

# Leadership

Strategic Management Group, Social Enterprise Manager, Officer Trustees & Felix Editor

## Imperial College Union Management Accounts February 18 Leadership

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Block Grant	169,200	169,133	164,200	67	5,000	1,234,400	1,233,932	1,149,400	468	85,000	1,741,332	1,741,800
CSP Grant Allocation	(32,500)	(32,500)	(29,417)	-	(3,083)	(227,500)	(227,500)	(205,917)	-	(21,583)	(390,000)	(390,000)
Other	-	-	(98)	-	98	34,728	24,000	24,218	10,728	10,510	24,000	60,728
<b>General Subtotal</b>	<b>136,700</b>	<b>136,633</b>	<b>134,685</b>	<b>67</b>	<b>2,015</b>	<b>1,041,628</b>	<b>1,030,432</b>	<b>967,701</b>	<b>11,196</b>	<b>73,927</b>	<b>1,375,332</b>	<b>1,412,528</b>
<b>Total Income</b>	<b>136,700</b>	<b>136,633</b>	<b>134,685</b>	<b>67</b>	<b>2,015</b>	<b>1,041,628</b>	<b>1,030,432</b>	<b>967,701</b>	<b>11,196</b>	<b>73,927</b>	<b>1,375,332</b>	<b>1,412,528</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(39,467)	(39,222)	(33,638)	(245)	(5,829)	(245,601)	(252,973)	(235,906)	7,372	(9,695)	(449,085)	(443,386)
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(39,467)</b>	<b>(39,222)</b>	<b>(33,638)</b>	<b>(245)</b>	<b>(5,829)</b>	<b>(245,601)</b>	<b>(252,973)</b>	<b>(235,906)</b>	<b>7,372</b>	<b>(9,695)</b>	<b>(449,085)</b>	<b>(443,386)</b>
<b>Sabbatical Officers</b>												
Pay	(20,189)	(18,574)	(16,997)	(1,615)	(3,192)	(128,002)	(130,018)	(117,801)	2,016	(10,201)	(232,176)	(230,159)
Accommodation	-	-	-	-	-	-	-	1,426	-	(1,426)	-	-
Hospitality	(8)	-	-	(8)	(8)	(64)	-	-	(64)	(64)	-	(64)
Telephones	(78)	(85)	(130)	7	52	(537)	(595)	(589)	58	52	(1,020)	(962)
Training	-	-	-	-	-	(5,269)	(7,194)	(6,504)	1,925	1,234	(7,194)	(5,269)
Travel	-	-	-	-	-	(16)	-	-	(16)	(16)	-	(16)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Sabbatical Officers Subtotal</b>	<b>(20,276)</b>	<b>(18,659)</b>	<b>(17,127)</b>	<b>(1,617)</b>	<b>(3,148)</b>	<b>(133,889)</b>	<b>(137,807)</b>	<b>(123,468)</b>	<b>3,919</b>	<b>(10,421)</b>	<b>(240,390)</b>	<b>(236,471)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	(4,118)	(4,118)	-	-	(4,118)	(4,140)	(4,118)	(650)	(21)	(3,490)	(4,118)	(4,140)
Travel	-	-	-	-	-	(54)	-	(79)	(54)	25	-	(54)
<b>Staff Costs (Other) Subtotal</b>	<b>(4,118)</b>	<b>(4,118)</b>	<b>-</b>	<b>-</b>	<b>(4,118)</b>	<b>(4,193)</b>	<b>(4,118)</b>	<b>(729)</b>	<b>(75)</b>	<b>(3,465)</b>	<b>(4,118)</b>	<b>(4,193)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(3,845)	(3,708)	(3,458)	(138)	(388)	(26,764)	(25,953)	(24,203)	(811)	(2,561)	(44,461)	(45,834)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	(366)	-	-	(366)	(366)	-	(366)
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(3,845)</b>	<b>(3,708)</b>	<b>(3,458)</b>	<b>(138)</b>	<b>(388)</b>	<b>(27,129)</b>	<b>(25,953)</b>	<b>(24,203)</b>	<b>(1,177)</b>	<b>(2,926)</b>	<b>(44,461)</b>	<b>(46,199)</b>
<b>Administration</b>												
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	(50)	-	-	(50)	(50)	(107)	-	(1,983)	(107)	1,876	-	(107)
Legal & Professional	-	-	-	-	-	(1,251)	(5,000)	(325)	3,749	(926)	(5,000)	(2,086)
Irrecoverable VAT	-	(86)	(3)	86	3	(111)	(426)	(323)	315	212	(443)	(129)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	-	(3,750)	(3,564)	3,750	3,564	(3,750)	-
Systems, Software & Development	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(80)	(100)	(144)	20	63	(650)	(640)	(665)	(10)	15	(1,090)	(1,100)
Other	277	-	1	277	276	(61)	-	(1)	(61)	(61)	-	(61)
<b>Administration Subtotal</b>	<b>146</b>	<b>(186)</b>	<b>(146)</b>	<b>333</b>	<b>292</b>	<b>(2,179)</b>	<b>(9,816)</b>	<b>(6,860)</b>	<b>7,637</b>	<b>4,681</b>	<b>(10,283)</b>	<b>(3,482)</b>
<b>Total Expenditure</b>	<b>(67,559)</b>	<b>(65,893)</b>	<b>(54,369)</b>	<b>(1,666)</b>	<b>(13,191)</b>	<b>(412,992)</b>	<b>(430,668)</b>	<b>(391,166)</b>	<b>17,676</b>	<b>(21,826)</b>	<b>(748,337)</b>	<b>(733,732)</b>
<b>Net Surplus/(Deficit)</b>	<b>69,141</b>	<b>70,740</b>	<b>80,317</b>	<b>(1,599)</b>	<b>(11,176)</b>	<b>628,636</b>	<b>599,765</b>	<b>576,535</b>	<b>28,872</b>	<b>52,101</b>	<b>626,995</b>	<b>678,796</b>

# Administration

Responsible for training and development budget, premises, and human resource management.

## Imperial College Union Management Accounts February 18 Administration

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Goods & Services	-	-	-	-	-	-	-	(67)	-	67	3,000	-
<b>General Subtotal</b>	-	-	-	-	-	-	-	<b>(67)</b>	-	<b>67</b>	<b>3,000</b>	-
<b>Total Income</b>	-	-	-	-	-	-	-	<b>(67)</b>	-	<b>67</b>	<b>3,000</b>	-
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(6,923)	(8,551)	(12,060)	1,628	5,137	(53,617)	(60,072)	(47,904)	6,455	(5,713)	(103,114)	(101,197)
Temporary Staff	(6,876)	(673)	(549)	(6,203)	(6,327)	(13,988)	(3,365)	(2,200)	(10,623)	(11,789)	(5,476)	(21,435)
<b>Staff Costs (Pay) Subtotal</b>	<b>(13,799)</b>	<b>(9,224)</b>	<b>(12,609)</b>	<b>(4,575)</b>	<b>(1,191)</b>	<b>(67,605)</b>	<b>(63,437)</b>	<b>(50,103)</b>	<b>(4,168)</b>	<b>(17,502)</b>	<b>(108,590)</b>	<b>(122,632)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	3,335	(300)	(225)	3,635	3,560	(11,353)	(2,100)	(2,264)	(9,253)	(9,089)	(3,600)	(12,853)
Subsistence	-	-	-	-	-	-	-	(26)	-	26	-	-
Training	(1,608)	(1,335)	(24)	(273)	(1,583)	(14,923)	(27,690)	(21,428)	12,767	6,504	(36,795)	(22,900)
<b>Staff Costs (Other) Subtotal</b>	<b>1,727</b>	<b>(1,635)</b>	<b>(249)</b>	<b>3,362</b>	<b>1,977</b>	<b>(26,277)</b>	<b>(29,790)</b>	<b>(23,717)</b>	<b>3,513</b>	<b>(2,560)</b>	<b>(40,395)</b>	<b>(35,754)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	7,435	(6,680)	(5,677)	14,115	13,112	(35,921)	(50,140)	(43,985)	14,219	8,065	(85,140)	(75,795)
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(549)	(641)	(458)	92	(92)	(3,567)	(4,487)	(3,468)	920	(99)	(7,692)	(6,972)
Equipment Hire	(4,836)	(1,505)	(19)	(3,331)	(4,817)	(17,037)	(9,415)	(7,973)	(7,622)	(9,064)	(15,820)	(24,337)
Equipment Purchase	-	-	(100)	-	100	(897)	(4,140)	(2,183)	3,243	1,285	(4,730)	(1,487)
Maintenance	(948)	(900)	(1,008)	(48)	60	(3,625)	(6,300)	(3,342)	2,675	(283)	(11,800)	(9,125)
Maintenance Contracts	-	-	-	-	-	-	-	(24)	-	24	-	-
Signwriting	-	-	-	-	-	-	-	(400)	-	400	(410)	(410)
<b>Premises &amp; Equipment Subtotal</b>	<b>1,103</b>	<b>(9,726)</b>	<b>(7,261)</b>	<b>10,829</b>	<b>8,364</b>	<b>(61,048)</b>	<b>(74,482)</b>	<b>(61,375)</b>	<b>13,434</b>	<b>328</b>	<b>(125,592)</b>	<b>(118,127)</b>
<b>Administration</b>												
Ground Hire	-	-	(158)	-	158	(38)	-	(137)	(38)	99	-	(38)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(367)	(5)	367	5	(2,750)	(4,569)	(1,923)	1,819	(827)	(6,654)	(5,045)
Irrecoverable VAT	(670)	(911)	(345)	241	(325)	(2,782)	(5,711)	(3,804)	2,929	1,023	(8,836)	(6,285)
Legal & Professional	-	(6,750)	-	6,750	-	(500)	(6,750)	(300)	6,250	(200)	(6,750)	(7,250)
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Postage	-	(30)	(16)	30	16	(312)	(210)	(126)	(102)	(186)	(360)	(462)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	(69)	(240)	(234)	172	165	(1,245)	(1,812)	(1,023)	567	(222)	(2,978)	(2,411)
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	(6)	-	-	(6)	(6)	(39)	-	-	(39)	(39)	-	(39)
Telephones	(75)	(117)	(93)	42	19	(345)	(1,099)	(746)	754	401	(1,684)	(930)
Travel	-	-	-	-	-	(31)	-	74	(31)	(105)	-	(31)
Other	-	-	-	-	-	-	-	(128)	-	128	-	-
<b>Administration Subtotal</b>	<b>(819)</b>	<b>(8,415)</b>	<b>(851)</b>	<b>7,597</b>	<b>32</b>	<b>(8,040)</b>	<b>(20,151)</b>	<b>(8,112)</b>	<b>12,111</b>	<b>72</b>	<b>(27,262)</b>	<b>(22,489)</b>
<b>Total Expenditure</b>	<b>(11,788)</b>	<b>(29,000)</b>	<b>(20,970)</b>	<b>17,212</b>	<b>9,182</b>	<b>(162,970)</b>	<b>(187,860)</b>	<b>(143,308)</b>	<b>24,890</b>	<b>(19,661)</b>	<b>(301,839)</b>	<b>(299,002)</b>
<b>Net Surplus/(Deficit)</b>	<b>(11,788)</b>	<b>(29,000)</b>	<b>(20,970)</b>	<b>17,212</b>	<b>9,182</b>	<b>(162,970)</b>	<b>(187,860)</b>	<b>(143,375)</b>	<b>24,890</b>	<b>(19,594)</b>	<b>(298,839)</b>	<b>(299,002)</b>

# Finance

Responsible for the Union's financial records, budgeting, and financial control.

## Imperial College Union Management Accounts February 18 Finance

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>General</b>												
Interest	2,394	10,563	978	(8,169)	1,416	12,837	31,649	7,247	(18,812)	5,591	42,112	9,152
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>2,394</b>	<b>10,563</b>	<b>978</b>	<b>(8,169)</b>	<b>1,416</b>	<b>12,837</b>	<b>31,649</b>	<b>7,247</b>	<b>(18,812)</b>	<b>5,591</b>	<b>42,112</b>	<b>9,152</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(15,136)	(15,373)	(17,727)	237	2,590	(85,942)	(106,827)	(124,039)	20,885	38,097	(183,694)	(161,447)
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
Agency Staff	-	-	-	-	-	(23,849)	-	-	(23,849)	(23,849)	-	(23,849)
<b>Staff Costs (Pay) Subtotal</b>	<b>(15,136)</b>	<b>(15,373)</b>	<b>(17,727)</b>	<b>237</b>	<b>2,590</b>	<b>(109,792)</b>	<b>(106,827)</b>	<b>(124,039)</b>	<b>(2,965)</b>	<b>14,247</b>	<b>(183,694)</b>	<b>(185,297)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Depreciation	(31)	(73)	(31)	42	-	(220)	(511)	(362)	292	143	(877)	(543)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	(238)	(250)	(238)	12	-	(1,665)	(1,702)	(2,273)	37	608	(2,951)	(2,914)
<b>Premises &amp; Equipment Subtotal</b>	<b>(269)</b>	<b>(323)</b>	<b>(269)</b>	<b>54</b>	<b>-</b>	<b>(1,884)</b>	<b>(2,213)</b>	<b>(2,635)</b>	<b>329</b>	<b>751</b>	<b>(3,828)</b>	<b>(3,457)</b>
<b>Administration</b>												
Bad Debts	-	-	-	-	-	-	-	-	-	-	-	-
Banking Charges	(622)	(558)	(336)	(63)	(286)	(4,067)	(3,948)	(3,584)	(119)	(483)	(6,740)	(6,859)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Irrecoverable VAT	(74)	(8)	-	(67)	(74)	(2,010)	(69)	(138)	(1,940)	(1,872)	(107)	(2,047)
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	(278)	(780)	(363)	502	85	(780)	(278)
Systems, Software & Development	-	(63)	-	63	-	(265)	(438)	-	173	(265)	(750)	(578)
Telephones	(41)	(32)	(31)	(9)	(10)	(277)	(224)	(220)	(53)	(56)	(384)	(477)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(737)</b>	<b>(660)</b>	<b>(367)</b>	<b>(77)</b>	<b>(370)</b>	<b>(6,896)</b>	<b>(5,459)</b>	<b>(4,305)</b>	<b>(1,437)</b>	<b>(2,591)</b>	<b>(8,761)</b>	<b>(10,238)</b>
<b>TOTAL EXPENDITURE</b>	<b>(16,143)</b>	<b>(16,357)</b>	<b>(18,363)</b>	<b>214</b>	<b>2,220</b>	<b>(118,572)</b>	<b>(114,499)</b>	<b>(130,980)</b>	<b>(4,073)</b>	<b>12,408</b>	<b>(196,283)</b>	<b>(198,992)</b>
<b>Net Surplus/(Deficit)</b>	<b>(13,748)</b>	<b>(5,794)</b>	<b>(17,384)</b>	<b>(7,954)</b>	<b>3,636</b>	<b>(105,735)</b>	<b>(82,850)</b>	<b>(123,733)</b>	<b>(22,885)</b>	<b>17,998</b>	<b>(154,171)</b>	<b>(189,840)</b>

# Systems

Responsible for the Union's systems, website, and EPOS.

## Imperial College Union Management Accounts February 18 Systems

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(13,812)	(16,591)	(8,586)	2,779	(5,227)	(97,732)	(115,355)	(59,394)	17,622	(38,339)	(198,649)	(180,055)
Temporary Staff	(101)	-	-	(101)	(101)	(678)	-	-	(678)	(678)	-	(1,978)
<b>Staff Costs (Pay) Subtotal</b>	<b>(13,913)</b>	<b>(16,591)</b>	<b>(8,586)</b>	<b>2,678</b>	<b>(5,327)</b>	<b>(98,411)</b>	<b>(115,355)</b>	<b>(59,394)</b>	<b>16,944</b>	<b>(39,017)</b>	<b>(198,649)</b>	<b>(182,034)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(966)	(1,209)	-	243	(966)	(6,062)	(9,281)	-	3,219	(6,062)	(15,324)	(14,140)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	(1,031)	(1,650)	(90)	619	(942)	(1,650)	(1,031)
Maintenance	-	(75)	-	75	-	-	(525)	-	525	-	(900)	(375)
Maintenance Contracts	(515)	(515)	-	-	(515)	(4,755)	(3,605)	-	(1,150)	(4,755)	(6,180)	(7,330)
<b>Premises &amp; Equipment Subtotal</b>	<b>(1,481)</b>	<b>(1,799)</b>	<b>-</b>	<b>318</b>	<b>(1,481)</b>	<b>(11,848)</b>	<b>(15,061)</b>	<b>(90)</b>	<b>3,213</b>	<b>(11,759)</b>	<b>(24,054)</b>	<b>(22,876)</b>
<b>Administration</b>												
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Irrecoverable VAT	(131)	(15)	(50)	(116)	(80)	(858)	(204)	(179)	(654)	(679)	(309)	(963)
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	(812)	(147)	(1,065)	(665)	253	(2,688)	(4,431)	(3,861)	1,743	1,173	(6,713)	(4,628)
Telephones	(24)	(24)	(16)	-	(8)	(162)	(168)	(109)	6	(54)	(288)	(277)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(966)</b>	<b>(186)</b>	<b>(1,130)</b>	<b>(780)</b>	<b>165</b>	<b>(3,709)</b>	<b>(4,803)</b>	<b>(4,149)</b>	<b>1,094</b>	<b>440</b>	<b>(7,309)</b>	<b>(5,868)</b>
<b>Total Expenditure</b>	<b>(16,360)</b>	<b>(18,575)</b>	<b>(9,716)</b>	<b>2,215</b>	<b>(6,643)</b>	<b>(113,968)</b>	<b>(135,218)</b>	<b>(63,633)</b>	<b>21,251</b>	<b>(50,335)</b>	<b>(230,012)</b>	<b>(210,778)</b>
<b>Net Surplus/(Deficit)</b>	<b>(16,360)</b>	<b>(18,575)</b>	<b>(9,716)</b>	<b>2,215</b>	<b>(6,643)</b>	<b>(113,968)</b>	<b>(135,218)</b>	<b>(63,633)</b>	<b>21,251</b>	<b>(50,335)</b>	<b>(230,012)</b>	<b>(210,778)</b>

# Minibuses

Administers minibus hires to clubs, societies, and College, and manages a fleet of 18 minibuses.

