

# Leadership

Strategic Management Group, Social Enterprise Manager, Officer Trustees &amp; Felix Editor

## Imperial College Union Management Accounts March 18 Leadership

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Block Grant	169,200	169,133	164,200	67	5,000	1,403,600	1,403,066	1,313,600	534	90,000	1,741,332	1,741,866
CSP Grant Allocation	(32,500)	(32,500)	(29,417)	-	(3,083)	(260,000)	(260,000)	(235,333)	-	(24,667)	(390,000)	(390,000)
Other	12,000	-	-	12,000	12,000	46,728	24,000	24,218	22,728	22,510	24,000	60,728
<b>General Subtotal</b>	<b>148,700</b>	<b>136,633</b>	<b>134,783</b>	<b>12,067</b>	<b>13,917</b>	<b>1,190,328</b>	<b>1,167,066</b>	<b>1,102,484</b>	<b>23,262</b>	<b>87,844</b>	<b>1,375,332</b>	<b>1,412,594</b>
<b>Total Income</b>	<b>148,700</b>	<b>136,633</b>	<b>134,783</b>	<b>12,067</b>	<b>13,917</b>	<b>1,190,328</b>	<b>1,167,066</b>	<b>1,102,484</b>	<b>23,262</b>	<b>87,844</b>	<b>1,375,332</b>	<b>1,412,594</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(39,467)	(39,222)	(33,895)	(245)	(5,572)	(285,068)	(292,196)	(269,801)	7,127	(15,267)	(449,085)	(443,296)
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(39,467)</b>	<b>(39,222)</b>	<b>(33,895)</b>	<b>(245)</b>	<b>(5,572)</b>	<b>(285,068)</b>	<b>(292,196)</b>	<b>(269,801)</b>	<b>7,127</b>	<b>(15,267)</b>	<b>(449,085)</b>	<b>(443,296)</b>
<b>Sabbatical Officers</b>												
Pay	(18,351)	(18,574)	(16,997)	223	(1,354)	(146,353)	(148,592)	(134,798)	2,239	(11,555)	(232,176)	(229,936)
Accommodation	-	-	-	-	-	-	-	1,426	-	(1,426)	-	-
Hospitality	-	-	-	-	-	(64)	-	-	(64)	(64)	-	(64)
Telephones	(65)	(85)	(81)	20	15	(602)	(680)	(670)	78	68	(1,020)	(942)
Training	-	-	-	-	-	(5,269)	(7,194)	(6,504)	1,925	1,234	(7,194)	(5,269)
Travel	-	-	-	-	-	(16)	-	-	(16)	(16)	-	(16)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Sabbatical Officers Subtotal</b>	<b>(18,417)</b>	<b>(18,659)</b>	<b>(17,078)</b>	<b>242</b>	<b>(1,338)</b>	<b>(152,305)</b>	<b>(156,466)</b>	<b>(140,546)</b>	<b>4,161</b>	<b>(11,759)</b>	<b>(240,390)</b>	<b>(236,228)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	(1,580)	-	-	(1,580)	(1,580)	(5,720)	(4,118)	(650)	(1,601)	(5,070)	(4,118)	(5,720)
Travel	(31)	-	-	(31)	(31)	(85)	-	(79)	(85)	(6)	-	(85)
<b>Staff Costs (Other) Subtotal</b>	<b>(1,611)</b>	<b>-</b>	<b>-</b>	<b>(1,611)</b>	<b>(1,611)</b>	<b>(5,804)</b>	<b>(4,118)</b>	<b>(729)</b>	<b>(1,686)</b>	<b>(5,076)</b>	<b>(4,118)</b>	<b>(5,804)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(3,825)	(3,708)	(3,458)	(117)	(367)	(30,588)	(29,660)	(27,660)	(928)	(2,928)	(44,461)	(45,838)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	(366)	-	-	(366)	(366)	-	(366)
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(3,825)</b>	<b>(3,708)</b>	<b>(3,458)</b>	<b>(117)</b>	<b>(367)</b>	<b>(30,954)</b>	<b>(29,660)</b>	<b>(27,660)</b>	<b>(1,294)</b>	<b>(3,294)</b>	<b>(44,461)</b>	<b>(46,204)</b>
<b>Administration</b>												
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	(45)	-	-	(45)	(45)	(151)	-	(1,983)	(151)	1,832	-	(151)
Legal & Professional	-	-	-	-	-	(1,251)	(5,000)	(325)	3,749	(926)	(5,000)	(1,919)
Irrecoverable VAT	(191)	(4)	(23)	(187)	(168)	(302)	(429)	(346)	127	44	(443)	(316)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	(236)	-	-	(236)	(236)	(236)	(3,750)	(3,564)	3,514	3,328	(3,750)	(236)
Systems, Software & Development	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(55)	(90)	(71)	35	16	(704)	(730)	(735)	26	31	(1,090)	(1,064)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Other	-	-	-	-	-	(61)	-	(1)	(61)	(61)	-	(61)
<b>Administration Subtotal</b>	<b>(526)</b>	<b>(94)</b>	<b>(93)</b>	<b>(433)</b>	<b>(433)</b>	<b>(2,706)</b>	<b>(9,909)</b>	<b>(6,954)</b>	<b>7,204</b>	<b>4,248</b>	<b>(10,283)</b>	<b>(3,748)</b>
<b>Total Expenditure</b>	<b>(63,846)</b>	<b>(61,682)</b>	<b>(54,524)</b>	<b>(2,164)</b>	<b>(9,322)</b>	<b>(476,838)</b>	<b>(492,350)</b>	<b>(445,690)</b>	<b>15,512</b>	<b>(31,148)</b>	<b>(748,337)</b>	<b>(735,281)</b>
<b>Net Surplus/(Deficit)</b>	<b>84,854</b>	<b>74,951</b>	<b>80,259</b>	<b>9,903</b>	<b>4,595</b>	<b>713,490</b>	<b>674,716</b>	<b>656,795</b>	<b>38,775</b>	<b>56,695</b>	<b>626,995</b>	<b>677,313</b>

# Administration

Responsible for training and development budget, premises, and human resource management.

## Imperial College Union Management Accounts March 18 Administration

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Goods & Services	-	-	-	-	-	-	-	(67)	-	67	3,000	-
<b>General Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(67)</b>	<b>-</b>	<b>67</b>	<b>3,000</b>	<b>-</b>
<b>Total Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(67)</b>	<b>-</b>	<b>67</b>	<b>3,000</b>	<b>-</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(9,364)	(8,551)	(7,751)	(813)	(1,613)	(62,980)	(68,623)	(55,654)	5,642	(7,326)	(103,114)	(101,044)
Temporary Staff	(486)	(673)	(512)	188	27	(2,256)	(4,038)	(2,712)	1,782	456	(5,476)	(4,054)
Agency Staff	(2,020)	-	-	(2,020)	(2,020)	(14,238)	-	-	(14,238)	(14,238)	-	(14,238)
<b>Staff Costs (Pay) Subtotal</b>	<b>(11,870)</b>	<b>(9,224)</b>	<b>(8,263)</b>	<b>(2,645)</b>	<b>(3,606)</b>	<b>(79,474)</b>	<b>(72,661)</b>	<b>(58,367)</b>	<b>(6,814)</b>	<b>(21,108)</b>	<b>(108,590)</b>	<b>(119,336)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	(192)	(300)	(695)	108	503	(11,546)	(2,400)	(2,959)	(9,146)	(8,587)	(3,600)	(12,746)
Subsistence	-	-	-	-	-	-	-	(26)	-	26	-	-
Training	(4,263)	(1,000)	(126)	(3,263)	(4,137)	(19,186)	(28,690)	(21,554)	9,504	2,367	(36,795)	(26,411)
<b>Staff Costs (Other) Subtotal</b>	<b>(4,455)</b>	<b>(1,300)</b>	<b>(821)</b>	<b>(3,155)</b>	<b>(3,634)</b>	<b>(30,732)</b>	<b>(31,090)</b>	<b>(24,538)</b>	<b>358</b>	<b>(6,194)</b>	<b>(40,395)</b>	<b>(39,157)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(9,615)	(6,680)	(6,174)	(2,935)	(3,441)	(45,535)	(56,820)	(50,160)	11,285	4,624	(85,140)	(77,799)
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(549)	(641)	(471)	92	(79)	(4,117)	(5,128)	(3,939)	1,012	(178)	(7,692)	(6,841)
Equipment Hire	205	(1,225)	(3,202)	1,430	3,407	(16,832)	(10,640)	(11,175)	(6,192)	(5,656)	(15,820)	(22,728)
Equipment Purchase	-	-	(3,106)	-	3,106	(897)	(4,140)	(5,288)	3,243	4,391	(4,730)	(1,487)
Maintenance	(201)	(900)	(1,912)	699	1,711	(3,826)	(7,200)	(5,254)	3,374	1,428	(11,800)	(8,426)
Maintenance Contracts	-	-	-	-	-	-	-	(24)	-	24	-	-
Signwriting	-	-	-	-	-	-	-	(400)	-	400	(410)	(410)
<b>Premises &amp; Equipment Subtotal</b>	<b>(10,159)</b>	<b>(9,446)</b>	<b>(14,865)</b>	<b>(713)</b>	<b>4,705</b>	<b>(71,207)</b>	<b>(83,928)</b>	<b>(76,240)</b>	<b>12,721</b>	<b>5,033</b>	<b>(125,592)</b>	<b>(117,691)</b>
<b>Administration</b>												
Ground Hire	-	-	-	-	-	(38)	-	(137)	(38)	99	-	(38)
Health & Safety	(60)	-	-	(60)	(60)	(60)	-	-	(60)	(60)	-	(60)
Hospitality	(13)	(367)	(435)	354	422	(2,763)	(4,936)	(2,358)	2,173	(405)	(6,654)	(4,691)
Irrecoverable VAT	(1,204)	(543)	(821)	(661)	(383)	(3,986)	(6,254)	(4,626)	2,268	640	(8,836)	(6,601)
Legal & Professional	(6,750)	-	-	(6,750)	(6,750)	(7,250)	(6,750)	(300)	(500)	(6,950)	(6,750)	(7,250)
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Postage	-	(30)	(113)	30	113	(312)	(240)	(239)	(72)	(73)	(360)	(432)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	(403)	(240)	(525)	(163)	121	(1,648)	(2,052)	(1,547)	404	(100)	(2,978)	(2,574)
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	(6)	-	-	(6)	(6)	(44)	-	-	(44)	(44)	-	(44)
Telephones	(61)	(117)	(2,111)	56	2,050	(406)	(1,216)	(2,856)	810	2,450	(1,684)	(874)
Travel	-	-	-	-	-	(31)	-	74	(31)	(105)	-	(31)
Other	-	-	-	-	-	-	-	(128)	-	128	-	-
<b>Administration Subtotal</b>	<b>(8,496)</b>	<b>(1,297)</b>	<b>(4,004)</b>	<b>(7,199)</b>	<b>(4,492)</b>	<b>(16,536)</b>	<b>(21,448)</b>	<b>(12,116)</b>	<b>4,912</b>	<b>(4,420)</b>	<b>(27,262)</b>	<b>(22,593)</b>
<b>Total Expenditure</b>	<b>(34,980)</b>	<b>(21,267)</b>	<b>(27,953)</b>	<b>(13,713)</b>	<b>(7,027)</b>	<b>(197,950)</b>	<b>(209,127)</b>	<b>(171,261)</b>	<b>11,177</b>	<b>(26,689)</b>	<b>(301,839)</b>	<b>(298,778)</b>
<b>Net Surplus/(Deficit)</b>	<b>(34,980)</b>	<b>(21,267)</b>	<b>(27,953)</b>	<b>(13,713)</b>	<b>(7,027)</b>	<b>(197,950)</b>	<b>(209,127)</b>	<b>(171,329)</b>	<b>11,177</b>	<b>(26,621)</b>	<b>(298,839)</b>	<b>(298,778)</b>

# Finance

Responsible for the Union's financial records, budgeting, and financial control.

## Imperial College Union Management Accounts March 18 Finance

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>General</b>												
Interest	1,656	-	-	1,656	1,656	14,493	31,649	7,247	(17,156)	7,246	42,112	10,808
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>1,656</b>	<b>-</b>	<b>-</b>	<b>1,656</b>	<b>1,656</b>	<b>14,493</b>	<b>31,649</b>	<b>7,247</b>	<b>(17,156)</b>	<b>7,246</b>	<b>42,112</b>	<b>10,808</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(15,179)	(15,373)	(17,727)	194	2,548	(101,121)	(122,200)	(141,766)	21,079	40,644	(183,694)	(161,525)
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
Agency Staff	-	-	-	-	-	(23,849)	-	-	(23,849)	(23,849)	-	(23,849)
<b>Staff Costs (Pay) Subtotal</b>	<b>(15,179)</b>	<b>(15,373)</b>	<b>(17,727)</b>	<b>194</b>	<b>2,548</b>	<b>(124,971)</b>	<b>(122,200)</b>	<b>(141,766)</b>	<b>(2,770)</b>	<b>16,795</b>	<b>(183,694)</b>	<b>(185,375)</b>
<b>Staff Costs (Other)</b>												
Late Taxes	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Depreciation	(31)	(73)	(31)	42	-	(251)	(584)	(394)	333	143	(877)	(543)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	(238)	(250)	(238)	12	-	(1,902)	(1,952)	(2,511)	49	608	(2,951)	(2,902)
<b>Premises &amp; Equipment Subtotal</b>	<b>(269)</b>	<b>(323)</b>	<b>(269)</b>	<b>54</b>	<b>-</b>	<b>(2,154)</b>	<b>(2,536)</b>	<b>(2,905)</b>	<b>383</b>	<b>751</b>	<b>(3,828)</b>	<b>(3,445)</b>
<b>Administration</b>												
Bad Debts	-	-	-	-	-	-	-	-	-	-	-	-
Banking Charges	(856)	(558)	(1,137)	(297)	282	(4,923)	(4,507)	(4,722)	(416)	(201)	(6,740)	(7,156)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	(64)	-	64	-	-	(64)	-	64	-	-
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Irrecoverable VAT	(139)	(8)	-	(132)	(139)	(2,149)	(77)	(138)	(2,072)	(2,011)	(107)	(2,179)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	(269)	-	269	(278)	(780)	(632)	502	354	(780)	(278)
Systems, Software & Development	-	(63)	-	63	-	(265)	(500)	-	235	(265)	(750)	(515)
Telephones	(31)	(32)	(33)	1	2	(308)	(256)	(253)	(52)	(54)	(384)	(468)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(1,026)</b>	<b>(660)</b>	<b>(1,503)</b>	<b>(365)</b>	<b>477</b>	<b>(7,922)</b>	<b>(6,119)</b>	<b>(5,808)</b>	<b>(1,803)</b>	<b>(2,114)</b>	<b>(8,761)</b>	<b>(10,596)</b>
<b>TOTAL EXPENDITURE</b>	<b>(16,474)</b>	<b>(16,357)</b>	<b>(19,499)</b>	<b>(117)</b>	<b>3,025</b>	<b>(135,046)</b>	<b>(130,856)</b>	<b>(150,479)</b>	<b>(4,190)</b>	<b>15,432</b>	<b>(196,283)</b>	<b>(199,416)</b>
<b>Net Surplus/(Deficit)</b>	<b>(14,818)</b>	<b>(16,357)</b>	<b>(19,499)</b>	<b>1,538</b>	<b>4,680</b>	<b>(120,553)</b>	<b>(99,207)</b>	<b>(143,232)</b>	<b>(21,346)</b>	<b>22,679</b>	<b>(154,171)</b>	<b>(188,608)</b>

# Systems

Responsible for the Union's systems, website, and EPOS.

## Imperial College Union Management Accounts March 18 Systems

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(13,812)	(16,591)	(8,586)	2,779	(5,227)	(111,545)	(131,946)	(67,980)	20,401	(43,565)	(198,649)	(173,491)
Temporary Staff	(220)	-	-	(220)	(220)	(898)	-	-	(898)	(898)	-	(1,848)
<b>Staff Costs (Pay) Subtotal</b>	<b>(14,032)</b>	<b>(16,591)</b>	<b>(8,586)</b>	<b>2,559</b>	<b>(5,446)</b>	<b>(112,443)</b>	<b>(131,946)</b>	<b>(67,980)</b>	<b>19,503</b>	<b>(44,463)</b>	<b>(198,649)</b>	<b>(175,339)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(966)	(1,209)	(1,538)	243	572	(7,028)	(10,490)	(1,538)	3,461	(5,490)	(15,324)	(14,513)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	(1,031)	(1,650)	(90)	619	(942)	(1,650)	(1,031)
Maintenance	-	(75)	-	75	-	-	(600)	-	600	-	(900)	(300)
Maintenance Contracts	(515)	(515)	(515)	-	-	(5,270)	(4,120)	(515)	(1,150)	(4,755)	(6,180)	(7,330)
<b>Premises &amp; Equipment Subtotal</b>	<b>(1,481)</b>	<b>(1,799)</b>	<b>(2,053)</b>	<b>318</b>	<b>572</b>	<b>(13,329)</b>	<b>(16,860)</b>	<b>(2,143)</b>	<b>3,530</b>	<b>(11,187)</b>	<b>(24,054)</b>	<b>(23,174)</b>
<b>Administration</b>												
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Irrecoverable VAT	(49)	(18)	(932)	(31)	883	(907)	(222)	(1,111)	(685)	204	(309)	(994)
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	(825)	(302)	(1,629)	(523)	804	(3,513)	(4,733)	(5,490)	1,220	1,978	(6,713)	(5,064)
Telephones	(19)	(24)	(14)	5	(5)	(181)	(192)	(123)	11	(58)	(288)	(273)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(893)</b>	<b>(344)</b>	<b>(2,575)</b>	<b>(549)</b>	<b>1,683</b>	<b>(4,601)</b>	<b>(5,147)</b>	<b>(6,724)</b>	<b>545</b>	<b>2,123</b>	<b>(7,309)</b>	<b>(6,332)</b>
<b>Total Expenditure</b>	<b>(16,406)</b>	<b>(18,733)</b>	<b>(13,214)</b>	<b>2,328</b>	<b>(3,191)</b>	<b>(130,373)</b>	<b>(153,952)</b>	<b>(76,847)</b>	<b>23,578</b>	<b>(53,526)</b>	<b>(230,012)</b>	<b>(204,844)</b>
<b>Net Surplus/(Deficit)</b>	<b>(16,406)</b>	<b>(18,733)</b>	<b>(13,214)</b>	<b>2,328</b>	<b>(3,191)</b>	<b>(130,373)</b>	<b>(153,952)</b>	<b>(76,847)</b>	<b>23,578</b>	<b>(53,526)</b>	<b>(230,012)</b>	<b>(204,844)</b>

# Minibuses

Administers minibus hires to clubs, societies, and College, and manages a fleet of 18 minibuses.

