)	(38,559)	(35,806)	(3,867)	(6,620)	(38,559)	(42,426)
Agency Staff	-	-	-	-	-	(619)	-	(40)	(619)	(580)	-	(619)
Security Staff	(621)	(150)	(115)	(471)	(506)	(12,556)	(9,498)	(7,995)	(3,058)	(4,562)	(9,498)	(12,556)
<b>Staff Costs (Pay) Subtotal</b>	<b>(1,342)</b>	<b>(4,718)</b>	<b>(5,197)</b>	<b>3,376</b>	<b>3,855</b>	<b>(87,466)</b>	<b>(78,130)</b>	<b>(67,728)</b>	<b>(9,336)</b>	<b>(19,738)</b>	<b>(78,130)</b>	<b>(87,466)</b>
<b>Staff Costs/Revenue %</b>	<b>-544%</b>	<b>66%</b>	<b>377%</b>			<b>75%</b>	<b>55%</b>	<b>64%</b>			<b>55%</b>	<b>75%</b>
<b>Staff Costs (Other)</b>												
Late Taxes	-	(100)	42	100	(42)	(1,623)	(1,900)	(1,246)	277	(377)	(1,900)	(1,623)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	(205)	(300)	(410)	95	205	(300)	(205)
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>(100)</b>	<b>42</b>	<b>100</b>	<b>(42)</b>	<b>(1,828)</b>	<b>(2,200)</b>	<b>(1,656)</b>	<b>372</b>	<b>(172)</b>	<b>(2,200)</b>	<b>(1,828)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	(70)	-	70	-	(970)	(1,220)	(910)	250	(61)	(1,220)	(970)
Decorations	-	(30)	(68)	30	68	(128)	(910)	(880)	782	752	(910)	(128)
Depreciation	(1,251)	(1,544)	(1,350)	293	99	(15,358)	(18,860)	(5,469)	3,502	(9,889)	(18,860)	(15,358)
Equipment Hire	(476)	(50)	-	(426)	(476)	(2,360)	(1,300)	(988)	(1,060)	(1,372)	(1,300)	(2,360)
Equipment Purchase	(62)	(100)	(138)	38	76	(2,524)	(1,900)	(4,436)	(624)	1,912	(1,900)	(2,524)
Maintenance	-	(90)	(217)	90	217	(2,274)	(1,610)	(1,670)	(664)	(604)	(1,610)	(2,274)
Maintenance Contracts	-	(105)	-	105	-	-	(1,260)	-	1,260	-	(1,260)	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(1,789)</b>	<b>(1,989)</b>	<b>(1,774)</b>	<b>200</b>	<b>(15)</b>	<b>(23,614)</b>	<b>(27,060)</b>	<b>(14,352)</b>	<b>3,445</b>	<b>(9,262)</b>	<b>(27,060)</b>	<b>(23,614)</b>
<b>Consumables</b>												
Consumables	(30)	(123)	(129)	92	99	(2,575)	(2,457)	(2,527)	(118)	(48)	(2,457)	(2,575)
Disposables	-	(105)	-	105	-	(2,206)	(2,107)	(1,783)	(100)	(424)	(2,107)	(2,206)
Glasses	-	(60)	-	60	-	(324)	(720)	(150)	396	(174)	(720)	(324)
Other	-	-	-	-	-	(1,159)	-	(860)	(1,159)	(299)	-	(1,159)
<b>Consumables Subtotal</b>	<b>(30)</b>	<b>(288)</b>	<b>(129)</b>	<b>257</b>	<b>99</b>	<b>(6,264)</b>	<b>(5,283)</b>	<b>(5,319)</b>	<b>(980)</b>	<b>(945)</b>	<b>(5,283)</b>	<b>(6,264)</b>

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Administration</b>												
Credit Card Commission	(163)	(76)	-	(87)	(163)	(1,999)	(1,499)	(933)	(500)	(1,066)	(1,499)	(1,999)
Entrance Fees	-	-	-	-	-	-	-	(500)	-	500	-	-
Health & Safety	-	(10)	(37)	10	37	(109)	(120)	(330)	11	221	(120)	(109)
Hospitality	-	(10)	-	10	-	(242)	(120)	(101)	(122)	(141)	(120)	(242)
Legal & Professional	-	(75)	-	75	-	(800)	(900)	(310)	100	(490)	(900)	(800)
Licences	(68)	(67)	(67)	(1)	(1)	(1,296)	(1,154)	(2,075)	(142)	779	(1,154)	(1,296)
Music	-	-	-	-	-	-	-	(150)	-	150	-	-
Printing Costs	-	(15)	(91)	15	91	(346)	(180)	(188)	(166)	(159)	(180)	(346)
Publicity	(55)	(40)	-	(15)	(55)	(740)	(820)	(648)	80	(92)	(820)	(740)
Quiz	-	(50)	-	50	-	-	(300)	-	300	-	(300)	-
Stationery	-	(5)	-	5	-	(160)	(60)	-	(100)	(160)	(60)	(160)
Stocktaking	-	(225)	(550)	225	550	(3,300)	(2,700)	(3,075)	(600)	(225)	(2,700)	(3,300)
Subscriptions	(13)	(10)	(50)	(3)	37	(91)	(120)	(1,621)	29	1,530	(120)	(91)
Telephones	(23)	(34)	(24)	11	1	(290)	(408)	(338)	118	48	(408)	(290)
Travel	(26)	-	(52)	(26)	26	(147)	-	(201)	(147)	54	-	(147)
<b>Administration Subtotal</b>	<b>(349)</b>	<b>(617)</b>	<b>(872)</b>	<b>269</b>	<b>523</b>	<b>(9,521)</b>	<b>(8,381)</b>	<b>(10,472)</b>	<b>(1,140)</b>	<b>951</b>	<b>(8,381)</b>	<b>(9,521)</b>
<b>Total Expenditure</b>	<b>(3,509)</b>	<b>(7,711)</b>	<b>(7,929)</b>	<b>4,202</b>	<b>4,420</b>	<b>(128,693)</b>	<b>(121,054)</b>	<b>(99,527)</b>	<b>(7,639)</b>	<b>(29,166)</b>	<b>(121,054)</b>	<b>(128,693)</b>
<b>Net Profit/(Loss)</b>	<b>(3,768)</b>	<b>(2,777)</b>	<b>(8,138)</b>	<b>(991)</b>	<b>4,370</b>	<b>(50,401)</b>	<b>(23,657)</b>	<b>(27,564)</b>	<b>(26,744)</b>	<b>(22,837)</b>	<b>(23,657)</b>	<b>(50,401)</b>
<b>NP Margin %</b>	<b>1528%</b>	<b>-39%</b>	<b>-590%</b>			<b>-43%</b>	<b>-17%</b>	<b>-26%</b>			<b>-17%</b>	<b>-43%</b>

# Bar H

H-bar, Sheffield Building. Wet sales – 50% profit share with College. Catering delivered by College with support of H-bar staff.

## Imperial College Union Management Accounts July 17 Bar H

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Core Sales	9,528	9,839	11,400	(311)	(1,872)	208,063	213,806	209,966	(5,743)	(1,903)	213,806	208,063
Function Sales	-	-	-	-	-	82	-	-	82	82	-	82
Overage/Shortage	-	-	-	-	-	(1)	-	-	(1)	(1)	-	(1)
<b>Sales Subtotal</b>	<b>9,528</b>	<b>9,839</b>	<b>11,400</b>	<b>(311)</b>	<b>(1,872)</b>	<b>208,143</b>	<b>213,806</b>	<b>209,966</b>	<b>(5,663)</b>	<b>(1,822)</b>	<b>213,806</b>	<b>208,143</b>
<b>Cost of Sales</b>	<b>(1,384)</b>	<b>(3,404)</b>	<b>(12,082)</b>	<b>2,020</b>	<b>10,698</b>	<b>(69,594)</b>	<b>(73,267)</b>	<b>(75,900)</b>	<b>3,673</b>	<b>6,306</b>	<b>(73,267)</b>	<b>(69,594)</b>
<b>Gross Profit</b>	<b>8,144</b>	<b>6,435</b>	<b>(681)</b>	<b>1,709</b>	<b>8,825</b>	<b>138,549</b>	<b>140,539</b>	<b>134,065</b>	<b>(1,990)</b>	<b>4,484</b>	<b>140,539</b>	<b>138,549</b>
<b>GP Margin %</b>	<b>85%</b>	<b>65%</b>	<b>-6%</b>			<b>67%</b>	<b>66%</b>	<b>64%</b>			<b>66%</b>	<b>67%</b>
<b>Income Other</b>												
Ticket Sales	-	-	-	-	-	911	200	218	711	693	200	911
Acts	-	-	-	-	-	(1,259)	(450)	(1,300)	(809)	41	(450)	(1,259)
<b>Income Other Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(348)</b>	<b>(250)</b>	<b>(1,082)</b>	<b>(98)</b>	<b>734</b>	<b>(250)</b>	<b>(348)</b>
<b>Total Income</b>	<b>8,144</b>	<b>6,435</b>	<b>(681)</b>	<b>1,709</b>	<b>8,825</b>	<b>138,201</b>	<b>140,289</b>	<b>132,983</b>	<b>(2,088)</b>	<b>5,218</b>	<b>140,289</b>	<b>138,201</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(3,420)	(3,454)	(3,293)	34	(127)	(40,871)	(40,835)	(38,152)	(36)	(2,718)	(40,835)	(40,871)
Temporary Staff	(4,549)	(4,566)	(5,264)	16	715	(57,923)	(55,477)	(61,466)	(2,447)	3,543	(55,477)	(57,923)
Agency Staff	-	-	(520)	-	520	(1,754)	-	(2,242)	(1,754)	488	-	(1,754)
Security Staff	-	-	-	-	-	-	(200)	(308)	200	308	(200)	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(7,969)</b>	<b>(8,019)</b>	<b>(9,077)</b>	<b>50</b>	<b>1,108</b>	<b>(100,548)</b>	<b>(96,511)</b>	<b>(102,168)</b>	<b>(4,036)</b>	<b>1,620</b>	<b>(96,511)</b>	<b>(100,548)</b>
<b>Staff Costs/Revenue %</b>	<b>84%</b>	<b>82%</b>	<b>80%</b>			<b>48%</b>	<b>45%</b>	<b>49%</b>			<b>45%</b>	<b>48%</b>
<b>Staff Costs (Other)</b>												
Late Taxes	(281)	(263)	(322)	(18)	41	(2,156)	(3,150)	(2,174)	994	18	(3,150)	(2,156)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	(340)	(400)	(291)	61	(49)	(400)	(340)
<b>Staff Costs (Other) Subtotal</b>	<b>(281)</b>	<b>(263)</b>	<b>(322)</b>	<b>(18)</b>	<b>41</b>	<b>(2,496)</b>	<b>(3,550)</b>	<b>(2,465)</b>	<b>1,055</b>	<b>(30)</b>	<b>(3,550)</b>	<b>(2,496)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	(67)	-	67	-	(335)	(804)	(356)	469	21	(804)	(335)
Decorations	-	-	-	-	-	(262)	(200)	(72)	(62)	(191)	(200)	(262)
Depreciation	(130)	(150)	(37)	20	(92)	(1,418)	(1,799)	(412)	381	(1,006)	(1,799)	(1,418)
Equipment Hire	-	-	-	-	-	(1,015)	(1,330)	(615)	315	(400)	(1,330)	(1,015)
Equipment Purchase	(190)	-	(162)	(190)	(28)	(1,055)	(740)	(961)	(315)	(94)	(740)	(1,055)
Maintenance	-	-	-	-	-	(98)	(500)	(152)	402	54	(500)	(98)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(320)</b>	<b>(217)</b>	<b>(199)</b>	<b>(103)</b>	<b>(120)</b>	<b>(4,182)</b>	<b>(5,373)</b>	<b>(2,567)</b>	<b>1,191</b>	<b>(1,616)</b>	<b>(5,373)</b>	<b>(4,182)</b>
<b>Consumables</b>												
Consumables	(180)	(100)	(191)	(80)	11	(2,697)	(2,190)	(3,178)	(507)	481	(2,190)	(2,697)
Disposables	(370)	-	(61)	(370)	(310)	(712)	(800)	(419)	88	(293)	(800)	(712)
Glasses	-	-	(26)	-	26	(410)	(450)	(414)	40	4	(450)	(410)
Other	-	-	(50)	-	50	(41)	-	(71)	(41)	30	-	(41)
<b>Consumables Subtotal</b>	<b>(550)</b>	<b>(100)</b>	<b>(327)</b>	<b>(450)</b>	<b>(223)</b>	<b>(3,860)</b>	<b>(3,440)</b>	<b>(4,082)</b>	<b>(420)</b>	<b>221</b>	<b>(3,440)</b>	<b>(3,860)</b>
<b>Administration</b>												
Credit Card Commission	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	(21)	-	-	(21)	(21)	-	(21)
Health & Safety	-	-	-	-	-	-	-	(16)	-	16	-	-
Hospitality	-	(10)	-	10	-	(154)	(270)	(18)	116	(136)	(270)	(154)
Legal & Professional	-	-	-	-	-	(550)	-	(886)	(550)	336	-	(550)
Licences	519	-	(1,135)	519	1,654	140	(392)	(1,135)	532	1,275	(392)	140
Printing Costs	-	-	-	-	-	(442)	-	(469)	(442)	28	-	(442)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Publicity	-	-	-	-	-	(176)	(755)	(80)	579	(96)	(755)	(176)
Quiz	-	-	-	-	-	(194)	(350)	(101)	156	(92)	(350)	(194)
Stationery	-	-	(6)	-	6	(32)	-	(313)	(32)	281	-	(32)
Stocktaking	(275)	(275)	(275)	-	-	(3,300)	(3,300)	(3,430)	-	130	(3,300)	(3,300)
Telephones	3	-	(8)	3	10	(103)	-	(96)	(103)	(8)	-	(103)
Travel	-	(38)	-	38	-	(118)	(456)	-	339	(118)	(456)	(118)
TV Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>246</b>	<b>(323)</b>	<b>(1,423)</b>	<b>569</b>	<b>1,669</b>	<b>(4,951)</b>	<b>(5,523)</b>	<b>(6,545)</b>	<b>572</b>	<b>1,595</b>	<b>(5,523)</b>	<b>(4,951)</b>
<b>Total Expenditure</b>	<b>(8,873)</b>	<b>(8,921)</b>	<b>(11,349)</b>	<b>48</b>	<b>2,475</b>	<b>(116,037)</b>	<b>(114,398)</b>	<b>(117,827)</b>	<b>(1,639)</b>	<b>1,790</b>	<b>(114,398)</b>	<b>(116,037)</b>
<b>Trading Profit/(Loss)</b>	<b>(729)</b>	<b>(2,486)</b>	<b>(12,030)</b>	<b>1,757</b>	<b>11,300</b>	<b>22,164</b>	<b>25,891</b>	<b>15,156</b>	<b>(3,727)</b>	<b>7,008</b>	<b>25,891</b>	<b>22,164</b>
<b>College Share</b>	<b>(11,082)</b>	<b>(12,946)</b>	<b>(7,578)</b>	<b>1,864</b>	<b>(3,504)</b>	<b>(11,082)</b>	<b>(12,946)</b>	<b>(7,578)</b>	<b>1,864</b>	<b>(3,504)</b>	<b>(12,946)</b>	<b>(11,082)</b>
<b>Net Profit/(Loss)</b>	<b>(11,811)</b>	<b>(15,432)</b>	<b>(19,608)</b>	<b>3,620</b>	<b>7,797</b>	<b>11,082</b>	<b>12,946</b>	<b>7,578</b>	<b>(1,864)</b>	<b>3,504</b>	<b>12,946</b>	<b>11,082</b>
<b>NP Margin %</b>	<b>-124%</b>	<b>-157%</b>	<b>-172%</b>			<b>5%</b>	<b>6%</b>	<b>4%</b>			<b>6%</b>	<b>5%</b>