## Imperial College Union Management Accounts February 18 Minibuses

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Hire (Union Users)	17,168	19,998	16,734	(2,830)	435	80,537	98,030	75,908	(17,493)	4,630	136,100	118,607
Hire (College Users)	1,155	1,450	3,317	(295)	(2,162)	2,395	5,250	7,596	(2,855)	(5,201)	12,000	7,645
Hire (External)	-	80	-	(80)	-	-	400	-	(400)	-	2,620	-
Europe Supplement	-	-	-	-	-	-	-	-	-	-	-	-
Fines	1,640	-	315	1,640	1,325	3,820	-	580	3,820	3,240	-	3,820
Advertising	-	100	-	(100)	-	-	500	-	(500)	-	1,000	500
<b>General Subtotal</b>	<b>19,963</b>	<b>21,628</b>	<b>20,365</b>	<b>(1,665)</b>	<b>(402)</b>	<b>86,752</b>	<b>104,180</b>	<b>84,084</b>	<b>(17,428)</b>	<b>2,669</b>	<b>151,720</b>	<b>130,572</b>
<b>Introductions</b>												
Income	485	440	38	45	448	1,828	3,520	1,054	(1,692)	774	4,980	3,288
Expenditure	(191)	(50)	(152)	(141)	(39)	(1,058)	(400)	(733)	(658)	(326)	(565)	(1,223)
<b>Introductions Subtotal</b>	<b>294</b>	<b>390</b>	<b>(115)</b>	<b>(96)</b>	<b>409</b>	<b>770</b>	<b>3,120</b>	<b>322</b>	<b>(2,350)</b>	<b>448</b>	<b>4,415</b>	<b>2,065</b>
<b>Chargeouts</b>												
Income	-	100	-	(100)	-	-	500	-	(500)	-	1,000	500
Expenditure	(34)	(100)	(175)	66	141	(790)	(500)	(284)	(290)	(506)	(1,000)	(1,290)
<b>Chargeouts Subtotal</b>	<b>(34)</b>	<b>-</b>	<b>(175)</b>	<b>(34)</b>	<b>141</b>	<b>(790)</b>	<b>-</b>	<b>(284)</b>	<b>(790)</b>	<b>(506)</b>	<b>-</b>	<b>(790)</b>
<b>Sales of Fixed Assets</b>	<b>1,400</b>	<b>-</b>	<b>-</b>	<b>1,400</b>	<b>1,400</b>	<b>3,100</b>	<b>3,000</b>	<b>-</b>	<b>100</b>	<b>3,100</b>	<b>7,200</b>	<b>7,300</b>
<b>Income Total</b>	<b>21,623</b>	<b>22,018</b>	<b>20,076</b>	<b>(395)</b>	<b>1,548</b>	<b>89,832</b>	<b>110,300</b>	<b>84,121</b>	<b>(20,468)</b>	<b>5,711</b>	<b>163,335</b>	<b>139,147</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(10,218)	(2,005)	(1,922)	(8,213)	(8,296)	(14,680)	(13,945)	(13,222)	(735)	(1,458)	(23,969)	(24,990)
Temporary Staff	(1,071)	(620)	(151)	(451)	(920)	(1,446)	(4,206)	(533)	2,760	(914)	(6,634)	(2,196)
<b>Staff Costs (Pay) Subtotal</b>	<b>(11,289)</b>	<b>(2,625)</b>	<b>(2,073)</b>	<b>(8,664)</b>	<b>(9,216)</b>	<b>(16,126)</b>	<b>(18,151)</b>	<b>(13,754)</b>	<b>2,025</b>	<b>(2,372)</b>	<b>(30,604)</b>	<b>(27,186)</b>
<b>Staff Costs (Other)</b>												
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Vehicles &amp; Equipment</b>												
Cleaning	-	-	-	-	-	(414)	(900)	-	486	(414)	(4,500)	(1,914)
Depreciation	(5,090)	(6,253)	(3,817)	1,163	(1,273)	(35,632)	(39,273)	(26,128)	3,641	(9,504)	(70,539)	(62,355)
Equipment Purchase	(33)	-	(8)	(33)	(25)	(122)	(200)	(8)	78	(114)	(200)	(122)
Fines	-	-	(63)	-	63	(65)	-	(747)	(65)	682	-	(65)
Fuel	90	570	853	(480)	(764)	195	(512)	842	707	(647)	(174)	532
Insurance	(1,368)	(2,173)	(1,975)	804	606	(10,568)	(15,208)	(13,824)	4,639	3,255	(26,070)	(18,238)
Licences	61	(8)	-	69	61	(2,335)	(3,198)	(1,641)	864	(694)	(3,229)	(2,365)
Maintenance	404	(1,481)	-	1,884	404	(8,929)	(10,366)	(13,054)	1,437	4,125	(17,770)	(16,333)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Parking	-	-	-	-	-	(1,443)	(1,600)	(1,333)	157	(110)	(1,600)	(1,443)
<b>Vehicles &amp; Equipment Subtotal</b>	<b>(5,937)</b>	<b>(9,345)</b>	<b>(5,010)</b>	<b>3,408</b>	<b>(927)</b>	<b>(59,314)</b>	<b>(71,257)</b>	<b>(55,893)</b>	<b>11,943</b>	<b>(3,421)</b>	<b>(124,082)</b>	<b>(102,304)</b>
<b>Administration</b>												
Affiliation Fees	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	(75)	-	75	-	(53)	(525)	(9)	472	(44)	(900)	(428)
Health & Safety	-	-	-	-	-	-	-	-	-	-	(250)	(250)
Irrecoverable VAT	(31)	(166)	-	135	(31)	(45)	(1,670)	(724)	1,625	679	(2,813)	(1,187)
Legal & Professional	(197)	-	(371)	(197)	174	(396)	-	(371)	(396)	(25)	-	(396)
Printing Costs	-	-	-	-	-	-	(1,600)	-	1,600	-	(1,600)	(285)
Subscriptions	-	-	-	-	-	30	-	-	30	30	-	30
Telephones	(8)	-	-	(8)	(8)	(79)	-	-	(79)	(79)	-	(79)
Travel	802	-	(68)	802	871	324	-	(316)	324	640	-	324
Donations to SO Fund	-	-	-	-	-	-	-	-	-	-	-	-
Other	(847)	-	-	(847)	(847)	(847)	-	19	(847)	(866)	-	(847)
<b>Administration Subtotal</b>	<b>(280)</b>	<b>(241)</b>	<b>(439)</b>	<b>(39)</b>	<b>159</b>	<b>(1,066)</b>	<b>(3,795)</b>	<b>(1,401)</b>	<b>2,729</b>	<b>334</b>	<b>(5,563)</b>	<b>(3,118)</b>
<b>Expenditure Total</b>	<b>(17,506)</b>	<b>(12,210)</b>	<b>(7,522)</b>	<b>(5,295)</b>	<b>(9,984)</b>	<b>(76,506)</b>	<b>(93,203)</b>	<b>(71,048)</b>	<b>16,697</b>	<b>(5,458)</b>	<b>(160,248)</b>	<b>(132,608)</b>

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Net Surplus/(Deficit)	4,118	9,808	12,554	(5,690)	(8,436)	13,326	17,097	13,073	(3,771)	253	3,087	6,538

# Beit Venues

Upselling of free Union spaces to external clients and function management.

## Imperial College Union Management Accounts February 18 Beit Venues

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Core Sales</b>												
Room Hire	14,554	14,226	14,823	328	(269)	128,911	153,811	154,918	(24,900)	(26,007)	240,261	216,770
Misc Sales	1,384	725	4,134	659	(2,749)	25,291	13,918	16,066	11,373	9,225	20,898	31,106
<b>Core Sales Subtotal</b>	<b>15,938</b>	<b>14,951</b>	<b>18,956</b>	<b>987</b>	<b>(3,018)</b>	<b>154,202</b>	<b>167,729</b>	<b>170,984</b>	<b>(13,527)</b>	<b>(16,782)</b>	<b>261,159</b>	<b>247,876</b>
Client Services	-	-	-	-	-	-	-	-	-	-	-	-
Pass Through	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL INCOME</b>	<b>15,938</b>	<b>14,951</b>	<b>18,956</b>	<b>987</b>	<b>(3,018)</b>	<b>154,202</b>	<b>167,729</b>	<b>170,984</b>	<b>(13,527)</b>	<b>(16,782)</b>	<b>261,159</b>	<b>247,876</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(7,295)	(8,234)	(5,409)	939	(1,886)	(40,524)	(51,949)	(39,887)	11,426	(636)	(93,919)	(86,359)
Temporary Staff	-	(115)	-	115	-	(5,619)	(4,654)	(5,192)	(965)	(427)	(7,118)	(8,048)
Agency Staff	(68)	-	(763)	(68)	695	(359)	-	(1,409)	(359)	1,050	-	(359)
Security Staff	-	-	-	-	-	(7,260)	-	(3,351)	(7,260)	(3,908)	-	(10,760)
<b>Staff Costs (Pay) Subtotal</b>	<b>(7,363)</b>	<b>(8,349)</b>	<b>(6,172)</b>	<b>986</b>	<b>(1,191)</b>	<b>(53,761)</b>	<b>(56,603)</b>	<b>(49,839)</b>	<b>2,842</b>	<b>(3,922)</b>	<b>(101,037)</b>	<b>(105,525)</b>
<b>Staff Costs/Revenue %</b>	<b>-46%</b>	<b>-56%</b>	<b>-33%</b>			<b>-35%</b>	<b>-34%</b>	<b>-29%</b>			<b>-39%</b>	<b>-43%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	(13)	(120)	(42)	107	29	(180)	(73)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	(9)	-	-	(9)	(9)	-	(9)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(22)</b>	<b>(120)</b>	<b>(42)</b>	<b>98</b>	<b>20</b>	<b>(180)</b>	<b>(82)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Decorations	-	-	-	-	-	(35)	-	-	(35)	(35)	-	(35)
Depreciation	(14)	(193)	(14)	178	-	(101)	(720)	(101)	619	-	(1,683)	(566)
Equipment Hire	(1,410)	-	(25)	(1,410)	(1,385)	(4,722)	(2,100)	(3,586)	(2,622)	(1,136)	(3,150)	(5,772)
Equipment Purchase	-	(50)	-	50	-	(397)	(350)	(118)	(47)	(279)	(600)	(397)
Maintenance	-	-	-	-	-	-	-	(2,441)	-	2,441	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Redecoration	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(1,424)</b>	<b>(243)</b>	<b>(39)</b>	<b>(1,182)</b>	<b>(1,385)</b>	<b>(5,255)</b>	<b>(3,170)</b>	<b>(6,245)</b>	<b>(2,085)</b>	<b>991</b>	<b>(5,433)</b>	<b>(6,770)</b>
<b>Administration</b>												
Carriage	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Copyright & Royalties	-	-	-	-	-	-	-	-	-	-	-	-
Crockery and Glasses	-	-	-	-	-	-	-	-	-	-	-	-
Disposables	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(7)	(105)	7	105	(398)	(342)	(108)	(56)	(290)	(377)	(398)
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	(21)	-	21	-	-
Printing Costs	-	-	-	-	-	-	-	-	-	-	-	-
Publicity	-	-	-	-	-	(4,058)	(4,200)	(3,381)	142	(677)	(4,950)	(4,808)
Stationery	-	(10)	-	10	-	-	(70)	-	70	-	(120)	-
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	-	-	-	-	-	(18)	(30)	(21)	12	3	(30)	(18)
Telephones	(31)	(33)	(41)	2	10	(217)	(226)	(230)	9	14	(391)	(382)
Travel	-	-	-	-	-	(5)	-	-	(5)	(5)	-	(5)
Other	-	-	-	-	-	-	-	(150)	-	150	-	-
<b>Administration Subtotal</b>	<b>(31)</b>	<b>(50)</b>	<b>(146)</b>	<b>19</b>	<b>115</b>	<b>(4,696)</b>	<b>(4,868)</b>	<b>(3,912)</b>	<b>172</b>	<b>(784)</b>	<b>(5,868)</b>	<b>(5,611)</b>
<b>TOTAL EXPENDITURE</b>	<b>(8,819)</b>	<b>(8,642)</b>	<b>(6,358)</b>	<b>(177)</b>	<b>(2,461)</b>	<b>(63,734)</b>	<b>(64,761)</b>	<b>(60,039)</b>	<b>1,027</b>	<b>(3,695)</b>	<b>(112,518)</b>	<b>(117,988)</b>
<b>Net Profit/(Loss)</b>	<b>7,119</b>	<b>6,309</b>	<b>12,598</b>	<b>810</b>	<b>(5,479)</b>	<b>90,468</b>	<b>102,968</b>	<b>110,946</b>	<b>(12,500)</b>	<b>(20,477)</b>	<b>148,641</b>	<b>129,888</b>
<b>Net Profit Margin</b>	<b>45%</b>	<b>42%</b>	<b>66%</b>			<b>59%</b>	<b>61%</b>	<b>65%</b>			<b>57%</b>	<b>52%</b>

# Bar CX

Reynolds – Charing Cross Hospital. Wet sales and pizza offering.