## Imperial College Union Management Accounts March 18 Minibuses

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Hire (Union Users)	11,984	18,298	15,350	(6,314)	(3,366)	92,521	116,328	91,258	(23,807)	1,264	136,100	113,793
Hire (College Users)	-	1,450	-	(1,450)	-	2,395	6,700	7,596	(4,305)	(5,201)	12,000	7,645
Hire (External)	-	80	-	(80)	-	-	480	-	(480)	-	2,620	-
Europe Supplement	-	-	-	-	-	-	-	-	-	-	-	-
Fines	2,555	-	330	2,555	2,225	6,375	-	910	6,375	5,465	-	6,375
Advertising	-	100	-	(100)	-	-	600	-	(600)	-	1,000	500
<b>General Subtotal</b>	<b>14,539</b>	<b>19,928</b>	<b>15,680</b>	<b>(5,389)</b>	<b>(1,141)</b>	<b>101,291</b>	<b>124,108</b>	<b>99,764</b>	<b>(22,817)</b>	<b>1,528</b>	<b>151,720</b>	<b>128,313</b>
<b>Introductions</b>												
Income	115	440	138	(325)	(23)	1,943	3,960	1,192	(2,017)	752	4,980	2,963
Expenditure	698	(50)	(170)	748	867	(361)	(450)	(902)	89	542	(565)	(476)
<b>Introductions Subtotal</b>	<b>813</b>	<b>390</b>	<b>(32)</b>	<b>423</b>	<b>845</b>	<b>1,583</b>	<b>3,510</b>	<b>289</b>	<b>(1,927)</b>	<b>1,293</b>	<b>4,415</b>	<b>2,488</b>
<b>Chargeouts</b>												
Income	-	100	-	(100)	-	-	600	-	(600)	-	1,000	400
Expenditure	(928)	(100)	-	(828)	(928)	(1,718)	(600)	(284)	(1,118)	(1,434)	(1,000)	(2,118)
<b>Chargeouts Subtotal</b>	<b>(928)</b>	<b>-</b>	<b>-</b>	<b>(928)</b>	<b>(928)</b>	<b>(1,718)</b>	<b>-</b>	<b>(284)</b>	<b>(1,718)</b>	<b>(1,434)</b>	<b>-</b>	<b>(1,718)</b>
<b>Sales of Fixed Assets</b>	<b>1,400</b>	<b>-</b>	<b>-</b>	<b>1,400</b>	<b>1,400</b>	<b>4,500</b>	<b>3,000</b>	<b>-</b>	<b>1,500</b>	<b>4,500</b>	<b>7,200</b>	<b>6,900</b>
<b>Income Total</b>	<b>15,824</b>	<b>20,318</b>	<b>15,648</b>	<b>(4,494)</b>	<b>176</b>	<b>105,656</b>	<b>130,618</b>	<b>99,769</b>	<b>(24,962)</b>	<b>5,887</b>	<b>163,335</b>	<b>135,983</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(7,280)	(2,005)	(1,922)	(5,275)	(5,358)	(21,960)	(15,950)	(15,144)	(6,010)	(6,816)	(23,969)	(34,056)
Temporary Staff	(74)	(620)	(174)	546	99	(1,520)	(4,826)	(706)	3,306	(814)	(6,634)	(2,120)
<b>Staff Costs (Pay) Subtotal</b>	<b>(7,354)</b>	<b>(2,625)</b>	<b>(2,095)</b>	<b>(4,729)</b>	<b>(5,258)</b>	<b>(23,480)</b>	<b>(20,776)</b>	<b>(15,850)</b>	<b>(2,704)</b>	<b>(7,630)</b>	<b>(30,604)</b>	<b>(36,176)</b>
<b>Staff Costs (Other)</b>												
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Vehicles &amp; Equipment</b>												
Cleaning	-	-	-	-	-	(414)	(900)	-	486	(414)	(4,500)	(1,914)
Depreciation	(5,090)	(6,253)	(3,817)	1,163	(1,273)	(40,722)	(45,526)	(29,945)	4,804	(10,777)	(70,539)	(62,355)
Equipment Purchase	(521)	-	(40)	(521)	(481)	(643)	(200)	(48)	(443)	(595)	(200)	(643)
Fines	(65)	-	-	(65)	(65)	(130)	-	(747)	(130)	617	-	(130)
Fuel	-	(2,851)	(1,613)	2,851	1,613	195	(3,362)	(771)	3,557	965	(174)	(157)
Insurance	(1,533)	(2,173)	(1,975)	639	442	(12,102)	(17,380)	(15,799)	5,278	3,697	(26,070)	(18,238)
Licences	(516)	(8)	195	(508)	(711)	(2,851)	(3,206)	(1,446)	355	(1,405)	(3,229)	(2,874)
Maintenance	(2,726)	(1,481)	-	(1,245)	(2,726)	(11,655)	(11,847)	(13,054)	191	1,399	(17,770)	(17,579)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Parking	-	-	-	-	-	(1,443)	(1,600)	(1,333)	157	(110)	(1,600)	(1,443)
<b>Vehicles &amp; Equipment Subtotal</b>	<b>(10,452)</b>	<b>(12,765)</b>	<b>(7,250)</b>	<b>2,313</b>	<b>(3,202)</b>	<b>(69,766)</b>	<b>(84,021)</b>	<b>(63,143)</b>	<b>14,255</b>	<b>(6,623)</b>	<b>(124,082)</b>	<b>(105,333)</b>
<b>Administration</b>												
Affiliation Fees	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	(93)	(75)	-	(18)	(93)	(146)	(600)	(9)	454	(137)	(900)	(446)
Health & Safety	-	-	-	-	-	-	-	-	-	-	(250)	(250)
Irrecoverable VAT	(21)	(337)	-	316	(21)	(66)	(2,007)	(724)	1,941	658	(2,813)	(984)
Legal & Professional	-	-	(132)	-	132	(396)	-	(502)	(396)	107	-	(396)
Printing Costs	-	-	-	-	-	-	(1,600)	-	1,600	-	(1,600)	(1,828)
Subscriptions	-	-	-	-	-	30	-	-	30	30	-	30
Telephones	(45)	-	-	(45)	(45)	(124)	-	-	(124)	(124)	-	(124)
Travel	-	-	(118)	-	118	324	-	(434)	324	758	-	324
Donations to SO Fund	-	-	-	-	-	-	-	-	-	-	-	-
Other	(389)	-	-	(389)	(389)	(1,236)	-	19	(1,236)	(1,255)	-	(1,236)
<b>Administration Subtotal</b>	<b>(548)</b>	<b>(412)</b>	<b>(250)</b>	<b>(137)</b>	<b>(299)</b>	<b>(1,615)</b>	<b>(4,207)</b>	<b>(1,650)</b>	<b>2,593</b>	<b>36</b>	<b>(5,563)</b>	<b>(4,911)</b>
<b>Expenditure Total</b>	<b>(18,354)</b>	<b>(15,801)</b>	<b>(9,595)</b>	<b>(2,553)</b>	<b>(8,759)</b>	<b>(94,861)</b>	<b>(109,004)</b>	<b>(80,643)</b>	<b>14,144</b>	<b>(14,217)</b>	<b>(160,248)</b>	<b>(146,420)</b>

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Net Surplus/(Deficit)	(2,531)	4,517	6,053	(7,047)	(8,583)	10,795	21,614	19,126	(10,819)	(8,331)	3,087	(10,437)

# Beit Venues

Upselling of free Union spaces to external clients and function management.

## Imperial College Union Management Accounts March 18 Beit Venues

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Core Sales</b>												
Room Hire	14,246	13,090	13,559	1,156	687	143,156	166,901	168,476	(23,744)	(25,320)	240,261	217,668
Misc Sales	1,000	675	(1,460)	325	2,460	26,291	14,593	14,606	11,698	11,685	20,898	31,431
<b>Core Sales Subtotal</b>	<b>15,246</b>	<b>13,765</b>	<b>12,098</b>	<b>1,481</b>	<b>3,147</b>	<b>169,448</b>	<b>181,494</b>	<b>183,082</b>	<b>(12,046)</b>	<b>(13,635)</b>	<b>261,159</b>	<b>249,100</b>
Client Services	-	-	-	-	-	-	-	-	-	-	-	-
Pass Through	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>15,246</b>	<b>13,765</b>	<b>12,098</b>	<b>1,481</b>	<b>3,147</b>	<b>169,448</b>	<b>181,494</b>	<b>183,082</b>	<b>(12,046)</b>	<b>(13,635)</b>	<b>261,159</b>	<b>249,100</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(8,913)	(8,234)	(5,409)	(679)	(3,504)	(49,437)	(60,183)	(45,296)	10,747	(4,141)	(93,919)	(86,105)
Temporary Staff	(65)	(50)	-	(15)	(65)	(2,870)	(4,704)	(5,069)	1,834	2,199	(7,118)	(5,299)
Agency Staff	-	-	(559)	-	559	(3,174)	-	(2,091)	(3,174)	(1,082)	-	(3,174)
Security Staff	-	-	-	-	-	(7,260)	-	(3,351)	(7,260)	(3,908)	-	(10,760)
<b>Staff Costs (Pay) Subtotal</b>	<b>(8,978)</b>	<b>(8,284)</b>	<b>(5,968)</b>	<b>(694)</b>	<b>(3,010)</b>	<b>(62,740)</b>	<b>(64,887)</b>	<b>(55,807)</b>	<b>2,148</b>	<b>(6,932)</b>	<b>(101,037)</b>	<b>(105,337)</b>
<b>Staff Costs/Revenue %</b>	<b>-59%</b>	<b>-60%</b>	<b>-49%</b>			<b>-37%</b>	<b>-36%</b>	<b>-30%</b>			<b>-39%</b>	<b>-42%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	(13)	(120)	(42)	107	29	(180)	(73)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	(9)	-	-	(9)	(9)	-	(9)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(22)</b>	<b>(120)</b>	<b>(42)</b>	<b>98</b>	<b>20</b>	<b>(180)</b>	<b>(82)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Decorations	-	-	-	-	-	(35)	-	-	(35)	(35)	-	(35)
Depreciation	(14)	(193)	(14)	178	-	(115)	(912)	(115)	797	-	(1,683)	(487)
Equipment Hire	(38)	-	(1,262)	(38)	1,224	(4,760)	(2,100)	(4,848)	(2,660)	88	(3,150)	(5,810)
Equipment Purchase	(18)	(50)	-	33	(18)	(415)	(400)	(118)	(15)	(297)	(600)	(415)
Maintenance	-	-	-	-	-	-	-	(2,441)	-	2,441	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Redecoration	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(70)</b>	<b>(243)</b>	<b>(1,277)</b>	<b>173</b>	<b>1,207</b>	<b>(5,325)</b>	<b>(3,412)</b>	<b>(7,522)</b>	<b>(1,912)</b>	<b>2,197</b>	<b>(5,433)</b>	<b>(6,747)</b>
<b>Administration</b>												
Carriage	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	-	(30)	-	30	-	-	(30)	-	30	-	-
Copyright & Royalties	-	-	-	-	-	-	-	-	-	-	-	-
Crockery and Glasses	-	-	-	-	-	-	-	-	-	-	-	-
Disposables	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(7)	-	7	-	(398)	(349)	(108)	(49)	(290)	(377)	(398)
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	(21)	-	21	-	-
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Publicity	-	-	(450)	-	450	(4,058)	(4,200)	(3,831)	142	(227)	(4,950)	(4,808)
Stationery	-	(10)	-	10	-	-	(80)	-	80	-	(120)	-
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	-	-	-	-	-	(18)	(30)	(21)	12	3	(30)	(18)
Telephones	(26)	(33)	(30)	7	4	(243)	(259)	(261)	16	17	(391)	(375)
Travel	-	-	-	-	-	(5)	-	-	(5)	(5)	-	(5)
Other	-	-	-	-	-	-	-	(150)	-	150	-	-
<b>Administration Subtotal</b>	<b>(26)</b>	<b>(50)</b>	<b>(510)</b>	<b>24</b>	<b>484</b>	<b>(4,722)</b>	<b>(4,918)</b>	<b>(4,422)</b>	<b>196</b>	<b>(300)</b>	<b>(5,868)</b>	<b>(5,604)</b>
<b>TOTAL EXPENDITURE</b>	<b>(9,074)</b>	<b>(8,577)</b>	<b>(7,755)</b>	<b>(498)</b>	<b>(1,320)</b>	<b>(72,808)</b>	<b>(73,338)</b>	<b>(67,793)</b>	<b>530</b>	<b>(5,015)</b>	<b>(112,518)</b>	<b>(117,769)</b>
<b>Net Profit/(Loss)</b>	<b>6,171</b>	<b>5,188</b>	<b>4,344</b>	<b>983</b>	<b>1,828</b>	<b>96,640</b>	<b>108,156</b>	<b>115,289</b>	<b>(11,517)</b>	<b>(18,649)</b>	<b>148,641</b>	<b>131,331</b>
<b>Net Profit Margin</b>	<b>40%</b>	<b>38%</b>	<b>36%</b>			<b>57%</b>	<b>60%</b>	<b>63%</b>			<b>57%</b>	<b>53%</b>



# Bar CX

Reynolds – Charing Cross Hospital. Wet sales and pizza offering.