# Bar SK

Beit bars – FiveSixEight, Union Bar, Metric. Wet sales and functions.

## Imperial College Union Management Accounts July 17 Bar SK

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Core Sales	75,928	66,823	81,293	9,105	(5,366)	1,248,132	1,173,958	1,125,808	74,174	122,324	1,173,958	1,248,132
Function Sales	1,973	2,562	3,220	(589)	(1,247)	86,203	75,205	69,925	10,997	16,277	75,205	86,203
Overage/Shortage	(1,150)	-	13	(1,150)	(1,163)	(2,459)	-	(654)	(2,459)	(1,805)	-	(2,459)
<b>Sales Subtotal</b>	<b>76,751</b>	<b>69,385</b>	<b>84,527</b>	<b>7,367</b>	<b>(7,775)</b>	<b>1,331,876</b>	<b>1,249,163</b>	<b>1,195,080</b>	<b>82,712</b>	<b>136,796</b>	<b>1,249,163</b>	<b>1,331,876</b>
<b>Cost of Sales</b>	<b>(23,781)</b>	<b>(22,239)</b>	<b>(21,647)</b>	<b>(1,543)</b>	<b>(2,134)</b>	<b>(414,602)</b>	<b>(396,883)</b>	<b>(366,873)</b>	<b>(17,719)</b>	<b>(47,729)</b>	<b>(396,883)</b>	<b>(414,602)</b>
<b>Gross Profit</b>	<b>52,970</b>	<b>47,146</b>	<b>62,879</b>	<b>5,824</b>	<b>(9,909)</b>	<b>917,273</b>	<b>852,280</b>	<b>828,207</b>	<b>64,993</b>	<b>89,067</b>	<b>852,280</b>	<b>917,273</b>
<b>GP Margin %</b>	<b>69%</b>	<b>68%</b>	<b>74%</b>			<b>69%</b>	<b>68%</b>	<b>69%</b>			<b>68%</b>	<b>69%</b>
<b>Other Income</b>												
Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL INCOME</b>	<b>52,970</b>	<b>47,146</b>	<b>62,879</b>	<b>5,824</b>	<b>(9,909)</b>	<b>917,273</b>	<b>852,280</b>	<b>828,207</b>	<b>64,993</b>	<b>89,067</b>	<b>852,280</b>	<b>917,273</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(20,278)	(19,905)	(19,127)	(373)	(1,151)	(232,884)	(238,299)	(203,182)	5,415	(29,702)	(238,299)	(232,884)
Temporary Staff	(14,811)	(11,943)	(12,188)	(2,868)	(2,623)	(197,093)	(189,318)	(185,943)	(7,776)	(11,150)	(189,318)	(197,093)
Agency Staff	(357)	-	(360)	(357)	3	(10,173)	(1,250)	(4,688)	(8,923)	(5,485)	(1,250)	(10,173)
Security Staff	-	-	(513)	-	513	(46,359)	(47,291)	(46,738)	932	379	(47,291)	(46,359)
Stewards	-	-	(373)	-	373	(14,536)	(22,148)	(16,023)	7,612	1,487	(22,148)	(14,536)
<b>Staff Costs (Pay) Subtotal</b>	<b>(35,446)</b>	<b>(31,848)</b>	<b>(32,561)</b>	<b>(3,598)</b>	<b>(2,885)</b>	<b>(501,045)</b>	<b>(498,306)</b>	<b>(456,575)</b>	<b>(2,740)</b>	<b>(44,471)</b>	<b>(498,306)</b>	<b>(501,045)</b>
<b>Staff Costs/Revenue %</b>	<b>-46%</b>	<b>-46%</b>	<b>-39%</b>			<b>-38%</b>	<b>-40%</b>	<b>-38%</b>			<b>-40%</b>	<b>-38%</b>
<b>Staff Costs (Other)</b>												
Late Taxes	(368)	(50)	(770)	(318)	402	(7,204)	(5,290)	(6,772)	(1,914)	(433)	(5,290)	(7,204)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	99	-	-	99	99	-	99
Uniforms	-	-	-	-	-	(703)	(700)	(840)	(3)	137	(700)	(703)
<b>Staff Costs (Other) Subtotal</b>	<b>(368)</b>	<b>(50)</b>	<b>(770)</b>	<b>(318)</b>	<b>402</b>	<b>(7,809)</b>	<b>(5,990)</b>	<b>(7,612)</b>	<b>(1,819)</b>	<b>(197)</b>	<b>(5,990)</b>	<b>(7,809)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(283)	(275)	(135)	(8)	(148)	(4,570)	(3,999)	(4,377)	(570)	(193)	(3,999)	(4,570)
Decorations	-	-	-	-	-	(455)	(500)	(351)	45	(104)	(500)	(455)
Depreciation	(4,740)	(5,419)	(4,511)	680	(229)	(55,926)	(62,115)	(52,594)	6,189	(3,332)	(62,115)	(55,926)
Equipment Hire	(380)	(192)	-	(188)	(380)	(3,725)	(2,300)	(1,660)	(1,425)	(2,065)	(2,300)	(3,725)
Equipment Purchase	(2,003)	(167)	(1,540)	(1,837)	(463)	(6,169)	(2,900)	(3,983)	(3,269)	(2,186)	(2,900)	(6,169)
Maintenance	(1,698)	(417)	(5,428)	(1,281)	3,731	(6,570)	(5,000)	(9,470)	(1,570)	2,899	(5,000)	(6,570)
Maintenance Contracts	-	-	-	-	-	(1,315)	(1,545)	(1,828)	230	513	(1,545)	(1,315)
<b>Premises &amp; Equipment Subtotal</b>	<b>(9,103)</b>	<b>(6,469)</b>	<b>(11,614)</b>	<b>(2,634)</b>	<b>2,511</b>	<b>(78,729)</b>	<b>(78,359)</b>	<b>(74,263)</b>	<b>(370)</b>	<b>(4,467)</b>	<b>(78,359)</b>	<b>(78,729)</b>
<b>Consumables</b>												
Consumables	(1,591)	(474)	(686)	(1,117)	(905)	(8,456)	(5,736)	(7,587)	(2,720)	(869)	(5,736)	(8,456)
Disposables	(273)	(800)	(615)	527	342	(10,191)	(11,250)	(10,568)	1,059	377	(11,250)	(10,191)
Glasses	(70)	(92)	(266)	22	196	(1,453)	(1,300)	(1,174)	(153)	(279)	(1,300)	(1,453)
Other	-	-	-	-	-	(2,673)	-	(37)	(2,673)	(2,636)	-	(2,673)
<b>Consumables Subtotal</b>	<b>(1,934)</b>	<b>(1,366)</b>	<b>(1,568)</b>	<b>(569)</b>	<b>(366)</b>	<b>(22,772)</b>	<b>(18,286)</b>	<b>(19,365)</b>	<b>(4,486)</b>	<b>(3,407)</b>	<b>(18,286)</b>	<b>(22,772)</b>
<b>Administration</b>												
Credit Card Commission	(277)	(675)	(2,021)	398	1,744	(22,538)	(12,472)	(14,921)	(10,066)	(7,618)	(12,472)	(22,538)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(10)	-	10	-	(100)	(110)	(103)	10	3	(110)	(100)
Legal & Professional	-	-	-	-	-	(1,250)	(700)	(1,438)	(550)	188	(700)	(1,250)
Licences	(377)	(366)	(686)	(10)	309	(4,727)	(4,627)	(3,029)	(100)	(1,697)	(4,627)	(4,727)
Printing Costs	(295)	-	(135)	(295)	(160)	(1,078)	(1,750)	(1,784)	672	706	(1,750)	(1,078)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Publicity	-	-	-	-	-	-	(300)	-	300	-	(300)	-
Quiz Prizes	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	(10)	-	(20)	(10)	10	-	(10)
Stocktaking	(450)	(450)	(450)	-	-	(5,175)	(5,400)	(5,870)	225	695	(5,400)	(5,175)
Telephones	(112)	(45)	(353)	(67)	241	(748)	(702)	(849)	(46)	101	(702)	(748)
Travel	-	-	-	-	-	(12)	-	(24)	(12)	12	-	(12)
TV Subscriptions	(283)	(768)	(1,379)	485	1,096	(9,964)	(9,216)	(9,229)	(748)	(735)	(9,216)	(9,964)
<b>Administration Subtotal</b>	<b>(1,795)</b>	<b>(2,314)</b>	<b>(5,024)</b>	<b>519</b>	<b>3,229</b>	<b>(45,602)</b>	<b>(35,276)</b>	<b>(37,266)</b>	<b>(10,326)</b>	<b>(8,336)</b>	<b>(35,276)</b>	<b>(45,602)</b>
<b>TOTAL EXPENDITURE</b>	<b>(48,646)</b>	<b>(42,047)</b>	<b>(51,537)</b>	<b>(6,600)</b>	<b>2,890</b>	<b>(655,957)</b>	<b>(636,217)</b>	<b>(595,080)</b>	<b>(19,740)</b>	<b>(60,877)</b>	<b>(636,217)</b>	<b>(655,957)</b>
<b>Net Profit/(Loss)</b>	<b>4,323</b>	<b>5,099</b>	<b>11,343</b>	<b>(776)</b>	<b>(7,019)</b>	<b>261,316</b>	<b>216,063</b>	<b>233,126</b>	<b>45,253</b>	<b>28,190</b>	<b>216,063</b>	<b>261,316</b>
<b>NP Margin %</b>	<b>6%</b>	<b>7%</b>	<b>13%</b>			<b>20%</b>	<b>17%</b>	<b>20%</b>			<b>17%</b>	<b>20%</b>

# Catering

Catering for Beit Bars and functions.