## Imperial College Union Management Accounts February 18 Bar CX

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Wet Sales</b>												
Core Sales	12,195	13,281	13,841	(1,086)	(1,646)	88,715	94,216	88,884	(5,501)	(169)	125,271	121,070
Function Sales	-	3,542	-	(3,542)	-	650	7,010	-	(6,360)	650	7,826	2,266
Overage/Shortage	(24)	-	62	(24)	(86)	(122)	-	(104)	(122)	(18)	-	(122)
<b>Wet Sales Subtotal</b>	<b>12,170</b>	<b>16,823</b>	<b>13,903</b>	<b>(4,653)</b>	<b>(1,732)</b>	<b>89,244</b>	<b>101,226</b>	<b>88,780</b>	<b>(11,982)</b>	<b>464</b>	<b>133,097</b>	<b>123,214</b>
<b>Cost of Sales</b>	<b>(2,907)</b>	<b>(5,441)</b>	<b>(4,393)</b>	<b>2,533</b>	<b>1,485</b>	<b>(22,663)</b>	<b>(32,736)</b>	<b>(29,246)</b>	<b>10,073</b>	<b>6,583</b>	<b>(43,250)</b>	<b>(33,802)</b>
<b>Gross Profit</b>	<b>9,263</b>	<b>11,383</b>	<b>9,510</b>	<b>(2,120)</b>	<b>(247)</b>	<b>66,580</b>	<b>68,489</b>	<b>59,534</b>	<b>(1,909)</b>	<b>7,046</b>	<b>89,847</b>	<b>89,413</b>
<b>GP Margin %</b>	<b>76%</b>	<b>68%</b>	<b>68%</b>			<b>75%</b>	<b>68%</b>	<b>67%</b>			<b>68%</b>	<b>73%</b>
<b>Dry Sales</b>												
Core Sales	399	960	309	(561)	90	1,867	4,933	2,320	(3,066)	(453)	6,586	3,120
<b>Dry Sales Subtotal</b>	<b>399</b>	<b>960</b>	<b>309</b>	<b>(561)</b>	<b>90</b>	<b>1,867</b>	<b>4,933</b>	<b>2,320</b>	<b>(3,066)</b>	<b>(453)</b>	<b>6,586</b>	<b>3,120</b>
<b>Cost of Sales</b>	<b>(269)</b>	<b>(672)</b>	<b>(465)</b>	<b>403</b>	<b>196</b>	<b>(1,576)</b>	<b>(3,453)</b>	<b>(1,752)</b>	<b>1,878</b>	<b>176</b>	<b>(4,634)</b>	<b>(2,467)</b>
<b>Gross Profit</b>	<b>130</b>	<b>288</b>	<b>(156)</b>	<b>(158)</b>	<b>286</b>	<b>291</b>	<b>1,480</b>	<b>569</b>	<b>(1,189)</b>	<b>(277)</b>	<b>1,953</b>	<b>653</b>
<b>GP Margin %</b>	<b>33%</b>	<b>30%</b>	<b>-51%</b>			<b>16%</b>	<b>30%</b>	<b>25%</b>			<b>30%</b>	<b>21%</b>
<b>Other Income</b>												
Ticket Sales	72	300	-	(228)	72	72	300	122	(228)	(50)	600	372
Income Other	-	-	-	-	-	-	-	-	-	-	-	-
Sales General	-	-	28	-	(28)	-	-	180	-	(180)	-	-
Acts	-	(60)	-	60	-	-	(850)	-	850	-	(1,460)	(610)
<b>Other Income Subtotal</b>	<b>72</b>	<b>240</b>	<b>28</b>	<b>(168)</b>	<b>43</b>	<b>72</b>	<b>(550)</b>	<b>302</b>	<b>622</b>	<b>(230)</b>	<b>(860)</b>	<b>(238)</b>
<b>Total Income</b>	<b>9,465</b>	<b>11,911</b>	<b>9,382</b>	<b>(2,446)</b>	<b>82</b>	<b>66,943</b>	<b>69,419</b>	<b>60,405</b>	<b>(2,476)</b>	<b>6,539</b>	<b>90,940</b>	<b>89,828</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	-	-	(2,856)	-	2,856	-	-	(19,848)	-	19,848	-	-
Temporary Staff	(4,541)	(5,287)	(4,074)	746	(467)	(29,512)	(29,772)	(30,193)	260	682	(44,058)	(43,798)
Agency Staff	(208)	-	-	(208)	(208)	(290)	-	(206)	(290)	(84)	-	(290)
Security Staff	(933)	(1,626)	(2,796)	693	1,863	(10,034)	(8,608)	(10,074)	(1,426)	39	(10,515)	(11,941)
<b>Staff Costs (Pay) Subtotal</b>	<b>(5,682)</b>	<b>(6,913)</b>	<b>(9,726)</b>	<b>1,231</b>	<b>4,044</b>	<b>(39,836)</b>	<b>(38,380)</b>	<b>(60,321)</b>	<b>(1,456)</b>	<b>20,485</b>	<b>(54,573)</b>	<b>(56,029)</b>
<b>Staff Costs/Revenue %</b>	<b>47%</b>	<b>41%</b>	<b>70%</b>			<b>45%</b>	<b>38%</b>	<b>68%</b>			<b>41%</b>	<b>45%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	(200)	(149)	200	149	(189)	(1,300)	(1,092)	1,111	903	(1,750)	(439)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	(197)	-	-	(197)	(197)	(246)	(250)	(205)	4	(41)	(250)	(246)
<b>Staff Costs (Other) Subtotal</b>	<b>(197)</b>	<b>(200)</b>	<b>(149)</b>	<b>3</b>	<b>(48)</b>	<b>(435)</b>	<b>(1,550)</b>	<b>(1,297)</b>	<b>1,115</b>	<b>862</b>	<b>(2,000)</b>	<b>(685)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(92)	(100)	(186)	8	95	(996)	(775)	(937)	(221)	(59)	(975)	(1,196)
Decorations	-	-	-	-	-	(37)	(350)	(128)	314	92	(350)	(37)
Depreciation	(1,492)	(1,607)	(1,251)	115	(241)	(9,277)	(11,249)	(9,103)	1,972	(174)	(19,284)	(16,313)
Equipment Hire	(51)	(554)	(146)	503	95	(1,046)	(1,628)	(787)	582	(259)	(1,898)	(1,436)
Equipment Purchase	(2)	(100)	(274)	98	272	(197)	(2,010)	(1,833)	1,813	1,636	(2,410)	(597)
Maintenance	(145)	(85)	-	(60)	(145)	(1,651)	(510)	(414)	(1,141)	(1,237)	(850)	(1,991)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(1,781)</b>	<b>(2,446)</b>	<b>(1,857)</b>	<b>665</b>	<b>76</b>	<b>(13,203)</b>	<b>(16,522)</b>	<b>(13,202)</b>	<b>3,319</b>	<b>(1)</b>	<b>(25,767)</b>	<b>(21,569)</b>
<b>Consumables</b>												
Consumables	(158)	(185)	(185)	27	27	(1,405)	(1,699)	(1,776)	294	372	(2,218)	(1,924)
Disposables	(397)	(316)	(316)	(82)	(82)	(1,463)	(1,815)	(1,774)	351	310	(2,260)	(1,908)
Glasses	-	(50)	-	50	-	-	(300)	(324)	300	324	(500)	(200)
Other	-	-	-	-	-	(340)	-	(260)	(340)	(80)	-	(340)
<b>Consumables Subtotal</b>	<b>(555)</b>	<b>(550)</b>	<b>(500)</b>	<b>(5)</b>	<b>(55)</b>	<b>(3,208)</b>	<b>(3,814)</b>	<b>(4,134)</b>	<b>606</b>	<b>926</b>	<b>(4,978)</b>	<b>(4,372)</b>
<b>Administration</b>												



	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Credit Card Commission	(45)	(95)	(141)	50	96	(470)	(585)	(876)	115	406	(783)	(636)
Entrance Fees	-	-	-	-	-	-	-	-	-	-	-	-
Health & Safety	-	(10)	-	10	-	-	(60)	(69)	60	69	(100)	(40)
Hospitality	-	(10)	-	10	-	-	(50)	(60)	50	60	(90)	(40)
Legal & Professional	-	(75)	-	75	-	(21)	(450)	(500)	429	479	(750)	(321)
Licences	(125)	(71)	(89)	(54)	(36)	(1,293)	(496)	(954)	(797)	(339)	(850)	(1,918)
Music	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	(25)	(41)	25	41	(83)	(150)	(244)	68	162	(250)	(183)
Publicity	-	(100)	(12)	100	12	(14)	(600)	(568)	586	554	(1,000)	(214)
Quiz	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	(10)	-	10	-	-	(60)	(160)	60	160	(100)	(40)
Stocktaking	(275)	(275)	(275)	-	-	(1,925)	(1,650)	(1,925)	(275)	-	(2,750)	(3,025)
Subscriptions	-	(10)	(8)	10	8	(8)	(70)	(62)	62	53	(120)	(58)
Telephones	(23)	(23)	(34)	-	10	(169)	(161)	(174)	(8)	5	(276)	(284)
Travel	-	-	-	-	-	-	-	(24)	-	24	-	-
<b>Administration Subtotal</b>	<b>(469)</b>	<b>(704)</b>	<b>(601)</b>	<b>235</b>	<b>132</b>	<b>(3,983)</b>	<b>(4,331)</b>	<b>(5,616)</b>	<b>348</b>	<b>1,633</b>	<b>(7,069)</b>	<b>(6,759)</b>
<b>Total Expenditure</b>	<b>(8,684)</b>	<b>(10,813)</b>	<b>(12,833)</b>	<b>2,129</b>	<b>4,149</b>	<b>(60,666)</b>	<b>(64,597)</b>	<b>(84,571)</b>	<b>3,932</b>	<b>23,905</b>	<b>(94,387)</b>	<b>(89,414)</b>
<b>Net Profit/(Loss)</b>	<b>781</b>	<b>1,098</b>	<b>(3,450)</b>	<b>(317)</b>	<b>4,231</b>	<b>6,278</b>	<b>4,822</b>	<b>(24,166)</b>	<b>1,456</b>	<b>30,444</b>	<b>(3,447)</b>	<b>414</b>
<b>NP Margin %</b>	<b>6%</b>	<b>7%</b>	<b>-25%</b>			<b>7%</b>	<b>5%</b>	<b>-27%</b>			<b>-3%</b>	<b>0%</b>

# Bar H

H-bar, Sheffield Building. Wet sales – 50% profit share with College. Catering delivered by College with support of H-bar staff.

## Imperial College Union Management Accounts February 18 Bar H

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Core Sales	26,606	27,609	25,710	(1,002)	896	141,551	148,602	134,766	(7,051)	6,785	227,469	220,418
Function Sales	-	2,100	-	(2,100)	-	-	11,100	-	(11,100)	-	21,300	5,000
Overage/Shortage	-	-	-	-	-	-	-	(1)	-	1	-	-
<b>Sales Subtotal</b>	<b>26,606</b>	<b>29,709</b>	<b>25,710</b>	<b>(3,102)</b>	<b>896</b>	<b>141,551</b>	<b>159,702</b>	<b>134,765</b>	<b>(18,151)</b>	<b>6,786</b>	<b>248,769</b>	<b>225,418</b>
<b>Cost of Sales</b>	<b>(5,598)</b>	<b>(9,804)</b>	<b>(7,770)</b>	<b>4,205</b>	<b>2,171</b>	<b>(43,683)</b>	<b>(51,402)</b>	<b>(43,000)</b>	<b>7,719</b>	<b>(683)</b>	<b>(80,794)</b>	<b>(71,358)</b>
<b>Gross Profit</b>	<b>21,008</b>	<b>19,905</b>	<b>17,941</b>	<b>1,103</b>	<b>3,067</b>	<b>97,868</b>	<b>108,300</b>	<b>91,765</b>	<b>(10,432)</b>	<b>6,104</b>	<b>167,975</b>	<b>154,060</b>
<b>GP Margin %</b>	<b>79%</b>	<b>67%</b>	<b>70%</b>			<b>69%</b>	<b>68%</b>	<b>68%</b>			<b>68%</b>	<b>68%</b>
<b>Income Other</b>												
Ticket Sales	48	100	33	(52)	15	242	400	645	(158)	(403)	700	542
Acts	(52)	(80)	(308)	28	256	(760)	(320)	(1,149)	(440)	389	(560)	(1,000)
<b>Income Other Subtotal</b>	<b>(4)</b>	<b>20</b>	<b>(275)</b>	<b>(24)</b>	<b>271</b>	<b>(518)</b>	<b>80</b>	<b>(504)</b>	<b>(598)</b>	<b>(14)</b>	<b>140</b>	<b>(458)</b>
<b>Total Income</b>	<b>21,004</b>	<b>19,925</b>	<b>17,666</b>	<b>1,079</b>	<b>3,338</b>	<b>97,350</b>	<b>108,380</b>	<b>91,260</b>	<b>(11,030)</b>	<b>6,090</b>	<b>168,115</b>	<b>153,601</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(3,578)	(3,580)	(3,421)	2	(158)	(25,342)	(24,880)	(23,770)	(461)	(1,571)	(42,783)	(43,393)
Temporary Staff	(6,088)	(7,216)	(4,585)	1,128	(1,503)	(38,297)	(41,371)	(34,421)	3,075	(3,876)	(70,430)	(67,011)
Agency Staff	-	-	(793)	-	793	-	-	(1,365)	-	1,365	-	-
Security Staff	(189)	(148)	-	(41)	(189)	(328)	(296)	-	(32)	(328)	(296)	(328)
<b>Staff Costs (Pay) Subtotal</b>	<b>(9,855)</b>	<b>(10,944)</b>	<b>(8,798)</b>	<b>1,089</b>	<b>(1,057)</b>	<b>(63,967)</b>	<b>(66,547)</b>	<b>(59,556)</b>	<b>2,581</b>	<b>(4,410)</b>	<b>(113,509)</b>	<b>(110,731)</b>
<b>Staff Costs/Revenue %</b>	<b>37%</b>	<b>37%</b>	<b>34%</b>			<b>45%</b>	<b>42%</b>	<b>44%</b>			<b>46%</b>	<b>49%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(288)	(263)	(234)	(25)	(54)	(1,119)	(1,841)	(1,176)	722	56	(3,156)	(2,434)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	(388)	(450)	(340)	62	(49)	(450)	(388)
<b>Staff Costs (Other) Subtotal</b>	<b>(288)</b>	<b>(263)</b>	<b>(234)</b>	<b>(25)</b>	<b>(54)</b>	<b>(1,507)</b>	<b>(2,291)</b>	<b>(1,515)</b>	<b>784</b>	<b>8</b>	<b>(3,606)</b>	<b>(2,822)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(45)	(70)	-	25	(45)	(256)	(280)	(216)	24	(40)	(420)	(396)
Decorations	-	-	-	-	-	(626)	(1,150)	(262)	524	(364)	(1,150)	(626)
Depreciation	(209)	(327)	(130)	119	(78)	(1,287)	(2,245)	(749)	958	(538)	(3,881)	(3,062)
Equipment Hire	-	-	-	-	-	(975)	(700)	(1,015)	(275)	40	(700)	(975)
Equipment Purchase	-	(100)	(262)	100	262	(513)	(550)	(804)	37	290	(750)	(713)
Maintenance	-	-	-	-	-	-	-	(98)	-	98	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(254)</b>	<b>(497)</b>	<b>(392)</b>	<b>244</b>	<b>138</b>	<b>(3,658)</b>	<b>(4,925)</b>	<b>(3,144)</b>	<b>1,267</b>	<b>(514)</b>	<b>(6,901)</b>	<b>(5,773)</b>
<b>Consumables</b>												
Consumables	(323)	(355)	(231)	33	(91)	(1,869)	(2,455)	(1,632)	587	(237)	(3,305)	(2,719)
Disposables	(117)	(140)	-	23	(117)	(227)	(560)	(286)	333	59	(840)	(507)
Glasses	-	(50)	(34)	50	34	(128)	(200)	(216)	72	88	(300)	(228)
Other	(95)	-	-	(95)	(95)	(135)	-	(41)	(135)	(94)	-	(135)
<b>Consumables Subtotal</b>	<b>(534)</b>	<b>(545)</b>	<b>(265)</b>	<b>11</b>	<b>(269)</b>	<b>(2,358)</b>	<b>(3,215)</b>	<b>(2,175)</b>	<b>857</b>	<b>(183)</b>	<b>(4,445)</b>	<b>(3,588)</b>
<b>Administration</b>												
Credit Card Commission	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	(19)	-	(21)	(19)	2	-	(19)
Health & Safety	-	-	-	-	-	(351)	-	-	(351)	(351)	-	(351)
Hospitality	-	(40)	-	40	-	(113)	(380)	(154)	267	41	(580)	(113)
Legal & Professional	-	-	-	-	-	(4,334)	(5,000)	(250)	666	(4,084)	(5,000)	(4,334)
Licences	(63)	(21)	(21)	(42)	(42)	(645)	(421)	(379)	(224)	(266)	(547)	(771)
Printing Costs	-	-	-	-	-	(594)	(400)	(395)	(194)	(199)	(400)	(594)
Publicity	-	-	-	-	-	(12)	(250)	(156)	238	145	(250)	(12)
Quiz	-	-	-	-	-	(153)	(150)	(194)	(3)	41	(150)	(153)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Stationery	-	-	(6)	-	6	-	-	(32)	-	32	-	-
Stocktaking	(275)	(275)	(275)	-	-	(1,925)	(1,925)	(1,650)	-	(275)	(3,300)	(3,300)
Telephones	(8)	-	(11)	(8)	4	(53)	-	(66)	(53)	13	-	(53)
Travel	-	-	-	-	-	-	-	(118)	-	118	-	-
TV Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(346)</b>	<b>(336)</b>	<b>(313)</b>	<b>(10)</b>	<b>(32)</b>	<b>(8,197)</b>	<b>(8,526)</b>	<b>(3,415)</b>	<b>329</b>	<b>(4,783)</b>	<b>(10,227)</b>	<b>(9,698)</b>
<b>Total Expenditure</b>	<b>(11,277)</b>	<b>(12,586)</b>	<b>(10,003)</b>	<b>1,309</b>	<b>(1,274)</b>	<b>(79,687)</b>	<b>(85,505)</b>	<b>(69,805)</b>	<b>5,817</b>	<b>(9,882)</b>	<b>(138,688)</b>	<b>(132,613)</b>
<b>Trading Profit/(Loss)</b>	<b>9,727</b>	<b>7,339</b>	<b>7,663</b>	<b>2,388</b>	<b>2,064</b>	<b>17,663</b>	<b>22,876</b>	<b>21,455</b>	<b>(5,213)</b>	<b>(3,793)</b>	<b>29,426</b>	<b>20,988</b>
<b>College Share</b>	-	-	-	-	-	-	-	-	-	-	<b>(14,713)</b>	<b>(5,663)</b>
<b>Net Profit/(Loss)</b>	<b>9,727</b>	<b>7,339</b>	<b>7,663</b>	<b>2,388</b>	<b>2,064</b>	<b>17,663</b>	<b>22,876</b>	<b>21,455</b>	<b>(5,213)</b>	<b>(3,793)</b>	<b>14,713</b>	<b>15,325</b>
<b>NP Margin %</b>	<b>37%</b>	<b>25%</b>	<b>30%</b>			<b>12%</b>	<b>14%</b>	<b>16%</b>			<b>6%</b>	<b>7%</b>

# Bar SK

Beit bars – FiveSixEight, Union Bar, Metric. Wet sales and functions.