## Imperial College Union Management Accounts March 18 Bar CX

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Wet Sales</b>												
Core Sales	11,709	16,997	17,734	(5,288)	(6,025)	100,424	111,212	106,618	(10,788)	(6,194)	125,271	115,782
Function Sales	38	204	-	(167)	38	688	7,214	-	(6,527)	688	7,826	2,100
Overage/Shortage	(22)	-	(74)	(22)	52	(143)	-	(178)	(143)	35	-	(143)
<b>Wet Sales Subtotal</b>	<b>11,725</b>	<b>17,201</b>	<b>17,660</b>	<b>(5,476)</b>	<b>(5,935)</b>	<b>100,968</b>	<b>118,427</b>	<b>106,440</b>	<b>(17,458)</b>	<b>(5,472)</b>	<b>133,097</b>	<b>117,738</b>
<b>Cost of Sales</b>	<b>(4,434)</b>	<b>(5,674)</b>	<b>(5,815)</b>	<b>1,240</b>	<b>1,381</b>	<b>(27,098)</b>	<b>(38,410)</b>	<b>(35,061)</b>	<b>11,313</b>	<b>7,963</b>	<b>(43,250)</b>	<b>(32,562)</b>
<b>Gross Profit</b>	<b>7,291</b>	<b>11,527</b>	<b>11,845</b>	<b>(4,236)</b>	<b>(4,555)</b>	<b>73,871</b>	<b>80,016</b>	<b>71,379</b>	<b>(6,145)</b>	<b>2,491</b>	<b>89,847</b>	<b>85,177</b>
<b>GP Margin %</b>	<b>62%</b>	<b>67%</b>	<b>67%</b>			<b>73%</b>	<b>68%</b>	<b>67%</b>			<b>68%</b>	<b>72%</b>
<b>Dry Sales</b>												
Core Sales	278	880	359	(602)	(81)	2,145	5,813	2,680	(3,668)	(534)	6,586	2,919
<b>Dry Sales Subtotal</b>	<b>278</b>	<b>880</b>	<b>359</b>	<b>(602)</b>	<b>(81)</b>	<b>2,145</b>	<b>5,813</b>	<b>2,680</b>	<b>(3,668)</b>	<b>(534)</b>	<b>6,586</b>	<b>2,919</b>
<b>Cost of Sales</b>	<b>(301)</b>	<b>(628)</b>	<b>(248)</b>	<b>327</b>	<b>(53)</b>	<b>(1,877)</b>	<b>(4,082)</b>	<b>(2,000)</b>	<b>2,205</b>	<b>123</b>	<b>(4,634)</b>	<b>(2,429)</b>
<b>Gross Profit</b>	<b>(23)</b>	<b>252</b>	<b>111</b>	<b>(274)</b>	<b>(134)</b>	<b>269</b>	<b>1,732</b>	<b>680</b>	<b>(1,463)</b>	<b>(411)</b>	<b>1,953</b>	<b>490</b>
<b>GP Margin %</b>	<b>-8%</b>	<b>29%</b>	<b>31%</b>			<b>13%</b>	<b>30%</b>	<b>25%</b>			<b>30%</b>	<b>17%</b>
<b>Other Income</b>												
Ticket Sales	-	300	277	(300)	(277)	72	600	398	(528)	(327)	600	72
Income Other	-	-	-	-	-	-	-	-	-	-	-	-
Sales General	-	-	-	-	-	-	-	180	-	(180)	-	-
Acts	-	(610)	-	610	-	-	(1,460)	-	1,460	-	(1,460)	(500)
<b>Other Income Subtotal</b>	<b>-</b>	<b>(310)</b>	<b>277</b>	<b>310</b>	<b>(277)</b>	<b>72</b>	<b>(860)</b>	<b>579</b>	<b>932</b>	<b>(507)</b>	<b>(860)</b>	<b>(428)</b>
<b>Total Income</b>	<b>7,268</b>	<b>11,468</b>	<b>12,233</b>	<b>(4,201)</b>	<b>(4,965)</b>	<b>74,211</b>	<b>80,888</b>	<b>72,637</b>	<b>(6,677)</b>	<b>1,574</b>	<b>90,940</b>	<b>85,238</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	-	-	(2,856)	-	2,856	-	-	(22,705)	-	22,705	-	-
Temporary Staff	(5,237)	(4,001)	(5,073)	(1,236)	(165)	(34,749)	(33,773)	(35,266)	(976)	517	(44,058)	(45,034)
Agency Staff	-	-	(300)	-	300	(290)	-	(506)	(290)	216	-	(290)
Security Staff	(787)	(1,514)	(1,486)	727	699	(10,821)	(10,122)	(11,560)	(699)	739	(10,515)	(11,914)
<b>Staff Costs (Pay) Subtotal</b>	<b>(6,024)</b>	<b>(5,515)</b>	<b>(9,715)</b>	<b>(509)</b>	<b>3,691</b>	<b>(45,860)</b>	<b>(43,895)</b>	<b>(70,036)</b>	<b>(1,965)</b>	<b>24,176</b>	<b>(54,573)</b>	<b>(57,238)</b>
<b>Staff Costs/Revenue %</b>	<b>51%</b>	<b>32%</b>	<b>55%</b>			<b>45%</b>	<b>37%</b>	<b>66%</b>			<b>41%</b>	<b>49%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(74)	(200)	(228)	126	153	(263)	(1,500)	(1,320)	1,237	1,056	(1,750)	(413)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	(246)	(250)	(205)	4	(41)	(250)	(246)
<b>Staff Costs (Other) Subtotal</b>	<b>(74)</b>	<b>(200)</b>	<b>(228)</b>	<b>126</b>	<b>153</b>	<b>(509)</b>	<b>(1,750)</b>	<b>(1,525)</b>	<b>1,241</b>	<b>1,015</b>	<b>(2,000)</b>	<b>(659)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	(50)	(12)	50	12	(996)	(825)	(948)	(171)	(47)	(975)	(1,146)
Decorations	-	-	-	-	-	(37)	(350)	(128)	314	92	(350)	(37)
Depreciation	(1,366)	(1,607)	(1,251)	241	(115)	(10,643)	(12,856)	(10,354)	2,213	(289)	(19,284)	(16,288)
Equipment Hire	(151)	(54)	(146)	(97)	(5)	(1,197)	(1,682)	(933)	485	(264)	(1,898)	(1,533)
Equipment Purchase	-	(100)	(9)	100	9	(197)	(2,110)	(1,843)	1,913	1,646	(2,410)	(497)
Maintenance	-	(85)	(1,860)	85	1,860	(1,651)	(595)	(2,274)	(1,056)	623	(850)	(1,906)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(1,517)</b>	<b>(1,896)</b>	<b>(3,278)</b>	<b>379</b>	<b>1,761</b>	<b>(14,720)</b>	<b>(18,418)</b>	<b>(16,481)</b>	<b>3,698</b>	<b>1,761</b>	<b>(25,767)</b>	<b>(21,406)</b>
<b>Consumables</b>												
Consumables	-	(273)	(304)	273	304	(1,405)	(1,972)	(2,080)	567	675	(2,218)	(1,651)
Disposables	(66)	(234)	(258)	168	192	(1,529)	(2,049)	(2,031)	519	502	(2,260)	(1,740)
Glasses	-	(50)	-	50	-	-	(350)	(324)	350	324	(500)	(150)
Other	(140)	-	(125)	(140)	(15)	(480)	-	(385)	(480)	(95)	-	(480)
<b>Consumables Subtotal</b>	<b>(206)</b>	<b>(557)</b>	<b>(686)</b>	<b>351</b>	<b>480</b>	<b>(3,414)</b>	<b>(4,371)</b>	<b>(4,820)</b>	<b>957</b>	<b>1,406</b>	<b>(4,978)</b>	<b>(4,021)</b>
<b>Administration</b>												

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Credit Card Commission	(61)	(107)	(135)	47	74	(530)	(692)	(1,011)	161	480	(783)	(609)
Entrance Fees	-	-	-	-	-	-	-	-	-	-	-	-
Health & Safety	-	(10)	(20)	10	20	-	(70)	(89)	70	89	(100)	(30)
Hospitality	-	(10)	(46)	10	46	-	(60)	(106)	60	106	(90)	(30)
Legal & Professional	-	(75)	-	75	-	(21)	(525)	(500)	504	479	(750)	(246)
Licences	(188)	(71)	(68)	(117)	(120)	(1,481)	(567)	(1,022)	(915)	(459)	(850)	(1,981)
Music	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	(25)	-	25	-	(83)	(175)	(244)	93	162	(250)	(158)
Publicity	-	(100)	(55)	100	55	(14)	(700)	(623)	686	609	(1,000)	(114)
Quiz	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	(10)	-	10	-	-	(70)	(160)	70	160	(100)	(30)
Stocktaking	(275)	(275)	(275)	-	-	(2,200)	(1,925)	(2,200)	(275)	-	(2,750)	(3,025)
Subscriptions	-	(10)	-	10	-	(8)	(80)	(62)	72	53	(120)	(48)
Telephones	(21)	(23)	(23)	2	2	(190)	(184)	(197)	(6)	7	(276)	(282)
Travel	-	-	-	-	-	-	-	(24)	-	24	-	-
<b>Administration Subtotal</b>	<b>(545)</b>	<b>(716)</b>	<b>(622)</b>	<b>171</b>	<b>77</b>	<b>(4,528)</b>	<b>(5,047)</b>	<b>(6,238)</b>	<b>519</b>	<b>1,710</b>	<b>(7,069)</b>	<b>(6,554)</b>
<b>Total Expenditure</b>	<b>(8,366)</b>	<b>(8,884)</b>	<b>(14,529)</b>	<b>518</b>	<b>6,163</b>	<b>(69,032)</b>	<b>(73,481)</b>	<b>(99,100)</b>	<b>4,449</b>	<b>30,068</b>	<b>(94,387)</b>	<b>(89,879)</b>
<b>Net Profit/(Loss)</b>	<b>(1,099)</b>	<b>2,584</b>	<b>(2,296)</b>	<b>(3,683)</b>	<b>1,198</b>	<b>5,179</b>	<b>7,407</b>	<b>(26,463)</b>	<b>(2,227)</b>	<b>31,642</b>	<b>(3,447)</b>	<b>(4,641)</b>
<b>NP Margin %</b>	<b>-9%</b>	<b>15%</b>	<b>-13%</b>			<b>5%</b>	<b>6%</b>	<b>-25%</b>			<b>-3%</b>	<b>-4%</b>

# Bar H

H-bar, Sheffield Building. Wet sales – 50% profit share with College. Catering delivered by College with support of H-bar staff.

## Imperial College Union Management Accounts March 18 Bar H

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Core Sales	28,490	25,236	26,390	3,254	2,100	170,041	173,839	161,156	(3,797)	8,885	227,469	223,671
Function Sales	-	2,100	82	(2,100)	(82)	-	13,200	82	(13,200)	(82)	21,300	3,400
Overage/Shortage	-	-	-	-	-	-	-	(1)	-	1	-	-
<b>Sales Subtotal</b>	<b>28,490</b>	<b>27,336</b>	<b>26,471</b>	<b>1,154</b>	<b>2,019</b>	<b>170,041</b>	<b>187,039</b>	<b>161,236</b>	<b>(16,997)</b>	<b>8,805</b>	<b>248,769</b>	<b>227,071</b>
<b>Cost of Sales</b>	<b>(12,256)</b>	<b>(9,021)</b>	<b>(10,821)</b>	<b>(3,235)</b>	<b>(1,435)</b>	<b>(55,939)</b>	<b>(60,423)</b>	<b>(53,821)</b>	<b>4,483</b>	<b>(2,118)</b>	<b>(80,794)</b>	<b>(74,759)</b>
<b>Gross Profit</b>	<b>16,234</b>	<b>18,315</b>	<b>15,651</b>	<b>(2,082)</b>	<b>583</b>	<b>114,102</b>	<b>126,616</b>	<b>107,415</b>	<b>(12,514)</b>	<b>6,687</b>	<b>167,975</b>	<b>152,313</b>
<b>GP Margin %</b>	<b>57%</b>	<b>67%</b>	<b>59%</b>			<b>67%</b>	<b>68%</b>	<b>67%</b>			<b>68%</b>	<b>67%</b>
<b>Income Other</b>												
Ticket Sales	-	100	266	(100)	(266)	242	500	911	(258)	(669)	700	442
Acts	(52)	(80)	(110)	28	58	(812)	(400)	(1,259)	(412)	447	(560)	(972)
<b>Income Other Subtotal</b>	<b>(52)</b>	<b>20</b>	<b>156</b>	<b>(72)</b>	<b>(208)</b>	<b>(570)</b>	<b>100</b>	<b>(348)</b>	<b>(670)</b>	<b>(222)</b>	<b>140</b>	<b>(530)</b>
<b>Total Income</b>	<b>16,182</b>	<b>18,335</b>	<b>15,807</b>	<b>(2,154)</b>	<b>375</b>	<b>113,532</b>	<b>126,716</b>	<b>107,067</b>	<b>(13,184)</b>	<b>6,465</b>	<b>168,115</b>	<b>151,782</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(3,578)	(3,580)	(3,421)	2	(157)	(28,920)	(28,461)	(27,191)	(459)	(1,729)	(42,783)	(43,242)
Temporary Staff	(7,652)	(6,935)	(5,879)	(717)	(1,772)	(45,948)	(48,306)	(40,301)	2,358	(5,648)	(70,430)	(68,118)
Agency Staff	(169)	-	(97)	(169)	(72)	(169)	-	(1,462)	(169)	1,293	-	(169)
Security Staff	(313)	-	-	(313)	(313)	(641)	(296)	-	(345)	(641)	(296)	(641)
<b>Staff Costs (Pay) Subtotal</b>	<b>(11,712)</b>	<b>(10,515)</b>	<b>(9,397)</b>	<b>(1,196)</b>	<b>(2,314)</b>	<b>(75,678)</b>	<b>(77,063)</b>	<b>(68,954)</b>	<b>1,385</b>	<b>(6,724)</b>	<b>(113,509)</b>	<b>(112,170)</b>
<b>Staff Costs/Revenue %</b>	<b>41%</b>	<b>38%</b>	<b>35%</b>			<b>45%</b>	<b>41%</b>	<b>43%</b>			<b>46%</b>	<b>49%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(130)	(263)	(129)	133	(2)	(1,250)	(2,104)	(1,305)	854	55	(3,156)	(2,302)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	(388)	(450)	(340)	62	(49)	(450)	(388)
<b>Staff Costs (Other) Subtotal</b>	<b>(130)</b>	<b>(263)</b>	<b>(129)</b>	<b>133</b>	<b>(2)</b>	<b>(1,638)</b>	<b>(2,554)</b>	<b>(1,644)</b>	<b>916</b>	<b>6</b>	<b>(3,606)</b>	<b>(2,690)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(45)	-	(32)	(45)	(13)	(301)	(280)	(248)	(21)	(53)	(420)	(441)
Decorations	-	-	-	-	-	(626)	(1,150)	(262)	524	(364)	(1,150)	(626)
Depreciation	(252)	(327)	(150)	75	(102)	(1,540)	(2,572)	(899)	1,033	(640)	(3,881)	(2,960)
Equipment Hire	-	-	-	-	-	(975)	(700)	(1,015)	(275)	40	(700)	(975)
Equipment Purchase	(54)	-	35	(54)	(89)	(568)	(550)	(769)	(18)	201	(750)	(768)
Maintenance	-	-	-	-	-	-	-	(98)	-	98	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(352)</b>	<b>(327)</b>	<b>(147)</b>	<b>(25)</b>	<b>(205)</b>	<b>(4,010)</b>	<b>(5,252)</b>	<b>(3,291)</b>	<b>1,243</b>	<b>(719)</b>	<b>(6,901)</b>	<b>(5,770)</b>
<b>Consumables</b>												
Consumables	(143)	(175)	(472)	32	329	(2,012)	(2,630)	(2,104)	618	92	(3,305)	(2,687)
Disposables	-	-	(55)	-	55	(227)	(560)	(342)	333	115	(840)	(507)
Glasses	-	-	(172)	-	172	(128)	(200)	(388)	72	260	(300)	(228)
Other	-	-	-	-	-	(135)	-	(41)	(135)	(94)	-	(135)
<b>Consumables Subtotal</b>	<b>(143)</b>	<b>(175)</b>	<b>(699)</b>	<b>32</b>	<b>556</b>	<b>(2,501)</b>	<b>(3,390)</b>	<b>(2,874)</b>	<b>889</b>	<b>373</b>	<b>(4,445)</b>	<b>(3,556)</b>
<b>Administration</b>												
Credit Card Commission	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	(19)	-	(21)	(19)	2	-	(19)
Health & Safety	-	-	-	-	-	(351)	-	-	(351)	(351)	-	(351)
Hospitality	45	(40)	-	85	45	(68)	(420)	(154)	352	86	(580)	(68)
Legal & Professional	-	-	-	-	-	(4,334)	(5,000)	(250)	666	(4,084)	(5,000)	(4,334)
Licences	-	(42)	-	42	-	(645)	(463)	(379)	(182)	(266)	(547)	(729)
Printing Costs	-	-	(47)	-	47	(594)	(400)	(442)	(194)	(152)	(400)	(594)
Publicity	-	-	(20)	-	20	(12)	(250)	(176)	238	164	(250)	(12)
Quiz	-	-	-	-	-	(153)	(150)	(194)	(3)	41	(150)	(153)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Stationery	-	-	-	-	-	-	-	(32)	-	32	-	-
Stocktaking	(275)	(275)	-	-	(275)	(2,200)	(2,200)	(1,650)	-	(550)	(3,300)	(3,300)
Telephones	8	-	(13)	8	21	(45)	-	(79)	(45)	34	-	(45)
Travel	-	-	-	-	-	-	-	(118)	-	118	-	-
TV Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(223)</b>	<b>(357)</b>	<b>(80)</b>	<b>134</b>	<b>(143)</b>	<b>(8,420)</b>	<b>(8,883)</b>	<b>(3,495)</b>	<b>463</b>	<b>(4,926)</b>	<b>(10,227)</b>	<b>(9,604)</b>
<b>Total Expenditure</b>	<b>(12,560)</b>	<b>(11,637)</b>	<b>(10,453)</b>	<b>(923)</b>	<b>(2,107)</b>	<b>(92,247)</b>	<b>(97,142)</b>	<b>(80,258)</b>	<b>4,895</b>	<b>(11,989)</b>	<b>(138,688)</b>	<b>(133,790)</b>
<b>Trading Profit/(Loss)</b>	<b>3,622</b>	<b>6,698</b>	<b>5,354</b>	<b>(3,076)</b>	<b>(1,732)</b>	<b>21,284</b>	<b>29,574</b>	<b>26,809</b>	<b>(8,290)</b>	<b>(5,525)</b>	<b>29,426</b>	<b>17,992</b>
<b>College Share</b>	-	-	-	-	-	-	-	-	-	-	<b>(14,713)</b>	<b>(5,663)</b>
<b>Net Profit/(Loss)</b>	<b>3,622</b>	<b>6,698</b>	<b>5,354</b>	<b>(3,076)</b>	<b>(1,732)</b>	<b>21,284</b>	<b>29,574</b>	<b>26,809</b>	<b>(8,290)</b>	<b>(5,525)</b>	<b>14,713</b>	<b>12,329</b>
<b>NP Margin %</b>	<b>13%</b>	<b>25%</b>	<b>20%</b>			<b>13%</b>	<b>16%</b>	<b>17%</b>			<b>6%</b>	<b>5%</b>

# Bar SK

Beit bars – FiveSixEight, Union Bar, Metric. Wet sales and functions.