## Imperial College Union Management Accounts July 17 Catering

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Sales</b>												
Core Sales	26,093	13,714	25,798	12,379	295	429,749	294,439	322,324	135,310	107,425	294,439	429,749
Functions	3,694	6,500	5,479	(2,806)	(1,785)	42,312	46,864	41,749	(4,552)	563	46,864	42,312
Overage/Shortage	-	-	-	-	-	-	-	-	-	-	-	-
<b>Sales Subtotal</b>	<b>29,787</b>	<b>20,214</b>	<b>31,277</b>	<b>9,573</b>	<b>(1,490)</b>	<b>472,061</b>	<b>341,303</b>	<b>364,073</b>	<b>130,759</b>	<b>107,988</b>	<b>341,303</b>	<b>472,061</b>
<b>Cost of Sales</b>	<b>(13,270)</b>	<b>(7,277)</b>	<b>(12,906)</b>	<b>(5,993)</b>	<b>(364)</b>	<b>(187,500)</b>	<b>(124,618)</b>	<b>(137,658)</b>	<b>(62,882)</b>	<b>(49,841)</b>	<b>(124,618)</b>	<b>(187,500)</b>
<b>Gross Profit</b>	<b>16,516</b>	<b>12,937</b>	<b>18,371</b>	<b>3,580</b>	<b>(1,855)</b>	<b>284,562</b>	<b>216,685</b>	<b>226,415</b>	<b>67,877</b>	<b>58,147</b>	<b>216,685</b>	<b>284,562</b>
<b>GP Margin %</b>	<b>55%</b>	<b>64%</b>	<b>59%</b>			<b>60%</b>	<b>63%</b>	<b>62%</b>			<b>63%</b>	<b>60%</b>
<b>Other Income</b>												
Deferred Capital Grant Release	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Income</b>	<b>16,516</b>	<b>12,937</b>	<b>18,371</b>	<b>3,580</b>	<b>(1,855)</b>	<b>284,562</b>	<b>216,685</b>	<b>226,415</b>	<b>67,877</b>	<b>58,147</b>	<b>216,685</b>	<b>284,562</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(13,127)	(11,503)	(7,285)	(1,625)	(5,842)	(113,150)	(137,822)	(85,270)	24,672	(27,880)	(137,822)	(113,150)
Temporary Staff	(1,026)	-	(742)	(1,026)	(284)	(8,140)	(3,994)	(15,153)	(4,146)	7,013	(3,994)	(8,140)
Agency Staff	(2,240)	(1,859)	(6,156)	(381)	3,916	(50,991)	(16,408)	(43,155)	(34,583)	(7,836)	(16,408)	(50,991)
<b>Staff Costs (Pay) Subtotal</b>	<b>(16,393)</b>	<b>(13,361)</b>	<b>(14,183)</b>	<b>(3,032)</b>	<b>(2,210)</b>	<b>(172,281)</b>	<b>(158,224)</b>	<b>(143,578)</b>	<b>(14,057)</b>	<b>(28,703)</b>	<b>(158,224)</b>	<b>(172,281)</b>
<b>Staff Costs/Revenue %</b>	<b>55%</b>	<b>66%</b>	<b>45%</b>			<b>36%</b>	<b>46%</b>	<b>39%</b>			<b>46%</b>	<b>36%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	(42)	(20)	-	(22)	(42)	(20)	(42)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	(142)	-	(100)	(142)	(41)	(321)	(500)	(592)	179	271	(500)	(321)
<b>Staff Costs (Other) Subtotal</b>	<b>(142)</b>	<b>-</b>	<b>(100)</b>	<b>(142)</b>	<b>(41)</b>	<b>(363)</b>	<b>(520)</b>	<b>(592)</b>	<b>157</b>	<b>229</b>	<b>(520)</b>	<b>(363)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(1,305)	-	(9)	(1,305)	(1,296)	(2,006)	(250)	(1,135)	(1,756)	(871)	(250)	(2,006)
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(2,726)	(2,563)	(2,346)	(163)	(380)	(31,507)	(30,913)	(27,934)	(594)	(3,573)	(30,913)	(31,507)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	(1,116)	(233)	(1,033)	(883)	(83)	(4,282)	(2,680)	(2,631)	(1,602)	(1,651)	(2,680)	(4,282)
Maintenance	-	(333)	696	333	(696)	(2,650)	(4,000)	(4,085)	1,350	1,435	(4,000)	(2,650)
Maintenance Contracts	(330)	(360)	(2,970)	30	2,640	(4,080)	(4,320)	(4,475)	240	395	(4,320)	(4,080)
Loss on disposal of Assets	-	-	-	-	-	(236)	-	-	(236)	(236)	-	(236)
<b>Premises &amp; Equipment Subtotal</b>	<b>(5,477)</b>	<b>(3,489)</b>	<b>(5,663)</b>	<b>(1,988)</b>	<b>186</b>	<b>(44,525)</b>	<b>(42,163)</b>	<b>(40,260)</b>	<b>(2,362)</b>	<b>(4,265)</b>	<b>(42,163)</b>	<b>(44,525)</b>
<b>Consumables</b>												
Consumables	-	-	(255)	-	255	-	-	(311)	-	311	-	-
Disposables	(515)	(150)	(353)	(365)	(162)	(6,037)	(3,420)	(3,960)	(2,617)	(2,077)	(3,420)	(6,037)
Glasses	(274)	-	(26)	(274)	(248)	(785)	(910)	(692)	125	(93)	(910)	(785)
Laundry	-	-	-	-	-	(856)	(220)	(300)	(636)	(556)	(220)	(856)
<b>Consumables Subtotal</b>	<b>(789)</b>	<b>(150)</b>	<b>(634)</b>	<b>(639)</b>	<b>(156)</b>	<b>(7,678)</b>	<b>(4,550)</b>	<b>(5,263)</b>	<b>(3,128)</b>	<b>(2,414)</b>	<b>(4,550)</b>	<b>(7,678)</b>
<b>Administration</b>												
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Irrecoverable VAT	(900)	(481)	(1,622)	(419)	722	(12,724)	(5,624)	(11,003)	(7,100)	(1,721)	(5,624)	(12,724)
Legal & Professional	(490)	-	-	(490)	(490)	(2,209)	-	-	(2,209)	(2,209)	-	(2,209)
Printing Costs	(350)	-	(315)	(350)	(35)	(985)	(945)	(1,100)	(40)	115	(945)	(985)
Publicity	-	-	-	-	-	-	(1,700)	-	1,700	-	(1,700)	-
Stationery	-	-	-	-	-	(3)	-	(7)	(3)	4	-	(3)
Stocktaking	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	52	(11)	(11)	63	63	(64)	(132)	(131)	68	68	(132)	(64)



	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(1,688)</b>	<b>(492)</b>	<b>(1,948)</b>	<b>(1,196)</b>	<b>260</b>	<b>(15,985)</b>	<b>(8,401)</b>	<b>(12,242)</b>	<b>(7,584)</b>	<b>(3,743)</b>	<b>(8,401)</b>	<b>(15,985)</b>
<b>Total Expenditure</b>	<b>(24,489)</b>	<b>(17,493)</b>	<b>(22,528)</b>	<b>(6,996)</b>	<b>(1,961)</b>	<b>(241,067)</b>	<b>(213,859)</b>	<b>(201,935)</b>	<b>(27,209)</b>	<b>(39,132)</b>	<b>(213,859)</b>	<b>(241,067)</b>
<b>Net Profit/(Loss)</b>	<b>(7,972)</b>	<b>(4,556)</b>	<b>(4,157)</b>	<b>(3,417)</b>	<b>(3,816)</b>	<b>43,494</b>	<b>2,826</b>	<b>24,480</b>	<b>40,668</b>	<b>19,015</b>	<b>2,826</b>	<b>43,494</b>
<b>NP Margin %</b>	<b>-27%</b>	<b>-23%</b>	<b>-13%</b>			<b>9%</b>	<b>1%</b>	<b>7%</b>			<b>1%</b>	<b>9%</b>

# Entertainments

Regular weekly events in Metric, Freshers Week event, and one carnival per term.

## Imperial College Union Management Accounts July 17 Entertainments

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Sales	(20)	-	-	(20)	(20)	25,584	28,737	27,508	(3,153)	(1,924)	28,737	25,584
Overage/Shortage	-	-	-	-	-	195	-	618	195	(423)	-	195
<b>Sales Subtotal</b>	<b>(20)</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>(20)</b>	<b>25,780</b>	<b>28,737</b>	<b>28,126</b>	<b>(2,958)</b>	<b>(2,347)</b>	<b>28,737</b>	<b>25,780</b>
<b>Cost of Sales</b>	<b>(400)</b>	<b>-</b>	<b>(400)</b>	<b>(400)</b>	<b>-</b>	<b>(7,130)</b>	<b>(6,900)</b>	<b>(7,089)</b>	<b>(230)</b>	<b>(41)</b>	<b>(6,900)</b>	<b>(7,130)</b>
<b>Gross Profit</b>	<b>(420)</b>	<b>-</b>	<b>(400)</b>	<b>(420)</b>	<b>(20)</b>	<b>18,650</b>	<b>21,837</b>	<b>21,037</b>	<b>(3,188)</b>	<b>(2,388)</b>	<b>21,837</b>	<b>18,650</b>
<b>GP Margin</b>	<b>2100%</b>	<b>NaN</b>	<b>-Infinity</b>			<b>72%</b>	<b>76%</b>	<b>75%</b>			<b>76%</b>	<b>72%</b>
<b>Events</b>												
Freshers Week	-	-	-	-	-	6,120	7,818	7,603	(1,699)	(1,484)	7,818	6,120
Winter Carnival	-	-	-	-	-	3,983	2,364	2,216	1,619	1,767	2,364	3,983
Spring Carnival	-	-	42	-	(42)	2,187	2,799	2,661	(612)	(474)	2,799	2,187
Summer Carnival	-	-	-	-	-	-	-	(290)	-	290	-	-
<b>Events Subtotal</b>	<b>-</b>	<b>-</b>	<b>42</b>	<b>-</b>	<b>(42)</b>	<b>12,289</b>	<b>12,981</b>	<b>12,190</b>	<b>(692)</b>	<b>99</b>	<b>12,981</b>	<b>12,289</b>
<b>Other Income</b>												
Deferred Capital Grant Release	-	-	-	-	-	-	-	-	-	-	-	-
Rental Income	-	-	-	-	-	-	-	-	-	-	-	-
Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL INCOME</b>	<b>(420)</b>	<b>-</b>	<b>(358)</b>	<b>(420)</b>	<b>(62)</b>	<b>30,939</b>	<b>34,818</b>	<b>33,228</b>	<b>(3,880)</b>	<b>(2,289)</b>	<b>34,818</b>	<b>30,939</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	-	-	-	-	-	-	-	-	-	-	-	-
Temporary Staff	-	-	(793)	-	793	(7,723)	(9,279)	(9,394)	1,556	1,671	(9,279)	(7,723)
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>(793)</b>	<b>-</b>	<b>793</b>	<b>(7,723)</b>	<b>(9,279)</b>	<b>(9,394)</b>	<b>1,556</b>	<b>1,671</b>	<b>(9,279)</b>	<b>(7,723)</b>
<b>Staff Costs/Revenue %</b>	<b>0%</b>	<b>NaN</b>	<b>-Infinity</b>			<b>-30%</b>	<b>-32%</b>	<b>-33%</b>			<b>-32%</b>	<b>-30%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(2,587)	(2,494)	(2,131)	(93)	(457)	(29,640)	(29,730)	(24,481)	90	(5,159)	(29,730)	(29,640)
Equipment Hire	(2)	-	-	(2)	(2)	(2)	-	(675)	(2)	673	-	(2)
Equipment Purchase	(117)	(117)	(162)	-	45	(1,026)	(1,400)	(1,416)	374	390	(1,400)	(1,026)
Maintenance	(40)	(280)	-	240	(40)	(2,783)	(3,360)	(1,052)	577	(1,731)	(3,360)	(2,783)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(2,747)</b>	<b>(2,891)</b>	<b>(2,292)</b>	<b>144</b>	<b>(455)</b>	<b>(33,451)</b>	<b>(34,490)</b>	<b>(27,624)</b>	<b>1,040</b>	<b>(5,827)</b>	<b>(34,490)</b>	<b>(33,451)</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	(1,938)	(2,356)	(1,680)	418	(258)	(2,356)	(1,938)
Legal & Professional	-	-	-	-	-	-	-	(233)	-	233	-	-
Music Licences	(83)	(83)	-	-	(83)	(917)	(1,000)	-	83	(917)	(1,000)	(917)
Printing Costs	-	(100)	(317)	100	317	(311)	(1,460)	(1,424)	1,149	1,113	(1,460)	(311)
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Quiz Prizes	-	-	-	-	-	(1,500)	(1,550)	(1,450)	50	(50)	(1,550)	(1,500)
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	(17)	(17)	(17)	-	-	(215)	(200)	(200)	(15)	(15)	(200)	(215)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Telephones	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	(50)	-	50	-	-
<b>Administration Subtotal</b>	<b>(100)</b>	<b>(200)</b>	<b>(334)</b>	<b>100</b>	<b>234</b>	<b>(4,880)</b>	<b>(6,565)</b>	<b>(5,036)</b>	<b>1,685</b>	<b>155</b>	<b>(6,565)</b>	<b>(4,880)</b>
<b>TOTAL EXPENDITURE</b>	<b>(2,847)</b>	<b>(3,091)</b>	<b>(3,418)</b>	<b>244</b>	<b>572</b>	<b>(46,054)</b>	<b>(50,335)</b>	<b>(42,054)</b>	<b>4,281</b>	<b>(4,000)</b>	<b>(50,335)</b>	<b>(46,054)</b>
<b>Net Profit/(Loss)</b>	<b>(3,267)</b>	<b>(3,091)</b>	<b>(3,776)</b>	<b>(176)</b>	<b>509</b>	<b>(15,115)</b>	<b>(15,517)</b>	<b>(8,826)</b>	<b>401</b>	<b>(6,290)</b>	<b>(15,517)</b>	<b>(15,115)</b>
	<b>16334%</b>	<b>-Infinity</b>	<b>-Infinity</b>			<b>-59%</b>	<b>-54%</b>	<b>-31%</b>			<b>-54%</b>	<b>-59%</b>