## Imperial College Union Management Accounts February 18 Bar SK

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Core Sales	95,358	107,168	104,593	(11,809)	(9,234)	718,170	782,635	731,666	(64,466)	(13,497)	1,298,483	1,240,017
Function Sales	10,999	11,523	10,813	(523)	186	57,709	60,847	51,416	(3,138)	6,293	78,421	75,282
Overage/Shortage	(20)	-	329	(20)	(350)	(1,761)	-	(868)	(1,761)	(893)	-	(1,761)
<b>Sales Subtotal</b>	<b>106,338</b>	<b>118,690</b>	<b>115,735</b>	<b>(12,353)</b>	<b>(9,397)</b>	<b>774,118</b>	<b>843,482</b>	<b>782,215</b>	<b>(69,364)</b>	<b>(8,097)</b>	<b>1,376,904</b>	<b>1,313,539</b>
<b>Cost of Sales</b>	<b>(31,024)</b>	<b>(36,704)</b>	<b>(31,365)</b>	<b>5,681</b>	<b>341</b>	<b>(257,189)</b>	<b>(260,842)</b>	<b>(228,250)</b>	<b>3,653</b>	<b>(28,939)</b>	<b>(429,099)</b>	<b>(427,446)</b>
<b>Gross Profit</b>	<b>75,314</b>	<b>81,986</b>	<b>84,370</b>	<b>(6,672)</b>	<b>(9,056)</b>	<b>516,929</b>	<b>582,640</b>	<b>553,964</b>	<b>(65,711)</b>	<b>(37,035)</b>	<b>947,805</b>	<b>886,094</b>
<b>GP Margin %</b>	<b>71%</b>	<b>69%</b>	<b>73%</b>			<b>67%</b>	<b>69%</b>	<b>71%</b>			<b>69%</b>	<b>67%</b>
<b>Other Income</b>												
Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL INCOME</b>	<b>75,314</b>	<b>81,986</b>	<b>84,370</b>	<b>(6,672)</b>	<b>(9,056)</b>	<b>516,929</b>	<b>582,640</b>	<b>553,964</b>	<b>(65,711)</b>	<b>(37,035)</b>	<b>947,805</b>	<b>886,094</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(16,318)	(16,098)	(20,459)	(220)	4,141	(114,297)	(111,967)	(130,776)	(2,330)	16,479	(192,459)	(194,722)
Temporary Staff	(19,208)	(22,059)	(20,449)	2,851	1,240	(124,113)	(129,512)	(116,361)	5,399	(7,752)	(219,717)	(215,167)
Agency Staff	(2,498)	(258)	(132)	(2,240)	(2,366)	(6,289)	(2,804)	(4,900)	(3,485)	(1,389)	(4,918)	(8,953)
Security Staff	(6,720)	(7,490)	(7,122)	769	401	(29,920)	(36,074)	(26,337)	6,153	(3,583)	(55,515)	(49,362)
Stewards	(2,119)	(2,789)	(2,247)	670	127	(8,795)	(13,189)	(9,293)	4,393	497	(20,763)	(16,370)
<b>Staff Costs (Pay) Subtotal</b>	<b>(46,864)</b>	<b>(48,694)</b>	<b>(50,407)</b>	<b>1,831</b>	<b>3,544</b>	<b>(283,414)</b>	<b>(293,545)</b>	<b>(287,667)</b>	<b>10,130</b>	<b>4,252</b>	<b>(493,372)</b>	<b>(484,573)</b>
<b>Staff Costs/Revenue %</b>	<b>-44%</b>	<b>-41%</b>	<b>-44%</b>			<b>-37%</b>	<b>-35%</b>	<b>-37%</b>			<b>-36%</b>	<b>-37%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(834)	(762)	(499)	(73)	(335)	(4,619)	(4,438)	(4,678)	(181)	59	(6,800)	(6,981)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	99	-	(99)	-	-
Uniforms	-	-	-	-	-	(540)	(600)	(392)	60	(148)	(850)	(790)
<b>Staff Costs (Other) Subtotal</b>	<b>(834)</b>	<b>(762)</b>	<b>(499)</b>	<b>(73)</b>	<b>(335)</b>	<b>(5,159)</b>	<b>(5,038)</b>	<b>(4,971)</b>	<b>(121)</b>	<b>(188)</b>	<b>(7,650)</b>	<b>(7,771)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	(645)	(450)	(250)	(195)	(395)	(3,146)	(2,550)	(2,738)	(596)	(408)	(4,200)	(4,796)
Decorations	(26)	-	-	(26)	(26)	(183)	(450)	(455)	267	273	(600)	(333)
Depreciation	(5,044)	(5,175)	(4,602)	132	(442)	(34,722)	(36,300)	(32,228)	1,577	(2,494)	(62,190)	(60,737)
Equipment Hire	(612)	(216)	(176)	(396)	(436)	(1,224)	(1,512)	(1,292)	288	68	(2,592)	(2,304)
Equipment Purchase	(204)	(550)	(272)	346	69	(3,136)	(2,350)	(2,341)	(786)	(795)	(3,600)	(4,386)
Maintenance	(535)	(392)	-	(143)	(535)	(4,703)	(8,742)	(3,391)	4,039	(1,312)	(10,700)	(6,661)
Maintenance Contracts	-	-	-	-	-	(880)	(925)	(1,315)	45	435	(1,075)	(1,030)
<b>Premises &amp; Equipment Subtotal</b>	<b>(7,065)</b>	<b>(6,783)</b>	<b>(5,300)</b>	<b>(282)</b>	<b>(1,765)</b>	<b>(47,994)</b>	<b>(52,828)</b>	<b>(43,760)</b>	<b>4,835</b>	<b>(4,234)</b>	<b>(84,957)</b>	<b>(80,247)</b>
<b>Consumables</b>												
Consumables	(748)	(675)	(801)	(73)	53	(5,445)	(4,425)	(4,628)	(1,020)	(817)	(7,500)	(8,520)
Disposables	(1,265)	(858)	(881)	(407)	(384)	(5,229)	(7,008)	(6,799)	1,779	1,570	(11,600)	(9,821)
Glasses	(203)	(100)	(88)	(103)	(115)	(899)	(1,148)	(852)	249	(47)	(1,700)	(1,451)
Other	-	-	-	-	-	-	-	(2,671)	-	2,671	-	-
<b>Consumables Subtotal</b>	<b>(2,216)</b>	<b>(1,633)</b>	<b>(1,771)</b>	<b>(583)</b>	<b>(445)</b>	<b>(11,573)</b>	<b>(12,581)</b>	<b>(14,949)</b>	<b>1,008</b>	<b>3,376</b>	<b>(20,800)</b>	<b>(19,792)</b>
<b>Administration</b>												
Credit Card Commission	(1,973)	(849)	(2,775)	(1,124)	802	(5,764)	(6,214)	(12,271)	451	6,507	(10,432)	(9,896)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	(120)	(10)	-	(110)	(120)	(344)	(60)	(8)	(284)	(336)	(110)	(394)
Legal & Professional	-	-	-	-	-	(659)	-	(600)	(659)	(59)	(700)	(1,359)
Licences	(680)	(464)	(373)	(216)	(307)	(4,458)	(3,205)	(2,688)	(1,253)	(1,770)	(5,315)	(7,858)
Printing Costs	-	-	(170)	-	170	(1,315)	(650)	(600)	(665)	(715)	(1,200)	(1,865)
Publicity	-	-	-	-	-	-	(350)	-	350	-	(600)	(250)
Quiz Prizes	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	-	-	-	-	-	-	(10)	-	10	-	-

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Stocktaking	(675)	(450)	(450)	(225)	(225)	(2,925)	(2,925)	(2,925)	-	-	(5,175)	(5,175)
Telephones	(68)	(54)	(105)	(14)	37	(389)	(378)	(426)	(11)	37	(648)	(659)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
TV Subscriptions	(1,558)	(973)	(885)	(585)	(673)	(7,392)	(6,808)	(6,134)	(584)	(1,258)	(11,671)	(12,113)
<b>Administration Subtotal</b>	<b>(5,074)</b>	<b>(2,800)</b>	<b>(4,758)</b>	<b>(2,274)</b>	<b>(316)</b>	<b>(23,245)</b>	<b>(20,591)</b>	<b>(25,663)</b>	<b>(2,654)</b>	<b>2,418</b>	<b>(35,851)</b>	<b>(39,568)</b>
<b>TOTAL EXPENDITURE</b>	<b>(62,053)</b>	<b>(60,672)</b>	<b>(62,735)</b>	<b>(1,381)</b>	<b>682</b>	<b>(371,385)</b>	<b>(384,583)</b>	<b>(377,010)</b>	<b>13,197</b>	<b>5,624</b>	<b>(642,630)</b>	<b>(631,951)</b>
<b>Net Profit/(Loss)</b>	<b>13,261</b>	<b>21,314</b>	<b>21,635</b>	<b>(8,053)</b>	<b>(8,374)</b>	<b>145,543</b>	<b>198,057</b>	<b>176,955</b>	<b>(52,514)</b>	<b>(31,411)</b>	<b>305,175</b>	<b>254,142</b>
<b>NP Margin %</b>	<b>12%</b>	<b>18%</b>	<b>19%</b>			<b>19%</b>	<b>23%</b>	<b>23%</b>			<b>22%</b>	<b>19%</b>

# Catering

Catering for Beit Bars and functions.

## Imperial College Union Management Accounts February 18 Catering

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Sales</b>												
Core Sales	49,190	42,307	39,823	6,884	9,367	295,631	260,072	245,176	35,559	50,456	432,821	473,637
Functions	1,893	7,115	7,115	(5,222)	(5,222)	20,848	29,773	28,273	(8,925)	(7,425)	45,045	38,120
Overage/Shortage	-	-	-	-	-	2	-	-	2	2	-	2
<b>Sales Subtotal</b>	<b>51,083</b>	<b>49,422</b>	<b>46,938</b>	<b>1,662</b>	<b>4,145</b>	<b>316,481</b>	<b>289,845</b>	<b>273,449</b>	<b>26,636</b>	<b>43,032</b>	<b>477,866</b>	<b>511,759</b>
<b>Cost of Sales</b>	<b>(22,147)</b>	<b>(18,494)</b>	<b>(16,232)</b>	<b>(3,653)</b>	<b>(5,914)</b>	<b>(133,576)</b>	<b>(108,460)</b>	<b>(105,807)</b>	<b>(25,116)</b>	<b>(27,768)</b>	<b>(180,225)</b>	<b>(214,006)</b>
<b>Gross Profit</b>	<b>28,937</b>	<b>30,928</b>	<b>30,706</b>	<b>(1,991)</b>	<b>(1,770)</b>	<b>182,905</b>	<b>181,385</b>	<b>167,641</b>	<b>1,520</b>	<b>15,263</b>	<b>297,642</b>	<b>297,753</b>
<b>GP Margin %</b>	<b>57%</b>	<b>63%</b>	<b>65%</b>			<b>58%</b>	<b>63%</b>	<b>61%</b>			<b>62%</b>	<b>58%</b>
<b>Other Income</b>												
Deferred Capital Grant Release	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total Income</b>	<b>28,937</b>	<b>30,928</b>	<b>30,706</b>	<b>(1,991)</b>	<b>(1,770)</b>	<b>182,905</b>	<b>181,385</b>	<b>167,641</b>	<b>1,520</b>	<b>15,263</b>	<b>297,642</b>	<b>297,753</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(10,188)	(12,549)	(9,918)	2,362	(269)	(77,840)	(87,280)	(58,207)	9,440	(19,634)	(150,027)	(138,496)
Temporary Staff	(714)	(1,413)	(864)	699	150	(5,025)	(6,052)	(4,201)	1,027	(824)	(10,432)	(7,120)
Agency Staff	(6,482)	(1,383)	(6,992)	(5,099)	511	(39,877)	(13,148)	(34,357)	(26,729)	(5,520)	(22,481)	(56,134)
<b>Staff Costs (Pay) Subtotal</b>	<b>(17,384)</b>	<b>(15,345)</b>	<b>(17,774)</b>	<b>(2,038)</b>	<b>391</b>	<b>(122,742)</b>	<b>(106,480)</b>	<b>(96,764)</b>	<b>(16,262)</b>	<b>(25,978)</b>	<b>(182,939)</b>	<b>(201,751)</b>
<b>Staff Costs/Revenue %</b>	<b>34%</b>	<b>31%</b>	<b>38%</b>			<b>39%</b>	<b>37%</b>	<b>35%</b>			<b>38%</b>	<b>39%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(118)	(10)	-	(108)	(118)	(241)	(80)	(35)	(161)	(206)	(100)	(261)
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	(249)	-	-	(249)	(249)	-	(249)
Uniforms	-	(300)	(45)	300	45	-	(600)	(45)	600	45	(800)	(200)
<b>Staff Costs (Other) Subtotal</b>	<b>(118)</b>	<b>(310)</b>	<b>(45)</b>	<b>192</b>	<b>(73)</b>	<b>(490)</b>	<b>(680)</b>	<b>(80)</b>	<b>190</b>	<b>(410)</b>	<b>(900)</b>	<b>(710)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	(192)	-	(652)	(192)	460	-	(192)
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(3,122)	(3,475)	(2,666)	353	(457)	(21,554)	(24,689)	(18,133)	3,135	(3,421)	(41,852)	(37,691)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	(575)	-	(166)	(575)	(409)	(5,101)	(5,360)	(1,354)	259	(3,747)	(6,150)	(5,891)
Maintenance	(36)	(325)	(437)	289	401	(941)	(2,275)	(1,731)	1,334	790	(3,900)	(2,566)
Maintenance Contracts	-	(370)	(450)	370	450	(1,980)	(2,590)	(2,430)	610	450	(4,440)	(3,830)
Loss on disposal of Assets	-	-	(236)	-	236	-	-	(236)	-	236	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(3,733)</b>	<b>(4,170)</b>	<b>(3,719)</b>	<b>437</b>	<b>(15)</b>	<b>(29,769)</b>	<b>(34,914)</b>	<b>(24,301)</b>	<b>5,145</b>	<b>(5,468)</b>	<b>(56,342)</b>	<b>(50,171)</b>
<b>Consumables</b>												
Consumables	(89)	-	-	(89)	(89)	(89)	-	-	(89)	(89)	-	(89)
Disposables	(788)	(400)	(747)	(388)	(41)	(3,822)	(2,200)	(2,829)	(1,622)	(992)	(4,228)	(5,850)
Glasses	(71)	-	-	(71)	(71)	(192)	-	(375)	(192)	183	-	(192)
Laundry	-	(120)	-	120	-	-	(1,020)	(610)	1,020	610	(1,785)	(765)
<b>Consumables Subtotal</b>	<b>(948)</b>	<b>(520)</b>	<b>(747)</b>	<b>(428)</b>	<b>(200)</b>	<b>(4,103)</b>	<b>(3,220)</b>	<b>(3,814)</b>	<b>(883)</b>	<b>(289)</b>	<b>(6,013)</b>	<b>(6,896)</b>
<b>Administration</b>												
Hospitality	-	-	-	-	-	36	-	-	36	36	-	36
Irrecoverable VAT	(262)	(623)	(1,747)	361	1,485	(8,472)	(5,324)	(7,223)	(3,147)	(1,249)	(8,505)	(11,653)
Legal & Professional	-	(249)	-	249	-	(249)	(747)	-	498	(249)	(996)	(249)
Printing Costs	-	-	-	-	-	(768)	(1,048)	(285)	280	(483)	(2,868)	(1,088)
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	(188)	-	188	-	(233)	(564)	(3)	331	(229)	(752)	(421)
Stocktaking	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(9)	(11)	(9)	2	1	(61)	(77)	(81)	16	20	(132)	(116)
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Administration Subtotal	(271)	(1,071)	(1,757)	800	1,486	(9,846)	(7,760)	(7,592)	(2,086)	(2,254)	(13,253)	(13,590)
Total Expenditure	(22,454)	(21,417)	(24,278)	(1,037)	1,824	(166,950)	(153,054)	(132,787)	(13,896)	(34,164)	(259,448)	(273,118)
Net Profit/(Loss)	6,483	9,511	6,429	(3,028)	54	15,955	28,330	34,855	(12,376)	(18,900)	38,194	24,635
NP Margin %	13%	19%	14%			5%	10%	13%			8%	5%

# Entertainments

Regular weekly events in Metric, Freshers Week event, and one carnival per term.