## Imperial College Union Management Accounts March 18 Bar SK

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Core Sales	119,428	131,531	137,863	(12,103)	(18,435)	837,597	914,166	869,529	(76,569)	(31,932)	1,298,483	1,227,414
Function Sales	7,271	10,123	16,941	(2,852)	(9,671)	64,979	70,970	68,357	(5,990)	(3,378)	78,421	72,430
Overage/Shortage	719	-	(67)	719	786	(1,042)	-	(935)	(1,042)	(107)	-	(1,042)
<b>Sales Subtotal</b>	<b>127,417</b>	<b>141,654</b>	<b>154,737</b>	<b>(14,237)</b>	<b>(27,319)</b>	<b>901,535</b>	<b>985,136</b>	<b>936,951</b>	<b>(83,601)</b>	<b>(35,416)</b>	<b>1,376,904</b>	<b>1,298,802</b>
<b>Cost of Sales</b>	<b>(45,398)</b>	<b>(44,682)</b>	<b>(58,307)</b>	<b>(716)</b>	<b>12,909</b>	<b>(302,587)</b>	<b>(305,524)</b>	<b>(286,558)</b>	<b>2,937</b>	<b>(16,029)</b>	<b>(429,099)</b>	<b>(428,062)</b>
<b>Gross Profit</b>	<b>82,020</b>	<b>96,972</b>	<b>96,429</b>	<b>(14,953)</b>	<b>(14,410)</b>	<b>598,948</b>	<b>679,612</b>	<b>650,394</b>	<b>(80,664)</b>	<b>(51,445)</b>	<b>947,805</b>	<b>870,741</b>
<b>GP Margin %</b>	<b>64%</b>	<b>68%</b>	<b>62%</b>			<b>66%</b>	<b>69%</b>	<b>69%</b>			<b>69%</b>	<b>67%</b>
<b>Other Income</b>												
Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL INCOME</b>	<b>82,020</b>	<b>96,972</b>	<b>96,429</b>	<b>(14,953)</b>	<b>(14,410)</b>	<b>598,948</b>	<b>679,612</b>	<b>650,394</b>	<b>(80,664)</b>	<b>(51,445)</b>	<b>947,805</b>	<b>870,741</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(16,309)	(16,098)	(20,459)	(210)	4,150	(130,606)	(128,065)	(151,235)	(2,540)	20,629	(192,459)	(194,946)
Temporary Staff	(17,897)	(20,398)	(21,107)	2,500	3,210	(142,010)	(149,909)	(137,468)	7,899	(4,542)	(219,717)	(212,666)
Agency Staff	(1,271)	(361)	(1,364)	(910)	93	(7,560)	(3,165)	(6,264)	(4,395)	(1,296)	(4,918)	(9,863)
Security Staff	(2,421)	(5,925)	(6,438)	3,504	4,017	(32,341)	(41,999)	(32,775)	9,658	434	(55,515)	(49,357)
Stewards	(1,650)	(2,407)	(2,227)	758	577	(10,445)	(15,596)	(11,519)	5,151	1,074	(20,763)	(15,612)
<b>Staff Costs (Pay) Subtotal</b>	<b>(39,547)</b>	<b>(45,189)</b>	<b>(51,594)</b>	<b>5,642</b>	<b>12,048</b>	<b>(322,961)</b>	<b>(338,734)</b>	<b>(339,261)</b>	<b>15,772</b>	<b>16,300</b>	<b>(493,372)</b>	<b>(482,444)</b>
<b>Staff Costs/Revenue %</b>	<b>-31%</b>	<b>-32%</b>	<b>-33%</b>			<b>-36%</b>	<b>-34%</b>	<b>-36%</b>			<b>-36%</b>	<b>-37%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(737)	(704)	(373)	(33)	(364)	(5,356)	(5,141)	(5,051)	(214)	(305)	(6,800)	(7,014)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	99	-	(99)	-	-
Uniforms	(225)	(250)	-	25	(225)	(765)	(850)	(392)	85	(373)	(850)	(765)
<b>Staff Costs (Other) Subtotal</b>	<b>(962)</b>	<b>(954)</b>	<b>(373)</b>	<b>(8)</b>	<b>(589)</b>	<b>(6,121)</b>	<b>(5,991)</b>	<b>(5,344)</b>	<b>(129)</b>	<b>(777)</b>	<b>(7,650)</b>	<b>(7,779)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(95)	(300)	(297)	205	201	(3,241)	(2,850)	(3,034)	(391)	(207)	(4,200)	(4,591)
Decorations	(24)	-	-	(24)	(24)	(206)	(450)	(455)	244	249	(600)	(356)
Depreciation	(5,044)	(5,175)	(4,740)	132	(304)	(39,766)	(41,475)	(36,968)	1,709	(2,798)	(62,190)	(60,648)
Equipment Hire	(204)	(216)	-	12	(204)	(1,428)	(1,728)	(1,292)	300	(136)	(2,592)	(2,292)
Equipment Purchase	(138)	(250)	(535)	112	397	(3,274)	(2,600)	(2,876)	(674)	(398)	(3,600)	(4,274)
Maintenance	(866)	(392)	(577)	(474)	(289)	(5,568)	(9,133)	(3,968)	3,565	(1,601)	(10,700)	(7,135)
Maintenance Contracts	-	-	-	-	-	(880)	(925)	(1,315)	45	435	(1,075)	(1,030)
<b>Premises &amp; Equipment Subtotal</b>	<b>(6,370)</b>	<b>(6,333)</b>	<b>(6,148)</b>	<b>(37)</b>	<b>(222)</b>	<b>(54,364)</b>	<b>(59,161)</b>	<b>(49,908)</b>	<b>4,797</b>	<b>(4,456)</b>	<b>(84,957)</b>	<b>(80,326)</b>
<b>Consumables</b>												
Consumables	(729)	(625)	(538)	(104)	(191)	(6,174)	(5,050)	(5,166)	(1,124)	(1,008)	(7,500)	(8,624)
Disposables	(323)	(1,358)	(959)	1,036	636	(5,552)	(8,367)	(7,758)	2,815	2,206	(11,600)	(8,785)
Glasses	-	(142)	(233)	142	233	(899)	(1,289)	(1,085)	391	186	(1,700)	(1,310)
Other	-	-	-	-	-	-	-	(2,671)	-	2,671	-	-
<b>Consumables Subtotal</b>	<b>(1,052)</b>	<b>(2,125)</b>	<b>(1,731)</b>	<b>1,073</b>	<b>679</b>	<b>(12,625)</b>	<b>(14,706)</b>	<b>(16,680)</b>	<b>2,081</b>	<b>4,055</b>	<b>(20,800)</b>	<b>(18,719)</b>
<b>Administration</b>												
Credit Card Commission	(910)	(1,109)	(1,692)	200	782	(6,674)	(7,324)	(13,963)	650	7,290	(10,432)	(9,741)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(10)	(10)	10	10	(344)	(70)	(18)	(274)	(326)	(110)	(384)
Legal & Professional	(35)	-	-	(35)	(35)	(694)	-	(600)	(694)	(94)	(700)	(1,394)
Licences	(680)	(422)	(448)	(258)	(232)	(5,138)	(3,627)	(3,136)	(1,511)	(2,002)	(5,315)	(7,858)
Printing Costs	(250)	(150)	(63)	(100)	(187)	(1,565)	(800)	(663)	(765)	(902)	(1,200)	(1,965)
Publicity	-	-	-	-	-	-	(350)	-	350	-	(600)	(250)
Quiz Prizes	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	(7)	-	-	(7)	(7)	(7)	-	(10)	(7)	3	-	(7)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Stocktaking	(450)	(450)	(450)	-	-	(3,375)	(3,375)	(3,375)	-	-	(5,175)	(5,175)
Telephones	(53)	(54)	(37)	1	(16)	(442)	(432)	(463)	(10)	21	(648)	(658)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
TV Subscriptions	-	(973)	(885)	973	885	(7,392)	(7,781)	(7,020)	389	(373)	(11,671)	(11,188)
<b>Administration Subtotal</b>	<b>(2,385)</b>	<b>(3,168)</b>	<b>(3,585)</b>	<b>783</b>	<b>1,200</b>	<b>(25,631)</b>	<b>(23,759)</b>	<b>(29,248)</b>	<b>(1,872)</b>	<b>3,618</b>	<b>(35,851)</b>	<b>(38,619)</b>
<b>TOTAL EXPENDITURE</b>	<b>(50,316)</b>	<b>(57,769)</b>	<b>(63,432)</b>	<b>7,452</b>	<b>13,115</b>	<b>(421,702)</b>	<b>(442,352)</b>	<b>(440,441)</b>	<b>20,650</b>	<b>18,739</b>	<b>(642,630)</b>	<b>(627,888)</b>
<b>Net Profit/(Loss)</b>	<b>31,703</b>	<b>39,203</b>	<b>32,998</b>	<b>(7,500)</b>	<b>(1,295)</b>	<b>177,246</b>	<b>237,261</b>	<b>209,952</b>	<b>(60,014)</b>	<b>(32,706)</b>	<b>305,175</b>	<b>242,853</b>
<b>NP Margin %</b>	<b>25%</b>	<b>28%</b>	<b>21%</b>			<b>20%</b>	<b>24%</b>	<b>22%</b>			<b>22%</b>	<b>19%</b>

# Catering

Catering for Beit Bars and functions.

## Imperial College Union Management Accounts March 18 Catering

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Sales</b>												
Core Sales	48,306	47,040	48,344	1,266	(38)	343,937	307,112	293,519	36,825	50,418	432,821	473,445
Functions	1,198	3,000	2,957	(1,802)	(1,760)	22,046	32,773	31,231	(10,727)	(9,185)	45,045	34,818
Overage/Shortage	-	-	-	-	-	2	-	-	2	2	-	2
<b>Sales Subtotal</b>	<b>49,503</b>	<b>50,040</b>	<b>51,301</b>	<b>(537)</b>	<b>(1,798)</b>	<b>365,984</b>	<b>339,885</b>	<b>324,750</b>	<b>26,099</b>	<b>41,234</b>	<b>477,866</b>	<b>508,264</b>
<b>Cost of Sales</b>	<b>(19,407)</b>	<b>(19,099)</b>	<b>(20,765)</b>	<b>(308)</b>	<b>1,357</b>	<b>(152,983)</b>	<b>(127,559)</b>	<b>(126,572)</b>	<b>(25,424)</b>	<b>(26,411)</b>	<b>(180,225)</b>	<b>(211,021)</b>
<b>Gross Profit</b>	<b>30,096</b>	<b>30,940</b>	<b>30,536</b>	<b>(845)</b>	<b>(441)</b>	<b>213,000</b>	<b>212,325</b>	<b>198,178</b>	<b>675</b>	<b>14,823</b>	<b>297,642</b>	<b>297,242</b>
<b>GP Margin %</b>	<b>61%</b>	<b>62%</b>	<b>60%</b>			<b>58%</b>	<b>62%</b>	<b>61%</b>			<b>62%</b>	<b>58%</b>
<b>Other Income</b>												
Deferred Capital Grant Release	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Income</b>	<b>30,096</b>	<b>30,940</b>	<b>30,536</b>	<b>(845)</b>	<b>(441)</b>	<b>213,000</b>	<b>212,325</b>	<b>198,178</b>	<b>675</b>	<b>14,823</b>	<b>297,642</b>	<b>297,242</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(10,188)	(12,549)	(9,918)	2,362	(269)	(88,028)	(99,830)	(68,125)	11,802	(19,903)	(150,027)	(138,496)
Temporary Staff	(1,016)	(1,201)	(694)	185	(322)	(6,041)	(7,253)	(4,895)	1,212	(1,146)	(10,432)	(7,461)
Agency Staff	(7,337)	(1,165)	(3,141)	(6,172)	(4,196)	(47,214)	(14,312)	(37,497)	(32,901)	(9,716)	(22,481)	(58,434)
<b>Staff Costs (Pay) Subtotal</b>	<b>(18,541)</b>	<b>(14,915)</b>	<b>(13,753)</b>	<b>(3,626)</b>	<b>(4,787)</b>	<b>(141,282)</b>	<b>(121,395)</b>	<b>(110,517)</b>	<b>(19,887)</b>	<b>(30,765)</b>	<b>(182,939)</b>	<b>(204,391)</b>
<b>Staff Costs/Revenue %</b>	<b>37%</b>	<b>30%</b>	<b>27%</b>			<b>39%</b>	<b>36%</b>	<b>34%</b>			<b>38%</b>	<b>40%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(64)	(10)	(7)	(54)	(57)	(305)	(90)	(42)	(215)	(263)	(100)	(315)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	(249)	-	-	(249)	(249)	-	(249)
Uniforms	-	-	-	-	-	-	(600)	(45)	600	45	(800)	(200)
<b>Staff Costs (Other) Subtotal</b>	<b>(64)</b>	<b>(10)</b>	<b>(7)</b>	<b>(54)</b>	<b>(57)</b>	<b>(554)</b>	<b>(690)</b>	<b>(87)</b>	<b>136</b>	<b>(467)</b>	<b>(900)</b>	<b>(764)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	(192)	-	(652)	(192)	460	-	(192)
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(3,094)	(3,447)	(2,666)	353	(429)	(24,649)	(28,136)	(20,799)	3,488	(3,850)	(41,852)	(37,564)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	(18)	-	(498)	(18)	480	(5,120)	(5,360)	(1,852)	240	(3,267)	(6,150)	(5,910)
Maintenance	(100)	(325)	(125)	225	25	(1,041)	(2,600)	(1,856)	1,559	815	(3,900)	(2,341)
Maintenance Contracts	-	(370)	(330)	370	330	(1,980)	(2,960)	(2,760)	980	780	(4,440)	(3,460)
Loss on disposal of Assets	-	-	-	-	-	-	-	(236)	-	236	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(3,213)</b>	<b>(4,142)</b>	<b>(3,619)</b>	<b>930</b>	<b>406</b>	<b>(32,981)</b>	<b>(39,056)</b>	<b>(27,920)</b>	<b>6,075</b>	<b>(5,062)</b>	<b>(56,342)</b>	<b>(49,466)</b>
<b>Consumables</b>												
Consumables	-	-	-	-	-	(89)	-	-	(89)	(89)	-	(89)
Disposables	(257)	(400)	(810)	143	553	(4,079)	(2,600)	(3,640)	(1,479)	(440)	(4,228)	(5,707)
Glasses	(103)	-	(7)	(103)	(96)	(294)	-	(381)	(294)	87	-	(294)
Laundry	-	(120)	(126)	120	126	-	(1,140)	(736)	1,140	736	(1,785)	(645)
<b>Consumables Subtotal</b>	<b>(360)</b>	<b>(520)</b>	<b>(943)</b>	<b>160</b>	<b>583</b>	<b>(4,463)</b>	<b>(3,740)</b>	<b>(4,756)</b>	<b>(723)</b>	<b>294</b>	<b>(6,013)</b>	<b>(6,736)</b>
<b>Administration</b>												
Hospitality	-	-	-	-	-	36	-	-	36	36	-	36
Irrecoverable VAT	(62)	(445)	(1,137)	383	1,075	(8,533)	(5,769)	(8,360)	(2,764)	(174)	(8,505)	(11,269)
Legal & Professional	-	-	(490)	-	490	(249)	(747)	(490)	498	241	(996)	(249)
Printing Costs	-	-	(350)	-	350	(768)	(1,048)	(635)	280	(133)	(2,868)	(1,088)
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	(233)	(564)	(3)	331	(229)	(752)	(421)
Stocktaking	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(8)	(11)	(9)	3	1	(68)	(88)	(90)	20	21	(132)	(112)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Administration Subtotal	(69)	(456)	(1,985)	386	1,916	(9,915)	(8,216)	(9,578)	(1,699)	(338)	(13,253)	(13,204)
Total Expenditure	(22,246)	(20,043)	(20,306)	(2,203)	(1,940)	(189,196)	(173,097)	(153,093)	(16,099)	(36,103)	(259,448)	(274,561)
Net Profit/(Loss)	7,850	10,898	10,230	(3,048)	(2,380)	23,804	39,228	45,085	(15,424)	(21,280)	38,194	22,681
NP Margin %	16%	22%	20%			7%	12%	14%			8%	4%



# Entertainments

Regular weekly events in Metric, Freshers Week event, and one carnival per term.