# The Foundry

Imperial College Union  
 Management Accounts July 17  
 The Foundry

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Management Fee	-	-	-	-	-	12,000	12,000	12,000	-	-	12,000	12,000
Marketing Revenue	-	-	-	-	-	-	3,000	-	(3,000)	-	3,000	-
<b>General Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,000</b>	<b>15,000</b>	<b>12,000</b>	<b>(3,000)</b>	<b>-</b>	<b>15,000</b>	<b>12,000</b>
<b>Total Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,000</b>	<b>15,000</b>	<b>12,000</b>	<b>(3,000)</b>	<b>-</b>	<b>15,000</b>	<b>12,000</b>
<b>Expenditure</b>												
<b>Administration</b>												
Legal & Professional	-	-	-	-	-	-	-	(3,000)	-	3,000	-	-
Printing Costs	-	-	(109)	-	109	(1,530)	-	(786)	(1,530)	(744)	-	(1,530)
Publicity	-	-	-	-	-	-	-	(24)	-	24	-	-
Systems, Software & Development	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>-</b>	<b>-</b>	<b>(109)</b>	<b>-</b>	<b>109</b>	<b>(1,530)</b>	<b>-</b>	<b>(3,810)</b>	<b>(1,530)</b>	<b>2,280</b>	<b>-</b>	<b>(1,530)</b>
<b>Total Expenditure</b>	<b>-</b>	<b>-</b>	<b>(109)</b>	<b>-</b>	<b>109</b>	<b>(1,530)</b>	<b>-</b>	<b>(3,810)</b>	<b>(1,530)</b>	<b>2,280</b>	<b>-</b>	<b>(1,530)</b>
<b>Net Profit/(Loss)</b>	<b>-</b>	<b>-</b>	<b>(109)</b>	<b>-</b>	<b>109</b>	<b>10,470</b>	<b>15,000</b>	<b>8,190</b>	<b>(4,530)</b>	<b>2,280</b>	<b>15,000</b>	<b>10,470</b>

# Retail

Union shop and newsagents on Sherfield Walkway and online portal serving students, alumni, College departments, and staff.

## Imperial College Union Management Accounts July 17 Retail

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Shop Sales</b>												
Core Sales	49,372	40,034	42,614	9,338	6,758	675,204	658,044	621,501	17,160	53,703	658,044	675,204
Purchase Order Sales	1,084	4,000	4,345	(2,916)	(3,261)	13,783	25,100	29,068	(11,317)	(15,285)	25,100	13,783
Overage/Shortage	10	-	2	10	9	(34)	-	36	(34)	(70)	-	(34)
<b>Shop Sales Subtotal</b>	<b>50,467</b>	<b>44,034</b>	<b>46,960</b>	<b>6,433</b>	<b>3,506</b>	<b>688,953</b>	<b>683,144</b>	<b>650,604</b>	<b>5,809</b>	<b>38,349</b>	<b>683,144</b>	<b>688,953</b>
<b>Cost of Sales</b>	<b>(31,348)</b>	<b>(21,136)</b>	<b>(21,936)</b>	<b>(10,212)</b>	<b>(9,412)</b>	<b>(334,074)</b>	<b>(324,059)</b>	<b>(310,320)</b>	<b>(10,015)</b>	<b>(23,754)</b>	<b>(324,059)</b>	<b>(334,074)</b>
<b>Gross Profit</b>	<b>19,119</b>	<b>22,898</b>	<b>25,024</b>	<b>(3,779)</b>	<b>(5,906)</b>	<b>354,879</b>	<b>359,085</b>	<b>340,284</b>	<b>(4,206)</b>	<b>14,594</b>	<b>359,085</b>	<b>354,879</b>
<b>Gross Profit Margin %</b>	<b>38%</b>	<b>52%</b>	<b>53%</b>			<b>52%</b>	<b>53%</b>	<b>52%</b>			<b>53%</b>	<b>52%</b>
<b>Newsagent Sales</b>												
Core Sales	27,973	23,510	38,068	4,463	(10,095)	352,468	342,170	465,918	10,298	(113,451)	342,170	352,468
Overage/Shortage	-	-	-	-	-	-	-	-	-	-	-	-
<b>Newsagent Sales Subtotal</b>	<b>27,973</b>	<b>23,510</b>	<b>38,068</b>	<b>4,463</b>	<b>(10,095)</b>	<b>352,468</b>	<b>342,170</b>	<b>465,918</b>	<b>10,298</b>	<b>(113,451)</b>	<b>342,170</b>	<b>352,468</b>
<b>Cost of Sales</b>	<b>(18,472)</b>	<b>(14,576)</b>	<b>(29,173)</b>	<b>(3,896)</b>	<b>10,701</b>	<b>(220,293)</b>	<b>(212,145)</b>	<b>(325,926)</b>	<b>(8,148)</b>	<b>105,633</b>	<b>(212,145)</b>	<b>(220,293)</b>
<b>Gross Profit</b>	<b>9,501</b>	<b>8,934</b>	<b>8,895</b>	<b>567</b>	<b>606</b>	<b>132,175</b>	<b>130,025</b>	<b>139,993</b>	<b>2,150</b>	<b>(7,818)</b>	<b>130,025</b>	<b>132,175</b>
<b>Gross Profit Margin %</b>	<b>34%</b>	<b>38%</b>	<b>23%</b>			<b>37%</b>	<b>38%</b>	<b>30%</b>			<b>38%</b>	<b>37%</b>
<b>Online Sales</b>												
Core Sales	1,468	1,830	931	(362)	537	21,683	23,153	18,115	(1,470)	3,568	23,153	21,683
Carriage Out	(691)	(457)	(318)	(234)	(373)	(5,065)	(5,786)	(4,060)	721	(1,005)	(5,786)	(5,065)
<b>Online Sales Subtotal</b>	<b>777</b>	<b>1,373</b>	<b>613</b>	<b>(596)</b>	<b>164</b>	<b>16,618</b>	<b>17,367</b>	<b>14,055</b>	<b>(749)</b>	<b>2,563</b>	<b>17,367</b>	<b>16,618</b>
<b>Cost of Sales</b>	<b>(575)</b>	<b>(687)</b>	<b>(317)</b>	<b>112</b>	<b>(258)</b>	<b>(8,171)</b>	<b>(8,684)</b>	<b>(7,003)</b>	<b>512</b>	<b>(1,168)</b>	<b>(8,684)</b>	<b>(8,171)</b>
<b>Gross Profit</b>	<b>202</b>	<b>687</b>	<b>296</b>	<b>(484)</b>	<b>(93)</b>	<b>8,447</b>	<b>8,684</b>	<b>7,052</b>	<b>(237)</b>	<b>1,395</b>	<b>8,684</b>	<b>8,447</b>
<b>Gross Profit Margin %</b>	<b>26%</b>	<b>50%</b>	<b>48%</b>			<b>51%</b>	<b>50%</b>	<b>50%</b>			<b>50%</b>	<b>51%</b>
<b>Total Sales</b>												
Core Sales	78,122	64,917	81,295	13,205	(3,173)	1,044,290	1,017,581	1,101,475	26,709	(57,185)	1,017,581	1,044,290
Purchase Order Sales	1,084	4,000	4,345	(2,916)	(3,261)	13,783	25,100	29,068	(11,317)	(15,285)	25,100	13,783
Overage/Shortage	10	-	2	10	9	(34)	-	36	(34)	(70)	-	(34)
<b>Total Sales Subtotal</b>	<b>79,217</b>	<b>68,917</b>	<b>85,641</b>	<b>10,300</b>	<b>(6,424)</b>	<b>1,058,039</b>	<b>1,042,681</b>	<b>1,130,578</b>	<b>15,358</b>	<b>(72,539)</b>	<b>1,042,681</b>	<b>1,058,039</b>
<b>Cost of Sales</b>	<b>(50,395)</b>	<b>(36,399)</b>	<b>(51,426)</b>	<b>(13,996)</b>	<b>1,031</b>	<b>(562,539)</b>	<b>(544,888)</b>	<b>(643,249)</b>	<b>(17,651)</b>	<b>80,710</b>	<b>(544,888)</b>	<b>(562,539)</b>
<b>Gross Profit</b>	<b>28,822</b>	<b>32,518</b>	<b>34,215</b>	<b>(3,696)</b>	<b>(5,393)</b>	<b>495,500</b>	<b>497,793</b>	<b>487,329</b>	<b>(2,293)</b>	<b>8,171</b>	<b>497,793</b>	<b>495,500</b>
<b>Gross Profit Margin %</b>	<b>36%</b>	<b>47%</b>	<b>40%</b>			<b>47%</b>	<b>48%</b>	<b>43%</b>			<b>48%</b>	<b>47%</b>
<b>Other Income</b>												
Sales Commission	3,661	3,170	2,249	491	1,412	5,315	3,170	2,461	2,145	2,854	3,170	5,315
Other Income	-	-	-	-	-	1,825	-	-	1,825	1,825	-	1,825
<b>Other Income Subtotal</b>	<b>3,661</b>	<b>3,170</b>	<b>2,249</b>	<b>491</b>	<b>1,412</b>	<b>7,140</b>	<b>3,170</b>	<b>2,461</b>	<b>3,970</b>	<b>4,679</b>	<b>3,170</b>	<b>7,140</b>
<b>Total Income</b>	<b>32,483</b>	<b>35,688</b>	<b>36,464</b>	<b>(3,205)</b>	<b>(3,981)</b>	<b>502,640</b>	<b>500,963</b>	<b>489,790</b>	<b>1,677</b>	<b>12,851</b>	<b>500,963</b>	<b>502,640</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(22,413)	(23,862)	(22,595)	1,449	181	(260,348)	(284,336)	(251,000)	23,988	(9,348)	(284,336)	(260,348)
Temporary Staff	(3,433)	(2,879)	(3,305)	(555)	(129)	(29,707)	(27,395)	(41,295)	(2,312)	11,587	(27,395)	(29,707)
<b>Staff Costs (Pay) Subtotal</b>	<b>(25,847)</b>	<b>(26,741)</b>	<b>(25,899)</b>	<b>894</b>	<b>53</b>	<b>(290,055)</b>	<b>(311,731)</b>	<b>(292,294)</b>	<b>21,676</b>	<b>2,239</b>	<b>(311,731)</b>	<b>(290,055)</b>
<b>Staff Cost/Revenue %</b>	<b>33%</b>	<b>39%</b>	<b>30%</b>			<b>27%</b>	<b>30%</b>	<b>26%</b>			<b>30%</b>	<b>27%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	(10)	(5)	10	5	(15)	(210)	(67)	195	52	(210)	(15)
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	(557)	-	(435)	(557)	(122)	(557)	(750)	(435)	193	(122)	(750)	(557)
<b>Staff Costs (Other) Subtotal</b>	<b>(557)</b>	<b>(10)</b>	<b>(440)</b>	<b>(547)</b>	<b>(117)</b>	<b>(572)</b>	<b>(960)</b>	<b>(502)</b>	<b>388</b>	<b>(70)</b>	<b>(960)</b>	<b>(572)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	(9)	-	-	(9)	(9)	-	(9)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Decorations	-	-	-	-	-	-	(50)	-	50	-	(50)	-
Depreciation	(392)	(1,268)	(702)	876	310	(5,123)	(15,636)	(8,423)	10,513	3,300	(15,636)	(5,123)
Equipment Hire	-	-	-	-	-	(950)	-	-	(950)	(950)	-	(950)
Equipment Purchase	(287)	(20)	(310)	(267)	23	(856)	(240)	(458)	(616)	(398)	(240)	(856)
Maintenance	-	(20)	-	20	-	(1,328)	(240)	(114)	(1,088)	(1,214)	(240)	(1,328)
Maintenance Contracts	(438)	(975)	(701)	538	263	(10,293)	(11,700)	(11,977)	1,407	1,684	(11,700)	(10,293)
<b>Premises &amp; Equipment Subtotal</b>	<b>(1,117)</b>	<b>(2,283)</b>	<b>(1,713)</b>	<b>1,167</b>	<b>596</b>	<b>(18,560)</b>	<b>(27,866)</b>	<b>(20,972)</b>	<b>9,306</b>	<b>2,413</b>	<b>(27,866)</b>	<b>(18,560)</b>
<b>Consumables</b>												
Carriage	(141)	(180)	(146)	39	5	(1,611)	(2,160)	(1,713)	549	103	(2,160)	(1,611)
Carrier & Paper Bags	-	-	(1,604)	-	1,604	(63)	-	(1,813)	(63)	1,750	-	(63)
Consumables	(222)	(120)	-	(102)	(222)	(980)	(1,440)	(1,310)	460	330	(1,440)	(980)
Other	-	-	-	-	-	(900)	-	(43)	(900)	(857)	-	(900)
<b>Consumables Subtotal</b>	<b>(363)</b>	<b>(300)</b>	<b>(1,750)</b>	<b>(63)</b>	<b>1,387</b>	<b>(3,553)</b>	<b>(3,600)</b>	<b>(4,879)</b>	<b>47</b>	<b>1,326</b>	<b>(3,600)</b>	<b>(3,553)</b>
<b>Administration</b>												
Credit Card Commission	(2,296)	(1,357)	(3,440)	(939)	1,143	(24,747)	(20,539)	(22,421)	(4,208)	(2,326)	(20,539)	(24,747)
Ground Hire	-	-	-	-	-	(26)	-	-	(26)	(26)	-	(26)
Hospitality	(73)	(10)	(6)	(63)	(67)	(675)	(120)	(131)	(555)	(544)	(120)	(675)
Licences	-	-	(260)	-	260	-	-	(260)	-	260	-	-
Postage	-	-	-	-	-	-	(60)	-	60	-	(60)	-
Printing Costs	(29)	(20)	-	(9)	(29)	(41)	(240)	(190)	199	149	(240)	(41)
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	(1,615)	-	-	(1,615)	(1,615)	(1,615)	-	-	(1,615)	(1,615)	-	(1,615)
Stationery	-	(12)	(16)	12	16	(76)	(144)	(133)	68	57	(144)	(76)
Subscriptions	-	-	-	-	-	(245)	(245)	(245)	-	-	(245)	(245)
Systems, Software & Development	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(83)	(75)	(68)	(8)	(15)	(841)	(898)	(820)	56	(21)	(898)	(841)
Travel	-	(10)	-	10	-	(101)	(210)	(126)	109	25	(210)	(101)
<b>Administration Subtotal</b>	<b>(4,096)</b>	<b>(1,484)</b>	<b>(3,789)</b>	<b>(2,612)</b>	<b>(307)</b>	<b>(28,368)</b>	<b>(22,456)</b>	<b>(24,326)</b>	<b>(5,912)</b>	<b>(4,041)</b>	<b>(22,456)</b>	<b>(28,368)</b>
<b>Total Expenditure</b>	<b>(31,979)</b>	<b>(30,818)</b>	<b>(33,591)</b>	<b>(1,161)</b>	<b>1,612</b>	<b>(341,108)</b>	<b>(366,612)</b>	<b>(342,975)</b>	<b>25,505</b>	<b>1,867</b>	<b>(366,612)</b>	<b>(341,108)</b>
<b>Net Profit/(Loss)</b>	<b>504</b>	<b>4,870</b>	<b>2,873</b>	<b>(4,366)</b>	<b>(2,369)</b>	<b>161,533</b>	<b>134,351</b>	<b>146,815</b>	<b>27,182</b>	<b>14,717</b>	<b>134,351</b>	<b>161,533</b>
<b>Net Profit Margin %</b>	<b>1%</b>	<b>7%</b>	<b>3%</b>			<b>15%</b>	<b>13%</b>	<b>13%</b>			<b>13%</b>	<b>15%</b>