## Imperial College Union Management Accounts February 18 Entertainments

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>INCOME</b>												
<b>Sales</b>												
Sales	3,646	2,802	2,676	843	970	17,835	15,073	14,028	2,763	3,808	25,869	28,632
Overage/Shortage	35	-	(7)	35	42	77	-	35	77	42	-	77
<b>Sales Subtotal</b>	<b>3,681</b>	<b>2,802</b>	<b>2,669</b>	<b>879</b>	<b>1,012</b>	<b>17,912</b>	<b>15,073</b>	<b>14,062</b>	<b>2,840</b>	<b>3,850</b>	<b>25,869</b>	<b>28,709</b>
<b>Cost of Sales</b>	<b>(1,365)</b>	<b>(1,040)</b>	<b>(860)</b>	<b>(325)</b>	<b>(505)</b>	<b>(4,190)</b>	<b>(4,280)</b>	<b>(4,110)</b>	<b>90</b>	<b>(80)</b>	<b>(7,700)</b>	<b>(7,610)</b>
<b>Gross Profit</b>	<b>2,316</b>	<b>1,762</b>	<b>1,809</b>	<b>554</b>	<b>507</b>	<b>13,722</b>	<b>10,793</b>	<b>9,952</b>	<b>2,930</b>	<b>3,770</b>	<b>18,169</b>	<b>21,099</b>
<b>GP Margin</b>	<b>63%</b>	<b>63%</b>	<b>68%</b>			<b>77%</b>	<b>72%</b>	<b>71%</b>			<b>70%</b>	<b>73%</b>
<b>Events</b>												
Freshers Week	-	-	-	-	-	6,762	5,962	6,120	800	642	5,962	6,762
Winter Carnival	-	-	-	-	-	2,948	2,987	3,983	(38)	(1,035)	2,987	2,948
Spring Carnival	-	-	99	-	(99)	-	-	99	-	(99)	2,987	2,986
Summer Carnival	-	-	-	-	-	-	-	-	-	-	-	-
<b>Events Subtotal</b>	<b>-</b>	<b>-</b>	<b>99</b>	<b>-</b>	<b>(99)</b>	<b>9,710</b>	<b>8,948</b>	<b>10,202</b>	<b>762</b>	<b>(492)</b>	<b>11,935</b>	<b>12,697</b>
<b>Other Income</b>												
Deferred Capital Grant Release	-	-	-	-	-	-	-	-	-	-	-	-
Rental Income	-	-	-	-	-	-	-	-	-	-	-	-
Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-
<b>Other Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL INCOME</b>	<b>2,316</b>	<b>1,762</b>	<b>1,908</b>	<b>553</b>	<b>408</b>	<b>23,432</b>	<b>19,741</b>	<b>20,154</b>	<b>3,691</b>	<b>3,278</b>	<b>30,104</b>	<b>33,795</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	-	-	-	-	-	-	-	-	-	-	-	-
Temporary Staff	(1,585)	(1,316)	(1,189)	(270)	(397)	(6,430)	(5,807)	(3,710)	(623)	(2,721)	(9,784)	(10,407)
<b>Staff Costs (Pay) Subtotal</b>	<b>(1,585)</b>	<b>(1,316)</b>	<b>(1,189)</b>	<b>(270)</b>	<b>(397)</b>	<b>(6,430)</b>	<b>(5,807)</b>	<b>(3,710)</b>	<b>(623)</b>	<b>(2,721)</b>	<b>(9,784)</b>	<b>(10,407)</b>
<b>Staff Costs/Revenue %</b>	<b>-43%</b>	<b>-47%</b>	<b>-45%</b>			<b>-36%</b>	<b>-39%</b>	<b>-26%</b>			<b>-38%</b>	<b>-36%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(2,696)	(2,904)	(2,135)	208	(561)	(18,623)	(20,351)	(15,122)	1,729	(3,501)	(34,754)	(33,026)
Equipment Hire	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)
Equipment Purchase	-	(125)	-	125	-	(261)	(875)	(815)	614	554	(1,500)	(886)
Maintenance	(1,352)	(333)	-	(1,018)	(1,352)	(1,893)	(2,983)	(1,708)	1,090	(185)	(5,450)	(4,360)
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(4,048)</b>	<b>(3,363)</b>	<b>(2,135)</b>	<b>(686)</b>	<b>(1,913)</b>	<b>(20,877)</b>	<b>(24,210)</b>	<b>(17,645)</b>	<b>3,333</b>	<b>(3,232)</b>	<b>(41,704)</b>	<b>(38,372)</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	(303)	(286)	(197)	(18)	(106)	(969)	(1,429)	(1,071)	459	102	(2,286)	(2,826)
Legal & Professional	-	-	-	-	-	-	-	-	-	-	-	-
Music Licences	(83)	(83)	(83)	-	-	(583)	(583)	(500)	-	(83)	(1,000)	(1,000)
Printing Costs	-	(120)	-	120	-	-	(1,040)	(311)	1,040	311	(1,500)	-
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Quiz Prizes	(200)	(200)	(150)	-	(50)	(850)	(1,000)	(900)	150	50	(1,600)	(1,450)
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Subscriptions	-	(17)	(17)	17	17	(42)	(117)	(117)	75	75	(200)	(125)
Telephones	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)



	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(587)</b>	<b>(706)</b>	<b>(447)</b>	<b>119</b>	<b>(140)</b>	<b>(2,544)</b>	<b>(4,168)</b>	<b>(2,898)</b>	<b>1,624</b>	<b>354</b>	<b>(6,585)</b>	<b>(5,501)</b>
<b>TOTAL EXPENDITURE</b>	<b>(6,220)</b>	<b>(5,384)</b>	<b>(3,771)</b>	<b>(836)</b>	<b>(2,449)</b>	<b>(29,851)</b>	<b>(34,185)</b>	<b>(24,252)</b>	<b>4,334</b>	<b>(5,599)</b>	<b>(58,074)</b>	<b>(54,280)</b>
<b>Net Profit/(Loss)</b>	<b>(3,904)</b>	<b>(3,621)</b>	<b>(1,862)</b>	<b>(283)</b>	<b>(2,042)</b>	<b>(6,419)</b>	<b>(14,444)</b>	<b>(4,098)</b>	<b>8,025</b>	<b>(2,321)</b>	<b>(27,969)</b>	<b>(20,485)</b>
	<b>-106%</b>	<b>-129%</b>	<b>-70%</b>			<b>-36%</b>	<b>-96%</b>	<b>-29%</b>			<b>-108%</b>	<b>-71%</b>

# Retail

Union shop and newsagents on Sheffield Walkway and online portal serving students, alumni, College departments, and staff.

## Imperial College Union Management Accounts February 18 Retail

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Shop Sales</b>												
Core Sales	41,872	41,225	40,316	648	1,557	456,533	440,641	418,658	15,892	37,875	701,480	720,693
Purchase Order Sales	42	750	471	(708)	(429)	7,390	10,500	8,178	(3,110)	(788)	21,050	15,619
Overage/Shortage	(7)	-	11	(7)	(18)	33	-	(32)	33	64	-	33
<b>Shop Sales Subtotal</b>	<b>41,907</b>	<b>41,975</b>	<b>40,798</b>	<b>(68)</b>	<b>1,109</b>	<b>463,956</b>	<b>451,141</b>	<b>426,804</b>	<b>12,814</b>	<b>37,151</b>	<b>722,530</b>	<b>736,344</b>
<b>Cost of Sales</b>	<b>(20,105)</b>	<b>(20,148)</b>	<b>(19,440)</b>	<b>43</b>	<b>(665)</b>	<b>(220,122)</b>	<b>(213,029)</b>	<b>(200,918)</b>	<b>(7,093)</b>	<b>(19,204)</b>	<b>(342,835)</b>	<b>(349,928)</b>
<b>Gross Profit</b>	<b>21,801</b>	<b>21,827</b>	<b>21,357</b>	<b>(26)</b>	<b>444</b>	<b>243,834</b>	<b>238,112</b>	<b>225,886</b>	<b>5,722</b>	<b>17,948</b>	<b>379,695</b>	<b>386,416</b>
<b>Gross Profit Margin %</b>	<b>52%</b>	<b>52%</b>	<b>52%</b>			<b>53%</b>	<b>53%</b>	<b>53%</b>			<b>53%</b>	<b>52%</b>
<b>Newsagent Sales</b>												
Core Sales	34,325	34,189	31,767	135	2,557	218,772	220,838	204,768	(2,066)	14,005	367,794	366,728
Overage/Shortage	-	-	-	-	-	-	-	-	-	-	-	-
<b>Newsagent Sales Subtotal</b>	<b>34,325</b>	<b>34,189</b>	<b>31,767</b>	<b>135</b>	<b>2,557</b>	<b>218,772</b>	<b>220,838</b>	<b>204,768</b>	<b>(2,066)</b>	<b>14,005</b>	<b>367,794</b>	<b>366,728</b>
<b>Cost of Sales</b>	<b>(20,259)</b>	<b>(21,197)</b>	<b>(19,640)</b>	<b>938</b>	<b>(619)</b>	<b>(136,345)</b>	<b>(136,920)</b>	<b>(126,732)</b>	<b>575</b>	<b>(9,613)</b>	<b>(228,032)</b>	<b>(226,608)</b>
<b>Gross Profit</b>	<b>14,066</b>	<b>12,992</b>	<b>12,127</b>	<b>1,074</b>	<b>1,939</b>	<b>82,427</b>	<b>83,919</b>	<b>78,036</b>	<b>(1,491)</b>	<b>4,391</b>	<b>139,762</b>	<b>140,120</b>
<b>Gross Profit Margin %</b>	<b>41%</b>	<b>38%</b>	<b>38%</b>			<b>38%</b>	<b>38%</b>	<b>38%</b>			<b>38%</b>	<b>38%</b>
<b>Online Sales</b>												
Core Sales	1,748	1,550	826	198	921	17,073	17,950	12,972	(877)	4,101	30,200	27,526
Carriage Out	(491)	(279)	(309)	(212)	(182)	(3,247)	(3,231)	(2,376)	(16)	(871)	(5,436)	(5,125)
<b>Online Sales Subtotal</b>	<b>1,257</b>	<b>1,271</b>	<b>517</b>	<b>(14)</b>	<b>740</b>	<b>13,826</b>	<b>14,719</b>	<b>10,596</b>	<b>(893)</b>	<b>3,230</b>	<b>24,764</b>	<b>22,402</b>
<b>Cost of Sales</b>	<b>(634)</b>	<b>(636)</b>	<b>(579)</b>	<b>1</b>	<b>(55)</b>	<b>(6,316)</b>	<b>(7,360)</b>	<b>(5,095)</b>	<b>1,043</b>	<b>(1,221)</b>	<b>(12,382)</b>	<b>(10,775)</b>
<b>Gross Profit</b>	<b>622</b>	<b>636</b>	<b>(62)</b>	<b>(13)</b>	<b>685</b>	<b>7,510</b>	<b>7,360</b>	<b>5,501</b>	<b>151</b>	<b>2,009</b>	<b>12,382</b>	<b>11,626</b>
<b>Gross Profit Margin %</b>	<b>50%</b>	<b>50%</b>	<b>-12%</b>			<b>54%</b>	<b>50%</b>	<b>52%</b>			<b>50%</b>	<b>52%</b>
<b>Total Sales</b>												
Core Sales	77,454	76,685	72,600	769	4,854	689,132	676,199	634,022	12,933	55,110	1,094,038	1,109,822
Purchase Order Sales	42	750	471	(708)	(429)	7,390	10,500	8,178	(3,110)	(788)	21,050	15,619
Overage/Shortage	(7)	-	11	(7)	(18)	33	-	(32)	33	64	-	33
<b>Total Sales Subtotal</b>	<b>77,488</b>	<b>77,435</b>	<b>73,082</b>	<b>53</b>	<b>4,406</b>	<b>696,554</b>	<b>686,699</b>	<b>642,168</b>	<b>9,856</b>	<b>54,386</b>	<b>1,115,088</b>	<b>1,125,474</b>
<b>Cost of Sales</b>	<b>(40,999)</b>	<b>(41,981)</b>	<b>(39,660)</b>	<b>982</b>	<b>(1,339)</b>	<b>(362,783)</b>	<b>(357,308)</b>	<b>(332,745)</b>	<b>(5,475)</b>	<b>(30,039)</b>	<b>(583,249)</b>	<b>(587,311)</b>
<b>Gross Profit</b>	<b>36,489</b>	<b>35,454</b>	<b>33,422</b>	<b>1,035</b>	<b>3,067</b>	<b>333,771</b>	<b>329,390</b>	<b>309,424</b>	<b>4,381</b>	<b>24,347</b>	<b>531,838</b>	<b>538,162</b>
<b>Gross Profit Margin %</b>	<b>47%</b>	<b>46%</b>	<b>46%</b>			<b>48%</b>	<b>48%</b>	<b>48%</b>			<b>48%</b>	<b>48%</b>
<b>Other Income</b>												
Sales Commission	-	-	-	-	-	-	1,235	-	(1,235)	-	5,089	3,654
Other Income	-	-	1,825	-	(1,825)	-	-	1,825	-	(1,825)	-	-
<b>Other Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>1,825</b>	<b>-</b>	<b>(1,825)</b>	<b>-</b>	<b>1,235</b>	<b>1,825</b>	<b>(1,235)</b>	<b>(1,825)</b>	<b>5,089</b>	<b>3,654</b>
<b>Total Income</b>	<b>36,489</b>	<b>35,454</b>	<b>35,247</b>	<b>1,035</b>	<b>1,242</b>	<b>333,771</b>	<b>330,625</b>	<b>311,249</b>	<b>3,146</b>	<b>22,522</b>	<b>536,927</b>	<b>541,816</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(23,369)	(23,560)	(21,707)	191	(1,662)	(159,262)	(165,206)	(153,431)	5,945	(5,831)	(283,347)	(276,666)
Temporary Staff	(2,925)	(2,396)	(2,126)	(530)	(799)	(20,823)	(16,901)	(16,003)	(3,922)	(4,820)	(29,887)	(33,809)
<b>Staff Costs (Pay) Subtotal</b>	<b>(26,294)</b>	<b>(25,956)</b>	<b>(23,834)</b>	<b>(339)</b>	<b>(2,461)</b>	<b>(180,084)</b>	<b>(182,107)</b>	<b>(169,433)</b>	<b>2,023</b>	<b>(10,651)</b>	<b>(313,234)</b>	<b>(310,474)</b>
<b>Staff Cost/Revenue %</b>	<b>34%</b>	<b>34%</b>	<b>33%</b>			<b>26%</b>	<b>27%</b>	<b>26%</b>			<b>28%</b>	<b>28%</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Provision	-	-	-	-	-	-	-	-	-	-	-	-
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	(10)	-	10	-	-	(70)	(15)	70	15	(120)	(50)
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	(1,000)	-	1,000	-	(1,000)	(750)
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>(10)</b>	<b>-</b>	<b>10</b>	<b>-</b>	<b>-</b>	<b>(1,070)</b>	<b>(15)</b>	<b>1,070</b>	<b>15</b>	<b>(1,120)</b>	<b>(800)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	(9)	-	9	-	-
Decorations	-	-	-	-	-	-	(50)	-	50	-	(100)	(50)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Depreciation	(309)	(320)	(392)	12	83	(2,404)	(2,243)	(3,162)	(161)	758	(3,631)	(3,150)
Equipment Hire	-	(100)	-	100	-	(1,183)	(700)	-	(483)	(1,183)	(1,200)	(1,683)
Equipment Purchase	(4)	(20)	(45)	16	42	(304)	(1,330)	(332)	1,026	27	(1,430)	(1,104)
Maintenance	-	(35)	-	35	-	-	(245)	(1,092)	245	1,092	(420)	(175)
Maintenance Contracts	-	-	(701)	-	701	-	-	(5,275)	-	5,275	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(312)</b>	<b>(475)</b>	<b>(1,138)</b>	<b>163</b>	<b>826</b>	<b>(3,892)</b>	<b>(4,568)</b>	<b>(9,871)</b>	<b>676</b>	<b>5,979</b>	<b>(6,781)</b>	<b>(6,163)</b>
<b>Consumables</b>												
Carriage	(240)	(180)	(221)	(60)	(20)	(1,332)	(1,260)	(1,354)	(72)	22	(2,160)	(3,132)
Carrier & Paper Bags	(34)	(20)	-	(14)	(34)	(1,551)	(1,390)	-	(161)	(1,551)	(1,590)	(1,751)
Consumables	-	(120)	-	120	-	(332)	(840)	(607)	508	274	(1,440)	(932)
Other	-	-	-	-	-	-	-	(900)	-	900	-	-
<b>Consumables Subtotal</b>	<b>(275)</b>	<b>(320)</b>	<b>(221)</b>	<b>45</b>	<b>(54)</b>	<b>(3,216)</b>	<b>(3,490)</b>	<b>(2,861)</b>	<b>274</b>	<b>(355)</b>	<b>(5,190)</b>	<b>(5,816)</b>
<b>Administration</b>												
Credit Card Commission	(1,540)	(382)	(2,018)	(1,158)	478	(5,137)	(3,738)	(14,665)	(1,399)	9,528	(6,112)	(8,300)
Ground Hire	-	-	-	-	-	-	-	(26)	-	26	-	-
Hospitality	(9)	(15)	(23)	6	13	(160)	(105)	(489)	(55)	329	(180)	(235)
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Postage	-	-	-	-	-	(3)	(35)	-	32	(3)	(70)	(38)
Printing Costs	-	(20)	-	20	-	(138)	(140)	(12)	2	(126)	(240)	(268)
Publicity	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
Stationery	-	(15)	(2)	15	2	(175)	(105)	(71)	(70)	(104)	(180)	(250)
Subscriptions	-	(260)	(245)	260	245	-	(260)	(245)	260	245	(260)	-
Systems, Software & Development	-	-	-	-	-	(100)	-	-	(100)	(100)	-	(100)
Telephones	(58)	(75)	(84)	17	26	(430)	(525)	(500)	95	71	(900)	(805)
Travel	-	(100)	(60)	100	60	(68)	(160)	(60)	92	(8)	(310)	(218)
<b>Administration Subtotal</b>	<b>(1,607)</b>	<b>(867)</b>	<b>(2,431)</b>	<b>(740)</b>	<b>824</b>	<b>(6,211)</b>	<b>(5,068)</b>	<b>(16,069)</b>	<b>(1,142)</b>	<b>9,859</b>	<b>(8,252)</b>	<b>(10,214)</b>
<b>Total Expenditure</b>	<b>(28,488)</b>	<b>(27,628)</b>	<b>(27,624)</b>	<b>(861)</b>	<b>(864)</b>	<b>(193,403)</b>	<b>(196,303)</b>	<b>(198,250)</b>	<b>2,901</b>	<b>4,847</b>	<b>(334,577)</b>	<b>(333,467)</b>
<b>Net Profit/(Loss)</b>	<b>8,001</b>	<b>7,827</b>	<b>7,623</b>	<b>174</b>	<b>378</b>	<b>140,368</b>	<b>134,322</b>	<b>112,999</b>	<b>6,047</b>	<b>27,370</b>	<b>202,351</b>	<b>208,349</b>
<b>Net Profit Margin %</b>	<b>10%</b>	<b>10%</b>	<b>10%</b>			<b>20%</b>	<b>20%</b>	<b>18%</b>			<b>18%</b>	<b>19%</b>

# Student Activities

Responsible for Union membership sales and coordinating clubs and societies activities and bookings.