## Imperial College Union Management Accounts March 18 Entertainments

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Sales	648	2,745	2,911	(2,097)	(2,262)	18,484	17,818	16,938	666	1,545	25,869	26,535
Overage/Shortage	(5)	-	24	(5)	(29)	72	-	59	72	13	-	72
<b>Sales Subtotal</b>	<b>643</b>	<b>2,745</b>	<b>2,934</b>	<b>(2,102)</b>	<b>(2,291)</b>	<b>18,555</b>	<b>17,818</b>	<b>16,997</b>	<b>737</b>	<b>1,559</b>	<b>25,869</b>	<b>26,607</b>
<b>Cost of Sales</b>	<b>(523)</b>	<b>(920)</b>	<b>(1,010)</b>	<b>397</b>	<b>487</b>	<b>(4,713)</b>	<b>(5,200)</b>	<b>(5,120)</b>	<b>487</b>	<b>407</b>	<b>(7,700)</b>	<b>(7,213)</b>
<b>Gross Profit</b>	<b>120</b>	<b>1,825</b>	<b>1,924</b>	<b>(1,706)</b>	<b>(1,805)</b>	<b>13,842</b>	<b>12,618</b>	<b>11,877</b>	<b>1,224</b>	<b>1,965</b>	<b>18,169</b>	<b>19,393</b>
<b>GP Margin</b>	<b>19%</b>	<b>66%</b>	<b>66%</b>			<b>75%</b>	<b>71%</b>	<b>70%</b>			<b>70%</b>	<b>73%</b>
<b>Events</b>												
Freshers Week	862	-	-	862	862	7,624	5,962	6,120	1,662	1,504	5,962	7,624
Winter Carnival	-	-	-	-	-	2,948	2,987	3,983	(38)	(1,035)	2,987	2,948
Spring Carnival	2,445	2,987	2,087	(542)	357	2,445	2,987	2,187	(542)	258	2,987	2,445
Summer Carnival	-	-	-	-	-	-	-	-	-	-	-	-
<b>Events Subtotal</b>	<b>3,307</b>	<b>2,987</b>	<b>2,087</b>	<b>320</b>	<b>1,219</b>	<b>13,017</b>	<b>11,935</b>	<b>12,289</b>	<b>1,082</b>	<b>728</b>	<b>11,935</b>	<b>13,017</b>
<b>Other Income</b>												
Deferred Capital Grant Release	-	-	-	-	-	-	-	-	-	-	-	-
Rental Income	-	-	-	-	-	-	-	-	-	-	-	-
Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL INCOME</b>	<b>3,427</b>	<b>4,812</b>	<b>4,012</b>	<b>(1,385)</b>	<b>(585)</b>	<b>26,859</b>	<b>24,553</b>	<b>24,166</b>	<b>2,306</b>	<b>2,693</b>	<b>30,104</b>	<b>32,410</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	-	-	-	-	-	-	-	-	-	-	-	-
Temporary Staff	(636)	(984)	(1,306)	348	670	(7,066)	(6,791)	(5,016)	(275)	(2,050)	(9,784)	(10,059)
<b>Staff Costs (Pay) Subtotal</b>	<b>(636)</b>	<b>(984)</b>	<b>(1,306)</b>	<b>348</b>	<b>670</b>	<b>(7,066)</b>	<b>(6,791)</b>	<b>(5,016)</b>	<b>(275)</b>	<b>(2,050)</b>	<b>(9,784)</b>	<b>(10,059)</b>
<b>Staff Costs/Revenue %</b>	<b>-99%</b>	<b>-36%</b>	<b>-45%</b>			<b>-38%</b>	<b>-38%</b>	<b>-30%</b>			<b>-38%</b>	<b>-38%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(2,696)	(2,904)	(4,625)	208	1,929	(21,319)	(23,256)	(19,747)	1,937	(1,572)	(34,754)	(32,818)
Equipment Hire	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)
Equipment Purchase	-	(125)	-	125	-	(261)	(1,000)	(815)	739	554	(1,500)	(761)
Maintenance	(12)	(333)	-	321	(12)	(1,905)	(3,317)	(1,708)	1,412	(197)	(5,450)	(4,038)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(2,708)</b>	<b>(3,363)</b>	<b>(4,625)</b>	<b>654</b>	<b>1,917</b>	<b>(23,585)</b>	<b>(27,572)</b>	<b>(22,270)</b>	<b>3,987</b>	<b>(1,315)</b>	<b>(41,704)</b>	<b>(37,717)</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(286)	(188)	286	188	(969)	(1,714)	(1,259)	745	290	(2,286)	(2,541)
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Music Licences	(83)	(83)	(83)	-	-	(667)	(667)	(583)	-	(83)	(1,000)	(1,000)
Printing Costs	-	(120)	-	120	-	-	(1,160)	(311)	1,160	311	(1,500)	-
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Quiz Prizes	(200)	(150)	(150)	(50)	(50)	(1,050)	(1,150)	(1,050)	100	-	(1,600)	(1,500)
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	(50)	(17)	(17)	(33)	(33)	(92)	(133)	(133)	42	42	(200)	(158)
Telephones	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(333)</b>	<b>(656)</b>	<b>(438)</b>	<b>322</b>	<b>105</b>	<b>(2,877)</b>	<b>(4,824)</b>	<b>(3,336)</b>	<b>1,947</b>	<b>459</b>	<b>(6,585)</b>	<b>(5,299)</b>
<b>TOTAL EXPENDITURE</b>	<b>(3,677)</b>	<b>(5,002)</b>	<b>(6,370)</b>	<b>1,325</b>	<b>2,692</b>	<b>(33,528)</b>	<b>(39,187)</b>	<b>(30,622)</b>	<b>5,659</b>	<b>(2,906)</b>	<b>(58,074)</b>	<b>(53,075)</b>
<b>Net Profit/(Loss)</b>	<b>(251)</b>	<b>(190)</b>	<b>(2,358)</b>	<b>(60)</b>	<b>2,107</b>	<b>(6,670)</b>	<b>(14,634)</b>	<b>(6,456)</b>	<b>7,965</b>	<b>(214)</b>	<b>(27,969)</b>	<b>(20,665)</b>
	<b>-39%</b>	<b>-7%</b>	<b>-80%</b>			<b>-36%</b>	<b>-82%</b>	<b>-38%</b>			<b>-108%</b>	<b>-78%</b>

# Retail

Union shop and newsagents on Sheffield Walkway and online portal serving students, alumni, College departments, and staff.

## Imperial College Union Management Accounts March 18 Retail

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Shop Sales</b>												
Core Sales	45,158	44,845	45,736	313	(577)	501,691	485,486	464,393	16,205	37,298	701,480	720,742
Purchase Order Sales	1,645	1,200	1,392	445	253	9,035	11,700	9,570	(2,665)	(535)	21,050	16,328
Overage/Shortage	2	-	9	2	(8)	35	-	(22)	35	57	-	35
<b>Shop Sales Subtotal</b>	<b>46,805</b>	<b>46,045</b>	<b>47,136</b>	<b>760</b>	<b>(332)</b>	<b>510,760</b>	<b>497,186</b>	<b>473,941</b>	<b>13,574</b>	<b>36,820</b>	<b>722,530</b>	<b>737,104</b>
<b>Cost of Sales</b>	<b>(23,847)</b>	<b>(21,641)</b>	<b>(23,727)</b>	<b>(2,206)</b>	<b>(120)</b>	<b>(243,969)</b>	<b>(234,670)</b>	<b>(224,645)</b>	<b>(9,299)</b>	<b>(19,324)</b>	<b>(342,835)</b>	<b>(352,134)</b>
<b>Gross Profit</b>	<b>22,958</b>	<b>24,404</b>	<b>23,409</b>	<b>(1,446)</b>	<b>(451)</b>	<b>266,791</b>	<b>262,516</b>	<b>249,295</b>	<b>4,276</b>	<b>17,496</b>	<b>379,695</b>	<b>384,970</b>
<b>Gross Profit Margin %</b>	<b>49%</b>	<b>53%</b>	<b>50%</b>			<b>52%</b>	<b>53%</b>	<b>53%</b>			<b>53%</b>	<b>52%</b>
<b>Newsagent Sales</b>												
Core Sales	33,263	34,265	35,956	(1,002)	(2,692)	252,036	255,103	240,724	(3,068)	11,312	367,794	365,726
Overage/Shortage	-	-	-	-	-	-	-	-	-	-	-	-
<b>Newsagent Sales Subtotal</b>	<b>33,263</b>	<b>34,265</b>	<b>35,956</b>	<b>(1,002)</b>	<b>(2,692)</b>	<b>252,036</b>	<b>255,103</b>	<b>240,724</b>	<b>(3,068)</b>	<b>11,312</b>	<b>367,794</b>	<b>365,726</b>
<b>Cost of Sales</b>	<b>(19,913)</b>	<b>(21,244)</b>	<b>(22,518)</b>	<b>1,331</b>	<b>2,605</b>	<b>(156,258)</b>	<b>(158,164)</b>	<b>(149,250)</b>	<b>1,906</b>	<b>(7,008)</b>	<b>(228,032)</b>	<b>(225,619)</b>
<b>Gross Profit</b>	<b>13,350</b>	<b>13,021</b>	<b>13,437</b>	<b>330</b>	<b>(87)</b>	<b>95,778</b>	<b>96,939</b>	<b>91,474</b>	<b>(1,162)</b>	<b>4,304</b>	<b>139,762</b>	<b>140,107</b>
<b>Gross Profit Margin %</b>	<b>40%</b>	<b>38%</b>	<b>37%</b>			<b>38%</b>	<b>38%</b>	<b>38%</b>			<b>38%</b>	<b>38%</b>
<b>Online Sales</b>												
Core Sales	1,384	3,100	2,722	(1,716)	(1,338)	18,458	21,050	15,694	(2,592)	2,764	30,200	25,644
Carriage Out	(854)	(558)	(462)	(296)	(392)	(4,101)	(3,789)	(2,838)	(312)	(1,263)	(5,436)	(5,392)
<b>Online Sales Subtotal</b>	<b>530</b>	<b>2,542</b>	<b>2,259</b>	<b>(2,012)</b>	<b>(1,729)</b>	<b>14,356</b>	<b>17,261</b>	<b>12,856</b>	<b>(2,905)</b>	<b>1,501</b>	<b>24,764</b>	<b>20,252</b>
<b>Cost of Sales</b>	<b>(560)</b>	<b>(1,271)</b>	<b>(726)</b>	<b>711</b>	<b>167</b>	<b>(6,876)</b>	<b>(8,631)</b>	<b>(5,821)</b>	<b>1,755</b>	<b>(1,055)</b>	<b>(12,382)</b>	<b>(9,942)</b>
<b>Gross Profit</b>	<b>(30)</b>	<b>1,271</b>	<b>1,533</b>	<b>(1,301)</b>	<b>(1,563)</b>	<b>7,480</b>	<b>8,631</b>	<b>7,035</b>	<b>(1,150)</b>	<b>446</b>	<b>12,382</b>	<b>10,310</b>
<b>Gross Profit Margin %</b>	<b>-6%</b>	<b>50%</b>	<b>68%</b>			<b>52%</b>	<b>50%</b>	<b>55%</b>			<b>50%</b>	<b>51%</b>
<b>Total Sales</b>												
Core Sales	78,951	81,652	83,951	(2,700)	(4,999)	768,083	757,850	717,972	10,233	50,111	1,094,038	1,106,720
Purchase Order Sales	1,645	1,200	1,392	445	253	9,035	11,700	9,570	(2,665)	(535)	21,050	16,328
Overage/Shortage	2	-	9	2	(8)	35	-	(22)	35	57	-	35
<b>Total Sales Subtotal</b>	<b>80,598</b>	<b>82,852</b>	<b>85,351</b>	<b>(2,254)</b>	<b>(4,753)</b>	<b>777,152</b>	<b>769,550</b>	<b>727,520</b>	<b>7,602</b>	<b>49,633</b>	<b>1,115,088</b>	<b>1,123,083</b>
<b>Cost of Sales</b>	<b>(44,320)</b>	<b>(44,156)</b>	<b>(46,972)</b>	<b>(164)</b>	<b>2,652</b>	<b>(407,103)</b>	<b>(401,465)</b>	<b>(379,716)</b>	<b>(5,638)</b>	<b>(27,387)</b>	<b>(583,249)</b>	<b>(587,695)</b>
<b>Gross Profit</b>	<b>36,278</b>	<b>38,695</b>	<b>38,380</b>	<b>(2,417)</b>	<b>(2,102)</b>	<b>370,049</b>	<b>368,086</b>	<b>347,804</b>	<b>1,964</b>	<b>22,246</b>	<b>531,838</b>	<b>535,388</b>
<b>Gross Profit Margin %</b>	<b>45%</b>	<b>47%</b>	<b>45%</b>			<b>48%</b>	<b>48%</b>	<b>48%</b>			<b>48%</b>	<b>48%</b>
<b>Other Income</b>												
Sales Commission	138	-	-	138	138	138	1,235	-	(1,098)	138	5,089	3,792
Other Income	-	-	-	-	-	-	-	1,825	-	(1,825)	-	-
<b>Other Income Subtotal</b>	<b>138</b>	<b>-</b>	<b>-</b>	<b>138</b>	<b>138</b>	<b>138</b>	<b>1,235</b>	<b>1,825</b>	<b>(1,098)</b>	<b>(1,688)</b>	<b>5,089</b>	<b>3,792</b>
<b>Total Income</b>	<b>36,416</b>	<b>38,695</b>	<b>38,380</b>	<b>(2,280)</b>	<b>(1,964)</b>	<b>370,187</b>	<b>369,321</b>	<b>349,629</b>	<b>866</b>	<b>20,558</b>	<b>536,927</b>	<b>539,179</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(23,696)	(23,560)	(22,744)	(136)	(952)	(182,958)	(188,766)	(176,175)	5,809	(6,783)	(283,347)	(276,946)
Temporary Staff	(2,557)	(2,263)	(2,500)	(294)	(58)	(23,380)	(19,164)	(18,502)	(4,216)	(4,878)	(29,887)	(34,103)
<b>Staff Costs (Pay) Subtotal</b>	<b>(26,254)</b>	<b>(25,823)</b>	<b>(25,244)</b>	<b>(430)</b>	<b>(1,010)</b>	<b>(206,338)</b>	<b>(207,930)</b>	<b>(194,677)</b>	<b>1,592</b>	<b>(11,661)</b>	<b>(313,234)</b>	<b>(311,049)</b>
<b>Staff Cost/Revenue %</b>	<b>33%</b>	<b>31%</b>	<b>30%</b>			<b>27%</b>	<b>27%</b>	<b>27%</b>			<b>28%</b>	<b>28%</b>
<b>Staff Costs (Other)</b>												
Late Taxes	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	(10)	-	10	-	-	(80)	(15)	80	15	(120)	(40)
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	(1,000)	-	1,000	-	(1,000)	(750)
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>(10)</b>	<b>-</b>	<b>10</b>	<b>-</b>	<b>-</b>	<b>(1,080)</b>	<b>(15)</b>	<b>1,080</b>	<b>15</b>	<b>(1,120)</b>	<b>(790)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	(9)	-	9	-	-
Decorations	-	-	-	-	-	-	(50)	-	50	-	(100)	(50)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Depreciation	(170)	(320)	(392)	151	222	(2,574)	(2,563)	(3,554)	(10)	981	(3,631)	(3,128)
Equipment Hire	72	(100)	-	172	72	(1,112)	(800)	-	(312)	(1,112)	(1,200)	(1,512)
Equipment Purchase	(300)	(20)	(23)	(280)	(277)	(604)	(1,350)	(354)	746	(250)	(1,430)	(1,404)
Maintenance	-	(35)	-	35	-	-	(280)	(1,092)	280	1,092	(420)	(140)
Maintenance Contracts	-	-	(701)	-	701	-	-	(5,976)	-	5,976	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(398)</b>	<b>(475)</b>	<b>(1,116)</b>	<b>77</b>	<b>717</b>	<b>(4,290)</b>	<b>(5,043)</b>	<b>(10,986)</b>	<b>753</b>	<b>6,696</b>	<b>(6,781)</b>	<b>(6,234)</b>
<b>Consumables</b>												
Carriage	(372)	(180)	(143)	(192)	(228)	(1,704)	(1,440)	(1,498)	(264)	(206)	(2,160)	(3,144)
Carrier & Paper Bags	(23)	(70)	-	47	(23)	(1,574)	(1,460)	-	(114)	(1,574)	(1,590)	(1,704)
Consumables	(260)	(120)	-	(140)	(260)	(592)	(960)	(607)	368	14	(1,440)	(1,072)
Other	-	-	-	-	-	-	-	(900)	-	900	-	-
<b>Consumables Subtotal</b>	<b>(655)</b>	<b>(370)</b>	<b>(143)</b>	<b>(285)</b>	<b>(511)</b>	<b>(3,871)</b>	<b>(3,860)</b>	<b>(3,005)</b>	<b>(11)</b>	<b>(866)</b>	<b>(5,190)</b>	<b>(5,921)</b>
<b>Administration</b>												
Credit Card Commission	(659)	(499)	(862)	(160)	202	(5,796)	(4,237)	(15,527)	(1,559)	9,730	(6,112)	(8,342)
Ground Hire	-	-	-	-	-	-	-	(26)	-	26	-	-
Hospitality	(16)	(15)	-	(1)	(16)	(176)	(120)	(489)	(56)	313	(180)	(236)
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Postage	-	-	-	-	-	(3)	(35)	-	32	(3)	(70)	(38)
Printing Costs	(40)	(20)	-	(20)	(40)	(178)	(160)	(12)	(18)	(166)	(240)	(288)
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	(15)	-	15	-	(175)	(120)	(72)	(55)	(103)	(180)	(235)
Subscriptions	-	-	-	-	-	-	(260)	(245)	260	245	(260)	-
Systems, Software & Development	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)
Telephones	(39)	(75)	(71)	36	31	(469)	(600)	(571)	131	102	(900)	(769)
Travel	-	(10)	-	10	-	(68)	(170)	(60)	102	(8)	(310)	(208)
<b>Administration Subtotal</b>	<b>(755)</b>	<b>(634)</b>	<b>(933)</b>	<b>(121)</b>	<b>178</b>	<b>(6,965)</b>	<b>(5,702)</b>	<b>(17,002)</b>	<b>(1,263)</b>	<b>10,036</b>	<b>(8,252)</b>	<b>(10,216)</b>
<b>Total Expenditure</b>	<b>(28,061)</b>	<b>(27,313)</b>	<b>(27,435)</b>	<b>(749)</b>	<b>(626)</b>	<b>(221,464)</b>	<b>(223,616)</b>	<b>(225,685)</b>	<b>2,152</b>	<b>4,221</b>	<b>(334,577)</b>	<b>(334,210)</b>
<b>Net Profit/(Loss)</b>	<b>8,355</b>	<b>11,383</b>	<b>10,945</b>	<b>(3,028)</b>	<b>(2,590)</b>	<b>148,723</b>	<b>145,705</b>	<b>123,944</b>	<b>3,018</b>	<b>24,779</b>	<b>202,351</b>	<b>204,969</b>
<b>Net Profit Margin %</b>	<b>10%</b>	<b>14%</b>	<b>13%</b>			<b>19%</b>	<b>19%</b>	<b>17%</b>			<b>18%</b>	<b>18%</b>