# Summer Ball

Imperial College Union  
Management Accounts July 17  
Summer Ball

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>General</b>												
Donations	-	-	-	-	-	-	-	-	-	-	-	-
Sponsorship	-	-	-	-	-	500	-	6,000	500	(5,500)	-	500
Ticket Sales	-	-	(109)	-	109	59,484	-	60,594	59,484	(1,110)	-	59,484
<b>General Subtotal</b>	<b>-</b>	<b>-</b>	<b>(109)</b>	<b>-</b>	<b>109</b>	<b>59,984</b>	<b>-</b>	<b>66,594</b>	<b>59,984</b>	<b>(6,610)</b>	<b>-</b>	<b>59,984</b>
<b>Bar/Catering Sales</b>												
Sales	-	10,000	-	(10,000)	-	20,829	10,000	20,303	10,829	526	10,000	20,829
Overage/Shortage	-	-	(5)	-	5	(95)	-	(43)	(95)	(52)	-	(95)
<b>Sales Subtotal</b>	<b>-</b>	<b>10,000</b>	<b>(5)</b>	<b>(10,000)</b>	<b>5</b>	<b>20,734</b>	<b>10,000</b>	<b>20,260</b>	<b>10,734</b>	<b>474</b>	<b>10,000</b>	<b>20,734</b>
<b>Cost of Sales</b>	<b>(659)</b>	<b>-</b>	<b>(154)</b>	<b>(659)</b>	<b>(505)</b>	<b>(7,383)</b>	<b>-</b>	<b>(6,826)</b>	<b>(7,383)</b>	<b>(557)</b>	<b>-</b>	<b>(7,383)</b>
<b>Gross Profit</b>	<b>(659)</b>	<b>10,000</b>	<b>(159)</b>	<b>(10,659)</b>	<b>(500)</b>	<b>13,351</b>	<b>10,000</b>	<b>13,434</b>	<b>3,351</b>	<b>(83)</b>	<b>10,000</b>	<b>13,351</b>
<b>GP Margin %</b>	<b>-Infinity</b>	<b>100%</b>	<b>3182%</b>			<b>64%</b>	<b>100%</b>	<b>66%</b>			<b>100%</b>	<b>64%</b>
<b>Acts</b>	<b>(2,292)</b>	<b>-</b>	<b>(160)</b>	<b>(2,292)</b>	<b>(2,132)</b>	<b>(13,721)</b>	<b>-</b>	<b>(22,862)</b>	<b>(13,721)</b>	<b>9,141</b>	<b>-</b>	<b>(13,721)</b>
<b>TOTAL NET INCOME</b>	<b>(2,951)</b>	<b>10,000</b>	<b>(428)</b>	<b>(12,951)</b>	<b>(2,523)</b>	<b>59,614</b>	<b>10,000</b>	<b>57,167</b>	<b>49,614</b>	<b>2,448</b>	<b>10,000</b>	<b>59,614</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	-	-	-	-	-	-	-	-	-	-	-	-
Temporary Staff	-	-	(94)	-	94	(5,470)	-	(6,144)	(5,470)	674	-	(5,470)
Agency Staff	-	-	-	-	-	(91)	-	(267)	(91)	176	-	(91)
Security Staff	-	-	(805)	-	805	(4,932)	-	(3,336)	(4,932)	(1,597)	-	(4,932)
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>(899)</b>	<b>-</b>	<b>899</b>	<b>(10,493)</b>	<b>-</b>	<b>(9,747)</b>	<b>(10,493)</b>	<b>(746)</b>	<b>-</b>	<b>(10,493)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(103)	-	(21)	(103)	(82)	(174)	-	(100)	(174)	(74)	-	(174)
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>(103)</b>	<b>-</b>	<b>(21)</b>	<b>(103)</b>	<b>(82)</b>	<b>(174)</b>	<b>-</b>	<b>(100)</b>	<b>(174)</b>	<b>(74)</b>	<b>-</b>	<b>(174)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(3,147)	-	-	(3,147)	(3,147)	(1,193)	-	(1,714)	(1,193)	520	-	(1,193)
Decorations	-	-	-	-	-	-	-	1,000	-	(1,000)	-	-
Equipment Hire	(3,738)	-	(851)	(3,738)	(2,888)	(35,762)	-	(25,994)	(35,762)	(9,768)	-	(35,762)
Equipment Purchase	(88)	-	(23)	(88)	(65)	(2,121)	-	(4,005)	(2,121)	1,884	-	(2,121)
Maintenance	(1,280)	-	-	(1,280)	(1,280)	(1,280)	-	2,154	(1,280)	(3,434)	-	(1,280)
Parking	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(8,254)</b>	<b>-</b>	<b>(874)</b>	<b>(8,254)</b>	<b>(7,380)</b>	<b>(40,357)</b>	<b>-</b>	<b>(28,559)</b>	<b>(40,357)</b>	<b>(11,798)</b>	<b>-</b>	<b>(40,357)</b>
<b>Consumables</b>												
Carriage	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	(229)	-	-	(229)	(229)	(435)	-	(781)	(435)	345	-	(435)
Disposables	-	-	-	-	-	(50)	-	-	(50)	(50)	-	(50)
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Consumables Subtotal</b>	<b>(229)</b>	<b>-</b>	<b>-</b>	<b>(229)</b>	<b>(229)</b>	<b>(486)</b>	<b>-</b>	<b>(781)</b>	<b>(486)</b>	<b>295</b>	<b>-</b>	<b>(486)</b>
<b>Administration</b>												
Credit Card Commission	-	-	-	-	-	-	-	-	-	-	-	-
Health & Safety	-	-	-	-	-	(665)	-	(455)	(665)	(210)	-	(665)
Hospitality	-	-	(170)	-	170	(959)	-	(2,098)	(959)	1,140	-	(959)
Legal & Professional	-	-	-	-	-	-	-	(609)	-	609	-	-
Licences	-	-	-	-	-	(550)	-	-	(550)	(550)	-	(550)
Printing Costs	(446)	-	(170)	(446)	(275)	(1,022)	-	(932)	(1,022)	(90)	-	(1,022)
Publicity	-	-	-	-	-	(363)	-	(500)	(363)	137	-	(363)
Stationery	-	-	-	-	-	-	-	(439)	-	439	-	-
Telephones	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	(261)	-	(79)	(261)	(182)	-	(261)
<b>Administration Subtotal</b>	<b>(446)</b>	<b>-</b>	<b>(340)</b>	<b>(446)</b>	<b>(105)</b>	<b>(3,820)</b>	<b>-</b>	<b>(5,113)</b>	<b>(3,820)</b>	<b>1,293</b>	<b>-</b>	<b>(3,820)</b>
<b>TOTAL EXPENDITURE</b>	<b>(9,032)</b>	<b>-</b>	<b>(2,134)</b>	<b>(9,032)</b>	<b>(6,898)</b>	<b>(55,330)</b>	<b>-</b>	<b>(44,299)</b>	<b>(55,330)</b>	<b>(11,030)</b>	<b>-</b>	<b>(55,330)</b>