## Imperial College Union Management Accounts February 18 Student Activities

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Associate Membership	583	1,165	524	(582)	59	26,279	30,910	25,389	(4,630)	891	35,282	30,651
Life Membership	167	113	250	54	(83)	2,362	1,275	6,565	1,087	(4,203)	1,875	2,964
General Sales	(925)	1,200	-	(2,125)	(925)	(50)	4,320	-	(4,370)	(50)	5,520	550
Tankard Sales	-	-	-	-	-	-	-	-	-	-	1,200	1,200
Ticket Sales	50	150	154	(100)	(104)	50	2,125	154	(2,075)	(104)	3,025	950
Other Income	-	-	-	-	-	-	-	6,278	-	(6,278)	-	-
<b>General Subtotal</b>	<b>(125)</b>	<b>2,628</b>	<b>929</b>	<b>(2,753)</b>	<b>(1,054)</b>	<b>28,642</b>	<b>38,630</b>	<b>38,386</b>	<b>(9,988)</b>	<b>(9,744)</b>	<b>46,902</b>	<b>36,316</b>
<b>Other Income</b>												
CSP Accreditation (ICXP)	(143)	-	-	(143)	(143)	4,503	-	-	4,503	4,503	-	1,371
Recharging	1	-	1	1	-	-	-	(6,278)	-	6,278	-	-
Other Events	-	-	-	-	-	(2,359)	-	9	(2,359)	(2,368)	-	(2,359)
<b>Other Income Subtotal</b>	<b>(142)</b>	<b>-</b>	<b>1</b>	<b>(142)</b>	<b>(143)</b>	<b>2,144</b>	<b>-</b>	<b>(6,269)</b>	<b>2,144</b>	<b>8,413</b>	<b>-</b>	<b>(988)</b>
<b>Total Income</b>	<b>(267)</b>	<b>2,628</b>	<b>929</b>	<b>(2,895)</b>	<b>(1,196)</b>	<b>30,786</b>	<b>38,630</b>	<b>32,117</b>	<b>(7,844)</b>	<b>(1,331)</b>	<b>46,902</b>	<b>35,328</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(1,142)	(8,433)	(5,975)	7,292	4,833	(62,468)	(67,314)	(38,057)	4,845	(24,412)	(110,253)	(109,593)
Temporary Staff	(696)	(417)	(174)	(279)	(522)	(1,896)	(2,471)	(904)	575	(992)	(3,485)	(2,910)
Agency Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(1,837)</b>	<b>(8,850)</b>	<b>(6,148)</b>	<b>7,013</b>	<b>4,311</b>	<b>(64,364)</b>	<b>(69,784)</b>	<b>(38,961)</b>	<b>5,420</b>	<b>(25,403)</b>	<b>(113,737)</b>	<b>(112,503)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	(30)	(40)	-	10	(30)	(53)	(160)	-	107	(53)	(260)	(153)
Recruitment Cost	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	(390)	(360)	(55)	(30)	(335)	(360)	(390)
<b>Staff Costs (Other) Subtotal</b>	<b>(30)</b>	<b>(40)</b>	<b>-</b>	<b>10</b>	<b>(30)</b>	<b>(443)</b>	<b>(520)</b>	<b>(55)</b>	<b>77</b>	<b>(388)</b>	<b>(620)</b>	<b>(543)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	(1,467)	(1,200)	(306)	(267)	(1,161)	(3,500)	(3,767)
Depreciation	(1,927)	(1,639)	(2,201)	(287)	274	(14,685)	(12,673)	(15,406)	(2,012)	722	(20,869)	(22,881)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	(1,000)	-
Equipment Purchase	-	-	(17)	-	17	-	-	(223)	-	223	-	-
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(1,927)</b>	<b>(1,639)</b>	<b>(2,218)</b>	<b>(287)</b>	<b>291</b>	<b>(16,152)</b>	<b>(13,873)</b>	<b>(15,936)</b>	<b>(2,279)</b>	<b>(216)</b>	<b>(25,369)</b>	<b>(26,648)</b>
<b>Administration</b>												
Affiliation Fees	-	-	-	-	-	-	-	(160)	-	160	-	-
Competition Entry Fees	-	-	-	-	-	-	-	-	-	-	-	-
Conference Entry Fees	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	-	(59)	-	59	-	-	(90)	-	90	-	-
Credit Card Commissions	(476)	(2,120)	(1,533)	1,644	1,057	(9,141)	(17,050)	(16,093)	7,909	6,952	(24,750)	(12,921)
Cultural Activities	-	-	-	-	-	-	-	-	-	-	-	-
Engraving & Tankards	-	-	-	-	-	(37)	-	-	(37)	(37)	(1,200)	(1,237)
Grants Payable	(417)	(750)	-	333	(417)	(417)	(2,150)	(500)	1,733	83	(2,800)	(567)
Ground Hire	-	-	-	-	-	(6)	-	-	(6)	(6)	(200)	(2,954)
Health & Safety	-	-	-	-	-	-	-	-	-	-	(350)	(150)
Hospitality	(130)	(370)	(46)	240	(83)	(2,463)	(2,700)	(813)	237	(1,650)	(4,930)	(4,493)
Insurance	(710)	(710)	-	-	(710)	(4,970)	(4,970)	-	-	(4,970)	(8,520)	(8,520)
Postage	-	-	-	-	-	-	-	-	-	-	-	-
Publicity	-	(1,125)	-	1,125	-	(128)	(2,175)	(355)	2,047	227	(2,450)	(353)
Printing Costs	-	(100)	-	100	-	(683)	(1,800)	(256)	1,117	(427)	(2,000)	(2,383)
Stationery	-	-	-	-	-	(51)	(200)	(13)	149	(38)	(200)	(51)
Subscriptions	-	-	-	-	-	-	-	-	-	-	-	-
Systems, Software & Development	-	-	-	-	-	-	(2,748)	-	2,748	-	(2,748)	-
Telephones	(40)	(40)	(37)	-	(3)	(268)	(280)	(215)	12	(53)	(480)	(468)

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Training Members	(400)	(2,760)	-	2,360	(400)	(2,191)	(6,168)	-	3,977	(2,191)	(9,768)	(3,991)
Training Officers	(128)	-	-	(128)	(128)	(128)	(450)	-	322	(128)	(2,080)	(1,758)
Travel	(20)	(419)	-	399	(20)	(458)	(3,489)	(520)	3,031	62	(6,320)	(1,533)
Other	-	-	-	-	-	-	-	(3,682)	-	3,682	-	-
<b>Administration Subtotal</b>	<b>(2,321)</b>	<b>(8,394)</b>	<b>(1,675)</b>	<b>6,073</b>	<b>(646)</b>	<b>(20,942)</b>	<b>(44,180)</b>	<b>(22,696)</b>	<b>23,238</b>	<b>1,754</b>	<b>(68,796)</b>	<b>(41,380)</b>
<b>Total Expenditure</b>	<b>(6,115)</b>	<b>(18,923)</b>	<b>(10,041)</b>	<b>12,808</b>	<b>3,926</b>	<b>(101,901)</b>	<b>(128,357)</b>	<b>(77,648)</b>	<b>26,457</b>	<b>(24,253)</b>	<b>(208,523)</b>	<b>(181,074)</b>
<b>Net Surplus/(Deficit)</b>	<b>(6,383)</b>	<b>(16,296)</b>	<b>(9,112)</b>	<b>9,913</b>	<b>2,730</b>	<b>(71,115)</b>	<b>(89,728)</b>	<b>(45,531)</b>	<b>18,613</b>	<b>(25,584)</b>	<b>(161,621)</b>	<b>(145,746)</b>

# Student Development

Manages and administers Imperial Award, Imperial Plus volunteer training, and the Community Connections programme, in partnership with College.

## Imperial College Union Management Accounts February 18 Student Development

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>General</b>												
<b>Income</b>												
Goods & Services	-	-	-	-	-	4,704	4,000	-	704	4,704	4,000	4,704
Ticket Sales	-	-	-	-	-	-	-	-	-	-	-	-
Other Income	-	-	-	-	-	3,333	-	4,000	3,333	(667)	-	3,333
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>8,037</b>	<b>4,000</b>	<b>4,000</b>	<b>4,037</b>	<b>4,037</b>	<b>4,000</b>	<b>8,037</b>
<b>Staff Costs (Pay)</b>												
Permanent Staff	(11,412)	(11,028)	(9,247)	(384)	(2,165)	(75,727)	(77,060)	(70,608)	1,334	(5,118)	(133,244)	(132,237)
Temporary Staff	-	-	-	-	-	(171)	-	(119)	(171)	(53)	-	(171)
<b>Staff Costs (Pay) Subtotal</b>	<b>(11,412)</b>	<b>(11,028)</b>	<b>(9,247)</b>	<b>(384)</b>	<b>(2,165)</b>	<b>(75,898)</b>	<b>(77,060)</b>	<b>(70,727)</b>	<b>1,162</b>	<b>(5,171)</b>	<b>(133,244)</b>	<b>(132,408)</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	(596)	-	-	(596)	(596)	-	(596)
Equipment Purchase	-	-	-	-	-	(734)	-	(206)	(734)	(528)	-	(734)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,330)</b>	<b>-</b>	<b>(206)</b>	<b>(1,330)</b>	<b>(1,124)</b>	<b>-</b>	<b>(1,330)</b>
<b>Administration</b>												
Accommodation	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	(208)	(200)	(104)	(8)	(104)	(200)	(208)
Ground Hire	-	-	-	-	-	-	-	(117)	-	117	-	-
Hospitality	-	(200)	-	200	-	(1,119)	(2,200)	(760)	1,081	(359)	(2,200)	(1,119)
Printing Costs	-	-	-	-	-	(56)	-	(269)	(56)	213	-	(56)
Publicity	-	-	-	-	-	(65)	-	-	(65)	(65)	-	(65)
Subscriptions	-	-	-	-	-	(75)	-	-	(75)	(75)	-	(75)
Staff Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training - Staff	-	-	-	-	-	630	-	(30)	630	660	-	630
Training - Officers	-	-	-	-	-	-	-	(18)	-	18	-	-
Training - Members	-	-	-	-	-	(32)	(300)	-	268	(32)	(300)	(32)
Telephones	(31)	(31)	(31)	-	-	(216)	(217)	(181)	1	(36)	(372)	(371)
Travel	105	(10)	-	115	105	(359)	(50)	(6)	(309)	(353)	(90)	(399)
Uniform	-	-	-	-	-	(652)	(650)	-	(2)	(652)	(650)	(652)
Other	-	-	-	-	-	-	-	(66)	-	66	-	-
<b>Administration Subtotal</b>	<b>73</b>	<b>(241)</b>	<b>(31)</b>	<b>314</b>	<b>105</b>	<b>(2,153)</b>	<b>(3,617)</b>	<b>(1,484)</b>	<b>1,464</b>	<b>(668)</b>	<b>(3,812)</b>	<b>(2,348)</b>
<b>General Total</b>	<b>(11,339)</b>	<b>(11,269)</b>	<b>(9,278)</b>	<b>(70)</b>	<b>(2,061)</b>	<b>(71,344)</b>	<b>(76,677)</b>	<b>(68,484)</b>	<b>5,334</b>	<b>(2,859)</b>	<b>(133,056)</b>	<b>(128,049)</b>
<b>Imperial Plus</b>												
<b>Income</b>												
Goods & Services	-	-	-	-	-	(167)	-	-	(167)	(167)	-	(167)
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(167)</b>	<b>-</b>	<b>-</b>	<b>(167)</b>	<b>(167)</b>	<b>-</b>	<b>(167)</b>
<b>Staff Costs (Pay)</b>												
Temporary Staff	(274)	(153)	(89)	(121)	(185)	(1,453)	(1,586)	(840)	133	(614)	(1,979)	(2,092)
<b>Staff Costs (Pay) Subtotal</b>	<b>(274)</b>	<b>(153)</b>	<b>(89)</b>	<b>(121)</b>	<b>(185)</b>	<b>(1,453)</b>	<b>(1,586)</b>	<b>(840)</b>	<b>133</b>	<b>(614)</b>	<b>(1,979)</b>	<b>(2,092)</b>
<b>Premises &amp; Equipment</b>												
Equipment Purchase	-	-	-	-	-	(282)	-	-	(282)	(282)	-	(282)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(282)</b>	<b>-</b>	<b>-</b>	<b>(282)</b>	<b>(282)</b>	<b>-</b>	<b>(282)</b>
<b>Administration</b>												
Affiliation Fees	-	-	-	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	(229)	(790)	(260)	561	31	(1,890)	(1,329)
Late Taxis	-	-	-	-	-	(8)	-	-	(8)	(8)	-	(8)
Printing Costs	-	-	-	-	-	-	(200)	(140)	200	140	(200)	-
Publicity	-	-	(232)	-	232	(3,150)	(3,050)	(1,432)	(100)	(1,718)	(3,100)	(3,150)
Subscriptions	-	(690)	179	690	(179)	(2,530)	(9,034)	(6,321)	6,504	3,791	(15,044)	(5,540)
Training - Members	(1,833)	-	-	(1,833)	(1,833)	(867)	-	(37)	(867)	(830)	-	(867)
Training - Officers	(20)	-	-	(20)	(20)	(35)	(680)	-	645	(35)	(1,080)	(435)
Training - Staff	-	-	-	-	-	-	-	-	-	-	-	-