# Summer Ball

Imperial College Union  
Management Accounts March 18  
Summer Ball

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>General</b>												
Donations	-	-	-	-	-	-	-	-	-	-	-	-
Sponsorship	-	-	-	-	-	6,000	-	-	6,000	6,000	-	6,000
Ticket Sales	165	-	-	165	165	164	-	-	164	164	-	164
<b>General Subtotal</b>	<b>165</b>	<b>-</b>	<b>-</b>	<b>165</b>	<b>165</b>	<b>6,164</b>	<b>-</b>	<b>-</b>	<b>6,164</b>	<b>6,164</b>	<b>-</b>	<b>6,164</b>
<b>Bar/Catering Sales</b>												
Sales	-	-	-	-	-	-	-	-	-	-	-	-
Overage/Shortage	-	-	-	-	-	-	-	-	-	-	-	-
<b>Sales Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cost of Sales</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Gross Profit</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>GP Margin %</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>	<b>NaN</b>
<b>Acts</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(526)</b>	<b>-</b>	<b>-</b>	<b>(526)</b>	<b>(526)</b>	<b>-</b>	<b>(526)</b>
<b>TOTAL NET INCOME</b>	<b>165</b>	<b>-</b>	<b>-</b>	<b>165</b>	<b>165</b>	<b>5,638</b>	<b>-</b>	<b>-</b>	<b>5,638</b>	<b>5,638</b>	<b>-</b>	<b>5,638</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	-	-	-	-	-	-	-	-	-	-	-	-
Temporary Staff	-	-	-	-	-	(76)	-	332	(76)	(408)	-	(76)
Agency Staff	-	-	-	-	-	-	-	-	-	-	-	-
Security Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(76)</b>	<b>-</b>	<b>332</b>	<b>(76)</b>	<b>(408)</b>	<b>-</b>	<b>(76)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	1,954	-	(1,954)	-	-
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	(788)	-	33	(788)	(821)	-	(788)
Equipment Purchase	-	-	-	-	-	-	-	(959)	-	959	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Parking	-	-	-	-	-	(78)	-	-	(78)	(78)	-	(78)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(866)</b>	<b>-</b>	<b>1,028</b>	<b>(866)</b>	<b>(1,894)</b>	<b>-</b>	<b>(866)</b>
<b>Consumables</b>												
Carriage	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	-	291	-	(291)	-	-
Disposables	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Consumables Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>291</b>	<b>-</b>	<b>(291)</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Credit Card Commission	-	-	-	-	-	-	-	-	-	-	-	-
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	(80)	-	-	(80)	(80)	(119)	-	(32)	(119)	(88)	-	(119)
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(80)</b>	<b>-</b>	<b>-</b>	<b>(80)</b>	<b>(80)</b>	<b>(119)</b>	<b>-</b>	<b>(32)</b>	<b>(119)</b>	<b>(88)</b>	<b>-</b>	<b>(119)</b>
<b>TOTAL EXPENDITURE</b>	<b>(80)</b>	<b>-</b>	<b>-</b>	<b>(80)</b>	<b>(80)</b>	<b>(1,061)</b>	<b>-</b>	<b>1,619</b>	<b>(1,061)</b>	<b>(2,680)</b>	<b>-</b>	<b>(1,061)</b>
<b>Contingency</b>												

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Net Profit/(Loss)	84	-	-	84	84	4,577	-	1,619	4,577	2,958	-	4,577

# Student Activities

Responsible for Union membership sales and coordinating clubs and societies activities and bookings.

## Imperial College Union Management Accounts March 18 Student Activities

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Associate Membership	539	1,165	444	(626)	95	26,819	32,075	25,833	(5,256)	986	35,282	30,656
Life Membership	23	113	1,000	(89)	(977)	2,386	1,388	7,565	998	(5,180)	1,875	2,975
General Sales	88	-	100	88	(13)	38	4,320	100	(4,283)	(63)	5,520	638
Tankard Sales	-	-	-	-	-	-	-	-	-	-	1,200	1,200
Ticket Sales	1,342	150	2,310	1,192	(968)	1,392	2,275	2,464	(883)	(1,073)	3,025	1,392
Other Income	-	-	-	-	-	-	-	5	-	(5)	-	-
<b>General Subtotal</b>	<b>1,992</b>	<b>1,428</b>	<b>3,854</b>	<b>564</b>	<b>(1,863)</b>	<b>30,633</b>	<b>40,057</b>	<b>35,967</b>	<b>(9,424)</b>	<b>(5,334)</b>	<b>46,902</b>	<b>36,859</b>
<b>Other Income</b>												
CSP Accreditation (ICXP)	-	-	-	-	-	4,503	-	-	4,503	4,503	-	154
Recharging	-	-	(1)	-	1	-	-	(5)	-	5	-	-
Other Events	-	-	-	-	-	(2,359)	-	9	(2,359)	(2,368)	-	(2,359)
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>(1)</b>	<b>-</b>	<b>1</b>	<b>2,144</b>	<b>-</b>	<b>4</b>	<b>2,144</b>	<b>2,141</b>	<b>-</b>	<b>(2,205)</b>
<b>Total Income</b>	<b>1,992</b>	<b>1,428</b>	<b>3,854</b>	<b>564</b>	<b>(1,862)</b>	<b>32,778</b>	<b>40,057</b>	<b>35,971</b>	<b>(7,279)</b>	<b>(3,193)</b>	<b>46,902</b>	<b>34,655</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(4,080)	(8,433)	(6,581)	4,354	2,501	(66,548)	(75,747)	(44,637)	9,199	(21,911)	(110,253)	(100,400)
Temporary Staff	(269)	(288)	(204)	19	(65)	(2,164)	(2,759)	(1,108)	594	(1,057)	(3,485)	(2,891)
Agency Staff	-	-	(630)	-	630	-	-	(630)	-	630	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(4,349)</b>	<b>(8,721)</b>	<b>(7,415)</b>	<b>4,373</b>	<b>3,066</b>	<b>(68,712)</b>	<b>(78,506)</b>	<b>(46,375)</b>	<b>9,793</b>	<b>(22,337)</b>	<b>(113,737)</b>	<b>(103,291)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(34)	(40)	-	6	(34)	(87)	(200)	-	113	(87)	(260)	(147)
Recruitment Cost	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	(32)	-	-	(32)	(32)	(32)	-	-	(32)	(32)	-	(32)
Uniforms	-	-	-	-	-	(390)	(360)	(55)	(30)	(335)	(360)	(390)
<b>Staff Costs (Other) Subtotal</b>	<b>(66)</b>	<b>(40)</b>	<b>-</b>	<b>(26)</b>	<b>(66)</b>	<b>(509)</b>	<b>(560)</b>	<b>(55)</b>	<b>51</b>	<b>(454)</b>	<b>(620)</b>	<b>(569)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(252)	(1,200)	(253)	948	1	(1,719)	(2,400)	(559)	681	(1,160)	(3,500)	(3,719)
Depreciation	(1,927)	(1,639)	(2,526)	(287)	599	(16,611)	(14,312)	(17,932)	(2,299)	1,321	(20,869)	(23,168)
Equipment Hire	(383)	(1,000)	-	617	(383)	(383)	(1,000)	-	617	(383)	(1,000)	(383)
Equipment Purchase	-	-	(598)	-	598	-	-	(822)	-	822	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(2,562)</b>	<b>(3,839)</b>	<b>(3,377)</b>	<b>1,277</b>	<b>815</b>	<b>(18,713)</b>	<b>(17,712)</b>	<b>(19,313)</b>	<b>(1,001)</b>	<b>600</b>	<b>(25,369)</b>	<b>(27,270)</b>
<b>Administration</b>												
Affiliation Fees	-	-	160	-	(160)	-	-	-	-	-	-	-
Competition Entry Fees	-	-	-	-	-	-	-	-	-	-	-	-
Conference Entry Fees	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	-	(90)	-	90	-	-
Credit Card Commissions	(1,615)	(2,070)	(3,226)	455	1,612	(10,756)	(19,120)	(19,319)	8,364	8,563	(24,750)	(13,518)
Cultural Activities	-	-	-	-	-	-	-	-	-	-	-	-
Engraving & Tankards	-	-	-	-	-	(37)	-	-	(37)	(37)	(1,200)	(1,237)
Grants Payable	-	(350)	-	350	-	(417)	(2,500)	(500)	2,083	83	(2,800)	(417)
Ground Hire	(2,223)	-	-	(2,223)	(2,223)	(2,229)	-	-	(2,229)	(2,229)	(200)	(2,429)
Health & Safety	-	-	-	-	-	-	-	-	-	-	(350)	(150)
Hospitality	(151)	(150)	-	(1)	(151)	(2,613)	(2,850)	(813)	237	(1,801)	(4,930)	(4,493)
Insurance	(710)	(710)	-	-	(710)	(5,680)	(5,680)	-	-	(5,680)	(8,520)	(8,520)
Postage	-	-	-	-	-	-	-	-	-	-	-	-
Publicity	(205)	(75)	-	(130)	(205)	(333)	(2,250)	(355)	1,917	22	(2,450)	(483)
Printing Costs	-	(100)	-	100	-	(683)	(1,900)	(256)	1,217	(427)	(2,000)	(2,283)
Stationery	-	-	-	-	-	(51)	(200)	(13)	149	(38)	(200)	(51)
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	-	-	-	-	-	-	(2,748)	-	2,748	-	(2,748)	-
Telephones	(19)	(40)	(30)	21	11	(287)	(320)	(245)	33	(42)	(480)	(447)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Training Members	-	-	-	-	-	(2,191)	(6,168)	-	3,977	(2,191)	(9,768)	(3,991)
Training Officers	-	-	(6)	-	6	(128)	(450)	(6)	322	(122)	(2,080)	(1,758)
Travel	(250)	(419)	(51)	169	(199)	(709)	(3,908)	(571)	3,199	(138)	(6,320)	(1,709)
Other	-	-	182	-	(182)	-	-	(3,500)	-	3,500	-	-
<b>Administration Subtotal</b>	<b>(5,173)</b>	<b>(3,914)</b>	<b>(2,971)</b>	<b>(1,259)</b>	<b>(2,202)</b>	<b>(26,115)</b>	<b>(48,094)</b>	<b>(25,668)</b>	<b>21,979</b>	<b>(448)</b>	<b>(68,796)</b>	<b>(41,487)</b>
<b>Total Expenditure</b>	<b>(12,149)</b>	<b>(16,515)</b>	<b>(13,763)</b>	<b>4,365</b>	<b>1,614</b>	<b>(114,050)</b>	<b>(144,872)</b>	<b>(91,411)</b>	<b>30,822</b>	<b>(22,639)</b>	<b>(208,523)</b>	<b>(172,617)</b>
<b>Net Surplus/(Deficit)</b>	<b>(10,158)</b>	<b>(15,087)</b>	<b>(9,909)</b>	<b>4,930</b>	<b>(248)</b>	<b>(81,273)</b>	<b>(104,815)</b>	<b>(55,440)</b>	<b>23,542</b>	<b>(25,832)</b>	<b>(161,621)</b>	<b>(137,963)</b>



# Student Development

Manages and administers Imperial Award, Imperial Plus volunteer training, and the Community Connections programme, in partnership with College.

## Imperial College Union Management Accounts March 18 Student Development

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>General</b>												
<b>Income</b>												
Goods & Services	-	-	-	-	-	4,704	4,000	-	704	4,704	4,000	4,704
Ticket Sales	-	-	-	-	-	-	-	-	-	-	-	-
Other Income	-	-	-	-	-	3,333	-	4,000	3,333	(667)	-	3,333
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8,037</b>	<b>4,000</b>	<b>4,000</b>	<b>4,037</b>	<b>4,037</b>	<b>4,000</b>	<b>8,037</b>
<b>Staff Costs (Pay)</b>												
Permanent Staff	(11,412)	(11,028)	(11,131)	(384)	(281)	(87,139)	(88,088)	(81,739)	949	(5,399)	(133,244)	(132,347)
Temporary Staff	-	-	-	-	-	(171)	-	(119)	(171)	(53)	-	(171)
<b>Staff Costs (Pay) Subtotal</b>	<b>(11,412)</b>	<b>(11,028)</b>	<b>(11,131)</b>	<b>(384)</b>	<b>(281)</b>	<b>(87,310)</b>	<b>(88,088)</b>	<b>(81,858)</b>	<b>778</b>	<b>(5,452)</b>	<b>(133,244)</b>	<b>(132,518)</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	(596)	-	-	(596)	(596)	-	(596)
Equipment Purchase	-	-	-	-	-	(734)	-	(206)	(734)	(528)	-	(734)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,330)</b>	<b>-</b>	<b>(206)</b>	<b>(1,330)</b>	<b>(1,124)</b>	<b>-</b>	<b>(1,330)</b>
<b>Administration</b>												
Accommodation	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	(17)	-	-	(17)	(17)	(225)	(200)	(104)	(25)	(121)	(200)	(225)
Ground Hire	-	-	-	-	-	-	-	(117)	-	117	-	-
Hospitality	-	-	-	-	-	(1,119)	(2,200)	(760)	1,081	(359)	(2,200)	(1,119)
Printing Costs	-	-	-	-	-	(56)	-	(269)	(56)	213	-	(56)
Publicity	-	-	-	-	-	(65)	-	-	(65)	(65)	-	(65)
Subscriptions	(73)	-	-	(73)	(73)	(149)	-	-	(149)	(149)	-	(149)
Staff Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training - Staff	29	-	-	29	29	659	-	(30)	659	689	-	659
Training - Officers	-	-	-	-	-	-	-	(18)	-	18	-	-
Training - Members	-	-	-	-	-	(32)	(300)	-	268	(32)	(300)	(32)
Telephones	(25)	(31)	(33)	6	8	(241)	(248)	(213)	7	(28)	(372)	(365)
Travel	(77)	(10)	-	(67)	(77)	(436)	(60)	(6)	(376)	(429)	(90)	(466)
Uniform	-	-	-	-	-	(652)	(650)	-	(2)	(652)	(650)	(652)
Other	-	-	-	-	-	-	-	(66)	-	66	-	-
<b>Administration Subtotal</b>	<b>(163)</b>	<b>(41)</b>	<b>(33)</b>	<b>(122)</b>	<b>(130)</b>	<b>(2,315)</b>	<b>(3,658)</b>	<b>(1,517)</b>	<b>1,343</b>	<b>(798)</b>	<b>(3,812)</b>	<b>(2,469)</b>
<b>General Total</b>	<b>(11,575)</b>	<b>(11,069)</b>	<b>(11,164)</b>	<b>(506)</b>	<b>(411)</b>	<b>(82,918)</b>	<b>(87,746)</b>	<b>(79,648)</b>	<b>4,828</b>	<b>(3,270)</b>	<b>(133,056)</b>	<b>(128,280)</b>
<b>Imperial Plus</b>												
<b>Income</b>												
Goods & Services	-	-	-	-	-	(167)	-	-	(167)	(167)	-	(167)
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(167)</b>	<b>-</b>	<b>-</b>	<b>(167)</b>	<b>(167)</b>	<b>-</b>	<b>(167)</b>
<b>Staff Costs (Pay)</b>												
Temporary Staff	(113)	(213)	(391)	100	278	(1,566)	(1,799)	(1,230)	233	(336)	(1,979)	(1,992)
<b>Staff Costs (Pay) Subtotal</b>	<b>(113)</b>	<b>(213)</b>	<b>(391)</b>	<b>100</b>	<b>278</b>	<b>(1,566)</b>	<b>(1,799)</b>	<b>(1,230)</b>	<b>233</b>	<b>(336)</b>	<b>(1,979)</b>	<b>(1,992)</b>
<b>Premises &amp; Equipment</b>												
Equipment Purchase	-	-	-	-	-	(282)	-	-	(282)	(282)	-	(282)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(282)</b>	<b>-</b>	<b>-</b>	<b>(282)</b>	<b>(282)</b>	<b>-</b>	<b>(282)</b>
<b>Administration</b>												
Affiliation Fees	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	(22)	-	-	(22)	(22)	(22)	-	-	(22)	(22)	-	(22)
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(300)	-	300	-	(229)	(1,090)	(260)	861	31	(1,890)	(1,329)
Late Taxis	-	-	-	-	-	(8)	-	-	(8)	(8)	-	(8)
Printing Costs	-	-	-	-	-	-	(200)	(140)	200	140	(200)	-
Publicity	-	(50)	167	50	(167)	(3,150)	(3,100)	(1,265)	(50)	(1,885)	(3,100)	(3,150)
Subscriptions	(690)	(940)	276	250	(966)	(3,220)	(9,974)	(6,045)	6,754	2,825	(15,044)	(5,290)
Training - Members	-	-	-	-	-	(867)	-	(37)	(867)	(830)	-	(867)
Training - Officers	-	-	-	-	-	(35)	(680)	-	645	(35)	(1,080)	(435)
Training - Staff	-	-	-	-	-	-	-	-	-	-	-	-