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Contingency												
Net Profit/(Loss)	(11,983)	10,000	(2,562)	(21,983)	(9,421)	4,285	10,000	12,867	(5,715)	(8,583)	10,000	4,285





	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Systems, Software & Development	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(29)	(40)	(29)	11	-	(364)	(480)	(448)	116	84	(480)	(364)
Training Members	(1,500)	-	(1,540)	(1,500)	40	(1,500)	(8,070)	(3,345)	6,570	1,845	(8,070)	(1,500)
Training Officers	1,847	(1,305)	-	3,152	1,847	(6)	(1,867)	-	1,861	(6)	(1,867)	(6)
Travel	(43)	(779)	(100)	736	58	(772)	(5,798)	(862)	5,027	90	(5,798)	(772)
Other	(193)	-	(323)	(193)	130	(3,693)	-	(1,287)	(3,693)	(2,406)	-	(3,693)
<b>Administration Subtotal</b>	<b>1,292</b>	<b>(4,684)</b>	<b>(11,742)</b>	<b>5,976</b>	<b>13,033</b>	<b>(42,119)</b>	<b>(52,764)</b>	<b>(48,605)</b>	<b>10,645</b>	<b>6,486</b>	<b>(52,764)</b>	<b>(42,119)</b>
<b>Total Expenditure</b>	<b>(11,745)</b>	<b>(14,601)</b>	<b>(19,258)</b>	<b>2,856</b>	<b>7,513</b>	<b>(157,006)</b>	<b>(175,032)</b>	<b>(138,261)</b>	<b>18,025</b>	<b>(18,746)</b>	<b>(175,032)</b>	<b>(157,006)</b>
<b>Net Surplus/(Deficit)</b>	<b>(14,268)</b>	<b>(12,201)</b>	<b>(1,626)</b>	<b>(2,067)</b>	<b>(12,642)</b>	<b>(114,557)</b>	<b>(125,352)</b>	<b>(94,931)</b>	<b>10,794</b>	<b>(19,626)</b>	<b>(125,352)</b>	<b>(114,557)</b>

# Student Development

Manages and administers Imperial Award, Imperial Plus volunteer training, and the Community Connections programme, in partnership with College.

## Imperial College Union Management Accounts July 17 Student Development

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>General</b>												
<b>Income</b>												
Goods & Services	-	-	-	-	-	-	3,000	4,000	(3,000)	(4,000)	3,000	-
Ticket Sales	-	-	-	-	-	-	-	1,133	-	(1,133)	-	-
Other Income	-	-	-	-	-	4,000	4,000	1,300	-	2,700	4,000	4,000
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,000</b>	<b>7,000</b>	<b>6,433</b>	<b>(3,000)</b>	<b>(2,433)</b>	<b>7,000</b>	<b>4,000</b>
<b>Staff Costs (Pay)</b>												
Permanent Staff	(9,979)	(10,434)	(10,317)	455	339	(116,822)	(124,738)	(101,752)	7,916	(15,070)	(124,738)	(116,822)
Temporary Staff	(10)	-	-	(10)	(10)	(157)	-	-	(157)	(157)	-	(157)
<b>Staff Costs (Pay) Subtotal</b>	<b>(9,988)</b>	<b>(10,434)</b>	<b>(10,317)</b>	<b>446</b>	<b>329</b>	<b>(116,979)</b>	<b>(124,738)</b>	<b>(101,752)</b>	<b>7,759</b>	<b>(15,227)</b>	<b>(124,738)</b>	<b>(116,979)</b>
<b>Administration</b>												
Accommodation	(110)	-	-	(110)	(110)	(110)	-	-	(110)	(110)	-	(110)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(23)	(24)	(23)	1	-	(335)	(318)	(245)	(17)	(89)	(318)	(335)
Training - Staff	-	-	-	-	-	(30)	-	-	(30)	(30)	-	(30)
Travel	(133)	-	-	(133)	(133)	(133)	(110)	(3)	(23)	(130)	(110)	(133)
<b>Administration Subtotal</b>	<b>(266)</b>	<b>(24)</b>	<b>(23)</b>	<b>(242)</b>	<b>(243)</b>	<b>(608)</b>	<b>(428)</b>	<b>(248)</b>	<b>(180)</b>	<b>(359)</b>	<b>(428)</b>	<b>(608)</b>
<b>General Total</b>	<b>(10,254)</b>	<b>(10,458)</b>	<b>(10,340)</b>	<b>204</b>	<b>86</b>	<b>(113,587)</b>	<b>(118,166)</b>	<b>(95,568)</b>	<b>4,579</b>	<b>(18,019)</b>	<b>(118,166)</b>	<b>(113,587)</b>
<b>Imperial Plus</b>												
<b>Income</b>												
General Sales	-	-	-	-	-	-	-	-	-	-	-	-
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Staff Costs (Pay)</b>												
Temporary Staff	-	-	-	-	-	(1,340)	(1,977)	(1,032)	637	(308)	(1,977)	(1,340)
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,340)</b>	<b>(1,977)</b>	<b>(1,032)</b>	<b>637</b>	<b>(308)</b>	<b>(1,977)</b>	<b>(1,340)</b>
<b>Administration</b>												
Affiliation Fees	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	(150)	(42)	150	42	(150)	-
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	(66)	-	-	(66)	(66)	(845)	(1,840)	(1,372)	995	527	(1,840)	(845)
Printing Costs	-	-	-	-	-	(200)	(200)	(355)	-	155	(200)	(200)
Publicity	-	-	-	-	-	(1,265)	(1,300)	(308)	35	(957)	(1,300)	(1,265)
Subscriptions	(1,725)	-	(4,229)	(1,725)	2,504	(12,570)	(12,906)	(9,517)	336	(3,053)	(12,906)	(12,570)
Training - Members	-	-	-	-	-	(37)	-	(20)	(37)	(17)	-	(37)
Training - Officers	-	-	-	-	-	-	-	-	-	-	-	-
Training - Staff	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	(8)	-	-	(8)	(8)	-	(8)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(1,791)</b>	<b>-</b>	<b>(4,229)</b>	<b>(1,791)</b>	<b>2,438</b>	<b>(14,925)</b>	<b>(16,396)</b>	<b>(11,614)</b>	<b>1,471</b>	<b>(3,311)</b>	<b>(16,396)</b>	<b>(14,925)</b>
<b>Imperial Plus Total</b>	<b>(1,791)</b>	<b>-</b>	<b>(4,229)</b>	<b>(1,791)</b>	<b>2,438</b>	<b>(16,265)</b>	<b>(18,373)</b>	<b>(12,646)</b>	<b>2,108</b>	<b>(3,619)</b>	<b>(18,373)</b>	<b>(16,265)</b>
<b>Community Connections</b>												
<b>Income</b>												
Goods & Services	-	-	-	-	-	29	-	-	29	29	-	29
Other Income	-	-	-	-	-	12,904	11,085	733	1,819	12,171	11,085	12,904
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>12,933</b>	<b>11,085</b>	<b>733</b>	<b>1,848</b>	<b>12,200</b>	<b>11,085</b>	<b>12,933</b>
<b>Staff Costs (Pay)</b>												
Temporary Staff	-	-	-	-	-	(194)	-	-	(194)	(194)	-	(194)
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(194)</b>	<b>-</b>	<b>-</b>	<b>(194)</b>	<b>(194)</b>	<b>-</b>	<b>(194)</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	(312)	-	-	(312)	(312)	-	(312)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Premises &amp; Equipment Subtotal</b>	-	-	-	-	-	(312)	-	-	(312)	(312)	-	(312)
<b>Administration</b>												
Consumables	-	-	-	-	-	(20)	(80)	-	60	(20)	(80)	(20)
Ground Hire	(340)	-	-	(340)	(340)	(1,054)	(2,150)	(1,690)	1,096	636	(2,150)	(1,054)
Hospitality	(178)	-	-	(178)	(178)	(1,491)	(2,950)	(161)	1,459	(1,330)	(2,950)	(1,491)
Printing Costs	(32)	-	-	(32)	(32)	(1,460)	(1,280)	(1,113)	(180)	(348)	(1,280)	(1,460)
Publicity	-	-	-	-	-	(832)	(1,060)	(362)	228	(470)	(1,060)	(832)
Training - Officers	(129)	-	(1,210)	(129)	1,081	(1,540)	(3,300)	(1,636)	1,760	96	(3,300)	(1,540)
Travel	-	-	-	-	-	(1,004)	(1,100)	(895)	96	(109)	(1,100)	(1,004)
<b>Administration Subtotal</b>	<b>(680)</b>	<b>-</b>	<b>(1,210)</b>	<b>(680)</b>	<b>530</b>	<b>(7,401)</b>	<b>(11,920)</b>	<b>(5,857)</b>	<b>4,519</b>	<b>(1,545)</b>	<b>(11,920)</b>	<b>(7,401)</b>
<b>Community Connections Total</b>	<b>(680)</b>	<b>-</b>	<b>(1,210)</b>	<b>(680)</b>	<b>530</b>	<b>5,026</b>	<b>(835)</b>	<b>(5,124)</b>	<b>5,861</b>	<b>10,150</b>	<b>(835)</b>	<b>5,026</b>
<b>Investors in Volunteers</b>												
<b>Administration</b>												
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Training - Members	-	-	-	-	-	-	-	-	-	-	-	-
Training - Officers	-	-	-	-	-	-	(320)	-	320	-	(320)	-
Training - Staff	-	-	-	-	-	-	-	(533)	-	533	-	-
Other	-	-	-	-	-	-	-	(70)	-	70	-	-
<b>Administration Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(320)</b>	<b>(603)</b>	<b>320</b>	<b>603</b>	<b>(320)</b>	<b>-</b>
<b>Investors in Volunteers Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(320)</b>	<b>(603)</b>	<b>320</b>	<b>603</b>	<b>(320)</b>	<b>-</b>
<b>Outreach Activities</b>												
<b>Administration</b>												
Consumables	-	-	-	-	-	-	(400)	-	400	-	(400)	-
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	(7)	-	-	(7)	(7)	(7)	-	(450)	(7)	443	-	(7)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(7)</b>	<b>-</b>	<b>-</b>	<b>(7)</b>	<b>(7)</b>	<b>(7)</b>	<b>(400)</b>	<b>(450)</b>	<b>393</b>	<b>443</b>	<b>(400)</b>	<b>(7)</b>
<b>Outreach Activities Total</b>	<b>(7)</b>	<b>-</b>	<b>-</b>	<b>(7)</b>	<b>(7)</b>	<b>(7)</b>	<b>(400)</b>	<b>(450)</b>	<b>393</b>	<b>443</b>	<b>(400)</b>	<b>(7)</b>
<b>Welcome Week Volunteers</b>												
<b>Administration</b>												
Consumables	-	-	-	-	-	(111)	(250)	-	139	(111)	(250)	(111)
Equipment Purchase	-	-	-	-	-	(206)	-	-	(206)	(206)	-	(206)
Ground Hire	-	-	-	-	-	(117)	(20)	-	(97)	(117)	(20)	(117)
Hospitality	-	-	-	-	-	(760)	(1,500)	(1,262)	740	502	(1,500)	(760)
Printing Costs	-	-	-	-	-	(269)	(500)	(487)	232	219	(500)	(269)
Publicity	-	-	-	-	-	-	(40)	(27)	40	27	(40)	-
Staff Subsistence	-	-	-	-	-	-	-	(38)	-	38	-	-
Travel	-	-	-	-	-	(6)	-	(171)	(6)	165	-	(6)
Training - Mebmers	-	-	-	-	-	-	-	-	-	-	-	-
Training - Officers	(79)	-	-	(79)	(79)	(97)	-	(174)	(97)	76	-	(97)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	(66)	-	-	(66)	(66)	-	(66)
<b>Administration Subtotal</b>	<b>(79)</b>	<b>-</b>	<b>-</b>	<b>(79)</b>	<b>(79)</b>	<b>(1,632)</b>	<b>(2,310)</b>	<b>(2,159)</b>	<b>678</b>	<b>527</b>	<b>(2,310)</b>	<b>(1,632)</b>
<b>Welcome Week Volunteers Total</b>	<b>(79)</b>	<b>-</b>	<b>-</b>	<b>(79)</b>	<b>(79)</b>	<b>(1,632)</b>	<b>(2,310)</b>	<b>(2,159)</b>	<b>678</b>	<b>527</b>	<b>(2,310)</b>	<b>(1,632)</b>
<b>Net Surplus/(Deficit)</b>	<b>(12,811)</b>	<b>(10,458)</b>	<b>(15,779)</b>	<b>(2,353)</b>	<b>2,968</b>	<b>(126,465)</b>	<b>(140,404)</b>	<b>(116,550)</b>	<b>13,940</b>	<b>(9,915)</b>	<b>(140,404)</b>	<b>(126,465)</b>