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Travel	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	(149)	-	-	(149)	(149)	-	(149)
<b>Administration Subtotal</b>	<b>(1,853)</b>	<b>(690)</b>	<b>(53)</b>	<b>(1,163)</b>	<b>(1,801)</b>	<b>(6,968)</b>	<b>(13,754)</b>	<b>(8,189)</b>	<b>6,786</b>	<b>1,221</b>	<b>(21,314)</b>	<b>(11,478)</b>
<b>Imperial Plus Total</b>	<b>(2,127)</b>	<b>(843)</b>	<b>(142)</b>	<b>(1,284)</b>	<b>(1,985)</b>	<b>(8,871)</b>	<b>(15,340)</b>	<b>(9,029)</b>	<b>6,469</b>	<b>158</b>	<b>(23,293)</b>	<b>(14,020)</b>
<b>Community Connections</b>												
<b>Income</b>												
Other Income	-	-	8,000	-	(8,000)	-	4,000	12,000	(4,000)	(12,000)	4,800	800
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>8,000</b>	<b>-</b>	<b>(8,000)</b>	<b>-</b>	<b>4,000</b>	<b>12,000</b>	<b>(4,000)</b>	<b>(12,000)</b>	<b>4,800</b>	<b>800</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	(299)	-	(79)	(299)	(220)	-	(299)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(299)</b>	<b>-</b>	<b>(79)</b>	<b>(299)</b>	<b>(220)</b>	<b>-</b>	<b>(299)</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	(123)	-	(20)	(123)	(103)	-	(123)
Ground Hire	-	-	-	-	-	(50)	(750)	(714)	700	664	(750)	(50)
Hospitality	-	(250)	(31)	250	31	(36)	(1,100)	(1,107)	1,064	1,071	(1,600)	(536)
Printing Costs	-	(550)	(160)	550	160	(130)	(1,140)	(718)	1,010	587	(1,140)	(680)
Publicity	(383)	(310)	(30)	(73)	(354)	(683)	(1,060)	(832)	377	149	(1,060)	(683)
Training - Officers	-	(100)	(1,030)	100	1,030	(411)	(700)	(1,044)	289	633	(800)	(700)
Travel	(254)	(170)	(222)	(84)	(32)	(497)	(770)	(494)	273	(3)	(1,060)	(787)
<b>Administration Subtotal</b>	<b>(637)</b>	<b>(1,380)</b>	<b>(1,473)</b>	<b>743</b>	<b>835</b>	<b>(1,930)</b>	<b>(5,520)</b>	<b>(4,928)</b>	<b>3,590</b>	<b>2,998</b>	<b>(6,410)</b>	<b>(3,559)</b>
<b>Community Connections Total</b>	<b>(637)</b>	<b>(1,380)</b>	<b>6,527</b>	<b>743</b>	<b>(7,165)</b>	<b>(2,229)</b>	<b>(1,520)</b>	<b>6,993</b>	<b>(709)</b>	<b>(9,222)</b>	<b>(1,610)</b>	<b>(3,058)</b>
<b>Student Social Enterprise Programme</b>												
<b>Income</b>												
Goods & Services	-	-	-	-	-	14,667	13,000	-	1,667	14,667	13,000	14,667
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>14,667</b>	<b>13,000</b>	<b>-</b>	<b>1,667</b>	<b>14,667</b>	<b>13,000</b>	<b>14,667</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	(300)	-	300	-	-	(300)	-	300	-	(300)	(300)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>(300)</b>	<b>-</b>	<b>300</b>	<b>-</b>	<b>-</b>	<b>(300)</b>	<b>-</b>	<b>300</b>	<b>-</b>	<b>(300)</b>	<b>(300)</b>
<b>Administration</b>												
Hospitality	(101)	-	-	(101)	(101)	(101)	(50)	-	(51)	(101)	(400)	(451)
Publicity	(41)	-	-	(41)	(41)	(41)	-	-	(41)	(41)	-	(41)
Subscriptions	(182)	-	-	(182)	(182)	(182)	-	-	(182)	(182)	-	(182)
Training - Members	-	-	-	-	-	-	-	-	-	-	-	-
Training - Officers	-	(600)	-	600	-	(903)	(12,100)	-	11,197	(903)	(15,700)	(13,417)
Training - Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(325)</b>	<b>(600)</b>	<b>-</b>	<b>275</b>	<b>(325)</b>	<b>(1,228)</b>	<b>(12,150)</b>	<b>-</b>	<b>10,922</b>	<b>(1,228)</b>	<b>(16,100)</b>	<b>(14,092)</b>
<b>Student Social Enterprise Total</b>	<b>(325)</b>	<b>(900)</b>	<b>-</b>	<b>575</b>	<b>(325)</b>	<b>13,439</b>	<b>550</b>	<b>-</b>	<b>12,889</b>	<b>13,439</b>	<b>(3,400)</b>	<b>275</b>
<b>Net Surplus/(Deficit)</b>	<b>(14,428)</b>	<b>(14,392)</b>	<b>(2,893)</b>	<b>(37)</b>	<b>(11,536)</b>	<b>(69,005)</b>	<b>(92,987)</b>	<b>(70,520)</b>	<b>23,983</b>	<b>1,516</b>	<b>(161,359)</b>	<b>(144,852)</b>
<b>Student Development Summary</b>												
<b>Income</b>	<b>-</b>	<b>-</b>	<b>8,000</b>	<b>-</b>	<b>(8,000)</b>	<b>22,537</b>	<b>21,000</b>	<b>16,000</b>	<b>1,537</b>	<b>6,537</b>	<b>21,800</b>	<b>23,337</b>
<b>Staff Costs (Pay)</b>												
Permanent Staff	(11,412)	(11,028)	(9,247)	(384)	(2,165)	(75,727)	(77,060)	(70,608)	1,334	(5,118)	(133,244)	(132,237)
Temporary Staff	(274)	(153)	(89)	(121)	(185)	(1,625)	(1,586)	(958)	(39)	(666)	(1,979)	(2,264)
<b>Staff Costs (Pay) Subtotal</b>	<b>(11,686)</b>	<b>(11,181)</b>	<b>(9,336)</b>	<b>(505)</b>	<b>(2,350)</b>	<b>(77,351)</b>	<b>(78,646)</b>	<b>(71,567)</b>	<b>1,295</b>	<b>(5,784)</b>	<b>(135,223)</b>	<b>(134,500)</b>
<b>Premises &amp; Equipment</b>	<b>-</b>	<b>(300)</b>	<b>-</b>	<b>300</b>	<b>-</b>	<b>(1,912)</b>	<b>(300)</b>	<b>(286)</b>	<b>(1,612)</b>	<b>(1,626)</b>	<b>(300)</b>	<b>(2,212)</b>
<b>Administration</b>	<b>(2,742)</b>	<b>(2,911)</b>	<b>(1,556)</b>	<b>169</b>	<b>(1,186)</b>	<b>(12,279)</b>	<b>(35,041)</b>	<b>(14,602)</b>	<b>22,762</b>	<b>2,323</b>	<b>(47,636)</b>	<b>(31,477)</b>
<b>Net Surplus/(Deficit)</b>	<b>(14,428)</b>	<b>(14,392)</b>	<b>(2,893)</b>	<b>(37)</b>	<b>(11,536)</b>	<b>(69,005)</b>	<b>(92,987)</b>	<b>(70,454)</b>	<b>23,983</b>	<b>1,450</b>	<b>(161,359)</b>	<b>(144,852)</b>

# Clubs, Societies & Projects

Imperial College Union  
Management Accounts February 18  
Clubs, Societies & Projects

			Month			Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Grant Funded Activities</b>												
<b>Income</b>												
CSP Grant Allocation	32,500	-	29,417	32,500	3,083	227,500	-	205,917	227,500	21,583	-	227,500
<b>Total Income</b>	<b>32,500</b>	<b>-</b>	<b>29,417</b>	<b>32,500</b>	<b>3,083</b>	<b>227,500</b>	<b>-</b>	<b>205,917</b>	<b>227,500</b>	<b>21,583</b>	<b>-</b>	<b>227,500</b>
<b>Expenditure</b>												
Core Activities	(48,680)	-	(31,248)	(48,680)	(17,432)	(200,926)	-	(196,659)	(200,926)	(4,267)	-	(200,926)
Affiliation Fees	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Expenditure</b>	<b>(48,680)</b>	<b>-</b>	<b>(31,248)</b>	<b>(48,680)</b>	<b>(17,432)</b>	<b>(200,926)</b>	<b>-</b>	<b>(196,659)</b>	<b>(200,926)</b>	<b>(4,267)</b>	<b>-</b>	<b>(200,926)</b>
<b>Grant Surplus/(Deficit)</b>	<b>(16,180)</b>	<b>-</b>	<b>(1,831)</b>	<b>(16,180)</b>	<b>(14,349)</b>	<b>26,574</b>	<b>-</b>	<b>9,258</b>	<b>26,574</b>	<b>17,316</b>	<b>-</b>	<b>26,574</b>
<b>SGI &amp; Other Funded Activities</b>												
<b>SGI</b>												
Income	277,899	-	168,250	277,899	109,649	1,607,432	-	1,527,567	1,607,432	79,866	-	1,607,432
Expenditure	(220,569)	-	(198,187)	(220,569)	(22,381)	(1,047,973)	-	(1,080,491)	(1,047,973)	32,518	-	(1,047,973)
<b>SGI Surplus/(Deficit)</b>	<b>57,330</b>	<b>-</b>	<b>(29,937)</b>	<b>57,330</b>	<b>87,267</b>	<b>559,459</b>	<b>-</b>	<b>447,075</b>	<b>559,459</b>	<b>112,384</b>	<b>-</b>	<b>559,459</b>
<b>Harlington</b>												
Income	-	-	-	-	-	14,732	-	11,965	14,732	2,767	-	14,732
Expenditure	(8,349)	-	(408)	(8,349)	(7,941)	(18,981)	-	(5,730)	(18,981)	(13,251)	-	(18,981)
<b>Harlington Surplus/(Deficit)</b>	<b>(8,349)</b>	<b>-</b>	<b>(408)</b>	<b>(8,349)</b>	<b>(7,941)</b>	<b>(4,250)</b>	<b>-</b>	<b>6,235</b>	<b>(4,250)</b>	<b>(10,484)</b>	<b>-</b>	<b>(4,250)</b>
<b>IC Trust</b>												
Income	-	-	(440)	-	440	42,030	-	12,560	42,030	29,470	-	42,030
Expenditure	(4,518)	-	(561)	(4,518)	(3,957)	(15,921)	-	(29,444)	(15,921)	13,523	-	(15,921)
<b>IC Trust Surplus/(Deficit)</b>	<b>(4,518)</b>	<b>-</b>	<b>(1,001)</b>	<b>(4,518)</b>	<b>(3,517)</b>	<b>26,109</b>	<b>-</b>	<b>(16,884)</b>	<b>26,109</b>	<b>42,993</b>	<b>-</b>	<b>26,109</b>
<b>College</b>												
Income	1,500	-	6,565	1,500	(5,065)	75,616	-	48,595	75,616	27,022	-	75,616
Expenditure	(1,489)	-	(5,771)	(1,489)	4,282	(14,511)	-	(22,307)	(14,511)	7,796	-	(14,511)
<b>College Surplus/(Deficit)</b>	<b>11</b>	<b>-</b>	<b>793</b>	<b>11</b>	<b>(782)</b>	<b>61,106</b>	<b>-</b>	<b>26,288</b>	<b>61,106</b>	<b>34,818</b>	<b>-</b>	<b>61,106</b>
<b>SGI &amp; Other Funded Activities Surplus/(Deficit)</b>	<b>44,475</b>	<b>-</b>	<b>(30,552)</b>	<b>44,475</b>	<b>75,028</b>	<b>642,424</b>	<b>-</b>	<b>462,714</b>	<b>642,424</b>	<b>179,710</b>	<b>-</b>	<b>642,424</b>
<b>Net Surplus/(Deficit)</b>	<b>28,295</b>	<b>-</b>	<b>(32,383)</b>	<b>28,295</b>	<b>60,678</b>	<b>668,998</b>	<b>-</b>	<b>471,971</b>	<b>668,998</b>	<b>197,027</b>	<b>-</b>	<b>668,998</b>



# Student Halls

Imperial College Union  
Management Accounts February 18  
Student Halls

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Ammenities Funds</b>												
<b>Income</b>												
College Grant	-	-	-	-	-	-	-	-	-	-	-	-
Self Generated	3,536	-	2,094	3,536	1,441	61,314	-	65,891	61,314	(4,577)	-	61,314
<b>Income subtotal</b>	<b>3,536</b>	<b>-</b>	<b>2,094</b>	<b>3,536</b>	<b>1,441</b>	<b>61,314</b>	<b>-</b>	<b>65,891</b>	<b>61,314</b>	<b>(4,577)</b>	<b>-</b>	<b>61,314</b>
<b>Expenditure</b>												
Expenditure	(16,119)	-	(14,058)	(16,119)	(2,061)	(182,602)	-	(209,816)	(182,602)	27,214	-	(182,602)
<b>Expenditure subtotal</b>	<b>(16,119)</b>	<b>-</b>	<b>(14,058)</b>	<b>(16,119)</b>	<b>(2,061)</b>	<b>(182,602)</b>	<b>-</b>	<b>(209,816)</b>	<b>(182,602)</b>	<b>27,214</b>	<b>-</b>	<b>(182,602)</b>
<b>Net Surplus/(Deficit)</b>	<b>(12,583)</b>	<b>-</b>	<b>(11,964)</b>	<b>(12,583)</b>	<b>(619)</b>	<b>(121,288)</b>	<b>-</b>	<b>(143,925)</b>	<b>(121,288)</b>	<b>22,637</b>	<b>-</b>	<b>(121,288)</b>

# Advice Centre

Confidential drop-in service for students.

## Imperial College Union Management Accounts February 18 Advice Centre

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(6,021)	(6,010)	-	(11)	(6,021)	(41,830)	(41,752)	-	(79)	(41,830)	(71,800)	(71,879)
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>(6,021)</b>	<b>(6,010)</b>	<b>-</b>	<b>(11)</b>	<b>(6,021)</b>	<b>(41,830)</b>	<b>(41,752)</b>	<b>-</b>	<b>(79)</b>	<b>(41,830)</b>	<b>(71,800)</b>	<b>(71,879)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	-	-	(38)	-	38	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	(100)	(100)
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(38)</b>	<b>-</b>	<b>38</b>	<b>(100)</b>	<b>(100)</b>
<b>Administration</b>												
Accommodation	-	-	-	-	-	(353)	-	-	(353)	(353)	-	(353)
Affiliation Fees	(247)	-	-	(247)	(247)	(357)	(440)	(460)	83	103	(440)	(357)
Books	-	-	-	-	-	(25)	-	-	(25)	(25)	-	(25)
Consumables	-	-	-	-	-	(36)	-	(176)	(36)	140	-	(36)
Entrance Fee Conference	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(40)	-	40	-	(16)	(80)	(9)	64	(7)	(280)	(216)
Insurance	-	-	-	-	-	-	-	-	-	-	(274)	(274)
Legal & Professional	-	-	-	-	-	(1,460)	-	-	(1,460)	(1,460)	-	(1,460)
Postage	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	(100)	-	100	-	(88)	(700)	(637)	612	549	(700)	(88)
Publicity	-	(80)	-	80	-	-	(760)	-	760	-	(960)	(200)
Subscriptions	-	-	-	-	-	(617)	(700)	-	84	(617)	(700)	(617)
Telephones	(19)	(40)	(16)	21	(4)	(128)	(280)	(127)	152	(2)	(480)	(328)
Training	-	-	-	-	-	-	(150)	-	150	-	(150)	-
Travel	-	-	-	-	-	(13)	-	-	(13)	(13)	-	(13)
<b>Administration Subtotal</b>	<b>(266)</b>	<b>(260)</b>	<b>(16)</b>	<b>(6)</b>	<b>(251)</b>	<b>(3,092)</b>	<b>(3,110)</b>	<b>(1,409)</b>	<b>18</b>	<b>(1,683)</b>	<b>(3,984)</b>	<b>(3,966)</b>
<b>Total Expenditure</b>	<b>(6,287)</b>	<b>(6,270)</b>	<b>(16)</b>	<b>(18)</b>	<b>(6,272)</b>	<b>(44,922)</b>	<b>(44,862)</b>	<b>(1,447)</b>	<b>(60)</b>	<b>(43,475)</b>	<b>(75,884)</b>	<b>(75,944)</b>
<b>Net Surplus/(Deficit)</b>	<b>(6,287)</b>	<b>(6,270)</b>	<b>(16)</b>	<b>(18)</b>	<b>(6,272)</b>	<b>(44,922)</b>	<b>(44,862)</b>	<b>(1,447)</b>	<b>(60)</b>	<b>(43,475)</b>	<b>(75,884)</b>	<b>(75,944)</b>

# Education & Welfare

Responsible for coordinating student-led campaigns, the academic and wellbeing rep networks, and the annual Teaching Awards (SACAs).