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	(149)	-	-	(149)	(149)	-	(149)
<b>Administration Subtotal</b>	<b>(712)</b>	<b>(1,290)</b>	<b>443</b>	<b>578</b>	<b>(1,155)</b>	<b>(7,680)</b>	<b>(15,044)</b>	<b>(7,746)</b>	<b>7,364</b>	<b>66</b>	<b>(21,314)</b>	<b>(11,250)</b>
<b>Imperial Plus Total</b>	<b>(825)</b>	<b>(1,503)</b>	<b>52</b>	<b>678</b>	<b>(877)</b>	<b>(9,696)</b>	<b>(16,843)</b>	<b>(8,977)</b>	<b>7,147</b>	<b>(719)</b>	<b>(23,293)</b>	<b>(13,692)</b>
<b>Community Connections</b>												
<b>Income</b>												
Goods & Services	-	-	29	-	(29)	-	-	29	-	(29)	-	-
Other Income	-	-	-	-	-	-	4,000	12,000	(4,000)	(12,000)	4,800	800
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>29</b>	<b>-</b>	<b>(29)</b>	<b>-</b>	<b>4,000</b>	<b>12,029</b>	<b>(4,000)</b>	<b>(12,029)</b>	<b>4,800</b>	<b>800</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	(233)	-	233	(299)	-	(312)	(299)	13	-	(299)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>(233)</b>	<b>-</b>	<b>233</b>	<b>(299)</b>	<b>-</b>	<b>(312)</b>	<b>(299)</b>	<b>13</b>	<b>-</b>	<b>(299)</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	(123)	-	(20)	(123)	(103)	-	(123)
Ground Hire	-	-	-	-	-	(50)	(750)	(714)	700	664	(750)	(50)
Hospitality	-	(500)	-	500	-	(36)	(1,600)	(1,107)	1,564	1,071	(1,600)	(36)
Printing Costs	-	-	(725)	-	725	(130)	(1,140)	(1,443)	1,010	1,313	(1,140)	(130)
Publicity	(169)	-	-	(169)	(169)	(852)	(1,060)	(832)	208	(20)	(1,060)	(852)
Training - Officers	-	(100)	(350)	100	350	(411)	(800)	(1,394)	389	983	(800)	(600)
Travel	(249)	(170)	(290)	(79)	41	(746)	(940)	(783)	194	37	(1,060)	(866)
<b>Administration Subtotal</b>	<b>(418)</b>	<b>(770)</b>	<b>(1,365)</b>	<b>352</b>	<b>947</b>	<b>(2,348)</b>	<b>(6,290)</b>	<b>(6,293)</b>	<b>3,942</b>	<b>3,945</b>	<b>(6,410)</b>	<b>(2,657)</b>
<b>Community Connections Total</b>	<b>(418)</b>	<b>(770)</b>	<b>(1,569)</b>	<b>352</b>	<b>1,151</b>	<b>(2,647)</b>	<b>(2,290)</b>	<b>5,424</b>	<b>(357)</b>	<b>(8,071)</b>	<b>(1,610)</b>	<b>(2,156)</b>
<b>Student Social Enterprise Programme</b>												
<b>Income</b>												
Goods & Services	-	-	-	-	-	14,667	13,000	-	1,667	14,667	13,000	14,667
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>14,667</b>	<b>13,000</b>	<b>-</b>	<b>1,667</b>	<b>14,667</b>	<b>13,000</b>	<b>14,667</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	-	(300)	-	300	-	(300)	(300)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(300)</b>	<b>-</b>	<b>300</b>	<b>-</b>	<b>(300)</b>	<b>(300)</b>
<b>Administration</b>												
Hospitality	(20)	(350)	-	330	(20)	(121)	(400)	-	279	(121)	(400)	(121)
Publicity	(77)	-	-	(77)	(77)	(118)	-	-	(118)	(118)	-	(118)
Subscriptions	-	-	-	-	-	(182)	-	-	(182)	(182)	-	(182)
Training - Members	-	-	-	-	-	-	-	-	-	-	-	-
Training - Officers	-	(2,100)	-	2,100	-	(903)	(14,200)	-	13,297	(903)	(15,700)	(11,317)
Training - Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(97)</b>	<b>(2,450)</b>	<b>-</b>	<b>2,353</b>	<b>(97)</b>	<b>(1,325)</b>	<b>(14,600)</b>	<b>-</b>	<b>13,275</b>	<b>(1,325)</b>	<b>(16,100)</b>	<b>(11,739)</b>
<b>Student Social Enterprise Total</b>	<b>(97)</b>	<b>(2,450)</b>	<b>-</b>	<b>2,353</b>	<b>(97)</b>	<b>13,341</b>	<b>(1,900)</b>	<b>-</b>	<b>15,241</b>	<b>13,341</b>	<b>(3,400)</b>	<b>2,627</b>
<b>Net Surplus/(Deficit)</b>	<b>(12,915)</b>	<b>(15,792)</b>	<b>(12,680)</b>	<b>2,876</b>	<b>(235)</b>	<b>(81,920)</b>	<b>(108,779)</b>	<b>(83,201)</b>	<b>26,859</b>	<b>1,281</b>	<b>(161,359)</b>	<b>(141,501)</b>
<b>Student Development Summary</b>												
<b>Income</b>	<b>-</b>	<b>-</b>	<b>29</b>	<b>-</b>	<b>(29)</b>	<b>22,537</b>	<b>21,000</b>	<b>16,029</b>	<b>1,537</b>	<b>6,508</b>	<b>21,800</b>	<b>23,337</b>
<b>Staff Costs (Pay)</b>												
Permanent Staff	(11,412)	(11,028)	(11,131)	(384)	(281)	(87,139)	(88,088)	(81,739)	949	(5,399)	(133,244)	(132,347)
Temporary Staff	(113)	(213)	(391)	100	278	(1,738)	(1,799)	(1,349)	61	(389)	(1,979)	(2,164)
<b>Staff Costs (Pay) Subtotal</b>	<b>(11,525)</b>	<b>(11,241)</b>	<b>(11,522)</b>	<b>(284)</b>	<b>(3)</b>	<b>(88,876)</b>	<b>(89,887)</b>	<b>(83,089)</b>	<b>1,011</b>	<b>(5,788)</b>	<b>(135,223)</b>	<b>(134,510)</b>
<b>Premises &amp; Equipment</b>	<b>-</b>	<b>-</b>	<b>(233)</b>	<b>-</b>	<b>233</b>	<b>(1,912)</b>	<b>(300)</b>	<b>(519)</b>	<b>(1,612)</b>	<b>(1,393)</b>	<b>(300)</b>	<b>(2,212)</b>
<b>Administration</b>	<b>(1,390)</b>	<b>(4,551)</b>	<b>(955)</b>	<b>3,161</b>	<b>(435)</b>	<b>(13,669)</b>	<b>(39,592)</b>	<b>(15,557)</b>	<b>25,923</b>	<b>1,888</b>	<b>(47,636)</b>	<b>(28,116)</b>
<b>Net Surplus/(Deficit)</b>	<b>(12,915)</b>	<b>(15,792)</b>	<b>(12,680)</b>	<b>2,876</b>	<b>(235)</b>	<b>(81,920)</b>	<b>(108,779)</b>	<b>(83,134)</b>	<b>26,859</b>	<b>1,215</b>	<b>(161,359)</b>	<b>(141,501)</b>

# Clubs, Societies & Projects

Imperial College Union  
Management Accounts March 18  
Clubs, Societies & Projects

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Grant Funded Activities</b>												
<b>Income</b>												
CSP Grant Allocation	32,500	-	29,417	32,500	3,083	260,000	-	235,333	260,000	24,667	-	260,000
<b>Total Income</b>	<b>32,500</b>	<b>-</b>	<b>29,417</b>	<b>32,500</b>	<b>3,083</b>	<b>260,000</b>	<b>-</b>	<b>235,333</b>	<b>260,000</b>	<b>24,667</b>	<b>-</b>	<b>260,000</b>
<b>Expenditure</b>												
Core Activities	(31,755)	-	(53,682)	(31,755)	21,927	(232,681)	-	(250,341)	(232,681)	17,660	-	(232,681)
Affiliation Fees	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Expenditure</b>	<b>(31,755)</b>	<b>-</b>	<b>(53,682)</b>	<b>(31,755)</b>	<b>21,927</b>	<b>(232,681)</b>	<b>-</b>	<b>(250,341)</b>	<b>(232,681)</b>	<b>17,660</b>	<b>-</b>	<b>(232,681)</b>
<b>Grant Surplus/(Deficit)</b>	<b>745</b>	<b>-</b>	<b>(24,265)</b>	<b>745</b>	<b>25,010</b>	<b>27,319</b>	<b>-</b>	<b>(15,008)</b>	<b>27,319</b>	<b>42,327</b>	<b>-</b>	<b>27,319</b>
<b>SGI &amp; Other Funded Activities</b>												
<b>SGI</b>												
Income	270,831	-	329,805	270,831	(58,974)	1,878,263	-	1,857,371	1,878,263	20,892	-	1,878,263
Expenditure	(253,317)	-	(347,208)	(253,317)	93,891	(1,301,291)	-	(1,427,700)	(1,301,291)	126,409	-	(1,301,291)
<b>SGI Surplus/(Deficit)</b>	<b>17,514</b>	<b>-</b>	<b>(17,404)</b>	<b>17,514</b>	<b>34,918</b>	<b>576,973</b>	<b>-</b>	<b>429,672</b>	<b>576,973</b>	<b>147,301</b>	<b>-</b>	<b>576,973</b>
<b>Harlington</b>												
Income	-	-	-	-	-	14,732	-	11,965	14,732	2,767	-	14,732
Expenditure	(1,301)	-	(242)	(1,301)	(1,059)	(20,282)	-	(5,972)	(20,282)	(14,310)	-	(20,282)
<b>Harlington Surplus/(Deficit)</b>	<b>(1,301)</b>	<b>-</b>	<b>(242)</b>	<b>(1,301)</b>	<b>(1,059)</b>	<b>(5,551)</b>	<b>-</b>	<b>5,993</b>	<b>(5,551)</b>	<b>(11,543)</b>	<b>-</b>	<b>(5,551)</b>
<b>IC Trust</b>												
Income	(8,788)	-	-	(8,788)	(8,788)	33,242	-	12,560	33,242	20,682	-	33,242
Expenditure	(2,079)	-	(6,818)	(2,079)	4,739	(18,000)	-	(36,262)	(18,000)	18,262	-	(18,000)
<b>IC Trust Surplus/(Deficit)</b>	<b>(10,867)</b>	<b>-</b>	<b>(6,818)</b>	<b>(10,867)</b>	<b>(4,049)</b>	<b>15,242</b>	<b>-</b>	<b>(23,702)</b>	<b>15,242</b>	<b>38,944</b>	<b>-</b>	<b>15,242</b>
<b>College</b>												
Income	1,000	-	5,205	1,000	(4,205)	76,616	-	53,800	76,616	22,817	-	76,616
Expenditure	(8,988)	-	(8,128)	(8,988)	(860)	(23,499)	-	(30,435)	(23,499)	6,937	-	(23,499)
<b>College Surplus/(Deficit)</b>	<b>(7,988)</b>	<b>-</b>	<b>(2,923)</b>	<b>(7,988)</b>	<b>(5,065)</b>	<b>53,118</b>	<b>-</b>	<b>23,364</b>	<b>53,118</b>	<b>29,753</b>	<b>-</b>	<b>53,118</b>
<b>SGI &amp; Other Funded Activities Surplus/(Deficit)</b>	<b>(2,642)</b>	<b>-</b>	<b>(27,387)</b>	<b>(2,642)</b>	<b>24,745</b>	<b>639,782</b>	<b>-</b>	<b>435,327</b>	<b>639,782</b>	<b>204,456</b>	<b>-</b>	<b>639,782</b>
<b>Net Surplus/(Deficit)</b>	<b>(1,897)</b>	<b>-</b>	<b>(51,652)</b>	<b>(1,897)</b>	<b>49,755</b>	<b>667,101</b>	<b>-</b>	<b>420,319</b>	<b>667,101</b>	<b>246,782</b>	<b>-</b>	<b>667,101</b>

# Student Halls

Imperial College Union  
Management Accounts March 18  
Student Halls

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Ammenities Funds</b>												
<b>Income</b>												
College Grant	-	-	-	-	-	-	-	-	-	-	-	-
Self Generated	1,451	-	3,902	1,451	(2,451)	62,765	-	69,793	62,765	(7,028)	-	62,765
<b>Income subtotal</b>	<b>1,451</b>	<b>-</b>	<b>3,902</b>	<b>1,451</b>	<b>(2,451)</b>	<b>62,765</b>	<b>-</b>	<b>69,793</b>	<b>62,765</b>	<b>(7,028)</b>	<b>-</b>	<b>62,765</b>
<b>Expenditure</b>												
Expenditure	(16,592)	-	(17,964)	(16,592)	1,371	(199,195)	-	(227,780)	(199,195)	28,585	-	(199,195)
<b>Expenditure subtotal</b>	<b>(16,592)</b>	<b>-</b>	<b>(17,964)</b>	<b>(16,592)</b>	<b>1,371</b>	<b>(199,195)</b>	<b>-</b>	<b>(227,780)</b>	<b>(199,195)</b>	<b>28,585</b>	<b>-</b>	<b>(199,195)</b>
<b>Net Surplus/(Deficit)</b>	<b>(15,141)</b>	<b>-</b>	<b>(14,062)</b>	<b>(15,141)</b>	<b>(1,080)</b>	<b>(136,430)</b>	<b>-</b>	<b>(157,987)</b>	<b>(136,430)</b>	<b>21,557</b>	<b>-</b>	<b>(136,430)</b>

# Advice Centre

Confidential drop-in service for students.

## Imperial College Union Management Accounts March 18 Advice Centre

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(6,021)	(6,010)	-	(11)	(6,021)	(47,851)	(47,761)	-	(90)	(47,851)	(71,800)	(71,890)
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(6,021)</b>	<b>(6,010)</b>	<b>-</b>	<b>(11)</b>	<b>(6,021)</b>	<b>(47,851)</b>	<b>(47,761)</b>	<b>-</b>	<b>(90)</b>	<b>(47,851)</b>	<b>(71,800)</b>	<b>(71,890)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	-	-	(38)	-	38	-	-
Equipment Purchase	-	-	(12)	-	12	-	-	(12)	-	12	(100)	(100)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>(12)</b>	<b>-</b>	<b>12</b>	<b>-</b>	<b>-</b>	<b>(50)</b>	<b>-</b>	<b>50</b>	<b>(100)</b>	<b>(100)</b>
<b>Administration</b>												
Accommodation	-	-	-	-	-	(353)	-	-	(353)	(353)	-	(353)
Affiliation Fees	-	-	(726)	-	726	(357)	(440)	(1,186)	83	829	(440)	(357)
Books	-	-	-	-	-	(25)	-	-	(25)	(25)	-	(25)
Consumables	-	-	-	-	-	(36)	-	(176)	(36)	140	-	(36)
Entrance Fee Conference	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	(16)	(80)	(9)	64	(7)	(280)	(216)
Insurance	-	(274)	(274)	274	274	-	(274)	(274)	274	274	(274)	-
Legal & Professional	-	-	-	-	-	(1,460)	-	-	(1,460)	(1,460)	-	(1,460)
Postage	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	(88)	(700)	(637)	612	549	(700)	(88)
Publicity	-	(200)	-	200	-	-	(960)	-	960	-	(960)	-
Subscriptions	-	-	-	-	-	(617)	(700)	-	84	(617)	(700)	(617)
Telephones	(7)	(40)	(14)	33	7	(135)	(320)	(141)	185	6	(480)	(295)
Training	-	-	-	-	-	-	(150)	-	150	-	(150)	-
Travel	-	-	-	-	-	(13)	-	-	(13)	(13)	-	(13)
<b>Administration Subtotal</b>	<b>(7)</b>	<b>(514)</b>	<b>(1,014)</b>	<b>507</b>	<b>1,007</b>	<b>(3,099)</b>	<b>(3,624)</b>	<b>(2,423)</b>	<b>525</b>	<b>(676)</b>	<b>(3,984)</b>	<b>(3,459)</b>
<b>Total Expenditure</b>	<b>(6,028)</b>	<b>(6,524)</b>	<b>(1,026)</b>	<b>496</b>	<b>(5,002)</b>	<b>(50,950)</b>	<b>(51,385)</b>	<b>(2,473)</b>	<b>435</b>	<b>(48,477)</b>	<b>(75,884)</b>	<b>(75,449)</b>
<b>Net Surplus/(Deficit)</b>	<b>(6,028)</b>	<b>(6,524)</b>	<b>(1,026)</b>	<b>496</b>	<b>(5,002)</b>	<b>(50,950)</b>	<b>(51,385)</b>	<b>(2,473)</b>	<b>435</b>	<b>(48,477)</b>	<b>(75,884)</b>	<b>(75,449)</b>

# Governance

Responsible for coordinating annual Union elections, the Union Awards, and the President's Dinner.