# Clubs, Societies & Projects

Imperial College Union  
Management Accounts July 17  
Clubs, Societies & Projects

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Grant Funded Activities</b>												
<b>Income</b>												
CSP Grant Allocation	29,417	-	24,900	29,417	4,517	353,000	-	332,000	353,000	21,000	-	353,000
<b>Total Income</b>	<b>29,417</b>	<b>-</b>	<b>24,900</b>	<b>29,417</b>	<b>4,517</b>	<b>353,000</b>	<b>-</b>	<b>332,000</b>	<b>353,000</b>	<b>21,000</b>	<b>-</b>	<b>353,000</b>
<b>Expenditure</b>												
Core Activities	(10,707)	-	530	(10,707)	(11,237)	(311,200)	-	(307,308)	(311,200)	(3,892)	-	(311,200)
Affiliation Fees	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Expenditure</b>	<b>(10,707)</b>	<b>-</b>	<b>530</b>	<b>(10,707)</b>	<b>(11,237)</b>	<b>(311,200)</b>	<b>-</b>	<b>(307,308)</b>	<b>(311,200)</b>	<b>(3,892)</b>	<b>-</b>	<b>(311,200)</b>
<b>Grant Surplus/(Deficit)</b>	<b>18,710</b>	<b>-</b>	<b>25,430</b>	<b>18,710</b>	<b>(6,720)</b>	<b>41,800</b>	<b>-</b>	<b>24,692</b>	<b>41,800</b>	<b>17,108</b>	<b>-</b>	<b>41,800</b>
<b>S&amp;G &amp; Other Funded Activities</b>												
<b>S&amp;G</b>												
Income	67,847	-	70,115	67,847	(2,268)	2,286,737	-	1,999,901	2,286,737	286,837	-	2,286,737
Expenditure	(361,479)	-	(261,083)	(361,479)	(100,396)	(2,156,389)	-	(2,178,430)	(2,156,389)	22,041	-	(2,156,389)
<b>S&amp;G Surplus/(Deficit)</b>	<b>(293,632)</b>	<b>-</b>	<b>(190,968)</b>	<b>(293,632)</b>	<b>(102,665)</b>	<b>130,348</b>	<b>-</b>	<b>(178,529)</b>	<b>130,348</b>	<b>308,878</b>	<b>-</b>	<b>130,348</b>
<b>Harlington</b>												
Income	8,498	-	-	8,498	8,498	24,911	-	36,256	24,911	(11,345)	-	24,911
Expenditure	(12,210)	-	(8,664)	(12,210)	(3,546)	(23,129)	-	(33,103)	(23,129)	9,975	-	(23,129)
<b>Harlington Surplus/(Deficit)</b>	<b>(3,712)</b>	<b>-</b>	<b>(8,664)</b>	<b>(3,712)</b>	<b>4,952</b>	<b>1,782</b>	<b>-</b>	<b>3,153</b>	<b>1,782</b>	<b>(1,371)</b>	<b>-</b>	<b>1,782</b>
<b>IC Trust</b>												
Income	42,414	-	-	42,414	42,414	54,974	-	28,873	54,974	26,101	-	54,974
Expenditure	(8,411)	-	(6,005)	(8,411)	(2,406)	(63,996)	-	(21,845)	(63,996)	(42,151)	-	(63,996)
<b>IC Trust Surplus/(Deficit)</b>	<b>34,003</b>	<b>-</b>	<b>(6,005)</b>	<b>34,003</b>	<b>40,008</b>	<b>(9,022)</b>	<b>-</b>	<b>7,028</b>	<b>(9,022)</b>	<b>(16,050)</b>	<b>-</b>	<b>(9,022)</b>
<b>College</b>												
Income	(340)	-	8,975	(340)	(9,315)	71,899	-	55,328	71,899	16,571	-	71,899
Expenditure	(18,713)	-	(11,837)	(18,713)	(6,876)	(64,948)	-	(67,914)	(64,948)	2,965	-	(64,948)
<b>College Surplus/(Deficit)</b>	<b>(19,053)</b>	<b>-</b>	<b>(2,862)</b>	<b>(19,053)</b>	<b>(16,191)</b>	<b>6,951</b>	<b>-</b>	<b>(12,586)</b>	<b>6,951</b>	<b>19,537</b>	<b>-</b>	<b>6,951</b>
<b>S&amp;G &amp; Other Funded Activities Surplus/(Deficit)</b>	<b>(282,394)</b>	<b>-</b>	<b>(208,498)</b>	<b>(282,394)</b>	<b>(73,895)</b>	<b>130,059</b>	<b>-</b>	<b>(180,934)</b>	<b>130,059</b>	<b>310,994</b>	<b>-</b>	<b>130,059</b>
<b>Net Surplus/(Deficit)</b>	<b>(263,684)</b>	<b>-</b>	<b>(183,068)</b>	<b>(263,684)</b>	<b>(80,615)</b>	<b>171,860</b>	<b>-</b>	<b>(156,242)</b>	<b>171,860</b>	<b>328,102</b>	<b>-</b>	<b>171,860</b>

# Student Halls

Imperial College Union  
 Management Accounts July 17  
 Student Halls

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Ammenities Funds</b>												
<b>Income</b>												
College Grant	(150,200)	-	(217,945)	(150,200)	67,745	-	-	-	-	-	-	-
Self Generated	221,982	-	226,169	221,982	(4,187)	296,381	-	308,046	296,381	(11,665)	-	296,381
<b>Income subtotal</b>	<b>71,782</b>	<b>-</b>	<b>8,224</b>	<b>71,782</b>	<b>63,558</b>	<b>296,381</b>	<b>-</b>	<b>308,046</b>	<b>296,381</b>	<b>(11,665)</b>	<b>-</b>	<b>296,381</b>
<b>Expenditure</b>												
Expenditure	(10,163)	-	(18,341)	(10,163)	8,178	(303,000)	-	(286,860)	(303,000)	(16,140)	-	(303,000)
<b>Expenditure subtotal</b>	<b>(10,163)</b>	<b>-</b>	<b>(18,341)</b>	<b>(10,163)</b>	<b>8,178</b>	<b>(303,000)</b>	<b>-</b>	<b>(286,860)</b>	<b>(303,000)</b>	<b>(16,140)</b>	<b>-</b>	<b>(303,000)</b>
<b>Net Surplus/(Deficit)</b>	<b>61,619</b>	<b>-</b>	<b>(10,117)</b>	<b>61,619</b>	<b>71,736</b>	<b>(6,619)</b>	<b>-</b>	<b>21,186</b>	<b>(6,619)</b>	<b>(27,806)</b>	<b>-</b>	<b>(6,619)</b>

# Advice Centre

Confidential drop-in service for students.

## Imperial College Union Management Accounts July 17 Advice Centre

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Expenditure</b>												
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	(8)	-	-	(8)	(8)	-	(8)
Training	195	-	-	195	195	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>195</b>	<b>-</b>	<b>-</b>	<b>195</b>	<b>195</b>	<b>(8)</b>	<b>-</b>	<b>-</b>	<b>(8)</b>	<b>(8)</b>	<b>-</b>	<b>(8)</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	(38)	-	-	(38)	(38)	-	(38)
Equipment Purchase	-	-	-	-	-	(12)	-	-	(12)	(12)	-	(12)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(50)</b>	<b>-</b>	<b>-</b>	<b>(50)</b>	<b>(50)</b>	<b>-</b>	<b>(50)</b>
<b>Administration</b>												
Accommodation	353	-	-	353	353	-	-	-	-	-	-	-
Consumables	-	-	(20)	-	20	(176)	-	(20)	(176)	(157)	-	(176)
Affiliation Fees	-	(140)	-	140	-	(1,186)	(1,680)	(482)	494	(704)	(1,680)	(1,186)
Entrance Fee Conference	220	-	-	220	220	-	-	-	-	-	-	-
Hospitality	64	-	-	64	64	-	(200)	-	200	-	(200)	-
Insurance	-	(25)	-	25	-	(274)	(300)	(273)	26	(1)	(300)	(274)
Postage	-	-	(15)	-	15	-	-	(15)	-	15	-	-
Printing Costs	(136)	-	-	(136)	(136)	(773)	(950)	-	177	(773)	(950)	(773)
Publicity	(64)	-	(110)	(64)	46	(64)	(360)	(110)	296	46	(360)	(64)
Subscriptions	-	-	(613)	-	613	-	-	(613)	-	613	-	-
Telephones	(50)	(40)	(16)	(10)	(34)	(233)	(480)	(134)	247	(99)	(480)	(233)
Travel Expenditure	74	-	(95)	74	169	-	-	(152)	-	152	-	-
<b>Administration Subtotal</b>	<b>242</b>	<b>(205)</b>	<b>(868)</b>	<b>447</b>	<b>1,110</b>	<b>(2,706)</b>	<b>(3,970)</b>	<b>(1,798)</b>	<b>1,264</b>	<b>(908)</b>	<b>(3,970)</b>	<b>(2,706)</b>
<b>Total Expenditure</b>	<b>242</b>	<b>(205)</b>	<b>(868)</b>	<b>447</b>	<b>1,110</b>	<b>(2,756)</b>	<b>(3,970)</b>	<b>(1,798)</b>	<b>1,214</b>	<b>(958)</b>	<b>(3,970)</b>	<b>(2,756)</b>
<b>Net Surplus/(Deficit)</b>	<b>242</b>	<b>(205)</b>	<b>(868)</b>	<b>447</b>	<b>1,110</b>	<b>(2,756)</b>	<b>(3,970)</b>	<b>(1,798)</b>	<b>1,214</b>	<b>(958)</b>	<b>(3,970)</b>	<b>(2,756)</b>





	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Administration</b>												
Accommodation	-	-	-	-	-	(45)	-	-	(45)	(45)	-	(45)
Consumables	-	(100)	-	100	-	(844)	(4,100)	(708)	3,256	(136)	(4,100)	(844)
Entry Fees	-	-	-	-	-	-	(200)	(20)	200	20	(200)	-
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	(150)	(170)	150	170	(150)	-
Instructors	-	-	-	-	-	(50)	-	-	(50)	(50)	-	(50)
Officer Training	-	-	-	-	-	-	(1,550)	(1,050)	1,550	1,050	(1,550)	-
Printing Costs	(689)	-	-	(689)	(689)	(708)	(500)	-	(208)	(708)	(500)	(708)
Publicity	-	-	-	-	-	-	(250)	(104)	250	104	(250)	-
Travel	-	-	-	-	-	-	(80)	(46)	80	46	(80)	-
<b>Administration Subtotal</b>	<b>(689)</b>	<b>(100)</b>	<b>-</b>	<b>(589)</b>	<b>(689)</b>	<b>(1,647)</b>	<b>(6,830)</b>	<b>(2,098)</b>	<b>5,183</b>	<b>451</b>	<b>(6,830)</b>	<b>(1,647)</b>
<b>Campaigns &amp; Engagement Total</b>	<b>(689)</b>	<b>(100)</b>	<b>-</b>	<b>(589)</b>	<b>(689)</b>	<b>(1,511)</b>	<b>(6,830)</b>	<b>(1,848)</b>	<b>5,319</b>	<b>337</b>	<b>(6,830)</b>	<b>(1,511)</b>
<b>Academic Rep System</b>												
<b>Staff Costs (Pay)</b>												
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Staff Costs (Other)</b>												
Uniforms	-	-	-	-	-	-	-	(324)	-	324	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(324)</b>	<b>-</b>	<b>324</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	(448)	-	(328)	(448)	(120)	-	(448)
Ground Hire	-	-	-	-	-	-	(700)	-	700	-	(700)	-
Hospitality	-	-	(26)	-	26	(6)	(400)	(59)	394	53	(400)	(6)
Officer Training	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	-	(500)	-	500	-	(500)	-
Publicity	-	-	-	-	-	-	(1,000)	-	1,000	-	(1,000)	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Travel Expenditure	-	-	(41)	-	41	(24)	-	(41)	(24)	17	-	(24)
<b>Administration Subtotal</b>	<b>-</b>	<b>-</b>	<b>(66)</b>	<b>-</b>	<b>66</b>	<b>(478)</b>	<b>(2,600)</b>	<b>(427)</b>	<b>2,122</b>	<b>(50)</b>	<b>(2,600)</b>	<b>(478)</b>
<b>Academic Rep System Total</b>	<b>-</b>	<b>-</b>	<b>(66)</b>	<b>-</b>	<b>66</b>	<b>(478)</b>	<b>(2,600)</b>	<b>(751)</b>	<b>2,122</b>	<b>273</b>	<b>(2,600)</b>	<b>(478)</b>
<b>Net Surplus/(Deficit)</b>	<b>(14,995)</b>	<b>(15,414)</b>	<b>(9,993)</b>	<b>419</b>	<b>(5,002)</b>	<b>(167,707)</b>	<b>(202,467)</b>	<b>(110,537)</b>	<b>34,760</b>	<b>(57,170)</b>	<b>(202,467)</b>	<b>(167,707)</b>

# Governance

Responsible for coordinating annual Union elections, the Union Awards, and the President's Dinner.