## Imperial College Union Management Accounts February 18 Education & Welfare

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>General</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(9,003)	(9,001)	(14,743)	(3)	5,739	(62,929)	(62,603)	(89,349)	(326)	26,420	(107,606)	(107,932)
Temporary Staff	(8)	-	-	(8)	(8)	(8)	(125)	(428)	117	419	(250)	(133)
<b>Staff Costs (Pay) Subtotal</b>	<b>(9,012)</b>	<b>(9,001)</b>	<b>(14,743)</b>	<b>(11)</b>	<b>5,731</b>	<b>(62,937)</b>	<b>(62,728)</b>	<b>(89,777)</b>	<b>(209)</b>	<b>26,840</b>	<b>(107,856)</b>	<b>(108,065)</b>
<b>Premises &amp; Equipment</b>												
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
Engraving & Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	(269)	-	(93)	(269)	(176)	-	(269)
Entry Fees	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	(5)	(55)	5	55	(123)	(325)	(235)	202	112	(545)	(343)
Insurance	-	-	-	-	-	-	-	-	-	-	-	-
Licences	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	(90)	-	-	(90)	(90)	-	(90)
Publicity	-	-	-	-	-	-	(500)	-	500	-	(500)	-
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Telephones	(23)	(20)	(16)	(3)	(8)	(162)	(140)	(110)	(22)	(52)	(240)	(262)
Training - Officers	-	-	-	-	-	-	-	-	-	-	-	-
Training - Staff	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	(9)	-	9	(21)	-	(74)	(21)	52	-	(21)
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>(23)</b>	<b>(25)</b>	<b>(80)</b>	<b>2</b>	<b>56</b>	<b>(665)</b>	<b>(965)</b>	<b>(512)</b>	<b>300</b>	<b>(153)</b>	<b>(1,285)</b>	<b>(985)</b>
<b>General Total</b>	<b>(9,035)</b>	<b>(9,026)</b>	<b>(14,822)</b>	<b>(10)</b>	<b>5,787</b>	<b>(63,602)</b>	<b>(63,693)</b>	<b>(90,289)</b>	<b>91</b>	<b>26,686</b>	<b>(109,141)</b>	<b>(109,050)</b>
<b>Teaching Awards</b>												
<b>Staff Costs (Pay)</b>												
Temporary Staff	-	-	-	-	-	-	(125)	-	125	-	(125)	-
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(125)</b>	<b>-</b>	<b>125</b>	<b>-</b>	<b>(125)</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	(24)	-	-	(24)	(24)	(5,560)	(2,584)
Ground Hire	-	-	-	-	-	-	-	-	-	-	(1,500)	(1,500)
Hospitality	-	-	-	-	-	-	-	-	-	-	(2,000)	(2,000)
Music	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	(39)	-	-	(39)	(39)	(500)	(539)
Publicity	-	-	-	-	-	(412)	(525)	(24)	113	(388)	(525)	(412)
<b>Administration Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(475)</b>	<b>(525)</b>	<b>(24)</b>	<b>50</b>	<b>(451)</b>	<b>(10,085)</b>	<b>(7,035)</b>
<b>Teaching Awards Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(475)</b>	<b>(650)</b>	<b>(24)</b>	<b>175</b>	<b>(451)</b>	<b>(10,210)</b>	<b>(7,035)</b>
<b>Campaigns &amp; Engagement</b>												
<b>Income</b>												
Ticket Income	-	-	-	-	-	-	-	-	-	-	-	-
<b>Income Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Accommodation	-	-	-	-	-	-	-	(45)	-	45	-	-

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Consumables	(264)	(775)	-	511	(264)	(1,248)	(3,675)	(229)	2,427	(1,019)	(5,900)	(4,928)
Donations to Charity	-	-	-	-	-	(136)	-	-	(136)	(136)	-	(136)
Entry Fees	-	-	-	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Instructors	-	-	-	-	-	-	-	-	-	-	-	-
Officer Training	-	-	-	-	-	-	(700)	-	700	-	(700)	(500)
Postage	-	-	-	-	-	(40)	-	-	(40)	(40)	-	(40)
Printing Costs	(28)	(150)	-	122	(28)	(108)	(750)	-	642	(108)	(750)	(108)
Publicity	-	-	-	-	-	(135)	-	-	(135)	(135)	-	(135)
Travel	(9)	-	-	(9)	(9)	(19)	-	-	(19)	(19)	-	(19)
<b>Administration Subtotal</b>	<b>(300)</b>	<b>(925)</b>	<b>-</b>	<b>625</b>	<b>(300)</b>	<b>(1,510)</b>	<b>(5,125)</b>	<b>(274)</b>	<b>3,615</b>	<b>(1,236)</b>	<b>(7,350)</b>	<b>(5,690)</b>
<b>Campaigns &amp; Engagement Total</b>	<b>(300)</b>	<b>(925)</b>	<b>-</b>	<b>625</b>	<b>(300)</b>	<b>(1,510)</b>	<b>(5,125)</b>	<b>(274)</b>	<b>3,615</b>	<b>(1,236)</b>	<b>(7,350)</b>	<b>(5,690)</b>
<b>Academic Rep System</b>												
<b>Staff Costs (Pay)</b>												
Temporary Staff	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Pay) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Staff Costs (Other)</b>												
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Premises &amp; Equipment</b>												
Decorations	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	(1,020)	-	(448)	(1,020)	(572)	-	(1,520)
Ground Hire	-	(500)	-	500	-	-	(500)	-	500	-	(500)	-
Hospitality	-	(505)	-	505	-	(263)	(1,125)	-	862	(263)	(1,645)	(1,283)
Officer Training	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	(250)	-	250	-	-	(250)	-	250	-	(250)	-
Publicity	-	-	-	-	-	(70)	(750)	-	680	(70)	(750)	(320)
Stationery	-	-	-	-	-	-	-	-	-	-	-	-
Travel Expenditure	-	-	-	-	-	-	-	(24)	-	24	-	-
<b>Administration Subtotal</b>	<b>-</b>	<b>(1,255)</b>	<b>-</b>	<b>1,255</b>	<b>-</b>	<b>(1,528)</b>	<b>(2,625)</b>	<b>(472)</b>	<b>1,097</b>	<b>(1,057)</b>	<b>(3,145)</b>	<b>(3,298)</b>
<b>Academic Rep System Total</b>	<b>-</b>	<b>(1,255)</b>	<b>-</b>	<b>1,255</b>	<b>-</b>	<b>(1,528)</b>	<b>(2,625)</b>	<b>(472)</b>	<b>1,097</b>	<b>(1,057)</b>	<b>(3,145)</b>	<b>(3,298)</b>
<b>Net Surplus/(Deficit)</b>	<b>(9,335)</b>	<b>(11,206)</b>	<b>(14,822)</b>	<b>1,870</b>	<b>5,487</b>	<b>(67,115)</b>	<b>(72,093)</b>	<b>(91,058)</b>	<b>4,977</b>	<b>23,943</b>	<b>(129,846)</b>	<b>(125,073)</b>

# Governance

Responsible for coordinating annual Union elections, the Union Awards, and the President's Dinner.

## Imperial College Union Management Accounts February 18 Governance

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>Events</b>												
Presidents Dinner	-	-	-	-	-	-	-	-	-	-	(2,400)	(2,400)
Union Awards	-	-	-	-	-	(20)	-	-	(20)	(20)	(3,000)	(3,020)
<b>Events Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>(20)</b>	<b>(5,400)</b>	<b>(5,420)</b>
<b>TOTAL INCOME</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>-</b>	<b>-</b>	<b>(20)</b>	<b>(20)</b>	<b>(5,400)</b>	<b>(5,420)</b>
<b>EXPENDITURE</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(464)	-	-	(464)	(464)	(4,954)	-	-	(4,954)	(4,954)	-	(12,689)
Temporary Staff	-	(100)	-	100	-	-	(450)	-	450	-	(750)	(50)
<b>Staff Costs (Pay) Subtotal</b>	<b>(464)</b>	<b>(100)</b>	<b>-</b>	<b>(364)</b>	<b>(464)</b>	<b>(4,954)</b>	<b>(450)</b>	<b>-</b>	<b>(4,504)</b>	<b>(4,954)</b>	<b>(750)</b>	<b>(12,739)</b>
<b>Staff Costs (Other)</b>												
Late Taxis	-	(50)	-	50	-	-	(100)	-	100	-	(150)	(50)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-	-	-	-
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>(50)</b>	<b>-</b>	<b>50</b>	<b>-</b>	<b>-</b>	<b>(100)</b>	<b>-</b>	<b>100</b>	<b>-</b>	<b>(150)</b>	<b>(50)</b>
<b>Trustee Board</b>												
Development Training	-	-	-	-	-	-	-	-	-	-	(3,730)	(3,730)
Hospitality	-	(15)	-	15	-	(34)	(105)	(82)	71	48	(180)	(109)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	(40)	-	40	-	-	(280)	-	280	-	(480)	(200)
Stationery	-	(10)	-	10	-	-	(70)	-	70	-	(120)	(50)
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Trustee Board Subtotal</b>	<b>-</b>	<b>(65)</b>	<b>-</b>	<b>65</b>	<b>-</b>	<b>(34)</b>	<b>(455)</b>	<b>(82)</b>	<b>421</b>	<b>48</b>	<b>(4,510)</b>	<b>(4,089)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	(116)	-	-	(116)	(116)	-	(116)
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(116)</b>	<b>-</b>	<b>-</b>	<b>(116)</b>	<b>(116)</b>	<b>-</b>	<b>(116)</b>
<b>Administration</b>												
Accommodation	-	-	-	-	-	-	-	-	-	-	-	-
Elections	-	(700)	(59)	700	59	(82)	(925)	(120)	843	39	(6,375)	(5,532)
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-	-	-	-
Irrecoverable VAT	-	(16)	-	16	-	(6)	(30)	-	24	(6)	(388)	(364)
Postage	-	-	-	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	(21)	-	-	(21)	(21)	-	(21)
Publicity	-	-	-	-	-	-	-	(47)	-	47	-	-
Telephones	-	-	(8)	-	8	-	-	(54)	-	54	-	-
Travel	-	-	-	-	-	(260)	-	(222)	(260)	(37)	-	(260)
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administration Subtotal</b>	<b>-</b>	<b>(716)</b>	<b>(67)</b>	<b>716</b>	<b>67</b>	<b>(368)</b>	<b>(955)</b>	<b>(444)</b>	<b>587</b>	<b>76</b>	<b>(6,763)</b>	<b>(6,176)</b>
<b>TOTAL EXPENDITURE</b>	<b>(464)</b>	<b>(931)</b>	<b>(67)</b>	<b>467</b>	<b>(397)</b>	<b>(5,472)</b>	<b>(1,960)</b>	<b>(525)</b>	<b>(3,512)</b>	<b>(4,946)</b>	<b>(12,173)</b>	<b>(23,170)</b>
<b>Net Surplus/(Deficit)</b>	<b>(464)</b>	<b>(931)</b>	<b>(67)</b>	<b>467</b>	<b>(397)</b>	<b>(5,492)</b>	<b>(1,960)</b>	<b>(525)</b>	<b>(3,532)</b>	<b>(4,966)</b>	<b>(17,573)</b>	<b>(28,590)</b>

# Marketing

Responsible for managing all printed and online Union content, communications, and promotions; generating advertising and sponsorship revenues; printing and advertising for the Felix student newspaper; and managing the Freshers, Careers, and New Year Fair events.

## Imperial College Union Management Accounts February 18 Marketing

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
<b>Income</b>												
<b>General</b>												
Advertising	2,894	5,000	575	(2,106)	2,319	19,106	21,200	23,605	(2,094)	(4,499)	29,200	27,106
Careers sales	600	5,000	1,000	(4,400)	(400)	600	27,400	19,013	(26,800)	(18,413)	32,900	6,100
Felix	-	3,000	50	(3,000)	(50)	1,919	22,000	1,905	(20,081)	14	28,000	5,919
Sale of Fixed Assets	-	-	-	-	-	-	-	2,333	-	(2,333)	-	-
Sponsorship	-	-	-	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-	-	-	-
<b>General Subtotal</b>	<b>3,494</b>	<b>13,000</b>	<b>1,625</b>	<b>(9,506)</b>	<b>1,869</b>	<b>21,625</b>	<b>70,600</b>	<b>46,856</b>	<b>(48,975)</b>	<b>(25,230)</b>	<b>90,100</b>	<b>39,125</b>
<b>Events</b>												
Freshers Fair	(3,660)	-	-	(3,660)	(3,660)	29,677	32,700	26,189	(3,023)	3,488	32,700	29,677
New Year Fair	-	-	(803)	-	803	-	5,550	5,378	(5,550)	(5,378)	5,550	-
<b>Events Subtotal</b>	<b>(3,660)</b>	<b>-</b>	<b>(803)</b>	<b>(3,660)</b>	<b>(2,857)</b>	<b>29,677</b>	<b>38,250</b>	<b>31,567</b>	<b>(8,573)</b>	<b>(1,890)</b>	<b>38,250</b>	<b>29,677</b>
<b>Total Income</b>	<b>(166)</b>	<b>13,000</b>	<b>822</b>	<b>(13,166)</b>	<b>(988)</b>	<b>51,302</b>	<b>108,850</b>	<b>78,422</b>	<b>(57,548)</b>	<b>(27,121)</b>	<b>128,350</b>	<b>68,802</b>
<b>Expenditure</b>												
<b>Staff Costs (Pay)</b>												
Permanent Staff	(10,500)	(12,586)	(11,595)	2,085	1,094	(51,754)	(87,455)	(76,351)	35,701	24,597	(150,383)	(113,105)
Temporary Staff	(143)	(986)	(217)	844	75	244	(2,690)	(1,041)	2,933	1,284	(4,930)	(1,997)
Agency Staff	(1,613)	-	(264)	(1,613)	(1,349)	(15,089)	(2,268)	(264)	(12,821)	(14,825)	(2,268)	(15,089)
<b>Staff Costs (Pay) Subtotal</b>	<b>(12,256)</b>	<b>(13,572)</b>	<b>(12,076)</b>	<b>1,316</b>	<b>(180)</b>	<b>(66,599)</b>	<b>(92,413)</b>	<b>(77,655)</b>	<b>25,814</b>	<b>11,056</b>	<b>(157,581)</b>	<b>(130,190)</b>
<b>Staff Costs (Other)</b>												
Late Taxes	-	-	-	-	-	-	(125)	-	125	-	(375)	(250)
Recruitment Costs	-	-	-	-	-	-	-	-	-	-	-	-
Subsistence	-	-	-	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	(111)	-	111	-	-
Uniforms	-	-	-	-	-	(204)	(250)	-	46	(204)	(250)	(204)
<b>Staff Costs (Other) Subtotal</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(204)</b>	<b>(375)</b>	<b>(111)</b>	<b>171</b>	<b>(93)</b>	<b>(625)</b>	<b>(454)</b>
<b>Premises &amp; Equipment</b>												
Cleaning	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation	(162)	(180)	(159)	17	(3)	(1,135)	(1,257)	(1,111)	122	(24)	(2,192)	(2,005)
Equipment Hire	-	-	-	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	(55)	-	55	(725)	-	67	(725)	(791)	-	(725)
Maintenance	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-	-	-	-
Signwriting	-	-	-	-	-	-	-	-	-	-	-	-
<b>Premises &amp; Equipment Subtotal</b>	<b>(162)</b>	<b>(180)</b>	<b>(214)</b>	<b>17</b>	<b>52</b>	<b>(1,859)</b>	<b>(1,257)</b>	<b>(1,044)</b>	<b>(603)</b>	<b>(815)</b>	<b>(2,192)</b>	<b>(2,729)</b>
<b>Administration</b>												
Consumables	-	-	-	-	-	-	-	-	-	-	-	-
Felix printing	(1,918)	(4,000)	(3,250)	2,082	1,332	(13,173)	(17,500)	(13,739)	4,327	566	(28,000)	(23,673)
Ground Hire	-	-	(58)	-	58	(327)	-	(76)	(327)	(251)	-	(327)
Health & Safety	-	-	-	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	(19)	-	19	-	-
Irrecoverable VAT	(6)	(7)	(10)	1	5	(843)	(396)	(852)	(447)	10	(424)	(871)
Legal & Professional	-	-	-	-	-	(300)	-	-	(300)	(300)	-	(300)
Licences	-	-	-	-	-	(4,778)	(5,565)	-	787	(4,778)	(5,565)	(4,778)
Postage	-	-	-	-	-	(551)	-	-	(551)	(551)	-	(551)
Printing Costs	31	(400)	432	431	(401)	(3,302)	(2,800)	(6,471)	(502)	3,168	(3,600)	(4,102)
Publicity	-	(100)	(274)	100	274	(752)	(2,350)	(1,562)	1,598	810	(2,800)	(1,316)
Stationery	-	(150)	-	150	-	-	(600)	-	600	-	(900)	(300)
Subscriptions	-	(110)	(209)	110	209	(554)	(980)	(5,175)	426	4,622	(1,600)	(1,384)
Systems, Software & Development	(27)	-	(61)	(27)	35	(291)	-	(430)	(291)	139	-	(291)
Telephones	(31)	(35)	99	4	(130)	(219)	(245)	(207)	26	(12)	(420)	(394)
Other	-	-	-	-	-	(7)	-	458	(7)	(465)	-	(7)
<b>Administration Subtotal</b>	<b>(1,950)</b>	<b>(4,802)</b>	<b>(3,333)</b>	<b>2,852</b>	<b>1,382</b>	<b>(25,096)</b>	<b>(30,436)</b>	<b>(28,073)</b>	<b>5,340</b>	<b>2,977</b>	<b>(43,309)</b>	<b>(38,293)</b>

	Month					Year To Date					Full Year	
	Actual	Budget	Last Year	Variance	Change	Actual	Budget	Last Year	Variance	Change	Budget	Forecast
Total Expenditure	(14,369)	(18,554)	(15,623)	4,185	1,254	(93,758)	(124,480)	(106,884)	30,722	13,125	(203,707)	(171,666)
Net Surplus/(Deficit)	(14,535)	(5,554)	(14,801)	(8,981)	266	(42,457)	(15,630)	(28,461)	(26,826)	(13,995)	(75,357)	(102,865)