## Imperial College Union Management Accounts March 18 Governance

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Events</b>												
Presidents Dinner	-	-	-	-	-	-	-	-	-	-	(2,400)	(2,400)
Union Awards	-	-	-	-	-	(20)	-	-	(20)	(20)	(3,000)	(3,020)
<b>Events Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>(20)</b>	<b>(5,400)</b>	<b>(5,420)</b>
<b>TOTAL INCOME</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>(20)</b>	<b>(5,400)</b>	<b>(5,420)</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(1,510)	-	-	(1,510)	(1,510)	(6,464)	-	-	(6,464)	(6,464)	-	(12,652)
Temporary Staff	-	(100)	-	100	-	-	(550)	-	550	-	(750)	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(1,510)</b>	<b>(100)</b>	<b>-</b>	<b>(1,410)</b>	<b>(1,510)</b>	<b>(6,464)</b>	<b>(550)</b>	<b>-</b>	<b>(5,914)</b>	<b>(6,464)</b>	<b>(750)</b>	<b>(12,652)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	(50)	-	50	-	-	(150)	-	150	-	(150)	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>(50)</b>	<b>-</b>	<b>50</b>	<b>-</b>	<b>-</b>	<b>(150)</b>	<b>-</b>	<b>150</b>	<b>-</b>	<b>(150)</b>	<b>-</b>
<b>Trustee Board</b>												
Development Training	-	-	-	-	-	-	-	-	-	-	(3,730)	(3,730)
Hospitality	-	(15)	-	15	-	(34)	(120)	(82)	86	48	(180)	(94)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	(40)	-	40	-	-	(320)	-	320	-	(480)	(160)
Stationery	-	(10)	-	10	-	-	(80)	-	80	-	(120)	(40)
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Trustee Board Subtotal</b>	<b>-</b>	<b>(65)</b>	<b>-</b>	<b>65</b>	<b>-</b>	<b>(34)</b>	<b>(520)</b>	<b>(82)</b>	<b>486</b>	<b>48</b>	<b>(4,510)</b>	<b>(4,024)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Hire	(450)	-	-	(450)	(450)	(450)	-	-	(450)	(450)	-	(450)
Equipment Purchase	-	-	-	-	-	(116)	-	-	(116)	(116)	-	(116)
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(450)</b>	<b>-</b>	<b>-</b>	<b>(450)</b>	<b>(450)</b>	<b>(566)</b>	<b>-</b>	<b>-</b>	<b>(566)</b>	<b>(566)</b>	<b>-</b>	<b>(566)</b>
<b>Administration</b>												
Accommodation	-	-	-	-	-	-	-	-	-	-	-	-
Elections	(1,211)	(5,200)	(2,682)	3,989	1,471	(1,292)	(6,125)	(2,802)	4,833	1,510	(6,375)	(1,542)
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	(131)	-	131	-	-	(131)	-	131	-	-
Irrecoverable VAT	-	(106)	-	106	-	(6)	(136)	-	130	(6)	(388)	(257)
Postage	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	(21)	-	-	(21)	(21)	-	(21)
Publicity	-	-	-	-	-	-	-	(47)	-	47	-	-
Telephones	-	-	(7)	-	7	-	-	(61)	-	61	-	-
Travel	-	-	-	-	-	(260)	-	(222)	(260)	(37)	-	(260)
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(1,211)</b>	<b>(5,306)</b>	<b>(2,820)</b>	<b>4,096</b>	<b>1,609</b>	<b>(1,578)</b>	<b>(6,261)</b>	<b>(3,263)</b>	<b>4,683</b>	<b>1,685</b>	<b>(6,763)</b>	<b>(2,080)</b>
<b>TOTAL EXPENDITURE</b>	<b>(3,170)</b>	<b>(5,521)</b>	<b>(2,820)</b>	<b>2,351</b>	<b>(351)</b>	<b>(8,642)</b>	<b>(7,481)</b>	<b>(3,345)</b>	<b>(1,161)</b>	<b>(5,297)</b>	<b>(12,173)</b>	<b>(19,322)</b>
<b>Net Surplus/(Deficit)</b>	<b>(3,170)</b>	<b>(5,521)</b>	<b>(2,820)</b>	<b>2,351</b>	<b>(351)</b>	<b>(8,662)</b>	<b>(7,481)</b>	<b>(3,345)</b>	<b>(1,181)</b>	<b>(5,317)</b>	<b>(17,573)</b>	<b>(24,742)</b>

# Education & Welfare

Responsible for coordinating student-led campaigns, the academic and wellbeing rep networks, and the annual Teaching Awards (SACAs).

## Imperial College Union Management Accounts March 18 Education & Welfare

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>General</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(9,003)	(9,001)	(14,675)	(3)	5,671	(71,932)	(71,603)	(104,024)	(329)	32,092	(107,606)	(107,935)
Temporary Staff	(34)	(125)	-	91	(34)	(42)	(250)	(428)	208	385	(250)	(42)
<b>Staff Costs (Pay) Subtotal</b>	<b>(9,037)</b>	<b>(9,126)</b>	<b>(14,675)</b>	<b>88</b>	<b>5,637</b>	<b>(71,975)</b>	<b>(71,853)</b>	<b>(104,452)</b>	<b>(121)</b>	<b>32,477</b>	<b>(107,856)</b>	<b>(107,977)</b>
<b>Premises &amp; Equipment</b>												
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
Engraving & Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	(269)	-	(93)	(269)	(176)	-	(269)
Entry Fees	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	(39)	(5)	-	(34)	(39)	(162)	(330)	(235)	168	73	(545)	(177)
Insurance	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	(90)	-	-	(90)	(90)	-	(90)
Publicity	-	-	-	-	-	-	(500)	-	500	-	(500)	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(19)	(20)	(14)	1	(5)	(181)	(160)	(125)	(21)	(57)	(240)	(261)
Training - Officers	-	-	-	-	-	-	-	-	-	-	-	-
Training - Staff	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	(21)	-	(74)	(21)	52	-	(21)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(57)</b>	<b>(25)</b>	<b>(14)</b>	<b>(32)</b>	<b>(43)</b>	<b>(722)</b>	<b>(990)</b>	<b>(526)</b>	<b>268</b>	<b>(197)</b>	<b>(1,285)</b>	<b>(817)</b>
<b>General Total</b>	<b>(9,095)</b>	<b>(9,151)</b>	<b>(14,689)</b>	<b>56</b>	<b>5,594</b>	<b>(72,697)</b>	<b>(72,843)</b>	<b>(104,977)</b>	<b>146</b>	<b>32,281</b>	<b>(109,141)</b>	<b>(108,794)</b>
<b>Teaching Awards</b>												
<b>Staff Costs (Pay)</b>												
Temporary Staff	-	-	-	-	-	-	(125)	-	125	-	(125)	-
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(125)</b>	<b>-</b>	<b>125</b>	<b>-</b>	<b>(125)</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Consumables	(243)	(3,000)	(2,926)	2,757	2,683	(267)	(3,000)	(2,926)	2,733	2,659	(5,560)	(2,827)
Ground Hire	-	-	-	-	-	-	-	-	-	-	(1,500)	(1,500)
Hospitality	-	-	-	-	-	-	-	-	-	-	(2,000)	(2,000)
Music	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	(39)	-	-	(39)	(39)	(500)	(539)
Publicity	-	-	-	-	-	(412)	(525)	(24)	113	(388)	(525)	(412)
<b>Administration Subtotal</b>	<b>(243)</b>	<b>(3,000)</b>	<b>(2,926)</b>	<b>2,757</b>	<b>2,683</b>	<b>(718)</b>	<b>(3,525)</b>	<b>(2,950)</b>	<b>2,807</b>	<b>2,232</b>	<b>(10,085)</b>	<b>(7,278)</b>
<b>Teaching Awards Total</b>	<b>(243)</b>	<b>(3,000)</b>	<b>(2,926)</b>	<b>2,757</b>	<b>2,683</b>	<b>(718)</b>	<b>(3,650)</b>	<b>(2,950)</b>	<b>2,932</b>	<b>2,232</b>	<b>(10,210)</b>	<b>(7,278)</b>
<b>Campaigns &amp; Engagement</b>												
<b>Income</b>												
Ticket Income	-	-	136	-	(136)	-	-	136	-	(136)	-	-
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>136</b>	<b>-</b>	<b>(136)</b>	<b>-</b>	<b>-</b>	<b>136</b>	<b>-</b>	<b>(136)</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Accommodation	-	-	-	-	-	-	-	(45)	-	45	-	-

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Consumables	(207)	(725)	(396)	518	189	(1,455)	(4,400)	(625)	2,945	(830)	(5,900)	(4,119)
Donations to Charity	-	-	-	-	-	(136)	-	-	(136)	(136)	-	(136)
Copyright & Royalties	(116)	-	-	(116)	(116)	(116)	-	-	(116)	(116)	-	(116)
Entry Fees	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Instructors	-	-	(50)	-	50	-	-	(50)	-	50	-	-
Officer Training	-	-	-	-	-	-	(700)	-	700	-	(700)	-
Postage	-	-	-	-	-	(40)	-	-	(40)	(40)	-	(40)
Printing Costs	(171)	-	(19)	(171)	(152)	(279)	(750)	(19)	471	(260)	(750)	(279)
Publicity	-	-	-	-	-	(135)	-	-	(135)	(135)	-	(135)
Travel	-	-	-	-	-	(19)	-	-	(19)	(19)	-	(19)
<b>Administration Subtotal</b>	<b>(495)</b>	<b>(725)</b>	<b>(465)</b>	<b>231</b>	<b>(30)</b>	<b>(2,180)</b>	<b>(5,850)</b>	<b>(739)</b>	<b>3,670</b>	<b>(1,442)</b>	<b>(7,350)</b>	<b>(4,844)</b>
<b>Campaigns &amp; Engagement Total</b>	<b>(495)</b>	<b>(725)</b>	<b>(329)</b>	<b>231</b>	<b>(166)</b>	<b>(2,180)</b>	<b>(5,850)</b>	<b>(603)</b>	<b>3,670</b>	<b>(1,577)</b>	<b>(7,350)</b>	<b>(4,844)</b>
<b>Academic Rep System</b>												
<b>Staff Costs (Pay)</b>												
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Staff Costs (Other)</b>												
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	(1,020)	-	(448)	(1,020)	(572)	-	(1,020)
Ground Hire	-	-	-	-	-	-	(500)	-	500	-	(500)	-
Hospitality	-	(5)	-	5	-	(263)	(1,130)	-	867	(263)	(1,645)	(778)
Officer Training	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	-	(250)	-	250	-	(250)	-
Publicity	-	-	-	-	-	(70)	(750)	-	680	(70)	(750)	(70)
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Travel Expenditure	-	-	-	-	-	-	-	(24)	-	24	-	-
<b>Administration Subtotal</b>	<b>-</b>	<b>(5)</b>	<b>-</b>	<b>5</b>	<b>-</b>	<b>(1,353)</b>	<b>(2,630)</b>	<b>(472)</b>	<b>1,277</b>	<b>(881)</b>	<b>(3,145)</b>	<b>(1,868)</b>
<b>Academic Rep System Total</b>	<b>-</b>	<b>(5)</b>	<b>-</b>	<b>5</b>	<b>-</b>	<b>(1,353)</b>	<b>(2,630)</b>	<b>(472)</b>	<b>1,277</b>	<b>(881)</b>	<b>(3,145)</b>	<b>(1,868)</b>
<b>Net Surplus/(Deficit)</b>	<b>(9,832)</b>	<b>(12,881)</b>	<b>(17,944)</b>	<b>3,049</b>	<b>8,112</b>	<b>(76,948)</b>	<b>(84,973)</b>	<b>(109,002)</b>	<b>8,026</b>	<b>32,055</b>	<b>(129,846)</b>	<b>(122,784)</b>



# Marketing

Responsible for managing all printed and online Union content, communications, and promotions; generating advertising and sponsorship revenues; printing and advertising for the Felix student newspaper; and managing the Freshers, Careers, and New Year Fair events.

## Imperial College Union Management Accounts March 18 Marketing

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Advertising	303	3,000	80	(2,698)	223	19,408	24,200	23,685	(4,792)	(4,277)	29,200	24,408
Careers sales	-	2,500	-	(2,500)	-	600	29,900	19,013	(29,300)	(18,413)	32,900	6,100
Felix	31	3,000	50	(2,969)	(19)	1,950	25,000	1,955	(23,050)	(5)	28,000	5,950
Sale of Fixed Assets	-	-	-	-	-	-	-	2,333	-	(2,333)	-	-
Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>General Subtotal</b>	<b>334</b>	<b>8,500</b>	<b>130</b>	<b>(8,166)</b>	<b>204</b>	<b>21,959</b>	<b>79,100</b>	<b>46,986</b>	<b>(57,141)</b>	<b>(25,027)</b>	<b>90,100</b>	<b>36,459</b>
<b>Events</b>												
Freshers Fair	1,540	-	-	1,540	1,540	31,217	32,700	26,189	(1,483)	5,028	32,700	31,217
New Year Fair	-	-	688	-	(688)	-	5,550	6,066	(5,550)	(6,066)	5,550	-
<b>Events Subtotal</b>	<b>1,540</b>	<b>-</b>	<b>688</b>	<b>1,540</b>	<b>853</b>	<b>31,217</b>	<b>38,250</b>	<b>32,254</b>	<b>(7,033)</b>	<b>(1,038)</b>	<b>38,250</b>	<b>31,217</b>
<b>Total Income</b>	<b>1,874</b>	<b>8,500</b>	<b>818</b>	<b>(6,626)</b>	<b>1,056</b>	<b>53,175</b>	<b>117,350</b>	<b>79,240</b>	<b>(64,175)</b>	<b>(26,064)</b>	<b>128,350</b>	<b>67,675</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(10,179)	(12,586)	(8,643)	2,407	(1,536)	(61,933)	(100,041)	(84,994)	38,108	23,061	(150,383)	(108,964)
Temporary Staff	(133)	(574)	-	441	(133)	(1,350)	(3,264)	(333)	1,914	(1,017)	(4,930)	(3,016)
Agency Staff	(1,498)	-	(2,460)	(1,498)	962	(15,126)	(2,268)	(3,432)	(12,858)	(11,694)	(2,268)	(15,126)
<b>Staff Costs (Pay) Subtotal</b>	<b>(11,810)</b>	<b>(13,159)</b>	<b>(11,103)</b>	<b>1,350</b>	<b>(707)</b>	<b>(78,409)</b>	<b>(105,572)</b>	<b>(88,758)</b>	<b>27,164</b>	<b>10,350</b>	<b>(157,581)</b>	<b>(127,106)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	(125)	(37)	125	37	-	(250)	(37)	250	37	(375)	(125)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	(111)	-	111	-	-
Uniforms	-	-	-	-	-	(204)	(250)	-	46	(204)	(250)	(204)
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>(125)</b>	<b>(37)</b>	<b>125</b>	<b>37</b>	<b>(204)</b>	<b>(500)</b>	<b>(148)</b>	<b>296</b>	<b>(56)</b>	<b>(625)</b>	<b>(329)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(162)	(180)	(159)	17	(3)	(1,297)	(1,436)	(1,269)	139	(27)	(2,192)	(2,005)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	(725)	-	67	(725)	(791)	-	(725)
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(162)</b>	<b>(180)</b>	<b>(159)</b>	<b>17</b>	<b>(3)</b>	<b>(2,022)</b>	<b>(1,436)</b>	<b>(1,203)</b>	<b>(586)</b>	<b>(819)</b>	<b>(2,192)</b>	<b>(2,730)</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Felix printing	(5,048)	(3,500)	(3,969)	(1,548)	(1,079)	(18,221)	(21,000)	(17,708)	2,779	(513)	(28,000)	(25,221)
Ground Hire	-	-	-	-	-	(327)	-	(76)	(327)	(251)	-	(327)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	(19)	-	19	-	-
Irrecoverable VAT	(310)	(4)	-	(306)	(310)	(1,153)	(400)	(852)	(753)	(301)	(424)	(1,177)
Legal & Professional	-	-	-	-	-	(300)	-	-	(300)	(300)	-	(300)
Licences	-	-	-	-	-	(4,778)	(5,565)	-	787	(4,778)	(5,565)	(4,778)
Postage	-	-	-	-	-	(551)	-	-	(551)	(551)	-	(551)
Printing Costs	(1,832)	-	(87)	(1,832)	(1,745)	(5,134)	(2,800)	(6,557)	(2,334)	1,423	(3,600)	(5,934)
Publicity	(399)	(25)	147	(374)	(546)	(1,152)	(2,375)	(1,415)	1,223	264	(2,800)	(1,691)
Stationery	(18)	-	-	(18)	(18)	(18)	(600)	-	582	(18)	(900)	(318)
Subscriptions	(187)	(180)	(145)	(7)	(42)	(741)	(1,160)	(5,321)	419	4,580	(1,600)	(1,181)
Systems, Software & Development	(27)	-	(61)	(27)	35	(318)	-	(491)	(318)	174	-	(318)
Telephones	(25)	(35)	(29)	10	4	(244)	(280)	(236)	36	(8)	(420)	(384)
Other	-	-	-	-	-	(7)	-	458	(7)	(465)	-	(7)
<b>Administration Subtotal</b>	<b>(7,846)</b>	<b>(3,744)</b>	<b>(4,144)</b>	<b>(4,102)</b>	<b>(3,702)</b>	<b>(32,942)</b>	<b>(34,180)</b>	<b>(32,217)</b>	<b>1,238</b>	<b>(725)</b>	<b>(43,309)</b>	<b>(42,185)</b>

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Total Expenditure	(19,817)	(17,208)	(15,442)	(2,610)	(4,375)	(113,576)	(141,688)	(122,326)	28,113	8,750	(203,707)	(172,349)
Net Surplus/(Deficit)	(17,944)	(8,708)	(14,625)	(9,236)	(3,319)	(60,400)	(24,338)	(43,086)	(36,062)	(17,314)	(75,357)	(104,674)