## Imperial College Union Management Accounts July 17 Governance

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Events</b>												
Presidents Dinner	(4,063)	(2,488)	(4,738)	(1,575)	675	(5,096)	(2,488)	(3,001)	(2,608)	(2,095)	(2,488)	(5,096)
Union Awards	(631)	-	(98)	(631)	(533)	(1,309)	(3,010)	(1,619)	1,701	310	(3,010)	(1,309)
<b>Events Subtotal</b>	<b>(4,694)</b>	<b>(2,488)</b>	<b>(4,836)</b>	<b>(2,206)</b>	<b>142</b>	<b>(6,405)</b>	<b>(5,498)</b>	<b>(4,620)</b>	<b>(906)</b>	<b>(1,785)</b>	<b>(5,498)</b>	<b>(6,405)</b>
<b>TOTAL INCOME</b>	<b>(4,694)</b>	<b>(2,488)</b>	<b>(4,836)</b>	<b>(2,206)</b>	<b>142</b>	<b>(6,405)</b>	<b>(5,498)</b>	<b>(4,620)</b>	<b>(906)</b>	<b>(1,785)</b>	<b>(5,498)</b>	<b>(6,405)</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	-	-	-	-	-	-	-	-	-	-	-	-
Temporary Staff	-	-	23	-	(23)	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>23</b>	<b>-</b>	<b>(23)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	(170)	-	170	-	(170)	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(170)</b>	<b>-</b>	<b>170</b>	<b>-</b>	<b>(170)</b>	<b>-</b>
<b>Trustee Board</b>												
Development Training	(3,551)	-	-	(3,551)	(3,551)	(3,551)	(5,810)	(405)	2,259	(3,146)	(5,810)	(3,551)
Hospitality	(152)	(15)	-	(137)	(152)	(233)	(180)	(560)	(53)	326	(180)	(233)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Travel	(578)	(40)	(6)	(538)	(572)	(578)	(480)	(6)	(98)	(572)	(480)	(578)
Stationery	-	(10)	-	10	-	-	(120)	(50)	120	50	(120)	-
Other	-	-	-	-	-	-	-	(20)	-	20	-	-
<b>Trustee Board Subtotal</b>	<b>(4,281)</b>	<b>(65)</b>	<b>(6)</b>	<b>(4,216)</b>	<b>(4,275)</b>	<b>(4,362)</b>	<b>(6,590)</b>	<b>(1,040)</b>	<b>2,228</b>	<b>(3,322)</b>	<b>(6,590)</b>	<b>(4,362)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	-	-	(118)	-	118	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	(72)	-	-	(72)	(72)	(72)	-	(480)	(72)	408	-	(72)
<b>Premises &amp; Equipment Subtotal</b>	<b>(72)</b>	<b>-</b>	<b>-</b>	<b>(72)</b>	<b>(72)</b>	<b>(72)</b>	<b>-</b>	<b>(598)</b>	<b>(72)</b>	<b>526</b>	<b>-</b>	<b>(72)</b>
<b>Administration</b>												
Accommodation	-	-	(3,200)	-	3,200	-	-	(3,200)	-	3,200	-	-
Elections	(740)	-	(22)	(740)	(719)	(3,841)	(6,375)	(6,285)	2,534	2,444	(6,375)	(3,841)
Consumables	-	-	(33)	-	33	-	-	(33)	-	33	-	-
Hospitality	189	-	-	189	189	-	-	(32)	-	32	-	-
Irrecoverable VAT	-	(123)	(174)	123	174	-	(430)	(178)	430	178	(430)	-
Postage	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Publicity	47	-	-	47	47	(60)	-	-	(60)	(60)	-	(60)
Telephones	-	-	(8)	-	8	(82)	-	(99)	(82)	16	-	(82)
Travel	428	-	(8)	428	435	-	-	(198)	-	198	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(77)</b>	<b>(123)</b>	<b>(3,444)</b>	<b>46</b>	<b>3,367</b>	<b>(3,984)</b>	<b>(6,805)</b>	<b>(10,025)</b>	<b>2,821</b>	<b>6,042</b>	<b>(6,805)</b>	<b>(3,984)</b>
<b>TOTAL EXPENDITURE</b>	<b>(4,430)</b>	<b>(188)</b>	<b>(3,427)</b>	<b>(4,242)</b>	<b>(1,003)</b>	<b>(8,418)</b>	<b>(13,565)</b>	<b>(11,663)</b>	<b>5,147</b>	<b>3,245</b>	<b>(13,565)</b>	<b>(8,418)</b>
<b>Net Surplus/(Deficit)</b>	<b>(9,124)</b>	<b>(2,677)</b>	<b>(8,263)</b>	<b>(6,447)</b>	<b>(861)</b>	<b>(14,823)</b>	<b>(19,063)</b>	<b>(16,283)</b>	<b>4,241</b>	<b>1,461</b>	<b>(19,063)</b>	<b>(14,823)</b>

# Marketing

Responsible for managing all printed and online Union content, communications, and promotions; generating advertising and sponsorship revenues; printing and advertising for the Felix student newspaper; and managing the Freshers, Careers, and New Year Fair events.

## Imperial College Union Management Accounts July 17 Marketing

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>General</b>												
Advertising	-	-	1,150	-	(1,150)	28,365	56,500	43,010	(28,135)	(14,645)	56,500	28,365
Sponsorship	-	-	-	-	-	-	2,000	1,000	(2,000)	(1,000)	2,000	-
Sales of Fixed Assets	-	-	-	-	-	2,333	-	-	2,333	2,333	-	2,333
Other	1,216	-	-	1,216	1,216	1,216	-	-	1,216	1,216	-	1,216
<b>General Subtotal</b>	<b>1,216</b>	<b>-</b>	<b>1,150</b>	<b>1,216</b>	<b>66</b>	<b>31,914</b>	<b>58,500</b>	<b>44,010</b>	<b>(26,586)</b>	<b>(12,096)</b>	<b>58,500</b>	<b>31,914</b>
<b>Events</b>												
Careers Fair	-	-	-	-	-	17,629	32,800	29,798	(15,172)	(12,170)	32,800	17,629
Freshers Fair	(764)	-	-	(764)	(764)	25,838	28,280	26,671	(2,442)	(833)	28,280	25,838
New Year Fair	-	-	-	-	-	5,378	5,050	3,657	328	1,721	5,050	5,378
<b>Events Subtotal</b>	<b>(764)</b>	<b>-</b>	<b>-</b>	<b>(764)</b>	<b>(764)</b>	<b>48,845</b>	<b>66,130</b>	<b>60,127</b>	<b>(17,285)</b>	<b>(11,282)</b>	<b>66,130</b>	<b>48,845</b>
<b>TOTAL INCOME</b>	<b>452</b>	<b>-</b>	<b>1,150</b>	<b>452</b>	<b>(698)</b>	<b>80,759</b>	<b>124,630</b>	<b>104,136</b>	<b>(43,871)</b>	<b>(23,378)</b>	<b>124,630</b>	<b>80,759</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(5,735)	(10,694)	(10,695)	4,958	4,960	(124,874)	(127,471)	(103,027)	2,597	(21,847)	(127,471)	(124,874)
Temporary Staff	(2,062)	(551)	-	(1,511)	(2,062)	(5,705)	(3,816)	(7,793)	(1,889)	2,087	(3,816)	(5,705)
Agency Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(7,797)</b>	<b>(11,244)</b>	<b>(10,695)</b>	<b>3,447</b>	<b>2,898</b>	<b>(130,579)</b>	<b>(131,287)</b>	<b>(110,820)</b>	<b>708</b>	<b>(19,759)</b>	<b>(131,287)</b>	<b>(130,579)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	(37)	(300)	(13)	263	(24)	(300)	(37)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	(103)	-	103	-	-	(103)	-	103	-	-
Uniforms	-	-	-	-	-	-	-	(223)	-	223	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>(103)</b>	<b>-</b>	<b>103</b>	<b>(37)</b>	<b>(300)</b>	<b>(339)</b>	<b>263</b>	<b>303</b>	<b>(300)</b>	<b>(37)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(200)	(51)	(128)	(149)	(72)	(1,945)	(608)	(1,183)	(1,338)	(762)	(608)	(1,945)
Equipment Hire	(70)	-	-	(70)	(70)	(70)	-	(47)	(70)	(23)	-	(70)
Equipment Purchase	(687)	-	(873)	(687)	186	(620)	-	(764)	(620)	143	-	(620)
Maintenance	-	-	-	-	-	(1,216)	-	(26)	(1,216)	(1,190)	-	(1,216)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(957)</b>	<b>(51)</b>	<b>(1,001)</b>	<b>(906)</b>	<b>44</b>	<b>(3,852)</b>	<b>(608)</b>	<b>(2,020)</b>	<b>(3,244)</b>	<b>(1,832)</b>	<b>(608)</b>	<b>(3,852)</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	-	-	(117)	-	117	-	-
Ground Hire	-	-	(21)	-	21	(93)	-	(42)	(93)	(51)	-	(93)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	(19)	-	(70)	(19)	51	-	(19)
Irrecoverable VAT	(126)	(4)	(767)	(122)	641	(1,167)	(589)	(1,086)	(578)	(81)	(589)	(1,167)
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Postage	-	-	-	-	-	-	-	(15)	-	15	-	-
Printing Costs	(3,972)	(400)	(671)	(3,572)	(3,301)	(33,773)	(33,260)	(29,201)	(513)	(4,572)	(33,260)	(33,773)
Publicity	(1,500)	(25)	(4,261)	(1,475)	2,761	(2,936)	(2,050)	(4,932)	(886)	1,996	(2,050)	(2,936)
Stationery	-	-	(5)	-	5	-	-	(5)	-	5	-	-
Subscriptions	(101)	(150)	-	49	(101)	(5,689)	(1,800)	(4,870)	(3,889)	(819)	(1,800)	(5,689)
Systems, Software & Development	(61)	-	(61)	(61)	-	(737)	(4,879)	(1,301)	4,143	564	(4,879)	(737)
Telephones	(40)	(35)	(32)	(5)	(8)	(362)	(420)	(446)	58	84	(420)	(362)
Travel	(50)	-	-	(50)	(50)	(161)	(225)	(73)	64	(88)	(225)	(161)
Other	-	-	(500)	-	500	458	-	(1,000)	458	1,458	-	458

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Administration Subtotal	(5,850)	(614)	(6,317)	(5,236)	468	(44,479)	(43,224)	(43,159)	(1,256)	(1,320)	(43,224)	(44,479)
<b>TOTAL EXPENDITURE</b>	<b>(14,603)</b>	<b>(11,908)</b>	<b>(18,116)</b>	<b>(2,695)</b>	<b>3,513</b>	<b>(178,947)</b>	<b>(175,418)</b>	<b>(156,338)</b>	<b>(3,528)</b>	<b>(22,609)</b>	<b>(175,418)</b>	<b>(178,947)</b>
<b>Net Surplus/(Deficit)</b>	<b>(14,152)</b>	<b>(11,908)</b>	<b>(16,966)</b>	<b>(2,243)</b>	<b>2,814</b>	<b>(98,188)</b>	<b>(50,788)</b>	<b>(52,202)</b>	<b>(47,400)</b>	<b>(45,986)</b>	<b>(50,788)</b>	<b>(98,188)</b>